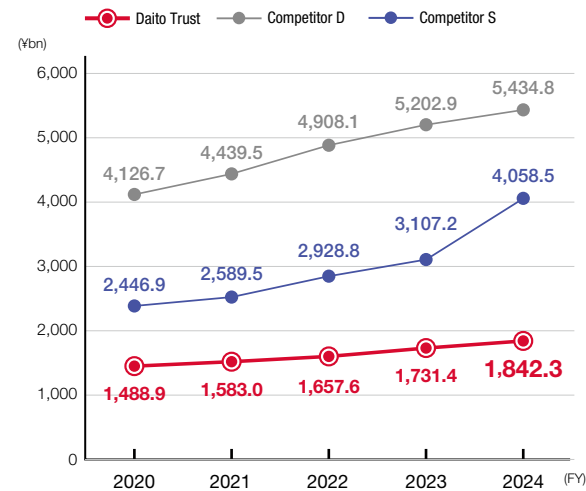


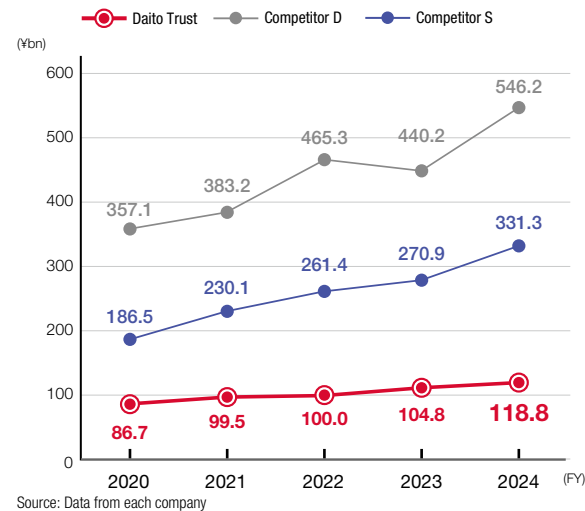
## Daito Group in the Market

### Financial Indicators—Comparison with Industry Rivals

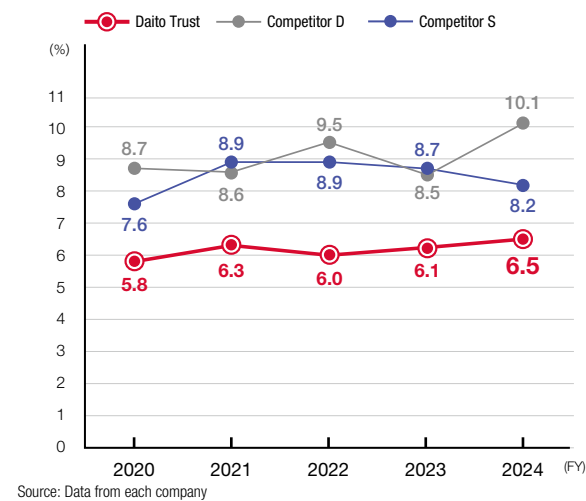
#### Net Sales



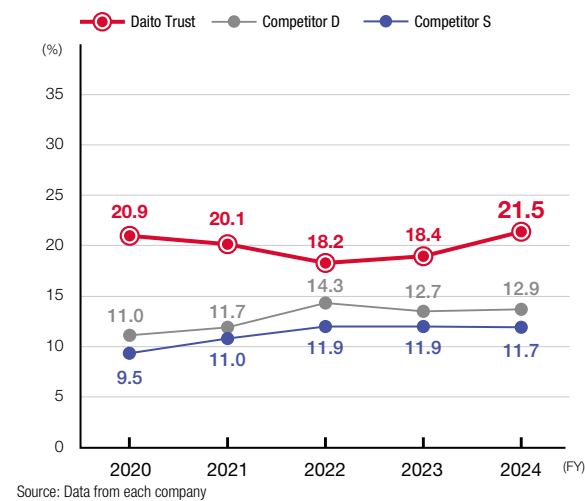
#### Operating Income



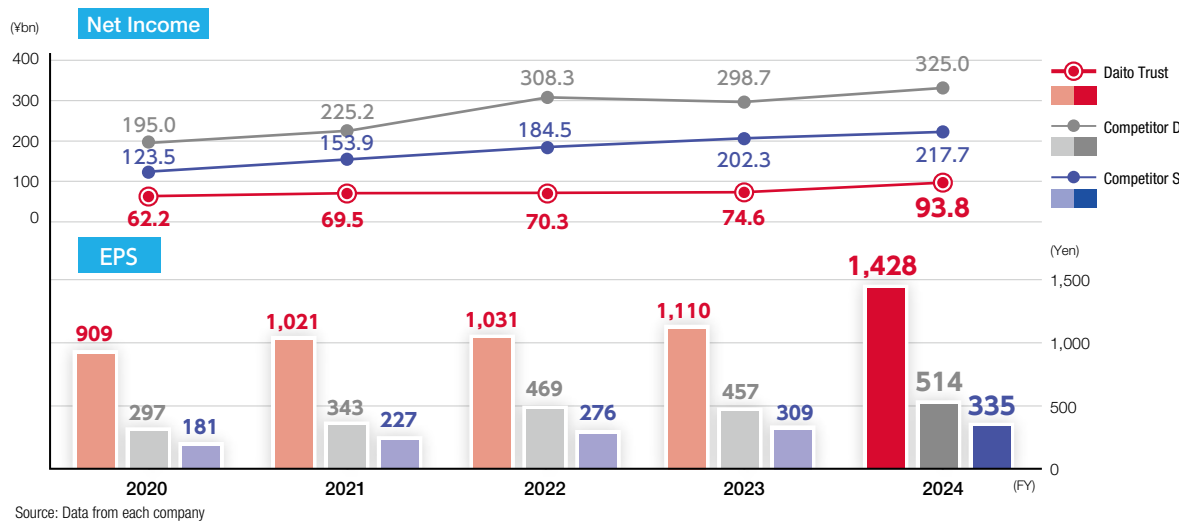
#### Operating Income Margin



#### ROE

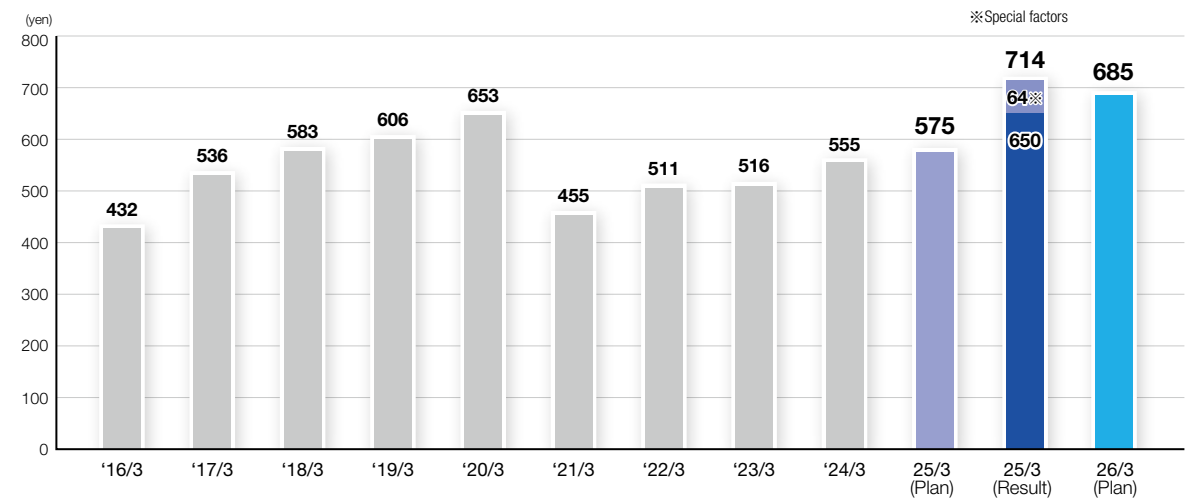


#### Net Income and EPS



#### Annual Dividend

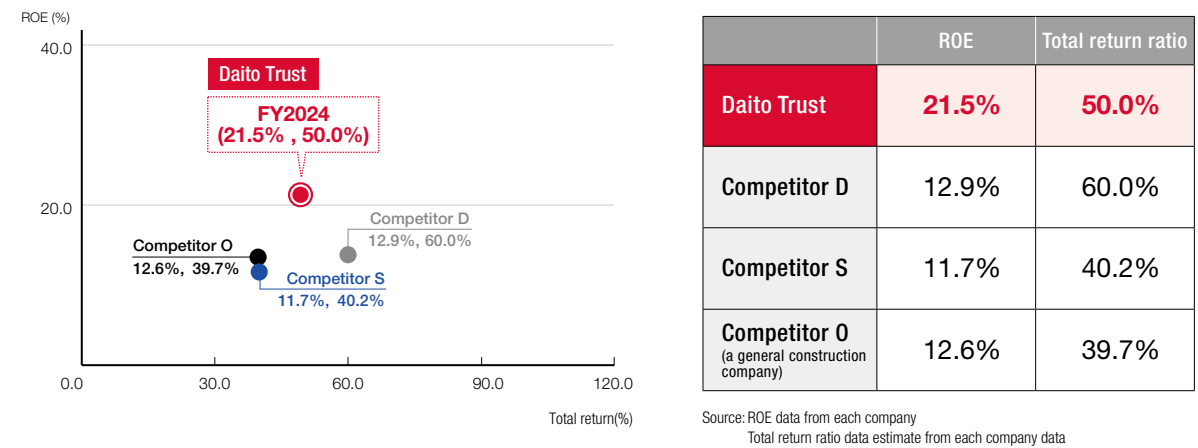
The results significantly exceeded the plan by special factors



The Company plans to carry out a 5-for-1 stock split of its common shares, with an effective date of October 1, 2025.  
The amount of the final dividend per share forecast for 26/3 (plan) not takes into account the effect of the split.

#### ROE and Total Return Ratio

We continue to deliver high shareholder returns, as we have in the past.



#### FY2013 vs FY2023

Company name	Net sales	Operating Income	Employees	Operating income per employee	Earnings per share (PER)	Stock price	Market capitalization	Number of outstanding shares
Daito Trust	+37.5 %	+16.8 %	+25.0 %	▲ 6.6 %	+60.1 %	+82.7 %	+56.2 %	▲ 14.5 %
	Completed construction contract	Gross profit margin	New orders (Yen/man-month)	New order ratio	New orders	Number of Sales rep	House rent vacancy rate	Number of managed units
	▲ 3.7 %	▲ 2.1pt	+4.4 %	▲ 6.7pt	▲ 5.7 %	▲ 11.0 %	▲ 1.30pt	+52.9 %

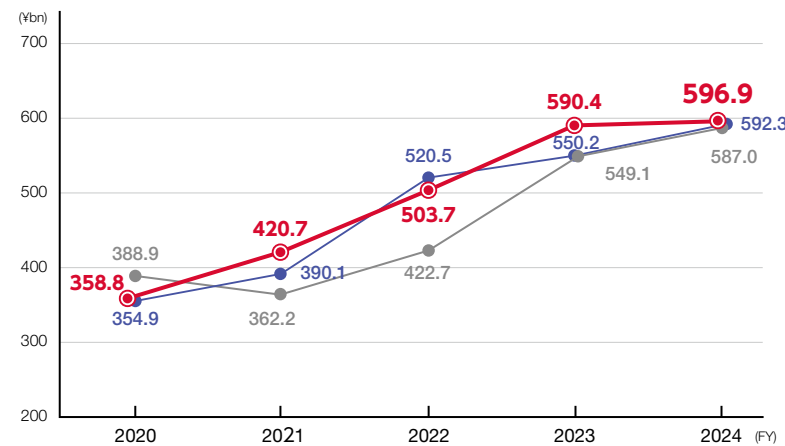
Company name	Net sales	Operating Income	Employees	Operating income per employee	Earnings per share (PER)	Stock price	Market capitalization	Number of outstanding shares
Competitor D	+92.7 %	+169.1 %	+48.6 %	+81.1 %	+183.8 %	+158.6 %	+158.2 %	▲ 0.2 %
Competitor S	+72.1 %	+105.4 %	+33.8 %	+53.6 %	+160.7 %	+133.4 %	+125.2 %	▲ 3.5 %
Competitor O (a general construction company)	+44.2 %	+148.1 %	+32.1 %	+87.8 %	+247.7 %	+220.0 %	+220.0 %	+0.0 %
Competitor L	▲ 10.3 %	+70.5 %	▲ 43.0 %	+199.1 %	+94.9 %	+4.4 %	+28.6 %	+23.2 %
Competitor T	+34.6 %	+47.3 %	▲ 13.6 %	+70.4 %	+77.5 %	+138.9 %	+138.9 %	+0.0 %

Source: Data from each company

## Daito Group in the Market

### ► Comparison with Other Companies in the Construction Business

#### Orders Received for Rental Housing



Source: Estimate from each company data  
\*Order entry standards vary by company.

Number of people in charge of sales

**2,970**

Note: As of March 31, 2025

Owners

**92,635**

Note: As of March 31, 2025

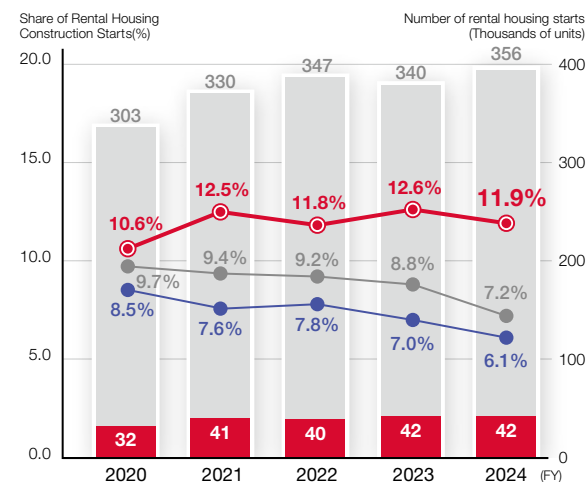
Rate of Repeat Contracts

**71.2%**

Note: FY2024

#### Share of Rental Housing Construction Starts

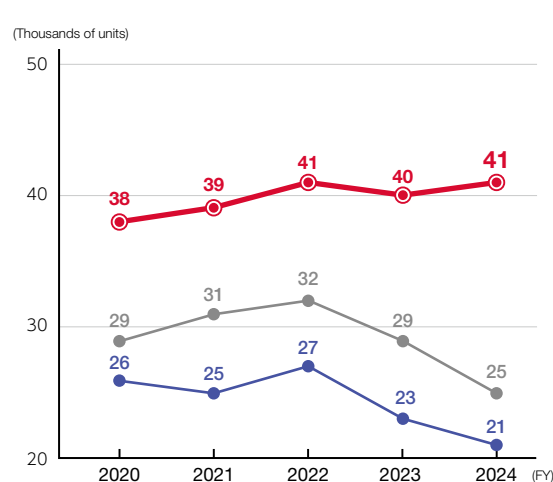
Maintaining the top market share.



Source: Estimate from each company data  
—●— Daito Trust —●— Competitor D —●— Competitor S  
■ Construction starts in Japan ■ Construction starts by Daito Trust

#### Rental Housing Supply (number of completed units)

Maintaining design and construction capabilities



Source: Estimate from each company data  
—●— Daito Trust —●— Competitor D —●— Competitor S

#### Lease Contract Comparison

Offering a stable, long-term lease system

	Daito Trust	Competitors
Lease period	35 years・40 years *The proposed plans may vary depending on the project site.	2, 10, 20, or 30 years
Period of fixed lease fee	The lease is fixed for the first 10 years and renewed every 5 years thereafter. *In certain areas under the 40-year plan, the initial lease term is fixed for 5 years and renewed every 5 years thereafter.	Renewed every 2 years
Lease rate	Full-package plan: 84.50% Standard plan: 89.75%	90%
Expenses for restoration to original state	Borne by Daito Group	Borne by owner (Optionally borne by company)
Repair expenses	Full-package plan: Borne by Daito Group (As of the 31st year onward, borne by the property owner.) Standard plan: Borne by owner	Borne by owner (Optionally borne by company) *In some cases, recorded as repair reserve.

Source: Data from each company (See pages 27 to 28 for more information.)

#### Rental Housing Supplier Ranking

Leader in Rental Housing Supply

Rank	Company	Units
1	Daito Trust Construction Co., Ltd.	41,854
2	Daiwa House Industry Co., Ltd.	25,688
3	Sekisui House Co., Ltd.	19,544
4	Token Corporation	11,023
5	Asahi Kasei Homes	5,902

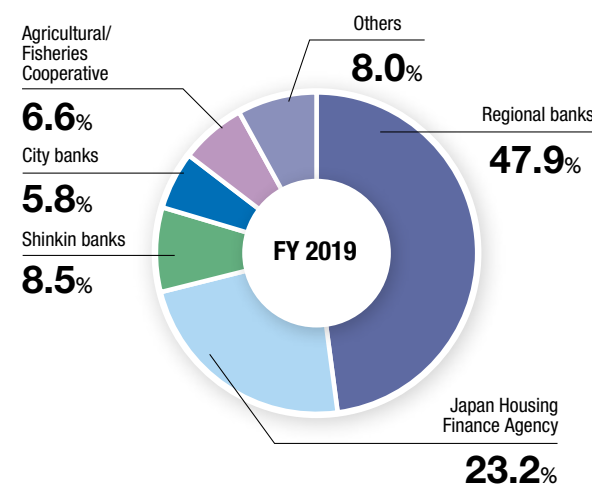
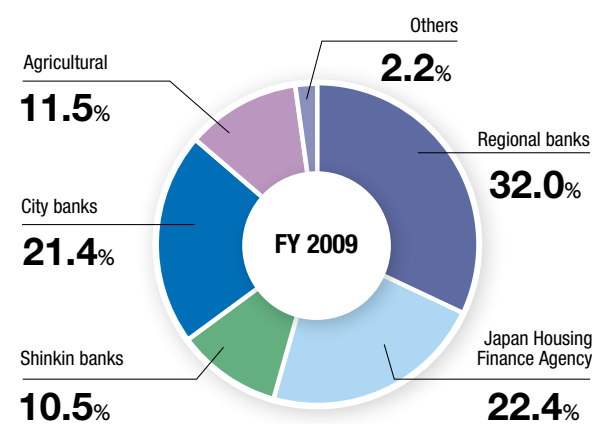
Source: Zenkoku Chintai Jutaku Shimbun, June 2025 (FY2024 results)

For 5\*  
consecutive  
years

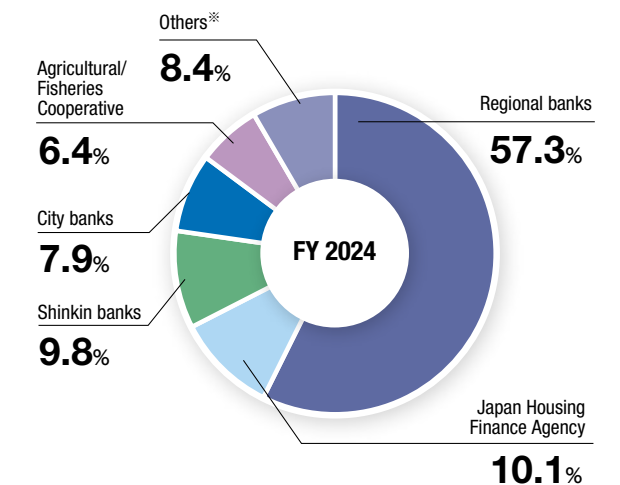
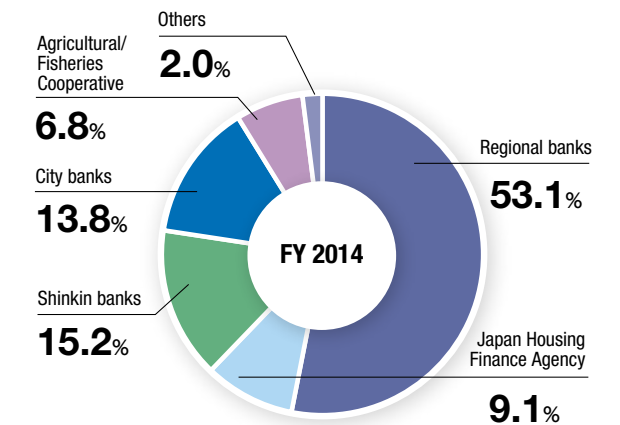
No. 1

#### Resources of finance for construction

Rising funds according to financial market environment.



Source: Daito Group data

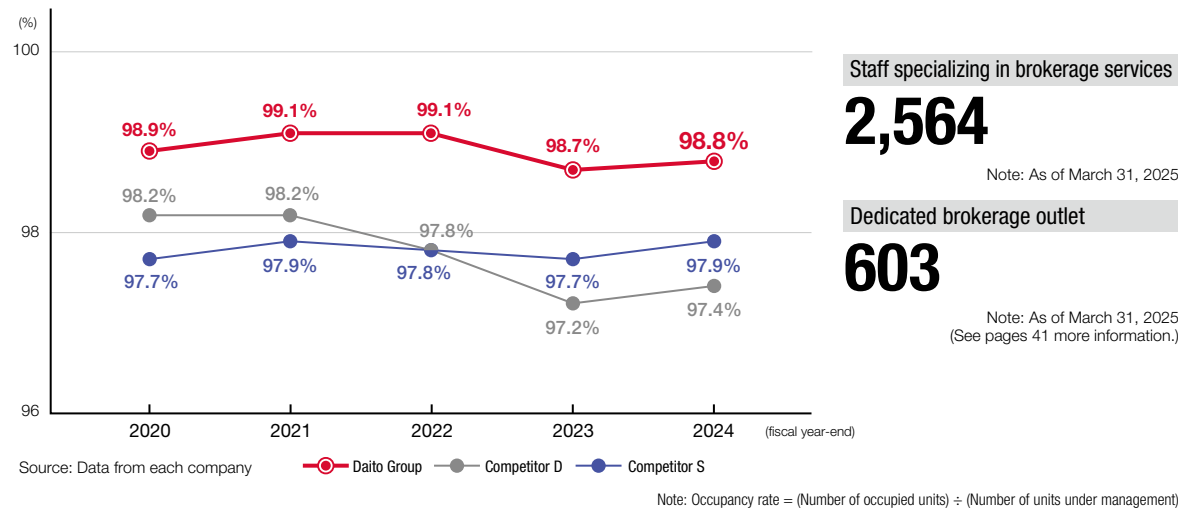


\*Others: new types of banks (online banks, etc.), life insurance companies, etc.

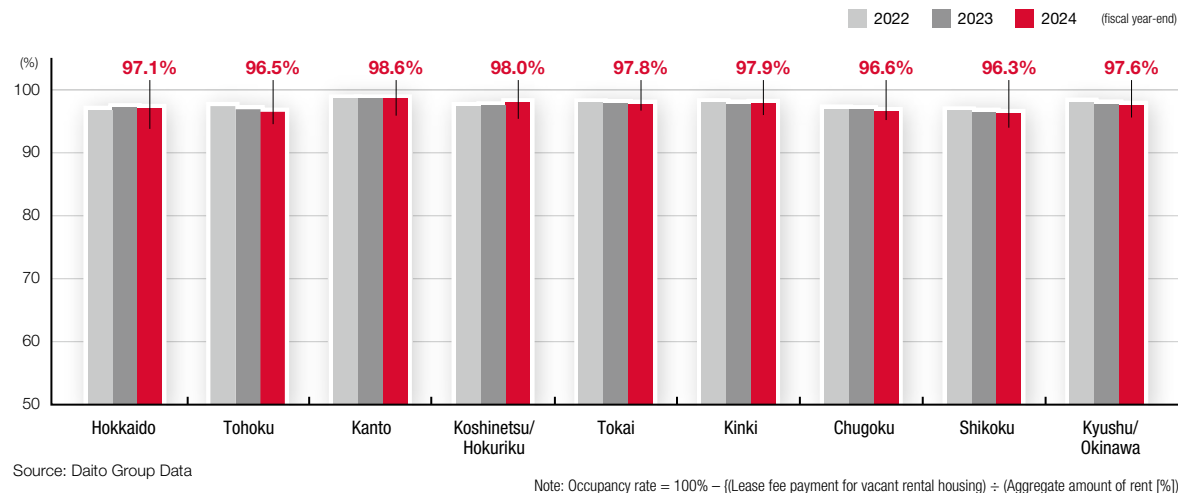
## Daito Group in the Market

### ► Comparison with Other Companies in the Real Estate Leasing Business

#### Rental Housing Number-based Occupancy Rate Maintaining a high occupancy rate



#### Rental Housing Rent-based Occupancy Rate by Region Maintain high occupancy rate in all regions



#### Ranking in Number of Rental Brokerage Our group secures the top of the ranking.

Rank	Company	Units
1	Daito Group	235,730
2	Housemate group	66,251
3	Token Corporation	65,467
4	Town Housing Inc.	65,224
5	Taisei Housy Holdings Inc.	53,498

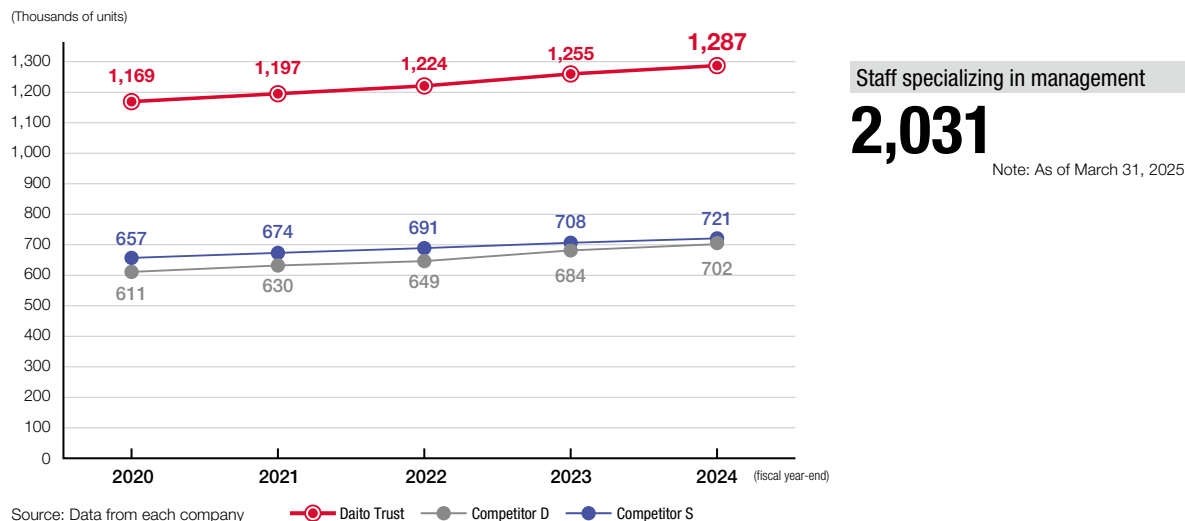
Source: Zenkoku Chintai Jutaku Shimbun, January 2025 (Period: October 2023 to the end of September 2024)  
\*Some dates may differ due to the end of the term.

For 15  
consecutive  
years

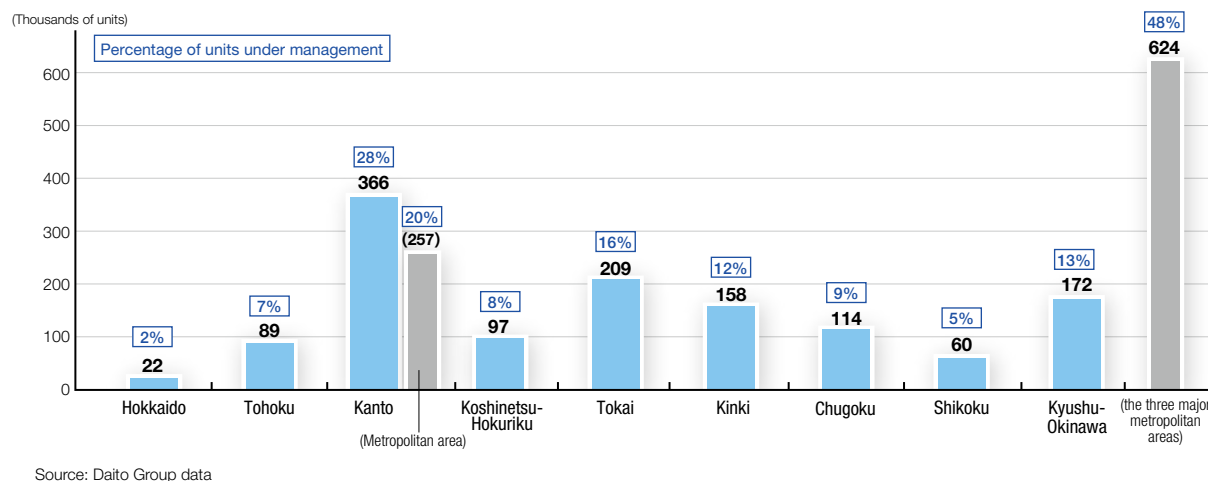
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#### Number of Rental Housing Units under Management

The number of housing units under management has been steadily increasing



#### Number of Managed Units by Region Supply on demand



#### Ranking in Number of Rental Housing Units under Management Maintaining overwhelming No.1 position

Rank	Company	Units
1	Daito Group	1,261,104
2	Sekisui House Group	708,464
3	Daiwa Living Co., Ltd.	659,148
4	Leopalace21 Corporation	554,373
5	Token Corporation	287,060

Source: Zenkoku Chintai Jutaku Shimbun, August 2024 (FY2023 result)

For 28  
consecutive  
years

No. 1