

# **Report on Settlement in 3Q of FY ending March 2026**



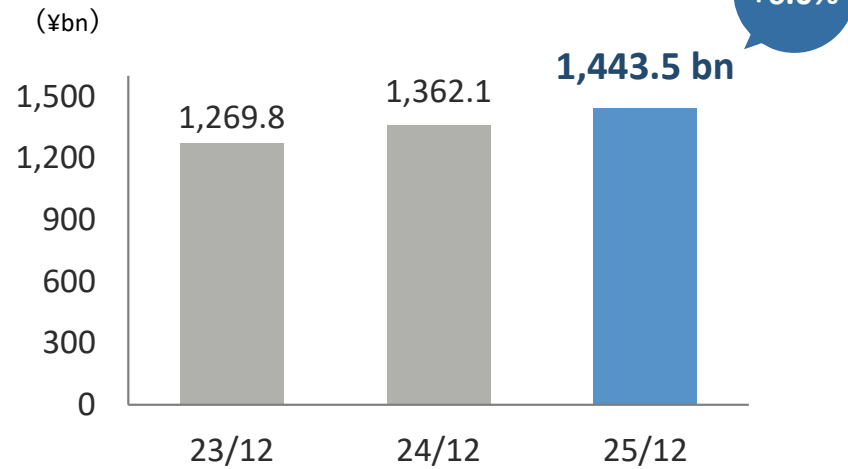
**DAITO TRUST CONSTRUCTION CO., LTD.**

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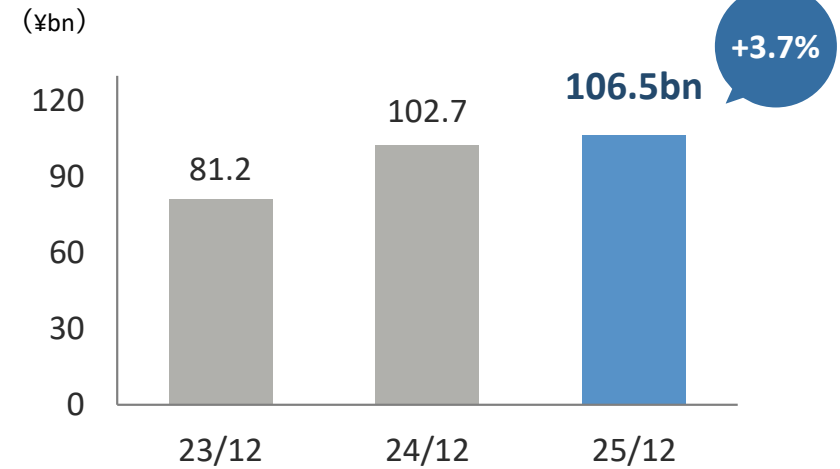
# I . Financial Results in 3Q of FY ending March 2026

● : YoY

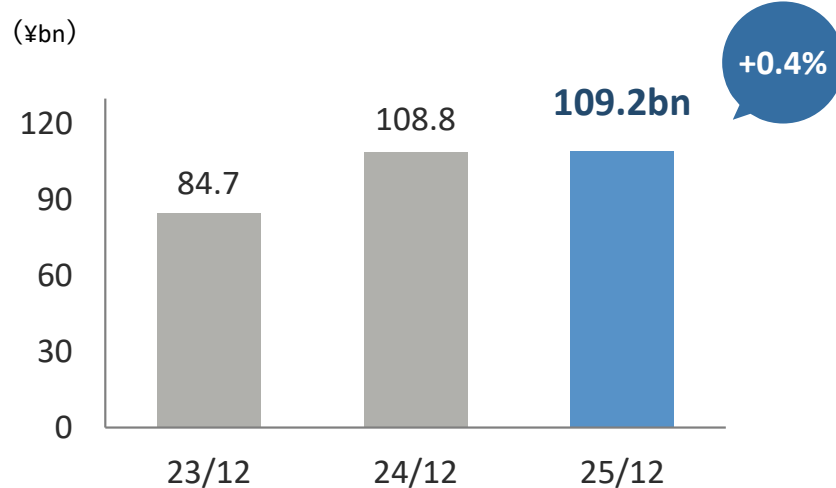
## Net sales



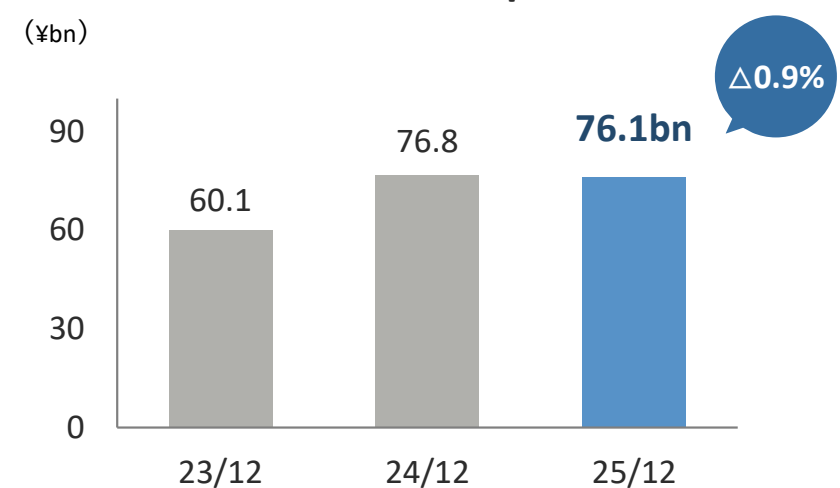
## Operating income



## Ordinary income



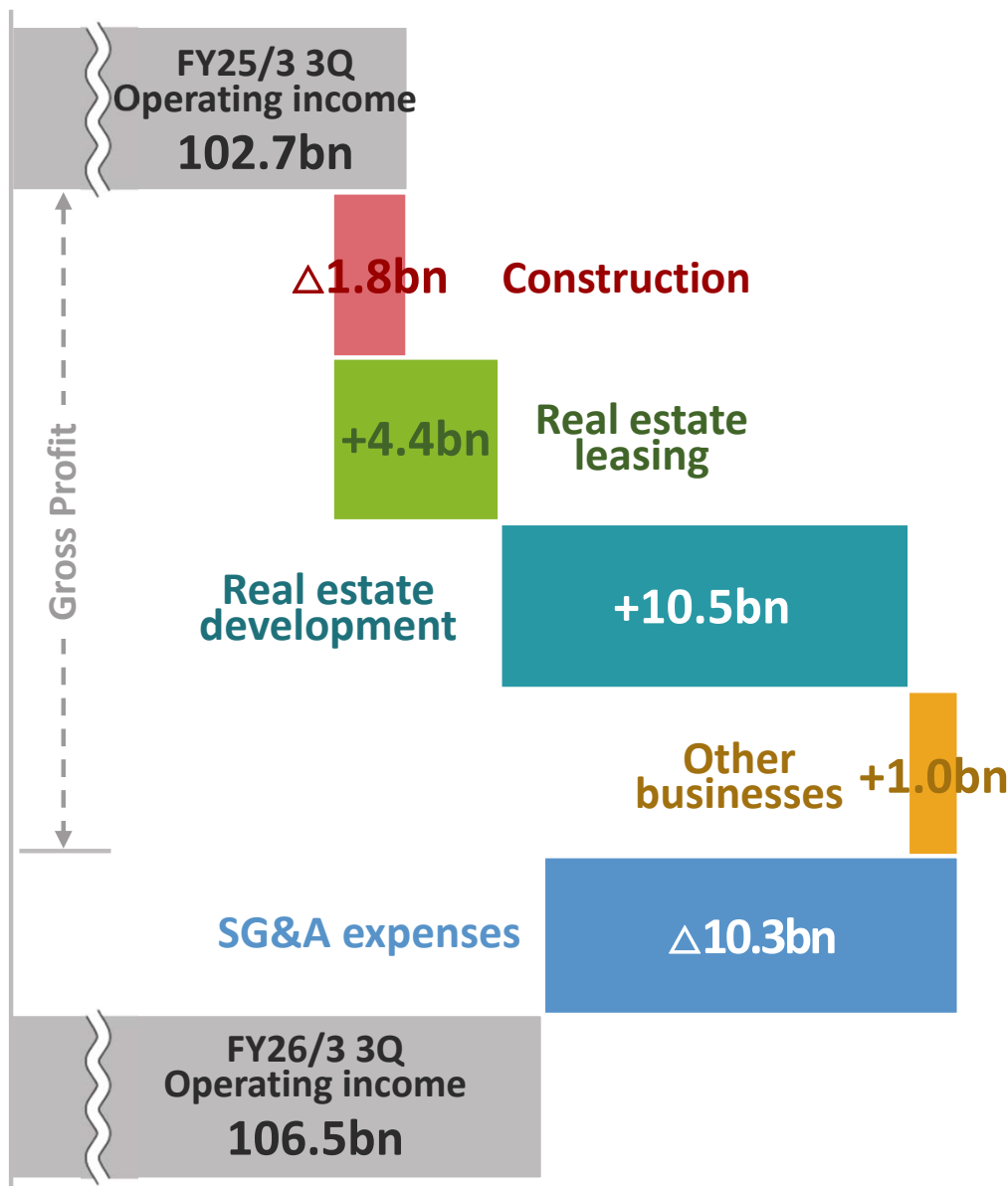
## Net income attributable to owners of parent



# PL (Factors of fluctuation in operating income) <YoY>

5

## Profit & Loss by segment



## Major factors of fluctuation <+¥3.8bn YoY>

<b>Construction</b> $\Delta ¥1.8\text{bn}$	Completed construction (¥400.9bn → ¥398.0bn)	$\Delta ¥0.72\text{bn}$
	Gross profit margin (25.3%→25.1%)	$\Delta ¥1.11\text{bn}$
<b>Real estate leasing</b> $+¥4.4\text{bn}$	Real estate management business	$+¥1.22\text{bn}$
	Rent guarantee business	$+¥0.62\text{bn}$
	Property leasing business	$+¥0.48\text{bn}$
	Others	$+¥2.11\text{bn}$
<b>Real estate development</b> $+¥10.5\text{bn}$	Investment condominium business	$+¥0.34\text{bn}$
	Renovation and resale, development business	$+¥6.45\text{bn}$
	Merger of the Ascot corp.	$+¥3.72\text{bn}$
<b>Other businesses</b> $+¥1.0\text{bn}$	Gas business	$+¥1.06\text{bn}$
<b>SG&amp;A expenses</b> $\Delta ¥10.3\text{bn}$	Personnel expenses (Raise in basic salary for employee, etc.)	$\Delta ¥3.86\text{bn}$
	System maintenance expenses	$\Delta ¥0.94\text{bn}$
	Costs from Ascot corp.	$\Delta ¥2.36\text{bn}$
	Other expenses	$\Delta ¥3.18\text{bn}$

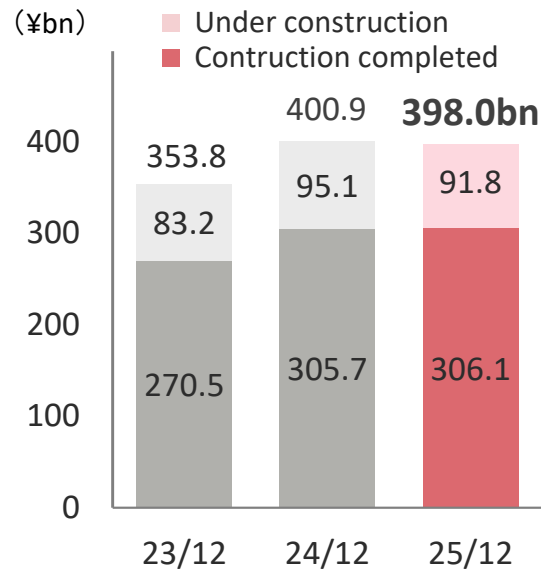
# Profit & Loss by segment (Construction business - 1)

6

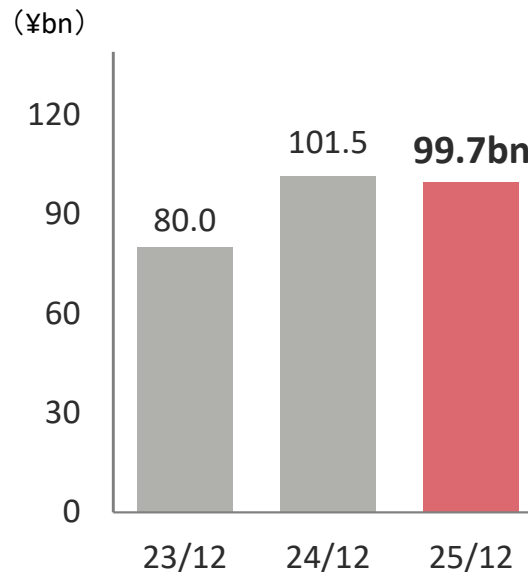
(¥bn)

	2024/12	2025/12	(YoY)
Net sales	400.9	398.0	(△0.7%)
Gross profit	101.5	99.7	(△1.8%)
Operating income	36.5	31.0	(△15.1%)

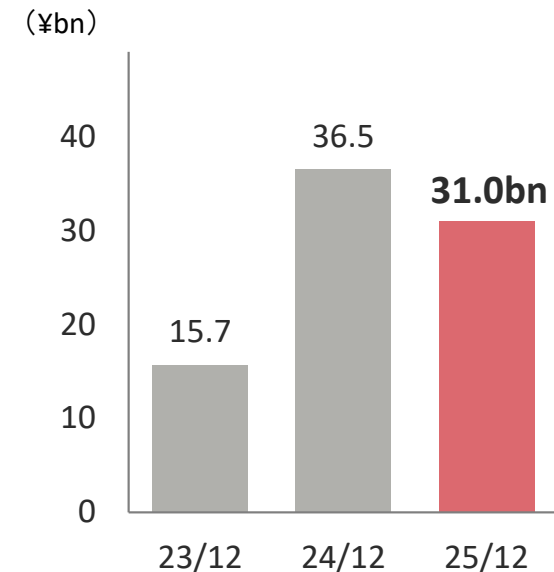
## Net sales



## Gross profit



## Operating income



# Profit & Loss by segment (Construction business - 2)

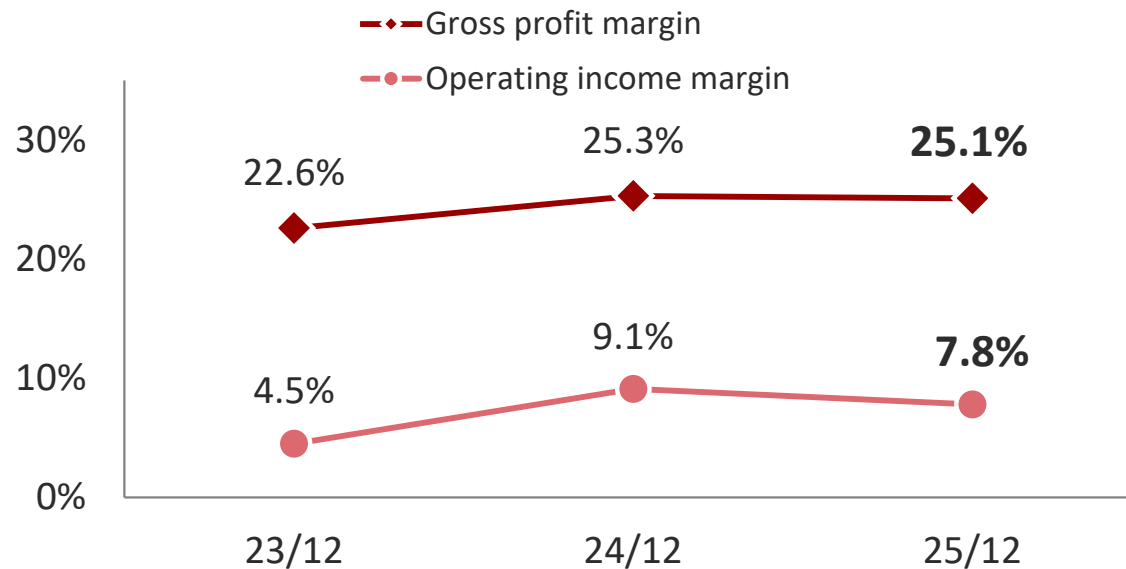
7

	2024/12	2025/12	(YoY)
Gross profit margin	25.3%	25.1%	( $\Delta 0.2\text{p}$ )
Operating income margin	9.1%	7.8%	( $\Delta 1.3\text{p}$ )

## Major breakdown of the variance ( $\Delta 0.2\text{p}$ YoY)

- |                       |                      |
|-----------------------|----------------------|
| 1. Price revision     | +2.5p                |
| 2. Labor cost         | $\Delta 0.9\text{p}$ |
| 3. Material cost      | $\Delta 1.1\text{p}$ |
| 4. Imported materials | $\Delta 0.7\text{p}$ |

## Gross profit margin / Operating income margin



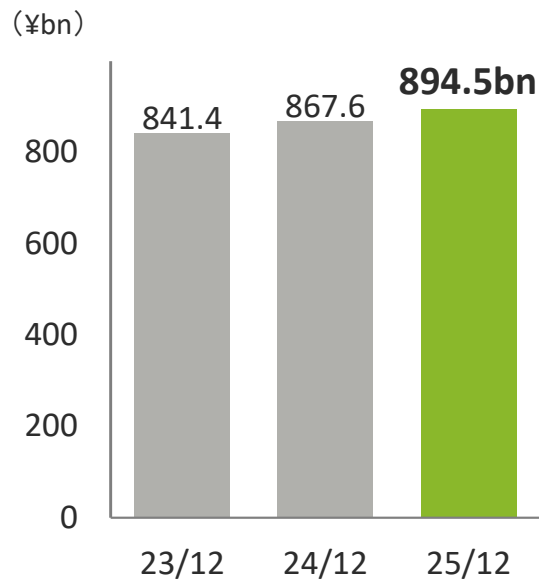
# Profit & Loss by segment (Real estate leasing business - 1)

8

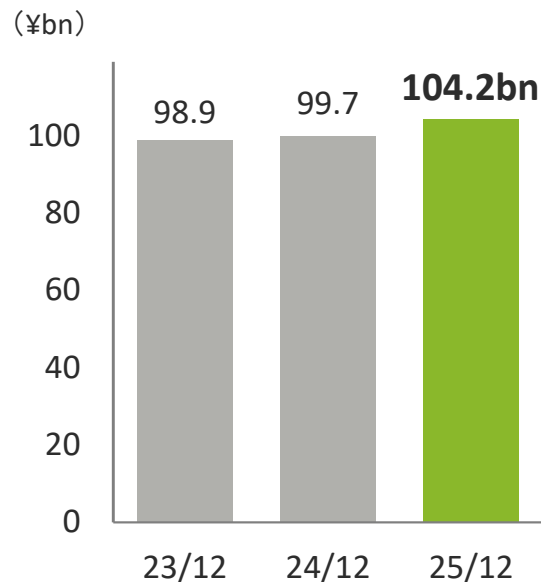
(¥bn)

	2024/12	2025/12	(YoY)
Net sales	867.6	894.5	(+3.1%)
Gross profit	99.7	104.2	(+4.5%)
Operating income	62.4	67.3	(+7.9%)

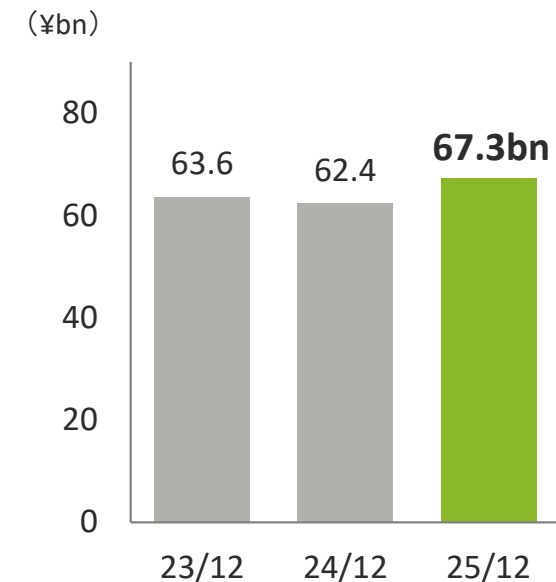
## Net sales



## Gross profit



## Operating income



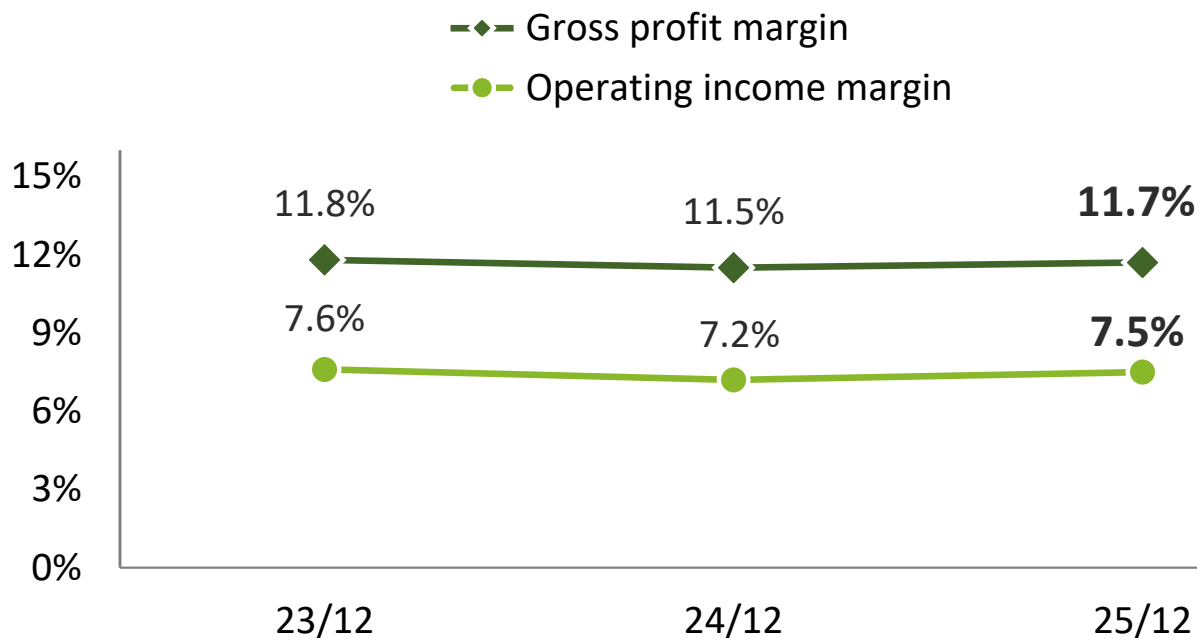


# Profit & Loss by segment (Real estate leasing business - 2)

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	2024/12	2025/12	(YoY)
Gross profit margin	11.5%	11.7%	(+0.2p)
Operating income margin	7.2%	7.5%	(+0.3p)

## Gross profit margin / Operating income margin



# Profit & Loss by segment (Real estate development business - 1)

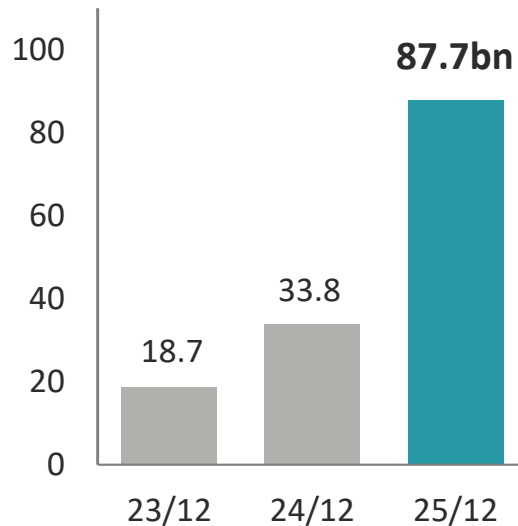
10

(¥bn)

	2024/12	2025/12	(YoY)
Net sales	33.8	87.7	(+159.5%)
Gross profit	8.2	18.7	(+126.8%)
Operating income	3.6	9.5	(+160.6%)

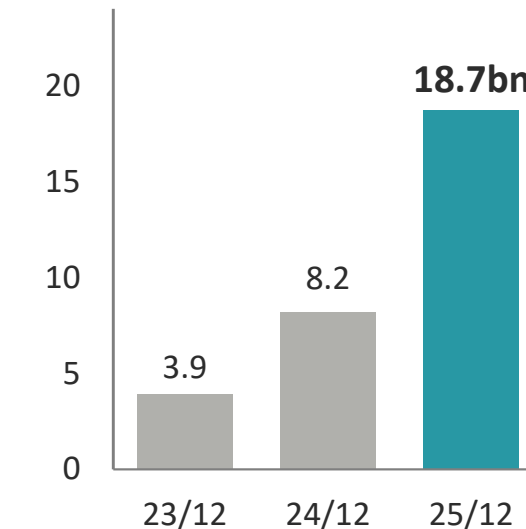
## Net sales

(¥bn)



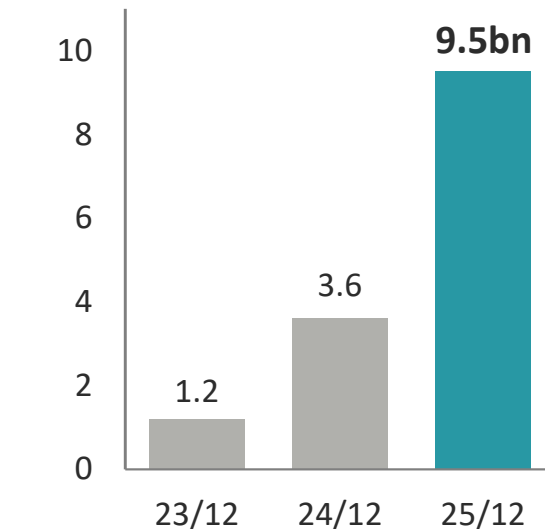
## Gross profit

(¥bn)



## Operating income

(¥bn)

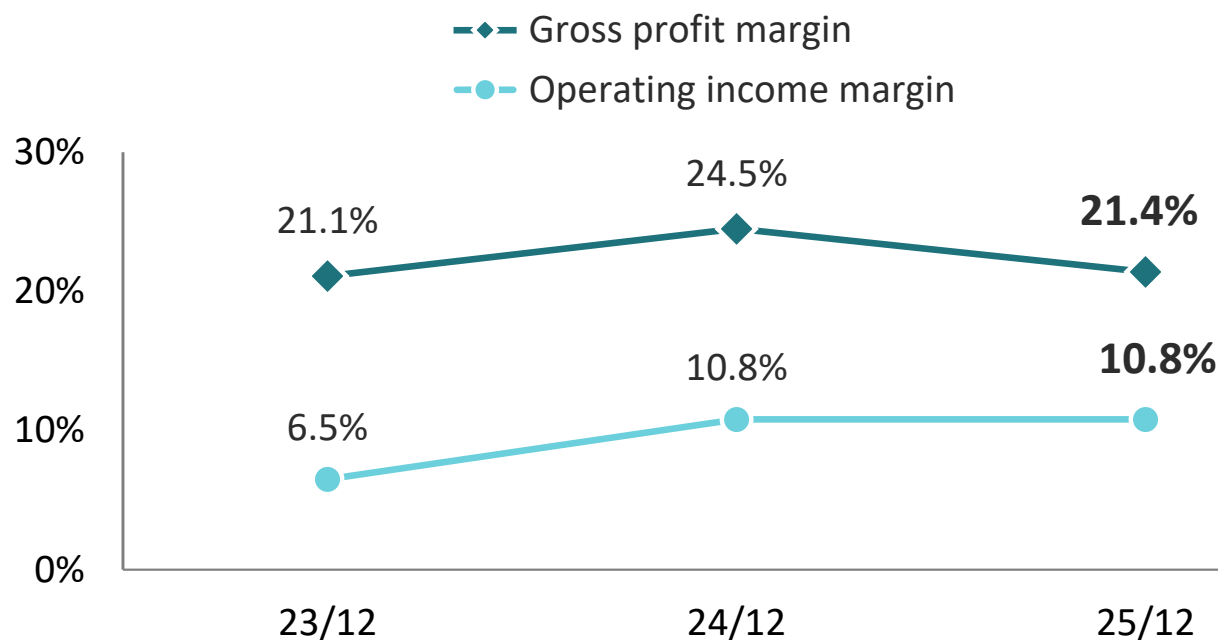


# Profit & Loss by segment (Real estate development business - 2)

11

	2024/12	2025/12	(YoY)
Gross profit margin	24.5%	21.4%	(△3.1p)
Operating income margin	10.8%	10.8%	(±0.0p)

## Gross profit margin / Operating income margin

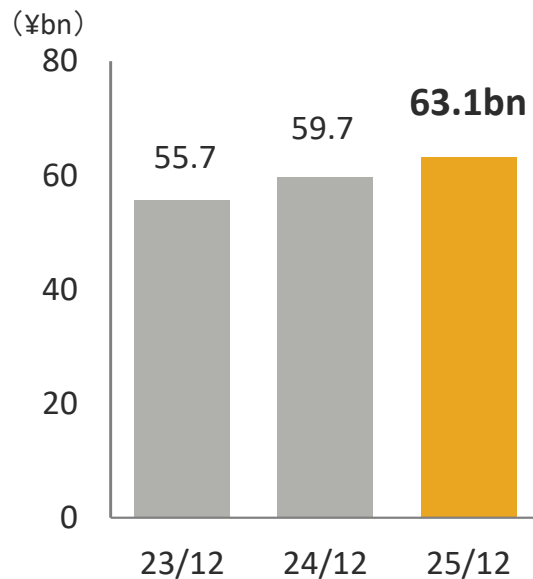


# Profit & Loss by segment (Other businesses)

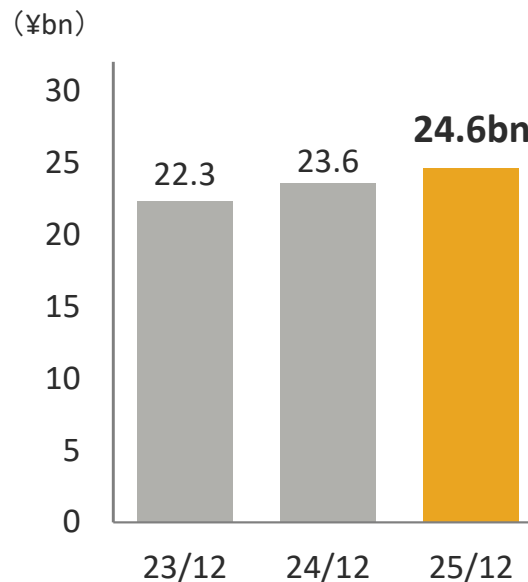
12

	2024/12	2025/12	(¥bn)
			(YoY)
Net sales	59.7	63.1	(+5.7%)
Gross profit	23.6	24.6	(+4.3%)
Operating income	12.8	12.8	(△0.2%)

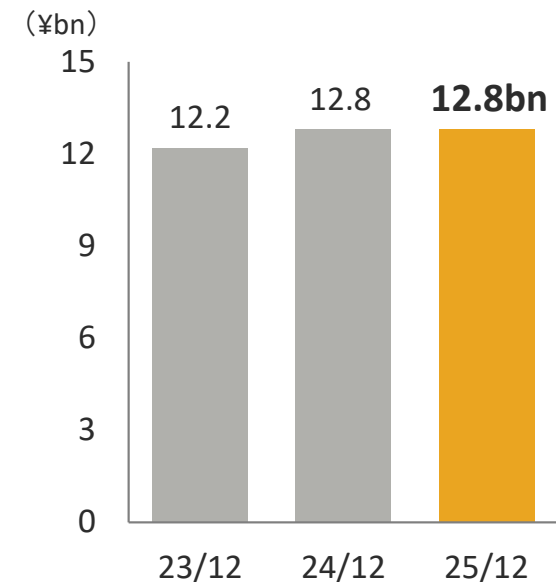
■ Net sales



■ Gross profit



■ Operating income



# Profit & Loss (Selling, general and administrative expenses)

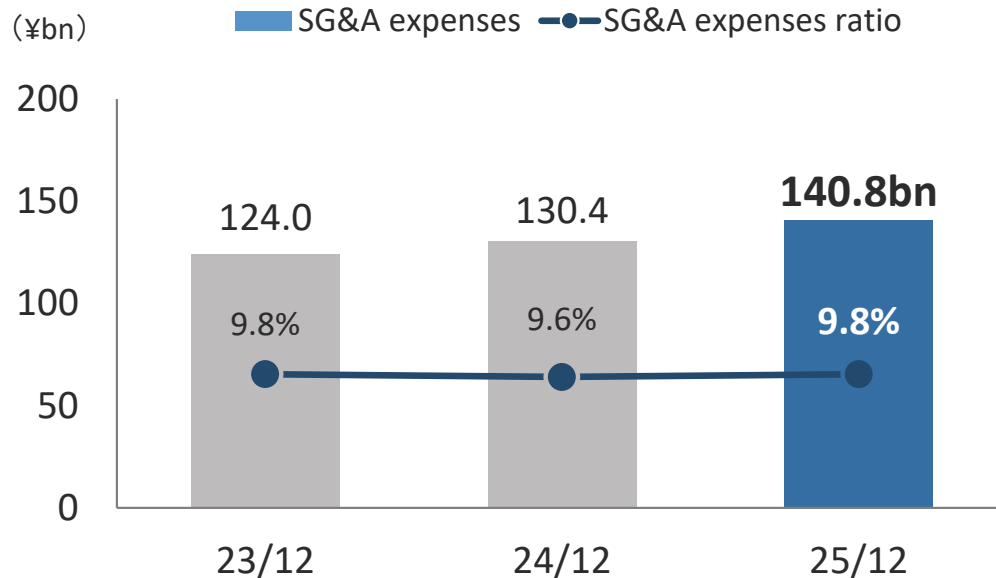
13

(¥bn)

	2024/12	2025/12	(YoY)
SG&A expenses	130.4	140.8	(+8.0%)
SG&A expenses ratio	9.6%	9.8%	[+0.2p]

[ ] : Difference from same period in previous year

## SG&A expenses / SG&A expenses ratio



30%

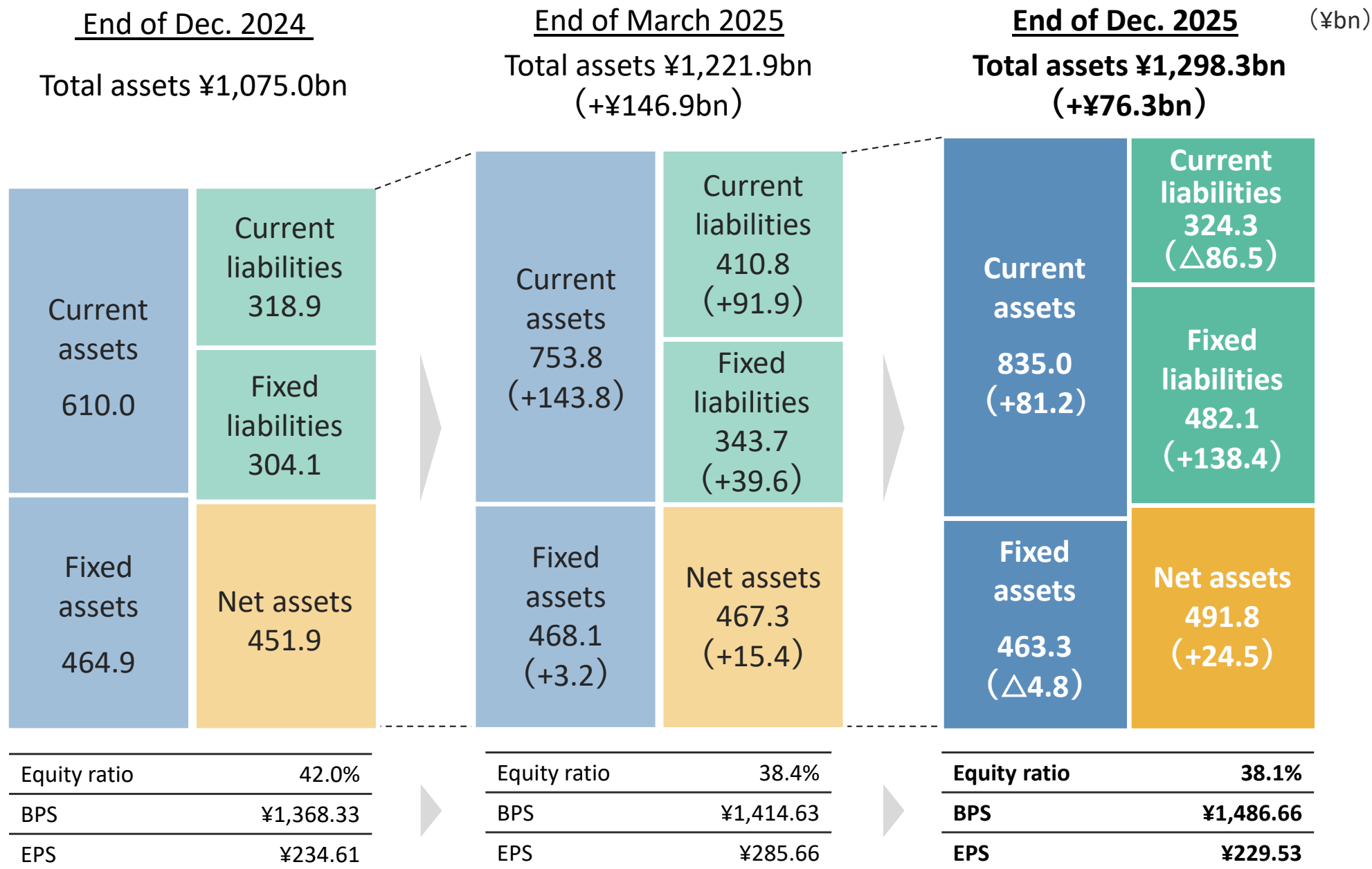
### Major breakdown of the variance (+10.3bn YoY)

- |   |          |
|---|----------|
| 1. Personnel expenses<br>(Raise in basic salary for employee, etc.) | +¥3.86bn |
| 2. System maintenance fee   | +¥0.61bn |
| 3. Advertising expenses   | +¥0.33bn |
| 4. Costs from Ascot corp.   | +¥2.36bn |
| 5. Other expenses   | +¥3.18bn |

0%

# Financial review (Consolidated BS)

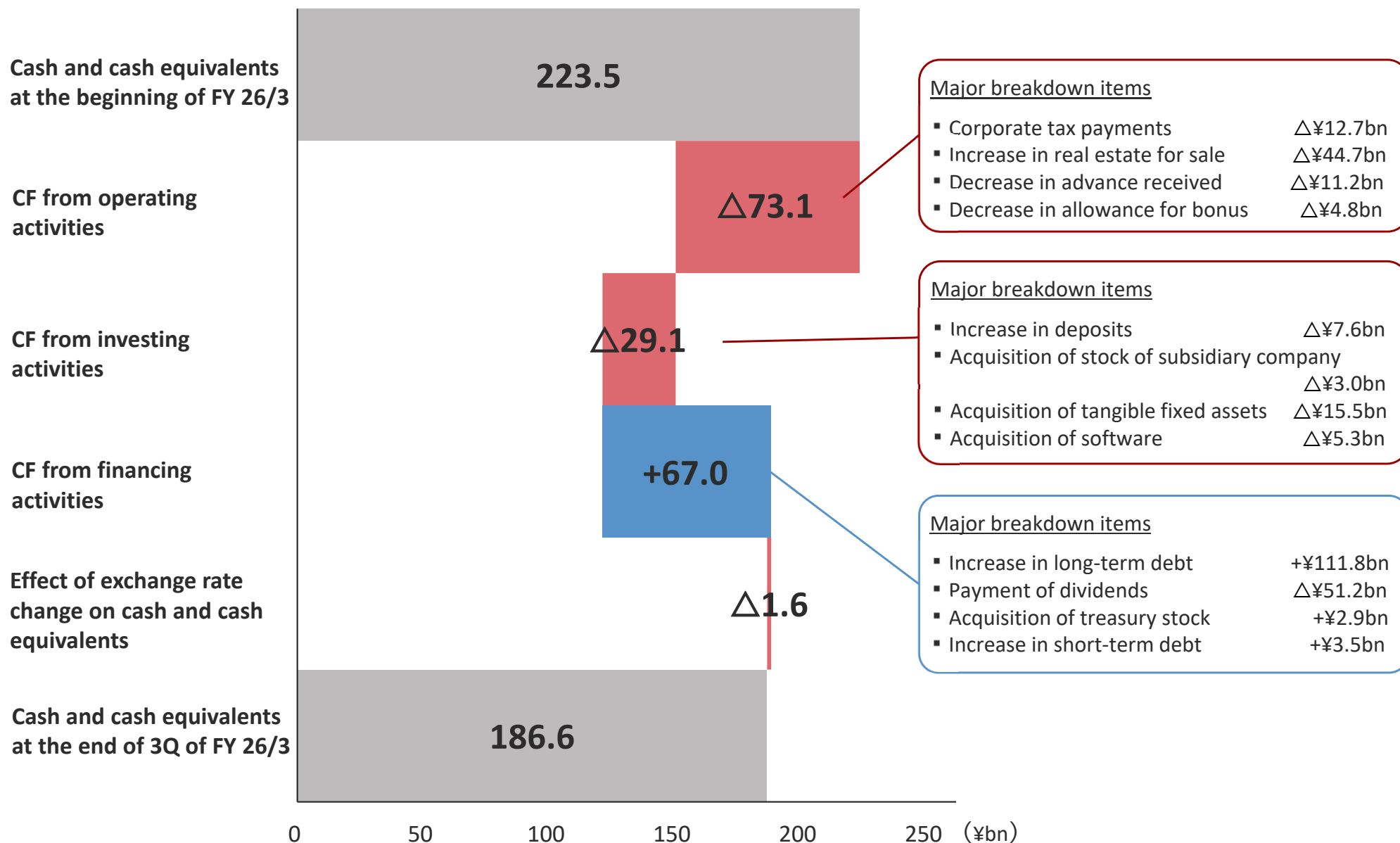
14



\*The BPS and EPS are calculated assuming that the stock split occurred at the beginning of the previous consolidated FY.

\*BPS : Net assets per share

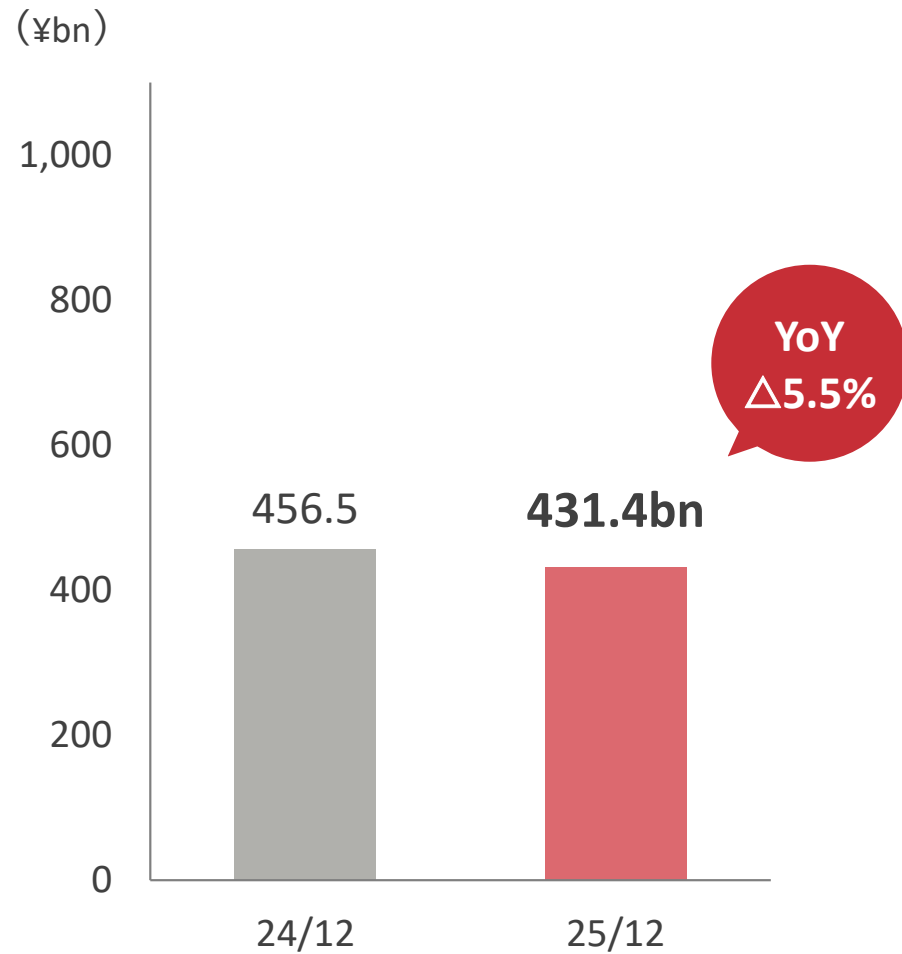
\*EPS : Quarterly (current year) net income per share



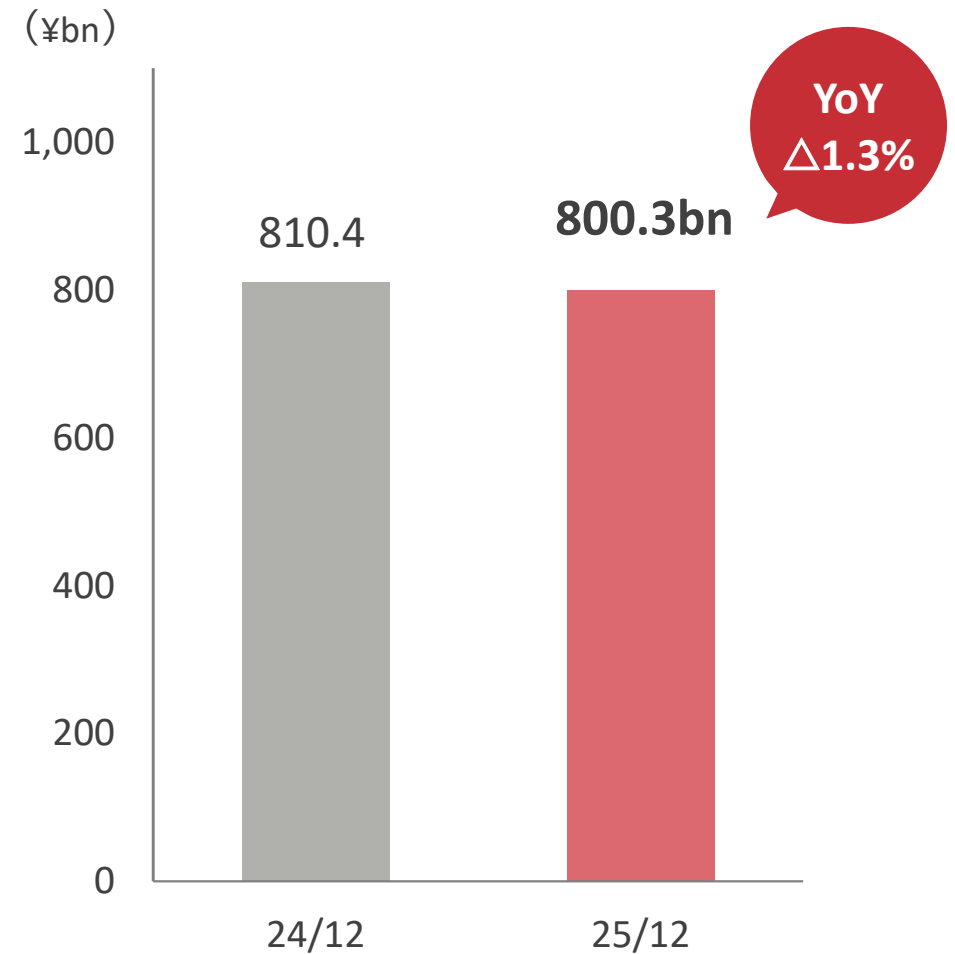
## Ⅱ . Key Figures



## Orders received



## Orders in hand



## Construction orders of rental housing

The client provides the land and funding.  
The Company receives the order to construct the rental housing **before construction starts**.



Land owned by the client



Build-to-order construction model

The profit is recorded in the Construction segment.

## Real estate sales of rental housing

The company acquires the land and constructs the building using its own funds.  
**After construction**, the property is sold to the customer.



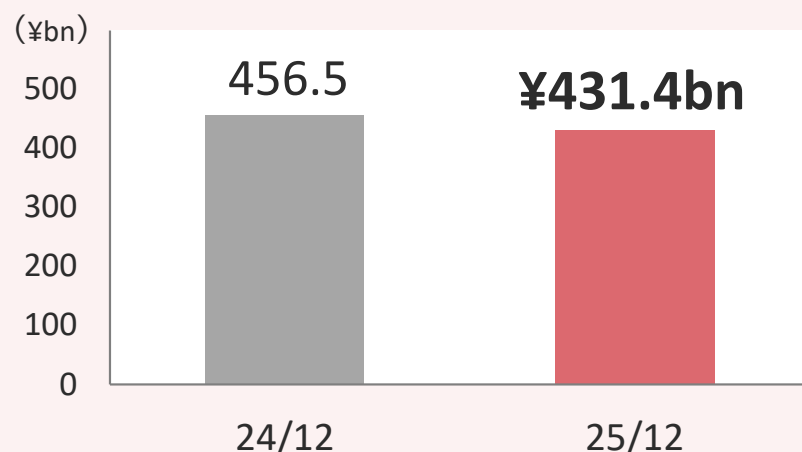
The company acquires the land



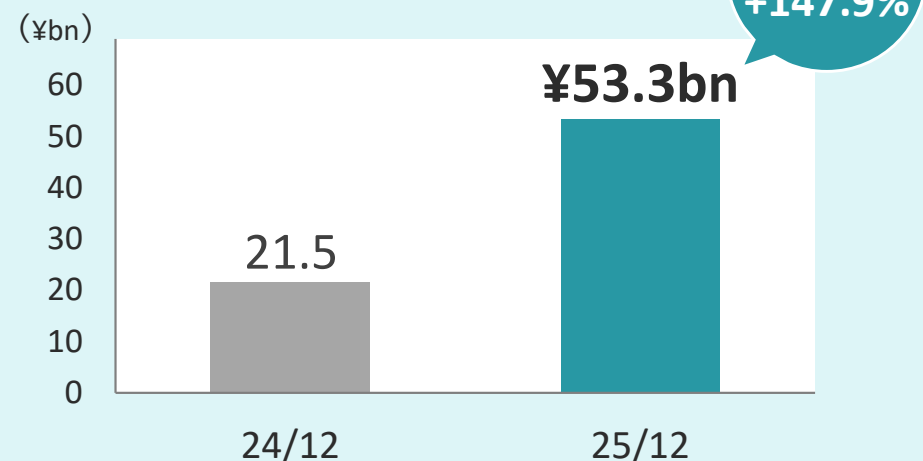
Build-and-sell development model

The profit is recorded in the Real estate development segment.

### <Amount of orders received>



### <Net sales>

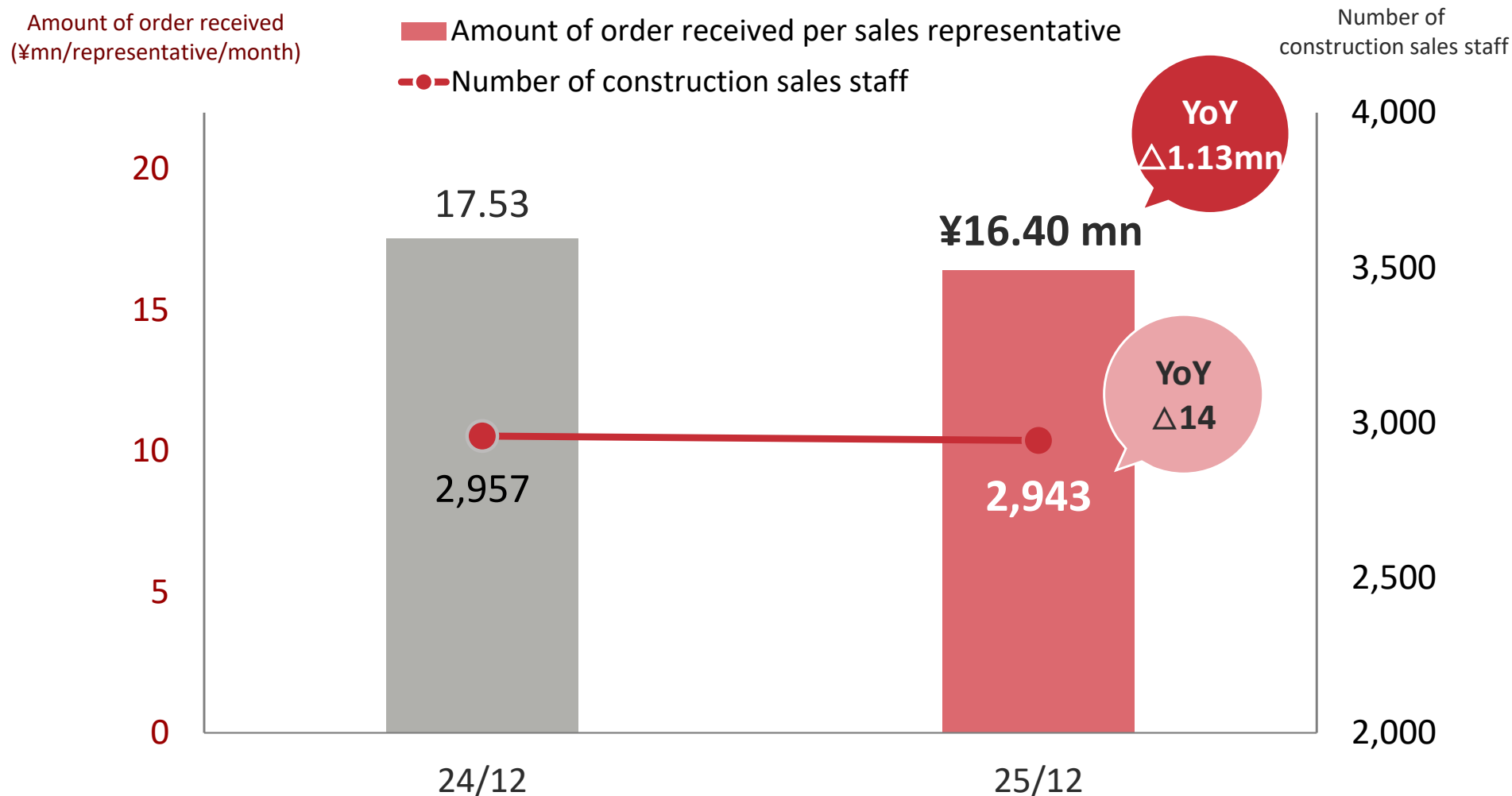


\*Not included in orders received

# Orders received (Efficiency in receiving orders)

19

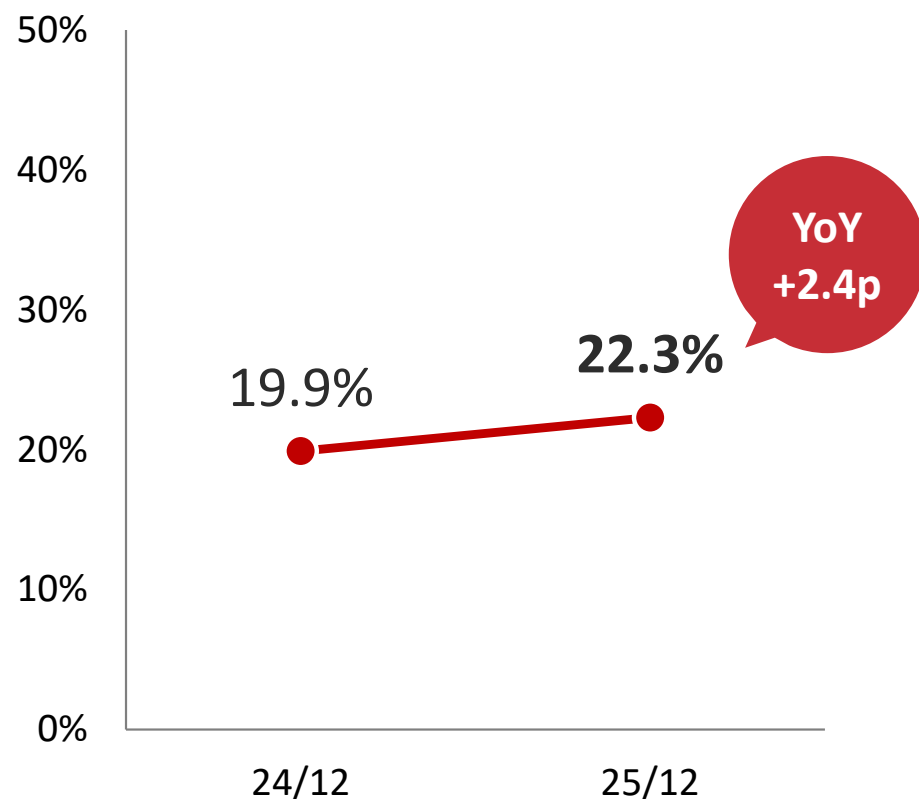
- Amount of order received per sales representative
- Number of construction sales staff



# Orders received (Mid-rise ratio and rebuild ratio)

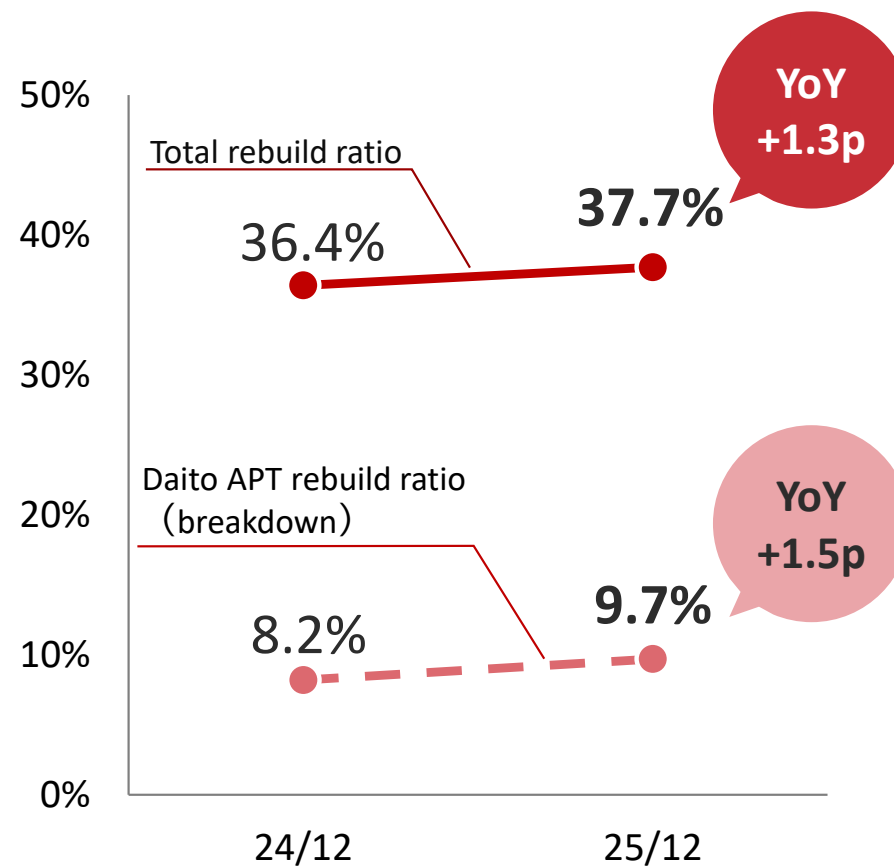
20

## Mid-rise ratio<sup>\*1</sup>



<sup>\*1</sup> Mid-rise ratio = Number of orders received for APT house with 3 or more stories / Total number of orders received

## Rebuild ratio<sup>\*2</sup>



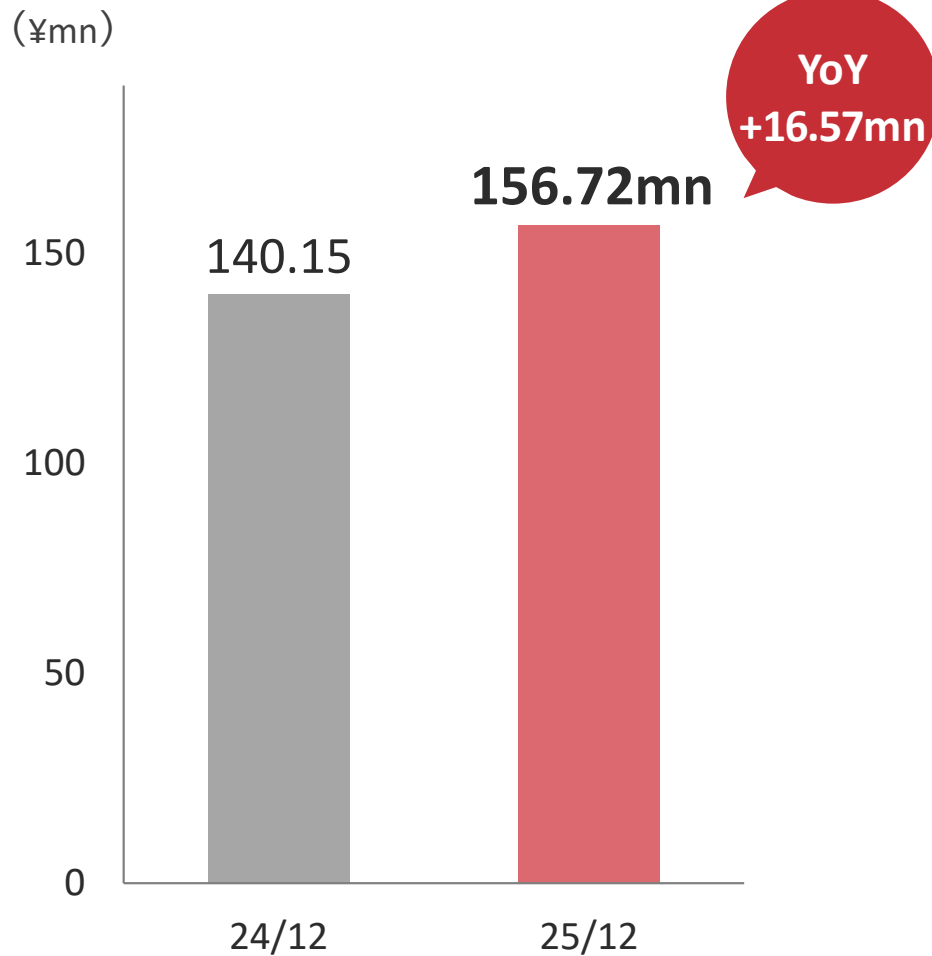
<sup>\*2</sup> Total rebuild ratio = Number of orders received for rebuilding APT / Total number of orders received  
Daito APT rebuild ratio = Number of orders received for rebuilding APT built by Daito / Total number of orders received

# Orders received (Average price of orders received and cancellation ratio)

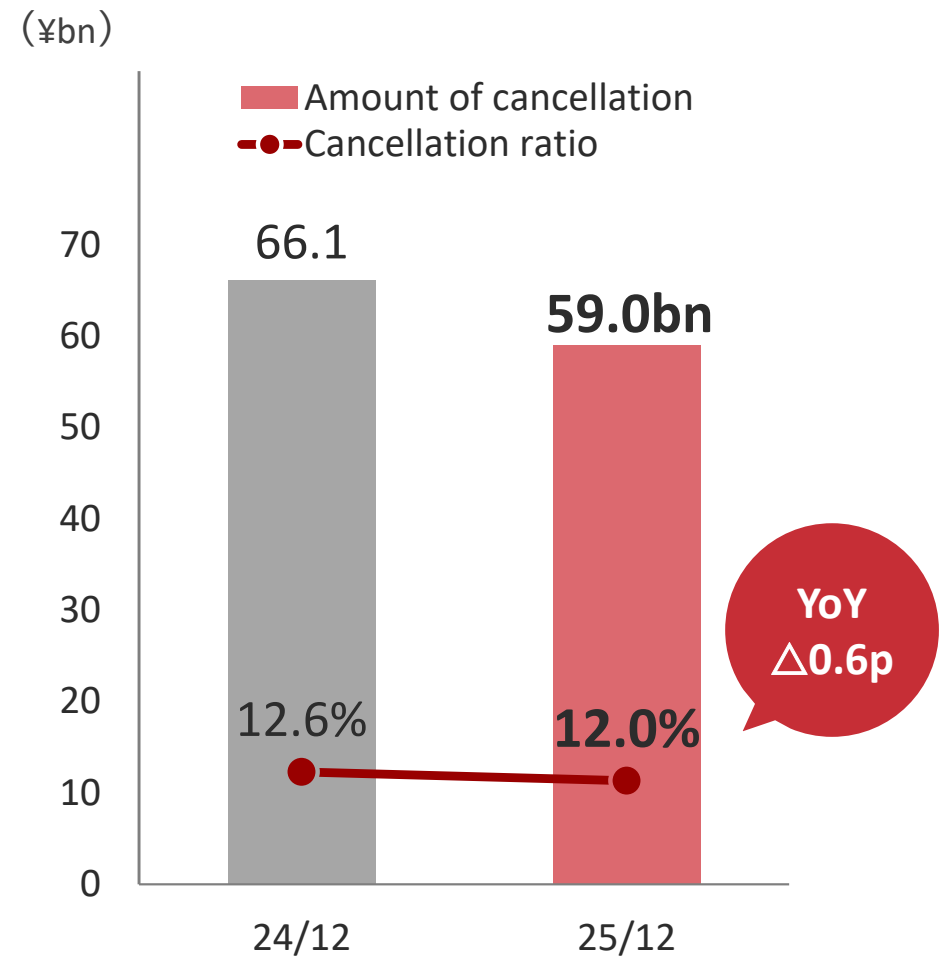
21

## ■ Average price of orders received\*1

## ■ Amount of cancellation / Cancellation ratio\*2



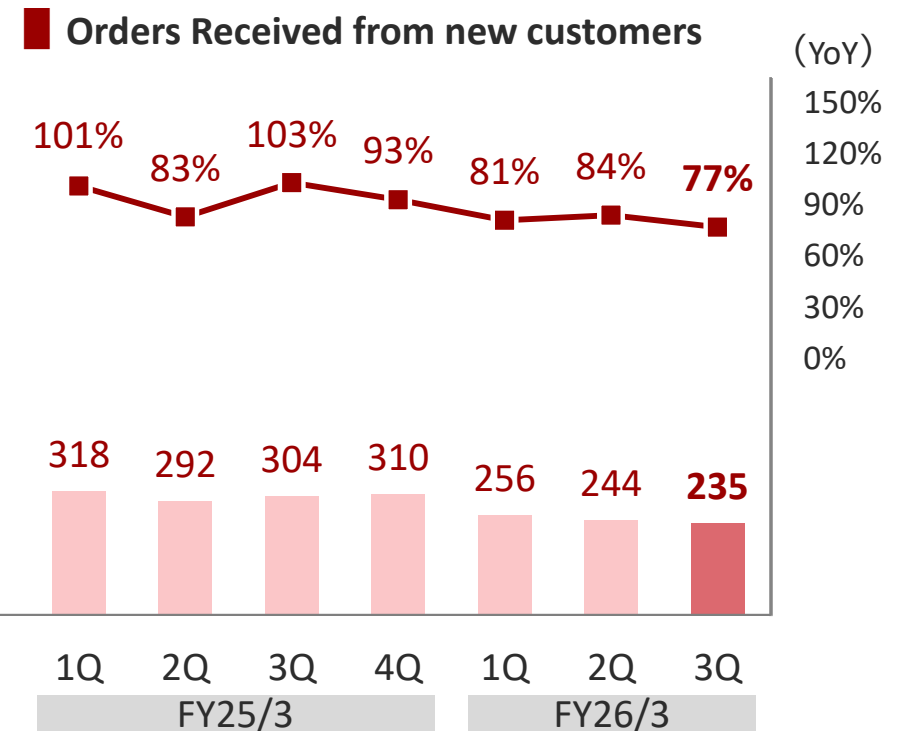
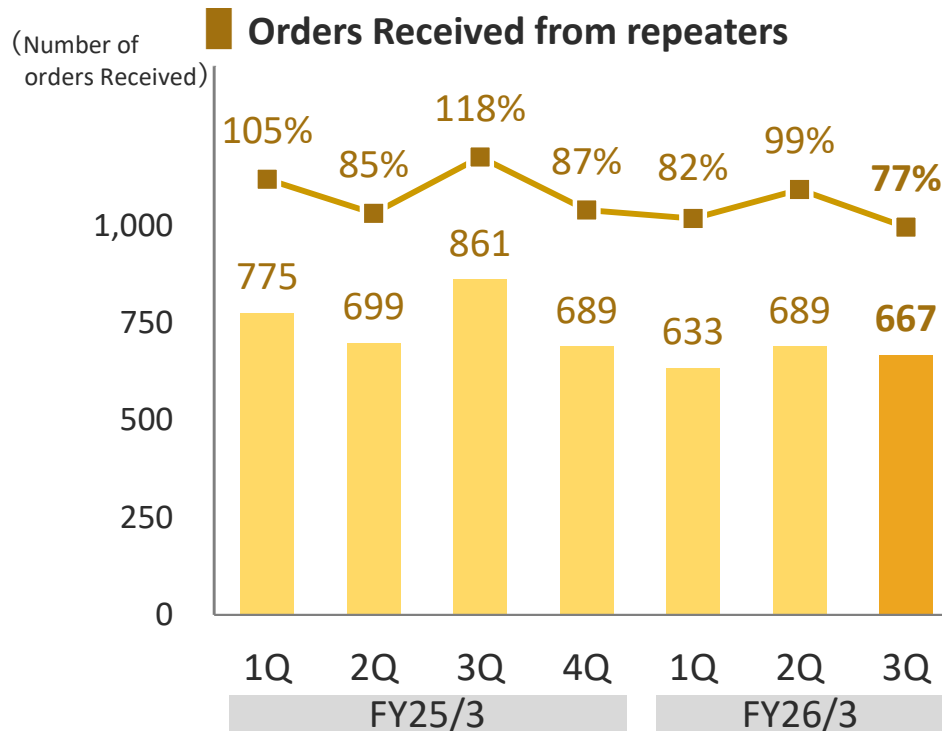
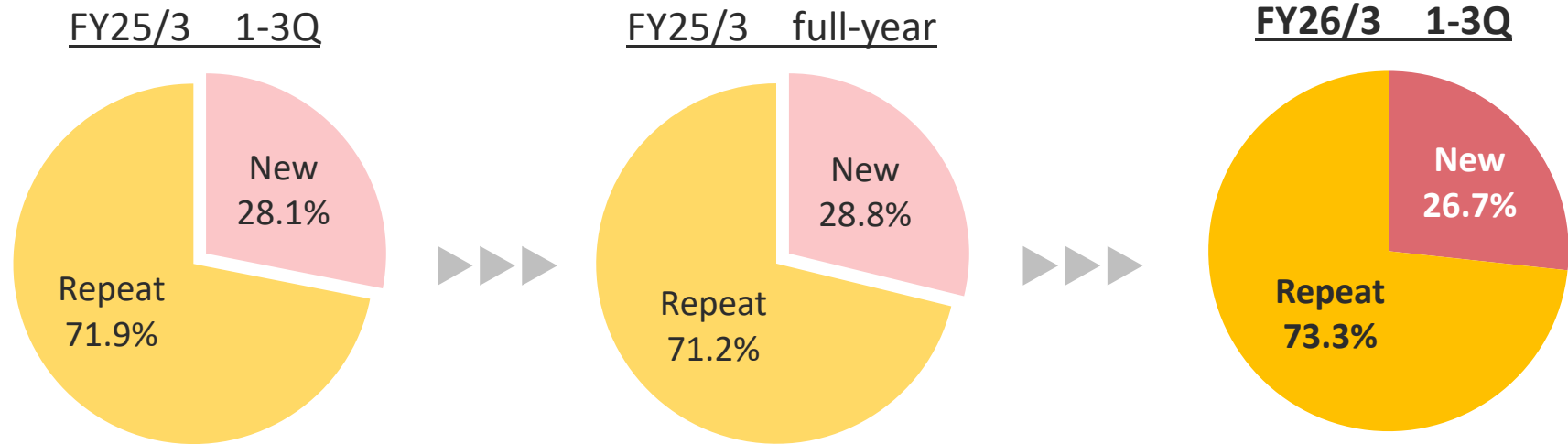
\*1 Average price of order received = Amount of new orders received / Number of orders received



\*2 Cancellation ratio  
= Amount of cancellation / Amount of new orders received  
= Amount of new orders received - Amount of cancellation

# Orders received (Number of orders received & their channels)

22



# Tenant recruitment (Number of tenant recruitment)

23

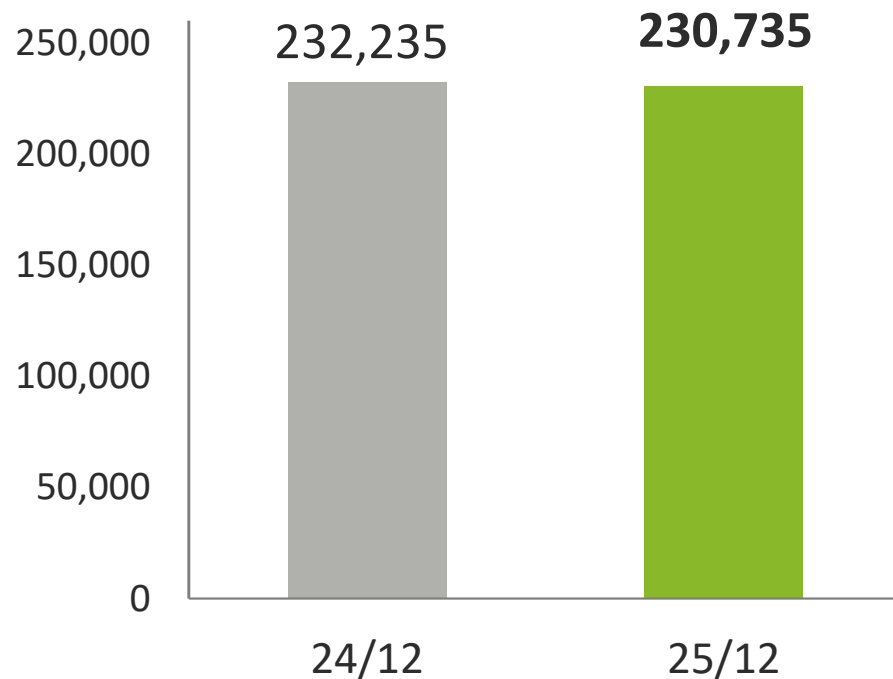
Number of tenant recruitment **232,139**

(Residential use + Commercial use)

YoY  
 $\Delta 0.6\%$

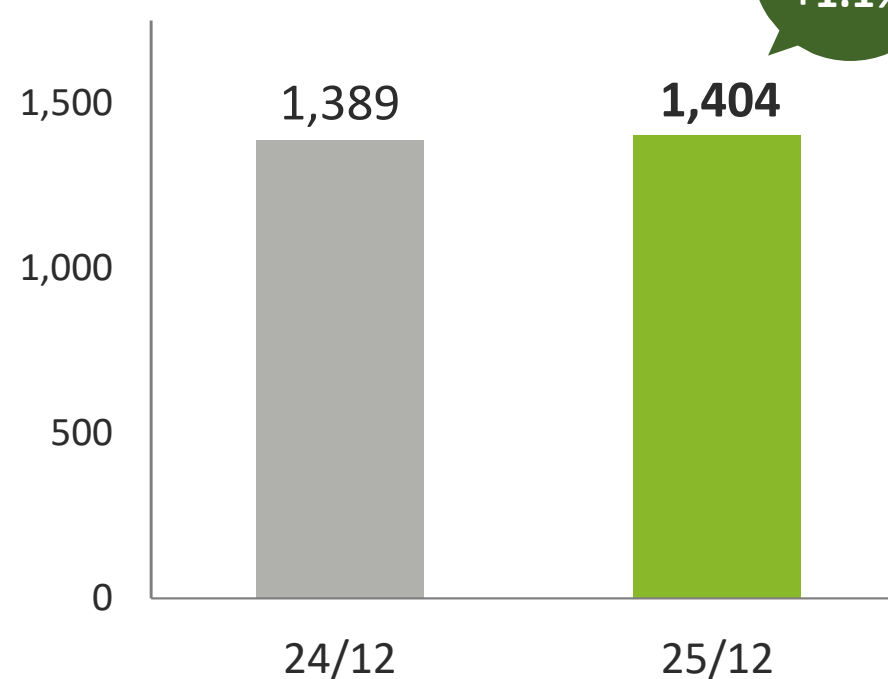
## Residential use

(Number of tenancy recruitment)



## Commercial use

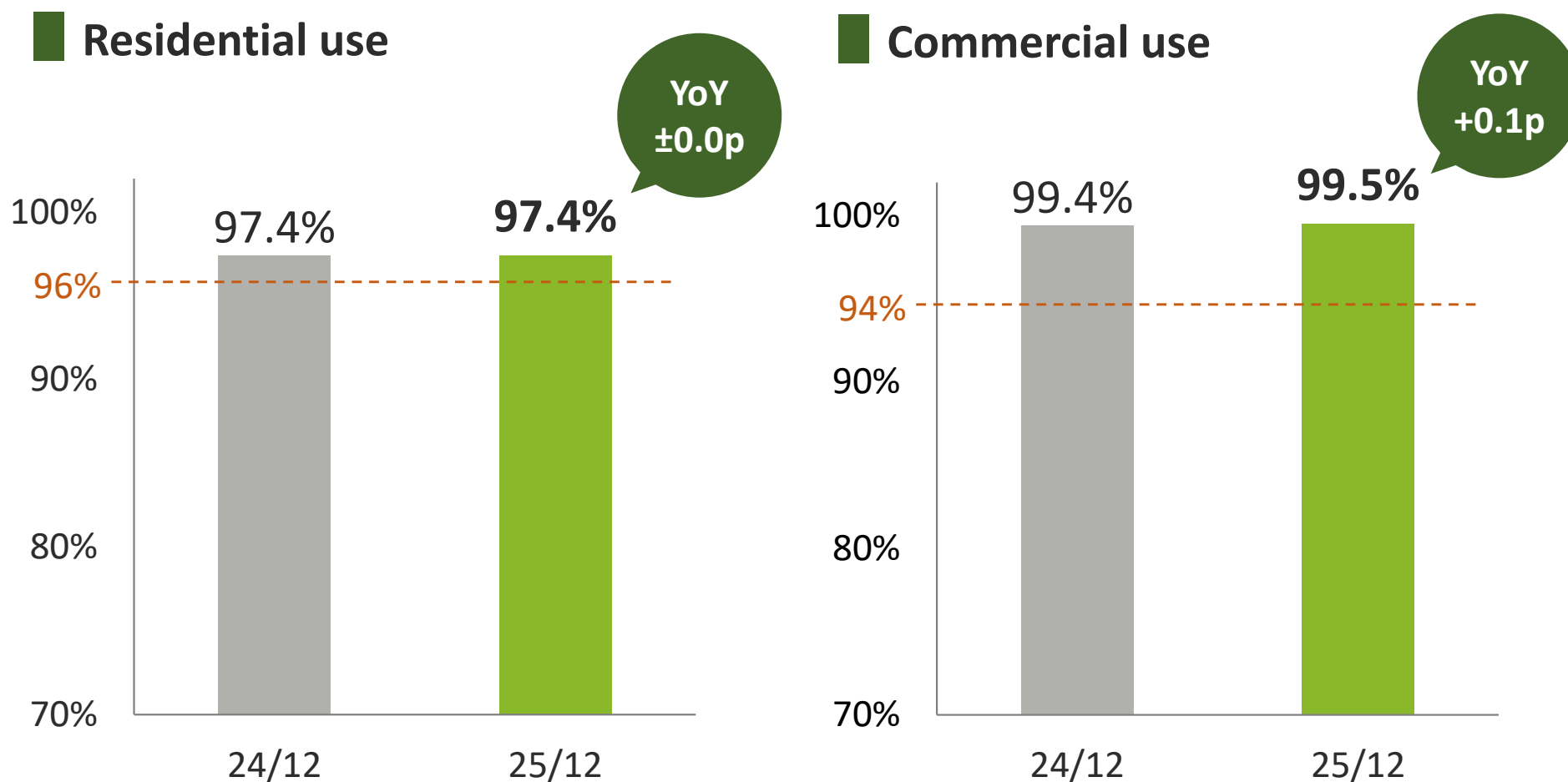
(Number of tenancy recruitment)



\*Including the number of tenant recruitment for units managed by other companies

## Keep sound level of occupancy rate continuously

(Residential use : 96% / Commercial use : 94%)



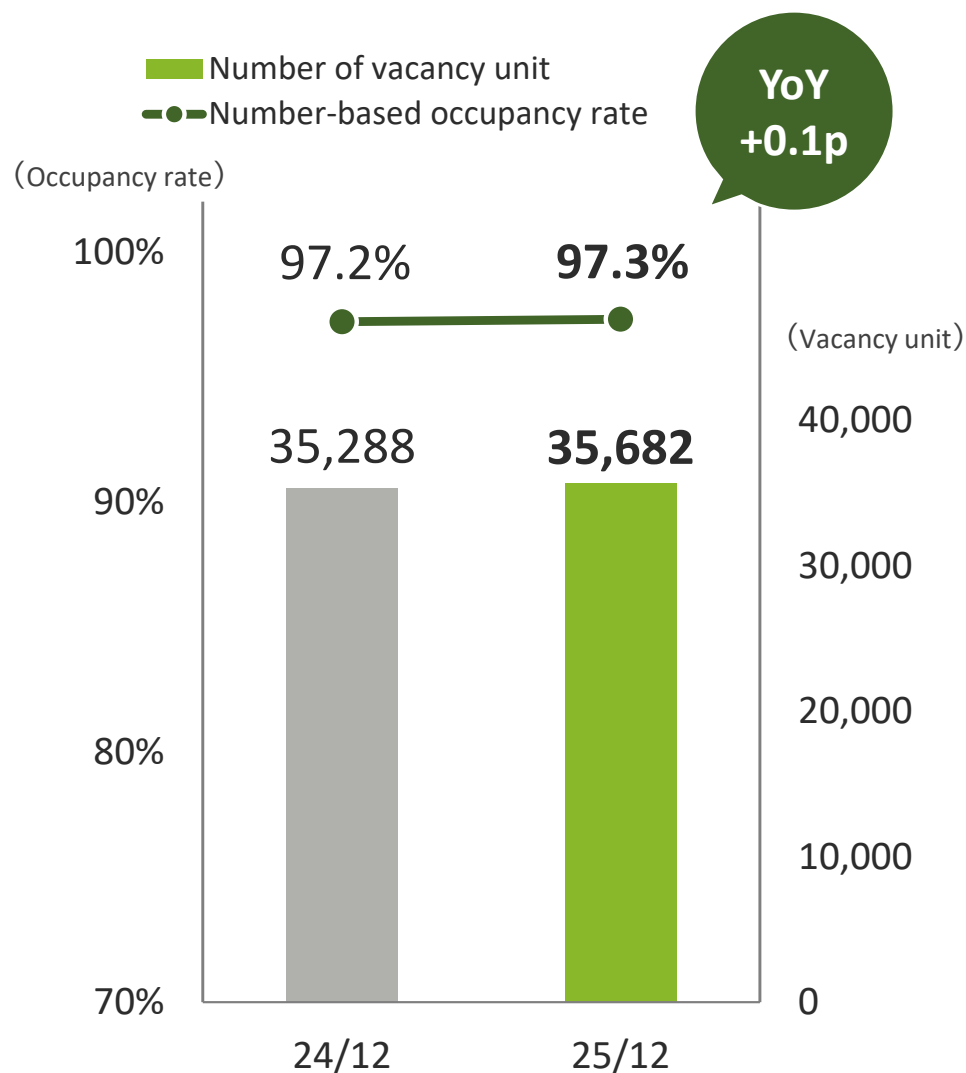
\*Rent-based occupancy rate = 100% - (Lease fee payment for vacant units / Aggregate amount of rent [%])



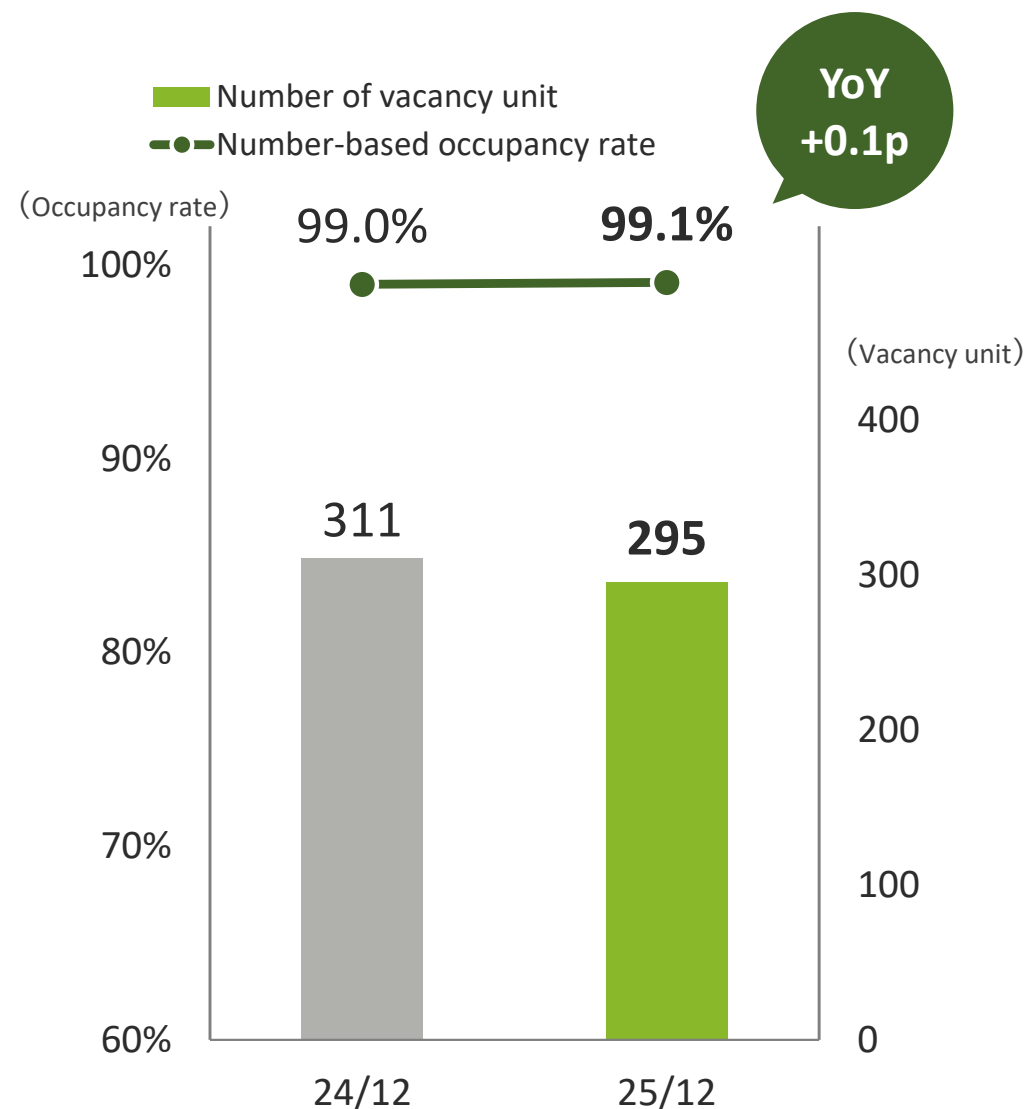
# Tenant recruitment (Number-based occupancy rate\*)

25

## Residential use

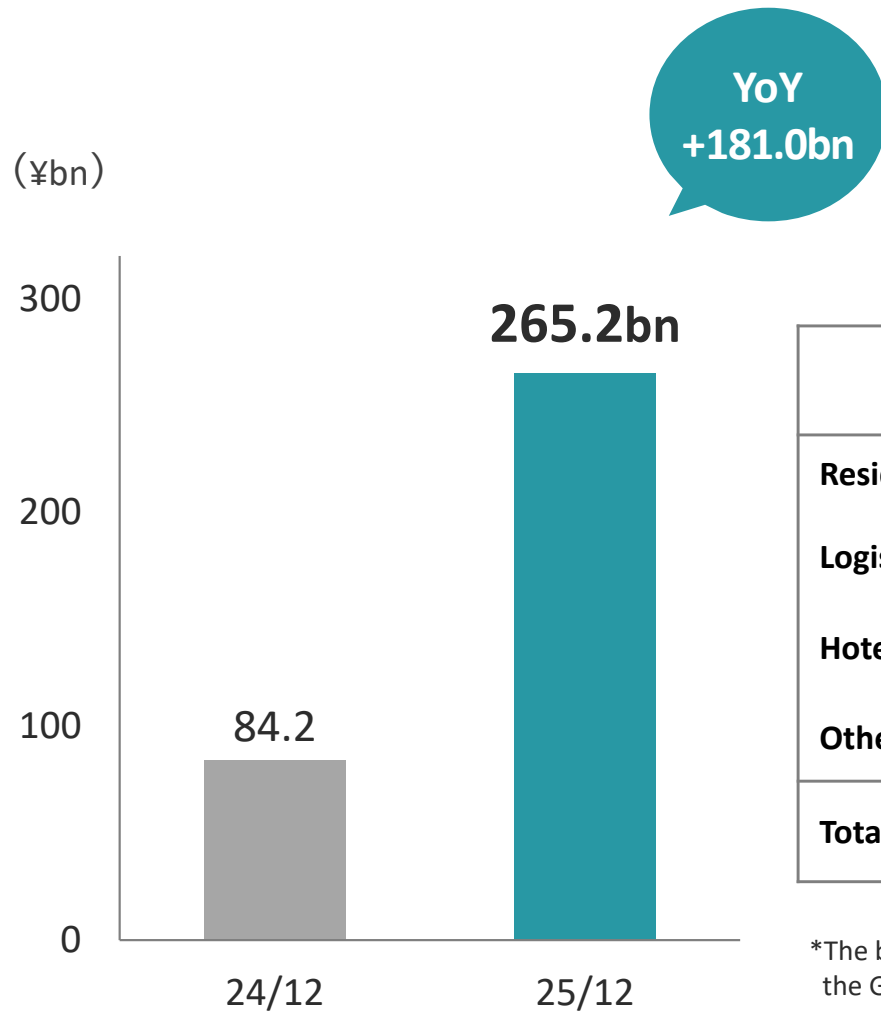


## Commercial use



\*Number-based occupancy rate = (Number of occupancy units) / (Number of units under management)

## Balance of real estate investment



	24/12 Balance	25/12 Balance	YoY	
Residential properties	¥67.4bn	¥171.7bn	+¥104.3bn	225%
Logistics facilities	¥8.6bn	¥22.8bn	+¥14.2bn	266%
Hotels	¥4.9bn	¥51.5bn	+¥38.1bn	1,508%
Others	¥3.3bn	¥19.2bn	+¥14.4bn	401%
<b>Total</b>	<b>¥84.2bn</b>	<b>¥265.2bn</b>	<b>+¥181.0bn</b>	<b>315%</b>

\*The balance sheet total as of Dec. 2025 includes 97.6 billion yen from Ascot corp. that joined the Group in March 2025.

## **Ⅲ. Forecasts of FY ending March 2026**

# Forecasts for FY ending March 2026 (Consolidated PL)

28

The forecasts announced at the beginning of the FY was revised upward today (1/30).

## 【Consolidated Financial Forecasts for the FY ending March 31, 2026】

	Initial Plan(A)	Revised Plan(B)	Change(B-A)
<b>Net Sales</b>	1,970.0	<b>1,980.0</b>	+10.0
Construction Business	550.0	<b>545.0</b>	△5.0
Real Estate Leasing Business	1,200.0	<b>1,200.0</b>	-
Real Estate Development Business	130.0	<b>145.0</b>	+15.0
Other Business	90.0	<b>90.0</b>	-
<b>Gross profit</b>	328.0	<b>340.0</b>	+12.0
Construction Business	137.5	<b>138.0</b>	+0.5
Real Estate Leasing Business	129.0	<b>137.0</b>	+8.0
Real Estate Development Business	25.5	<b>30.0</b>	+4.5
Other Business	36.0	<b>35.0</b>	△1.0
<b>SG&amp;A expenses</b>	203.0	<b>205.0</b>	+2.0
<b>Operating income</b>	125.0	<b>135.0</b>	+10.0
<b>Ordinary income</b>	127.0	<b>138.0</b>	+11.0
<b>Net income ※</b>	90.0	<b>95.0</b>	+5.0
<b>Net income per share</b>	¥274.00	<b>¥286.00</b>	+¥12.00
<b>Annual dividend</b>	¥68.60	<b>¥74.60</b>	+¥6.00

# VI. Appendix

# Profit & Loss of each segment <FY26/3>

(¥mn)

Construction business	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	400,956	398,076	△0.7%	545,000
Gross profit	101,594	99,750	△1.8%	138,000
(Gross profit margin)	25.3%	25.1%	△0.2p	25.3%
Operating income	36,553	31,030	△15.1%	46,500
(Operating income margin)	9.1%	7.8%	△1.3p	8.5%

Real Estate Leasing Business	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	867,656	894,543	+3.1%	1,200,000
Gross profit	99,769	104,219	+4.5%	137,000
(Gross profit margin)	11.5%	11.7%	+0.2p	11.4%
Operating income	62,402	67,312	+7.9%	84,000
(Operating income margin)	7.2%	7.5%	+0.3p	7.0%

Real Estate Development Business	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	33,833	87,787	+159.5%	145,000
Gross profit	8,286	18,791	+126.8%	30,000
(Gross profit margin)	24.5%	21.4%	△3.1p	20.7%
Operating income	3,650	9,514	+160.6%	16,000
(Operating income margin)	10.8%	10.8%	-	11.0%

Other businesses	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	59,730	63,163	+5.7%	90,000
Gross profit	23,644	24,665	+4.3%	35,000
(Gross profit margin)	39.6%	39.0%	△0.6p	38.9%
Operating income	12,853	12,827	△0.2%	18,000
(Operating income margin)	21.5%	20.3%	△1.2p	20.0%

# Profit & Loss (Non-consolidated) <FY26/3>

31

(¥mn)

	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
<b>Net sales</b>	<b>406,205</b>	<b>416,554</b>	<b>+2.5%</b>	<b>580,000</b>
Construction	394,680	399,433	+1.2%	552,000
Real estate & others	11,525	17,121	+48.6%	28,000
<b>Gross profit</b>	<b>104,536</b>	<b>106,635</b>	<b>+2.0%</b>	<b>145,000</b>
Construction	100,186	100,881	+0.7%	138,000
Real estate & others	4,350	5,754	+32.3%	7,000
<b>SG&amp;A expenses</b>	<b>80,179</b>	<b>87,220</b>	<b>+8.8%</b>	-
<b>Operating income</b>	<b>24,357</b>	<b>19,415</b>	<b>△20.3%</b>	-
<b>Ordinary income</b>	<b>77,050</b>	<b>73,795</b>	<b>△4.2%</b>	<b>95,000</b>
<b>Net income</b>	<b>67,861</b>	<b>64,064</b>	<b>△5.6%</b>	<b>85,000</b>

# Sales structure of real estate leasing business <FY26/3>

32

(¥mn)

	24/3 3Q		25/3 3Q		26/3 3Q			26/3 <plan>
	Net sales	(Ratio)	Net sales	(Ratio)	Net sales	(Ratio)	YoY	Net sales
Lease up of rental housing units*1	756,386	(89.9%)	774,368	(89.2%)	795,731	(89.0%)	+2.8%	1,068,000
Building and repairs	24,662	(2.9%)	26,786	(3.1%)	26,993	(3.0%)	+0.8%	33,000
Brokerage of rental property	15,401	(1.8%)	15,794	(1.8%)	14,208	(1.6%)	△10.0%	19,500
Rental guarantee business	14,526	(1.7%)	15,325	(1.8%)	15,875	(1.8%)	+3.6%	21,700
Electricity business	8,066	(1.0%)	8,285	(1.0%)	9,446	(1.0%)	+14.0%	11,800
Leasing business*2	4,802	(0.6%)	4,116	(0.5%)	4,656	(0.5%)	+13.1%	6,000
Others	17,647	(2.1%)	22,978	(2.6%)	27,631	(3.1%)	+20.2%	40,000
Total	841,493	(100.0%)	867,656	(100.0%)	894,543	(100.0%)	+3.1%	1,200,000

※1 Sub-lease contract in Lease Management Trust System by Daito Kentaku Partners.

※2 Mainly Shinagawa East One Tower



# Profit & Loss of major subsidiaries (Construction business) <FY26/3>

33

(¥mn)

Construction Business												
	Daito Construction				Daito Steel				SHIMA			
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	13,707	12,788	△6.7%	19,000	6,847	7,154	+4.5%	9,300	8,461	9,824	+11.6%	11,000
Gross profit	653	388	△40.6%	600	370	412	+11.3%	400	877	670	△23.7%	700
SG&A expenses	209	200	△4.5%	300	92	105	+13.2%	100	390	407	+4.3%	500
Operating income	444	188	△57.6%	300	277	307	+10.6%	300	487	263	△46.1%	100
Ordinary income	572	322	△43.6%	400	278	311	+11.8%	300	534	262	△51.0%	100
Net income	391	217	△44.4%	300	183	205	+11.8%	200	452	200	△55.9%	100

# Profit & Loss of major subsidiaries (Real estate leasing businesses - 1) <FY26/3>

34

(¥mn)

Real estate leasing business								
	Daito Kentaku Partners				Daito Kentaku Leasing			
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	829,996	858,269	+3.4%	1,144,300	23,758	24,021	+1.1%	33,900
Gross profit	74,478	79,261	+6.4%	95,400	8,495	8,670	+2.1%	13,000
SG&A expenses	23,891	27,279	+14.2%	39,800	7,886	6,387	△19.0%	9,200
Operating income	50,586	51,981	+2.8%	55,600	608	2,282	+275.3%	3,800
Ordinary income	51,657	53,394	+3.4%	56,900	669	2,348	+251.0%	5,000
Net income	36,450	38,751	+6.3%	41,100	322	1,908	+490.7%	2,900

# Profit & Loss of major subsidiaries (Real estate leasing businesses - 2) <FY26/3>

35

(¥mn)

Real estate leasing business								
	House Leave				Housecom Group			
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	16,792	16,725	+3.6%	21,700	9,630	9,555	△0.8%	14,500
Gross profit	14,981	15,641	+4.4%	19,900	8,140	8,216	+0.9%	12,600
SG&A expenses	3,472	3,431	△1.2%	4,900	8,430	8,533	+1.2%	12,000
Operating income	11,509	12,210	+6.1%	14,900	△290	△317	-	600
Ordinary income	11,530	12,273	+6.4%	15,000	△271	△305	-	700
Net income	7,995	8,496	+6.3%	10,400	△322	△320	-	400

# Profit & Loss of major subsidiaries (Real estate development businesses) <FY26/3>

36

(¥mn)

Real estate development business												
	INVALANCE				Daito Kentaku Asset Solution				Ascot			
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	20,185	26,205	+29.8%	36,500	8,751	25,067	+186.5%	27,200	-	25,690	-	50,000
Gross profit	4,493	4,797	+6.8%	6,400	1,775	5,564	+213.4%	3,900	-	6,234	-	11,300
SG&A expenses	2,519	2,432	△3.4%	3,800	501	688	+37.4%	1,000	-	2,676	-	4,300
Operating income	1,974	2,364	+19.7%	2,500	1,274	4,875	+282.6%	2,800	-	3,558	-	7,000
Ordinary income	1,895	2,070	+9.2%	2,100	1,231	4,593	+273.1%	2,400	-	2,097	-	5,000
Net income	1,292	1,435	+11.1%	1,400	804	3,070	+281.7%	1,600	-	1,464	-	3,400

# Profit & Loss of major subsidiaries ( Other businesses - 1 ) <FY26/3>

37

(¥mn)

Other businesses (Financial business)												
	Daito Finance				House Guard				D.T.C			
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	1,830	2,362	+29.1%	2,900	4,796	5,218	+8.8%	7,300	14,339	14,596	+1.8%	19,200
Gross profit	1,347	798	△40.7%	1,000	2,108	2,274	+7.9%	3,300	1,570	2,138	+36.1%	2,400
SG&A expenses	179	224	+24.8%	200	1,411	1,487	+5.4%	2,300	32	30	△6.3%	0
Operating income	1,167	574	△50.8%	700	697	786	+12.8%	1,000	1,538	2,107	+37.1%	2,400
Ordinary income	1,194	536	△55.1%	800	697	790	+13.3%	1,000	1,539	2,118	+37.6%	2,400
Net income	828	375	△54.7%	500	506	575	+13.6%	700	1,539	1,800	+17.0%	2,400

# Profit & Loss of major subsidiaries (Other businesses - 2) <FY26/3>

38

(¥mn)

Other businesses (Energy, Care business)								
	Gaspal Group				Care Partner			
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	27,704	29,508	+6.5%	44,100	12,381	14,001	+13.1%	17,500
Gross profit	13,206	14,478	+9.6%	20,900	1,000	1,413	+41.3%	1,000
SG&A expenses	7,273	7,759	+6.7%	10,400	926	1,440	+55.5%	2,000
Operating income	5,933	6,719	+13.2%	10,500	74	△27	-	△900
Ordinary income	5,449	6,193	+13.7%	9,600	46	△50	-	△1,000
Net income	3,752	4,256	+13.4%	6,600	△27	△46	-	△1,100

# Profit & Loss of major subsidiaries (Other businesses - 3) <FY26/3>

39

(¥mn)

Other businesses (Overseas business)								
	DAITO ASIA DEVELOPMENT (MALAYSIA) SDN.BHD.				DAITO ASIA DEVELOPMENT (MALAYSIA) II SDN.BHD.			
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	3,007	3,086	+2.6%	4,100	4,326	4,156	△3.9%	5,800
Gross profit	1,495	1,501	+0.4%	2,000	2,099	1,950	△7.1%	2,900
SG&A expenses	1,113	1,072	△3.7%	1,400	1,400	1,335	△4.6%	1,800
Operating income	381	429	+12.6%	600	699	614	△12.1%	1,000
Ordinary income	870	588	△32.4%	200	1,206	799	△33.8%	600
Net income	997	463	△53.5%	100	1,023	625	△38.9%	500

# Amount of orders received, and amount from construction completed

## Amount of orders received

(¥mn)

	24/3 3Q	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Residential use	392,881	394,557	<b>363,728</b>	△7.8%	547,000
Rental housing	391,432	392,898	<b>361,819</b>	△7.9%	547,000
Detached housing	1,449	1,658	<b>1,909</b>	+15.1%	-
Commercial use	9,574	13,044	<b>13,067</b>	+0.2%	22,000
Building and repairs	34,600	48,982	<b>54,641</b>	+11.6%	51,000
Total	437,055	456,585	<b>431,436</b>	△5.5%	620,000

## Net income from completed construction

	24/3 3Q	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Residential use	338,510	378,719	<b>372,415</b>	△1.7%	511,200
Rental housing	336,602	377,080	<b>370,812</b>	△1.7%	511,200
Detached housing	1,908	1,638	<b>1,602</b>	+0.4%	-
Commercial use	6,217	15,193	<b>15,300</b>	+3.8%	20,800
Building and repairs	33,771	33,830	<b>37,354</b>	+10.4%	51,000
Total	378,500	427,742	<b>425,070</b>	△0.6%	583,000

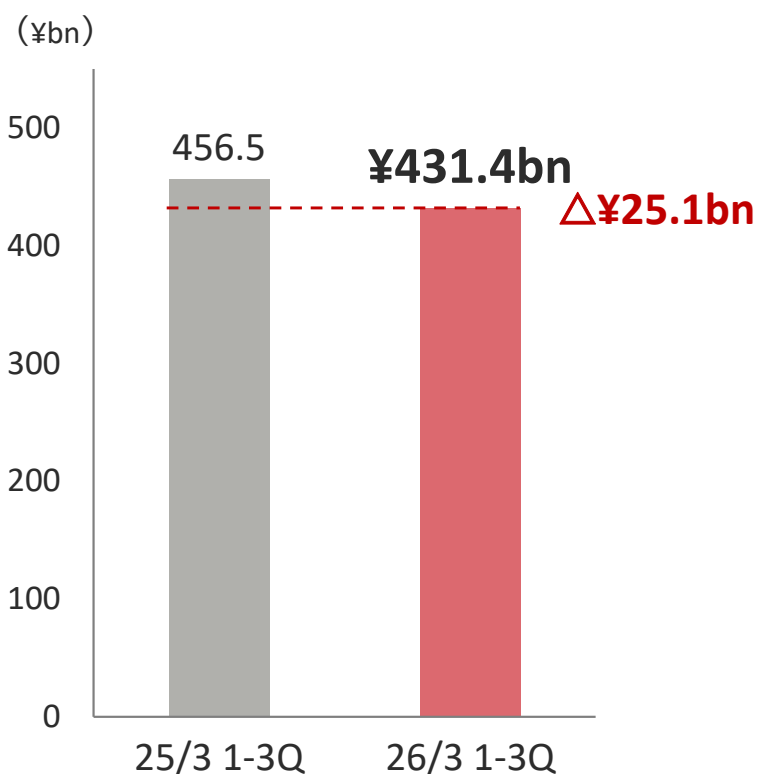


# Analysis of Orders Received

## 1-3Q comparison

### Breakdown of factors

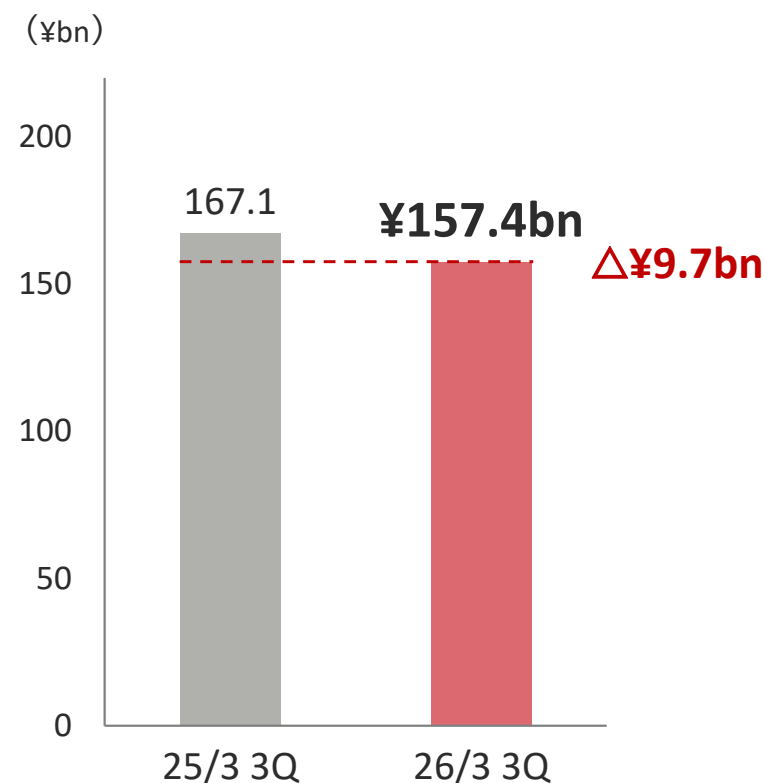
1. Number of orders (project)	△¥76.1bn
(3,249 → 2,706)	
2. Per project price	+¥44.8bn
(¥140.1mn/project → ¥156.7mn/project)	
3. Cancellation	+¥7.0bn
(12.6% → 12.0%)	
4. Building & repairs	△¥0.9bn
(¥67.3bn → ¥66.3bn)	



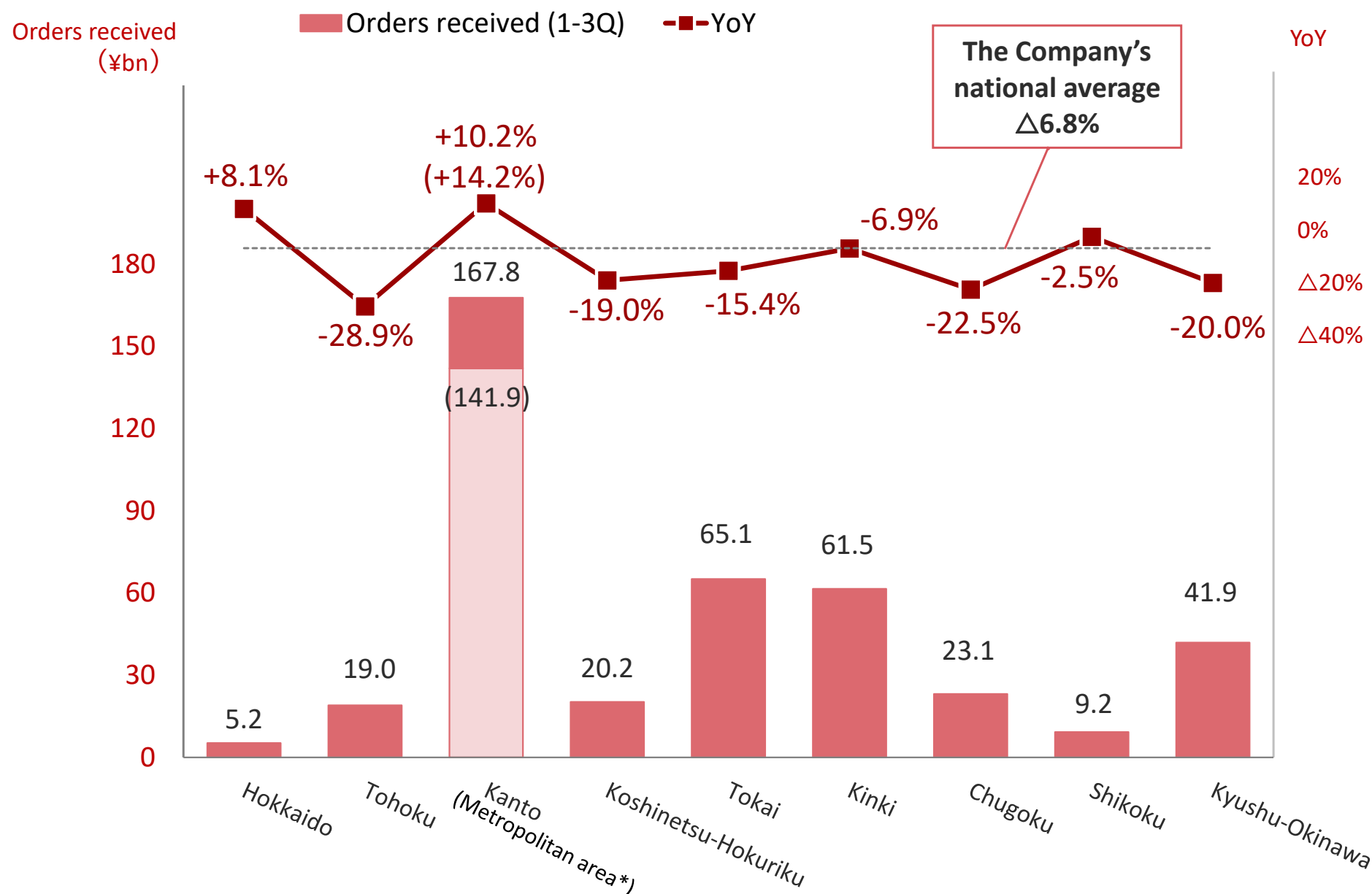
## 3Q comparison

### Breakdown of factors

1. Number of orders (project)	△¥39.7bn
(1,165 → 884)	
2. Per project price	+¥20.9bn
(¥141.6mn/project → ¥165.2mn/project)	
3. Cancellation	+¥2.7bn
(11.3% → 10.5%)	
4. Building & repairs	+¥6.4bn
(¥23.4bn → ¥29.8bn)	



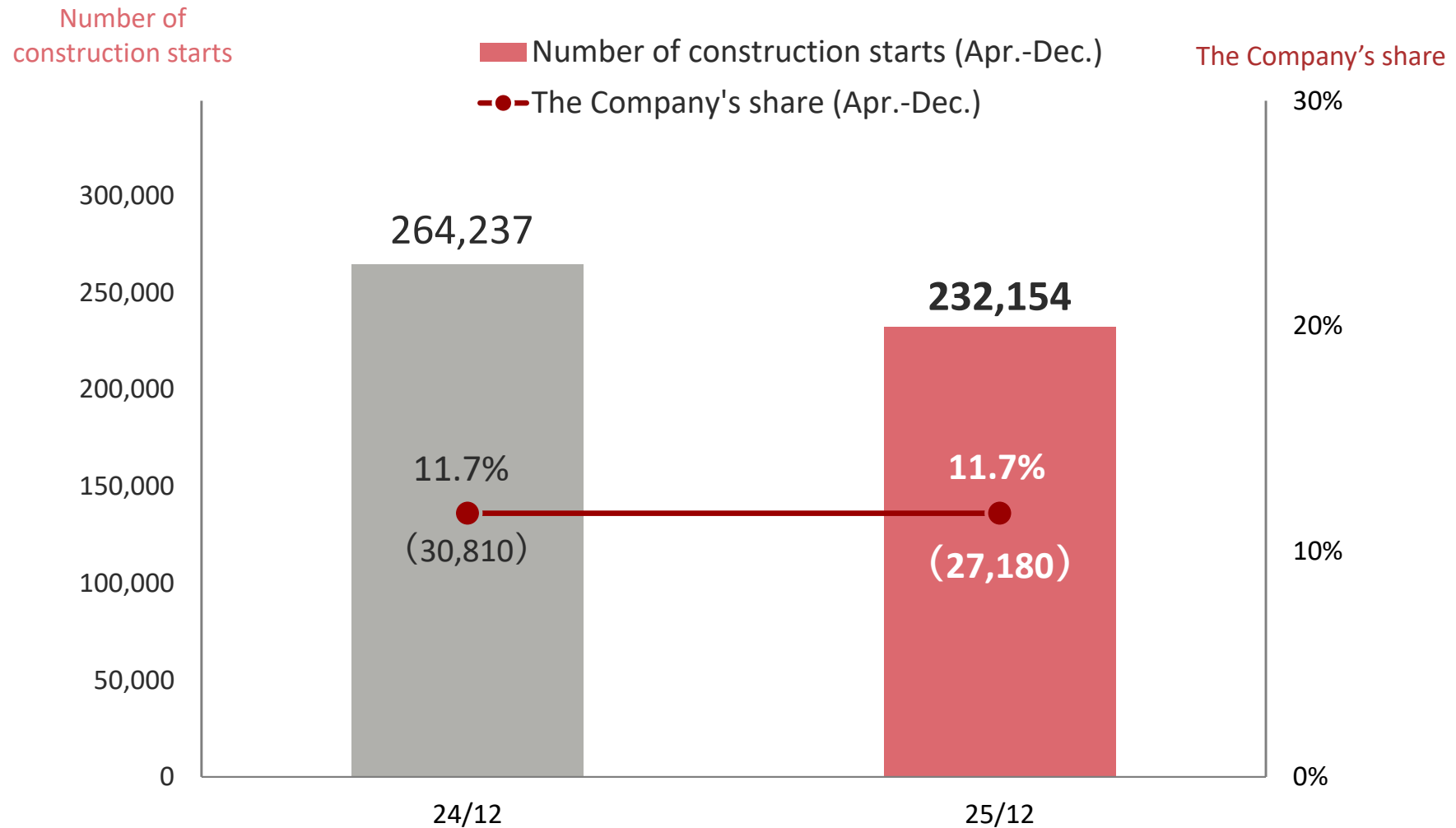
# Amount of orders received in each region



\*Metropolitan area ... Tokyo, Kanagawa, Chiba, Saitama Prefecture

# Number of construction starts & Daito's share <YoY>

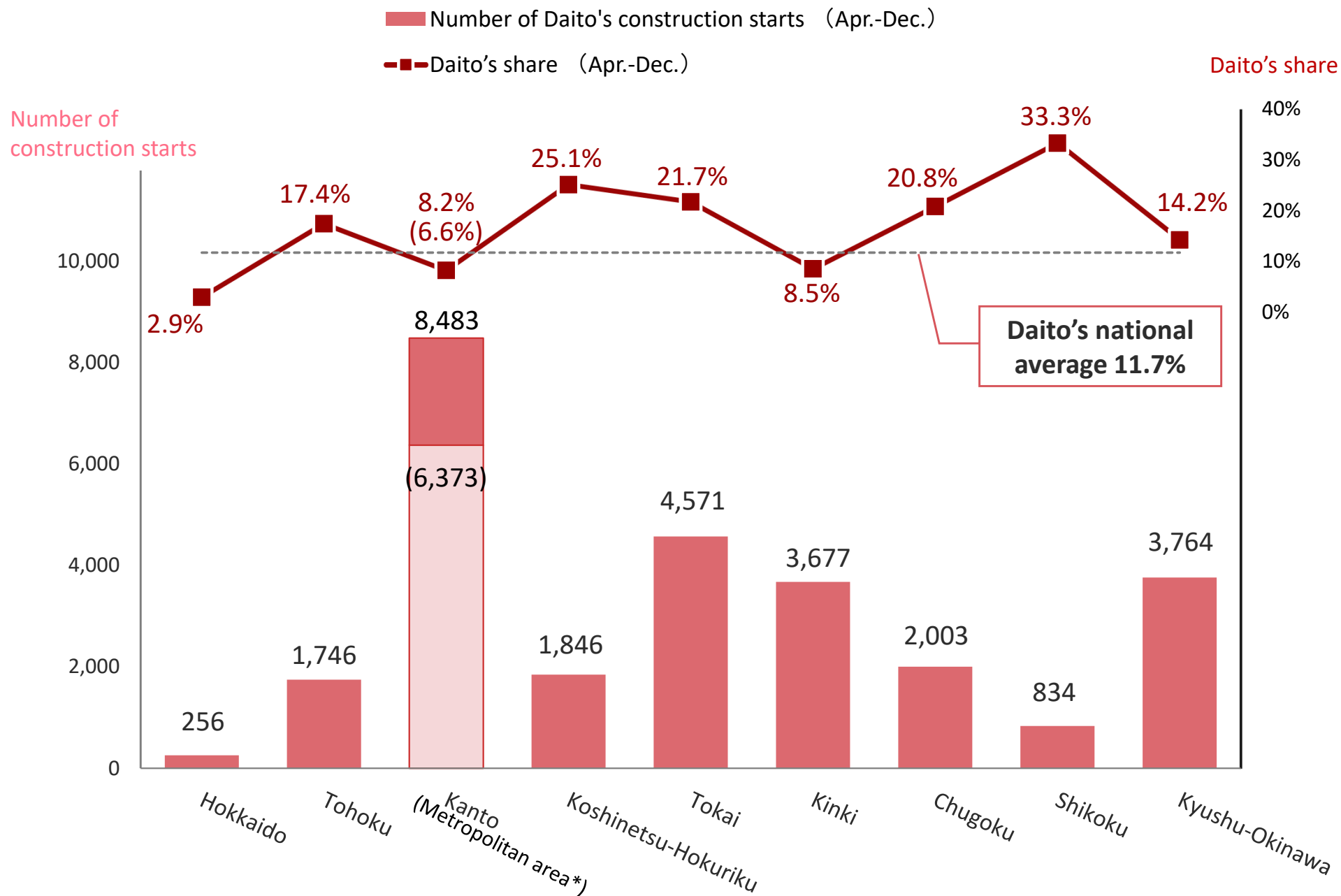
43



\* ( ) Number of construction starts by Daito group

(Ministry of Land, Infrastructure, Transport and Tourism : "Housing Starts Statistics")

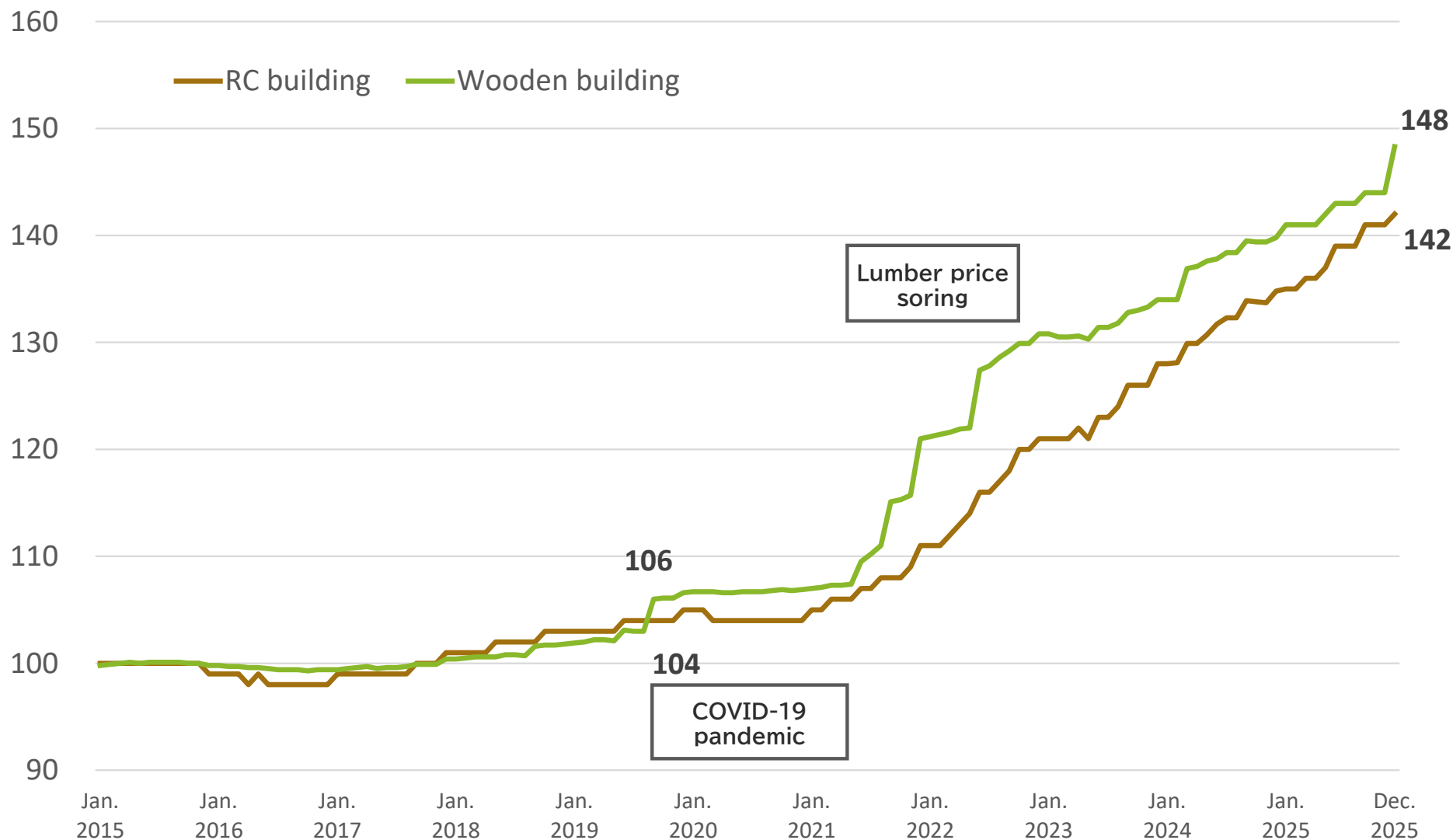
# Number of Daito's construction starts in each region & Daito's share



# Trends in Standard Construction Cost Index in Tokyo

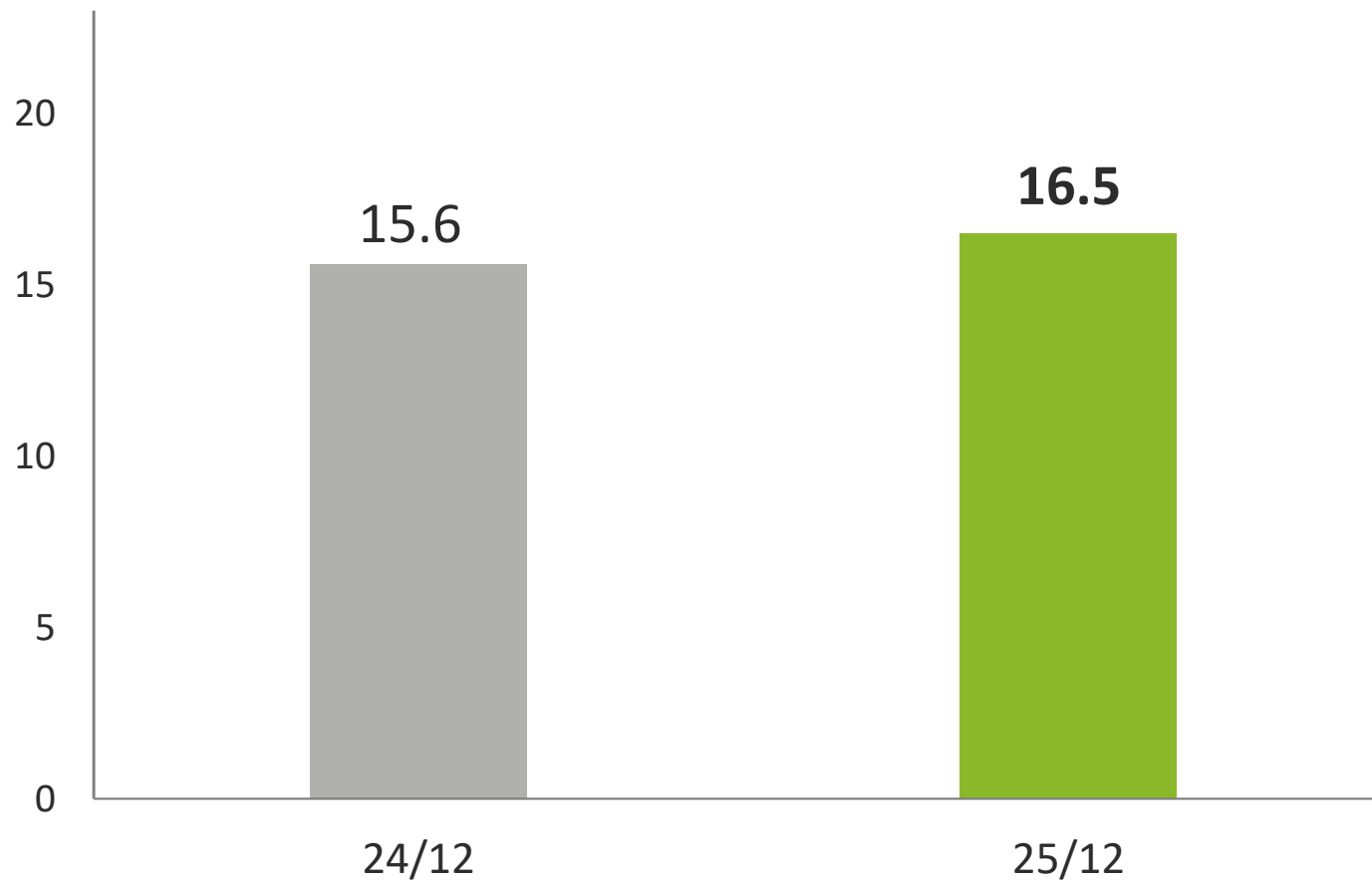
45

<2015 = 100>



Reference: Public Interest Incorporated Foundation Construction Research Institute "Construction Price Index and Construction Cost Index"

Number of tenant recruitment /  
representatives / month

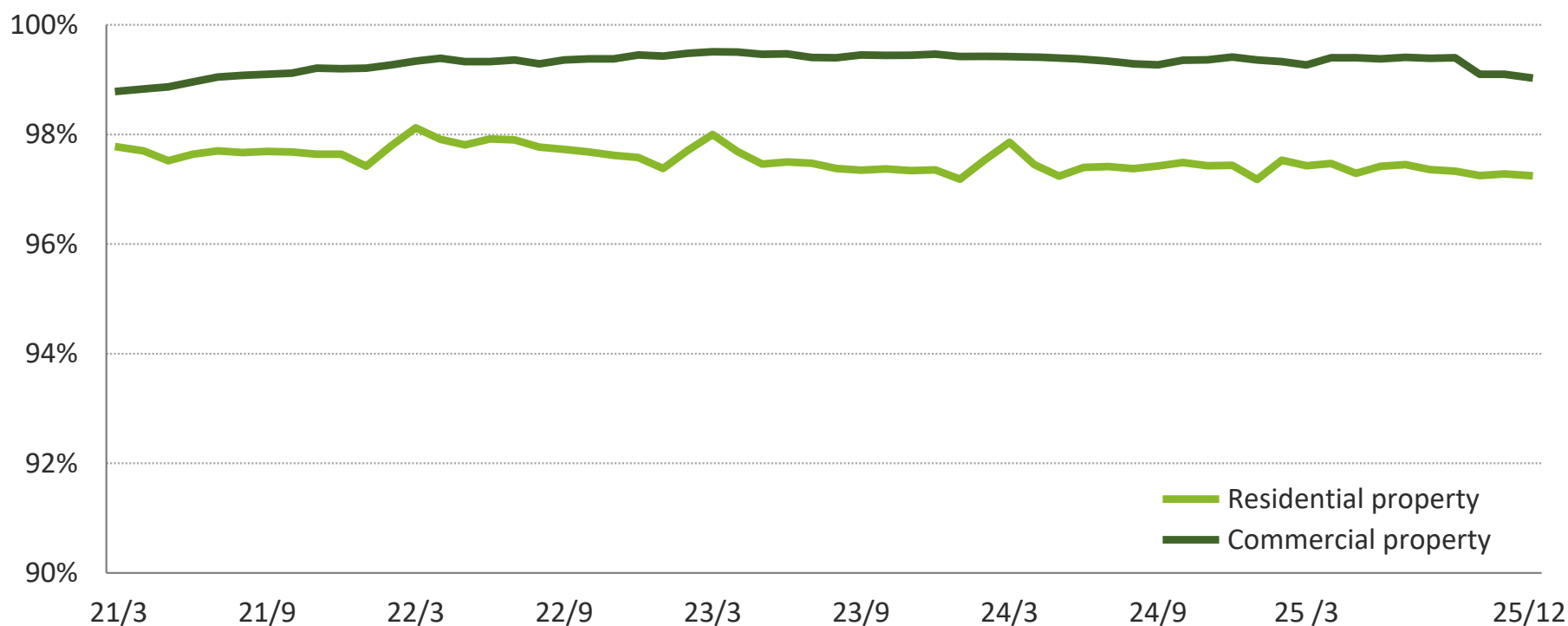


# Transition of rent-based occupancy rate

47

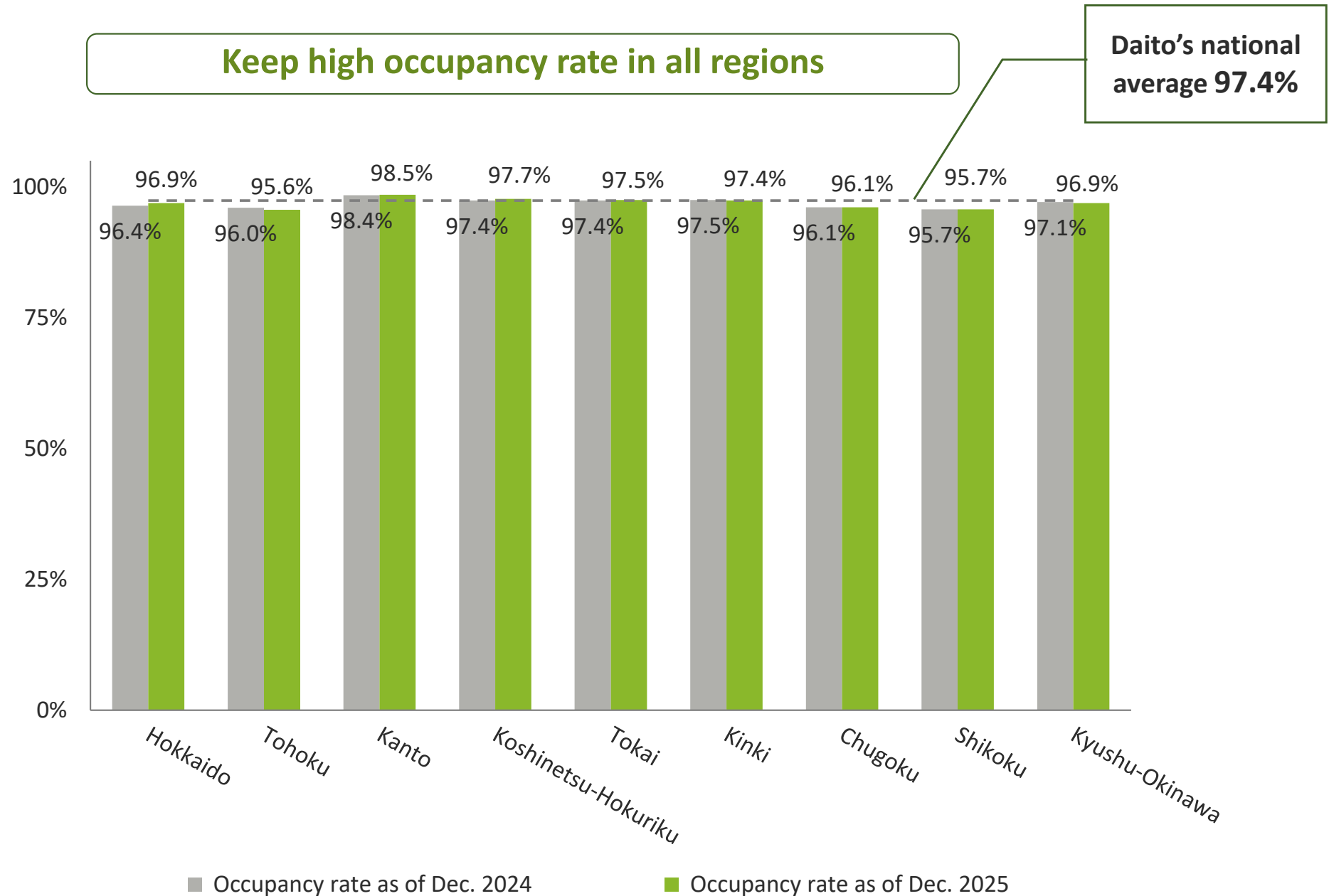
	21/12	22/12	23/12	24/12	25/12	YoY
<b>Residential property</b>	97.6%	97.6%	97.4%	97.4%	<b>97.4%</b>	<b>±0.0p</b>
<b>Commercial property</b>	99.2%	99.5%	99.5%	99.4%	<b>99.5%</b>	<b>+0.1p</b>

Rent-based occupancy rate



# Rent-based occupancy rate in each region (Residential property)

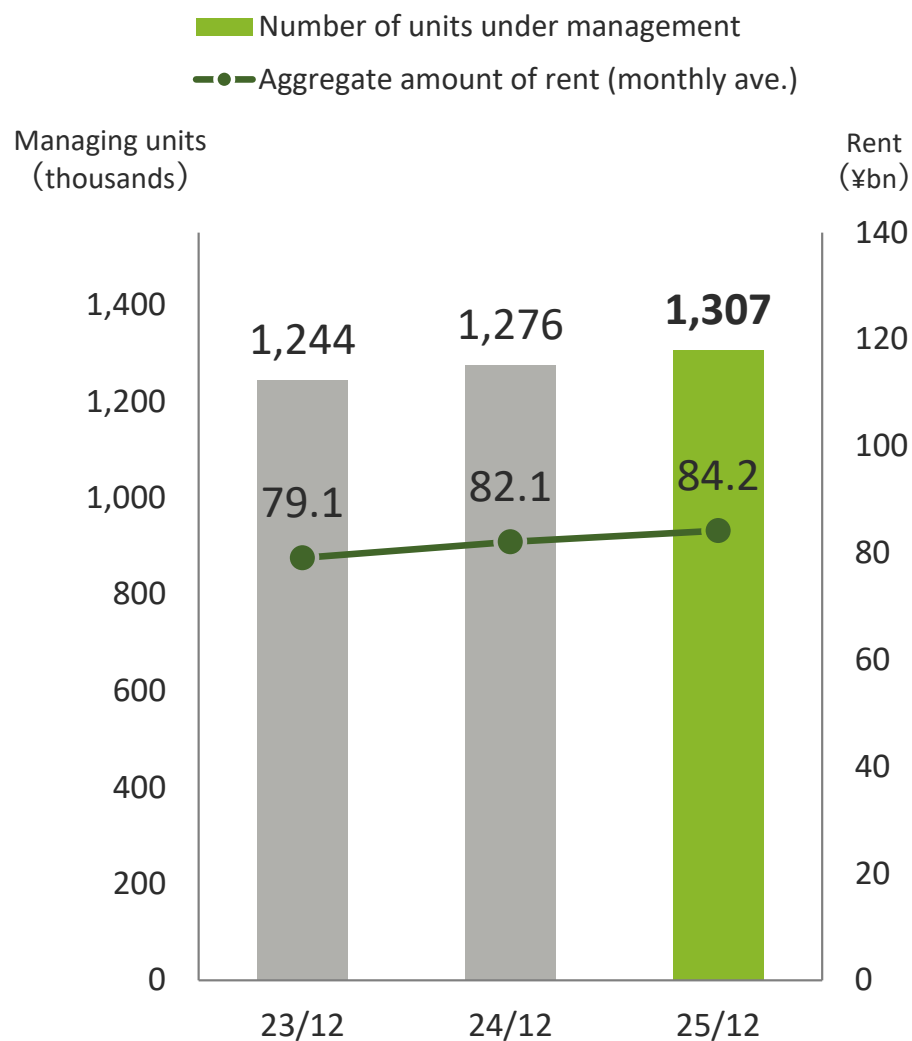
48



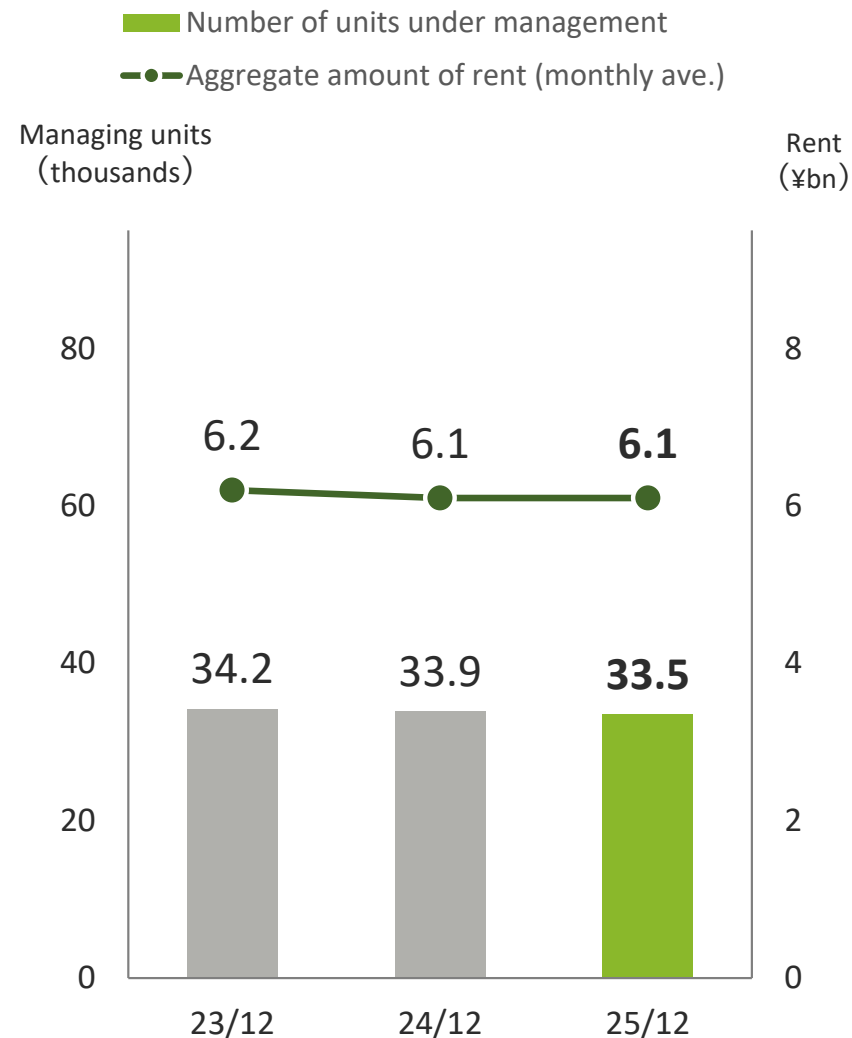


# Number of units under management & aggregate amount of rent

## Residential use

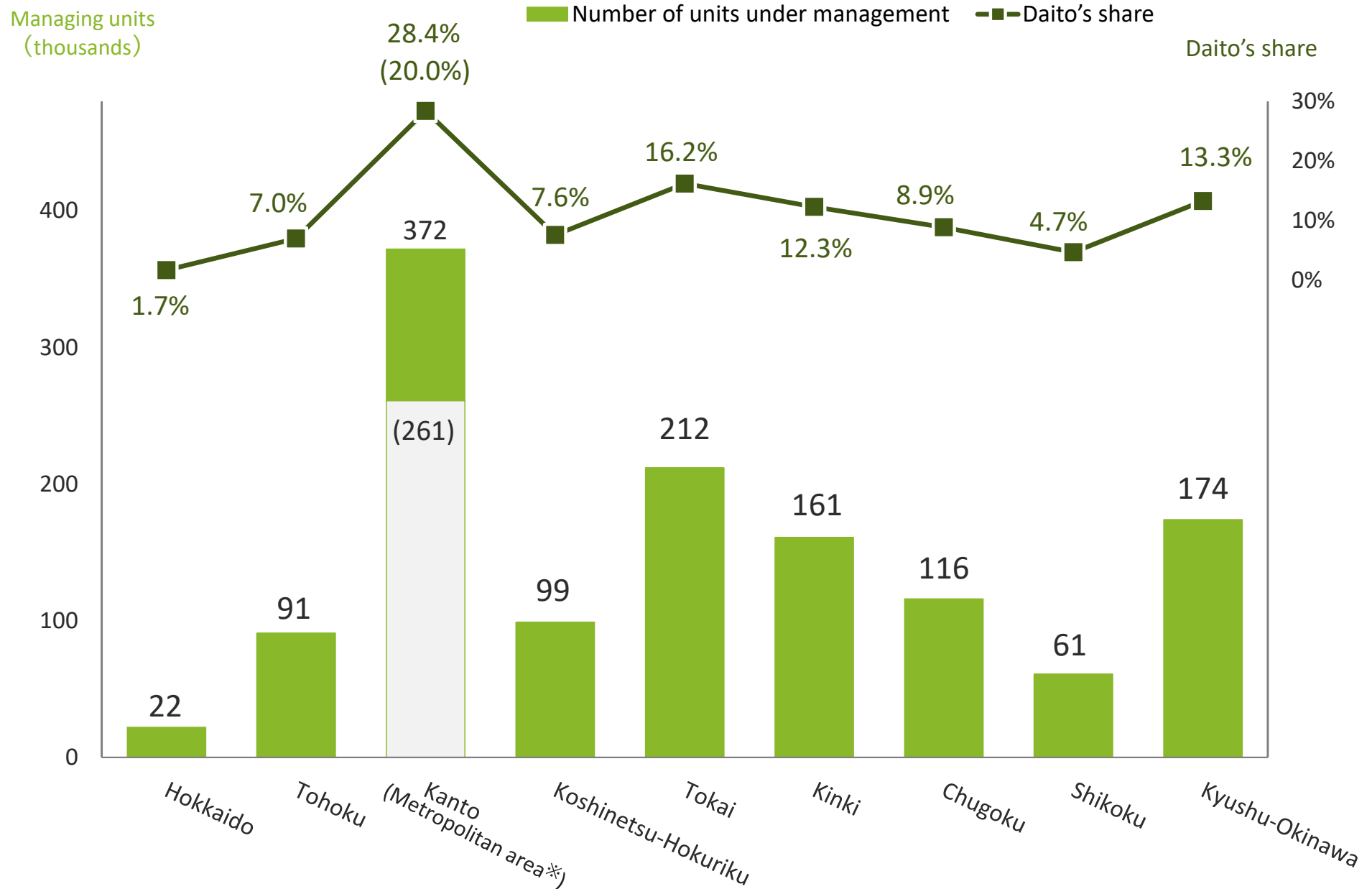


## Commercial use



# Number of units under management in each region

50

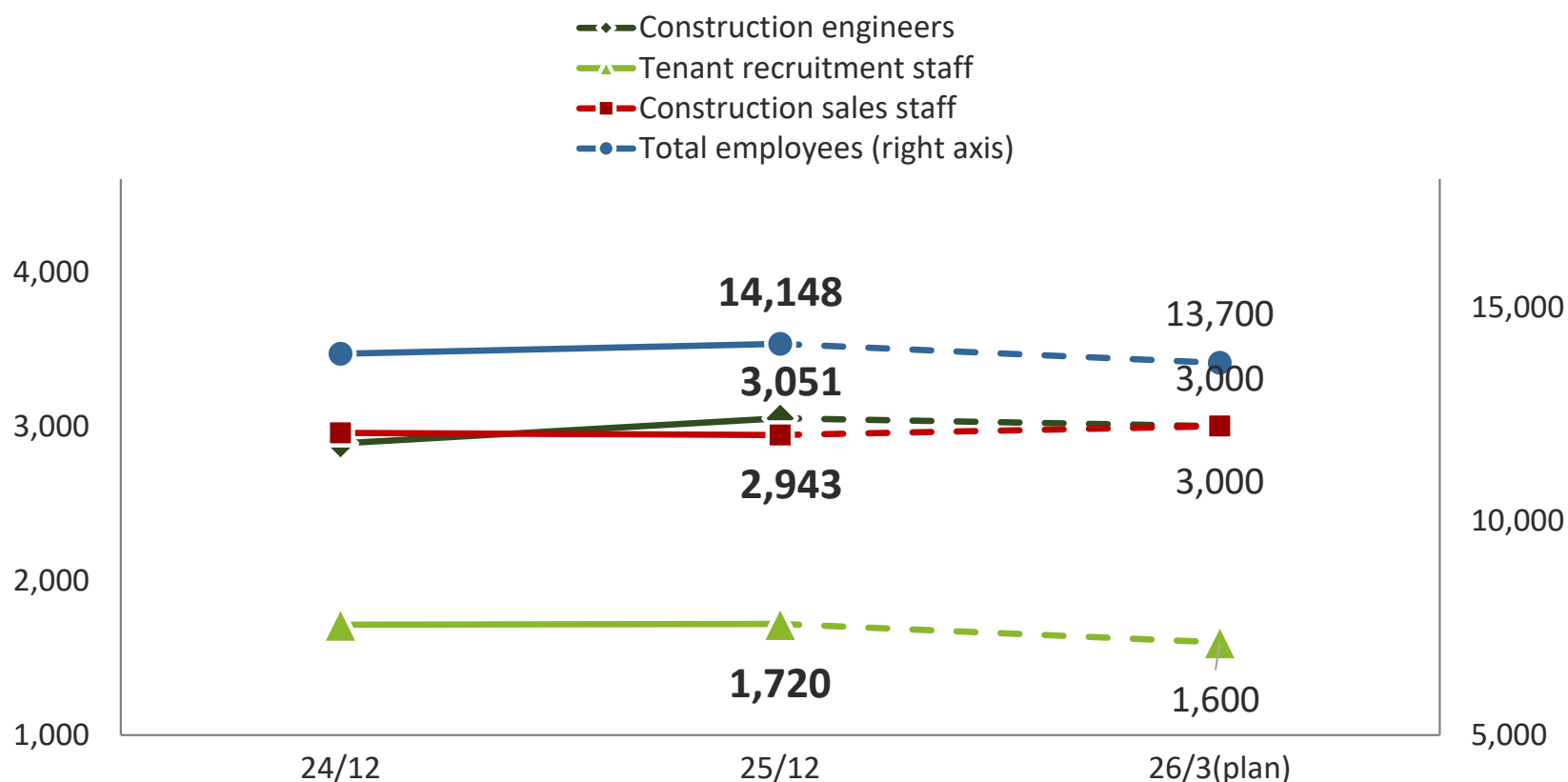


※ Metropolitan area ... Tokyo, Kanagawa, Chiba, Saitama Prefecture

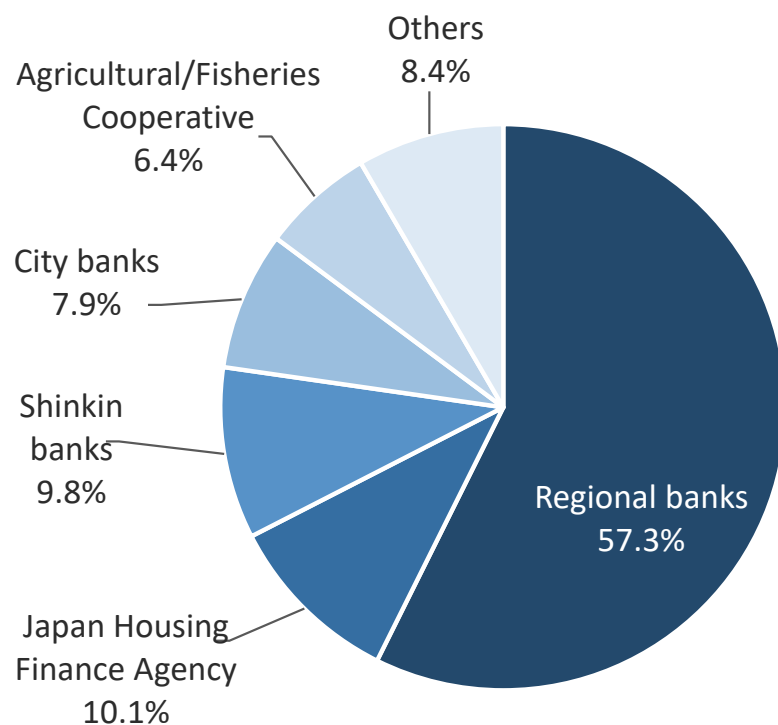
# Transition of number of employees in each business section (Main 3 companies)

51

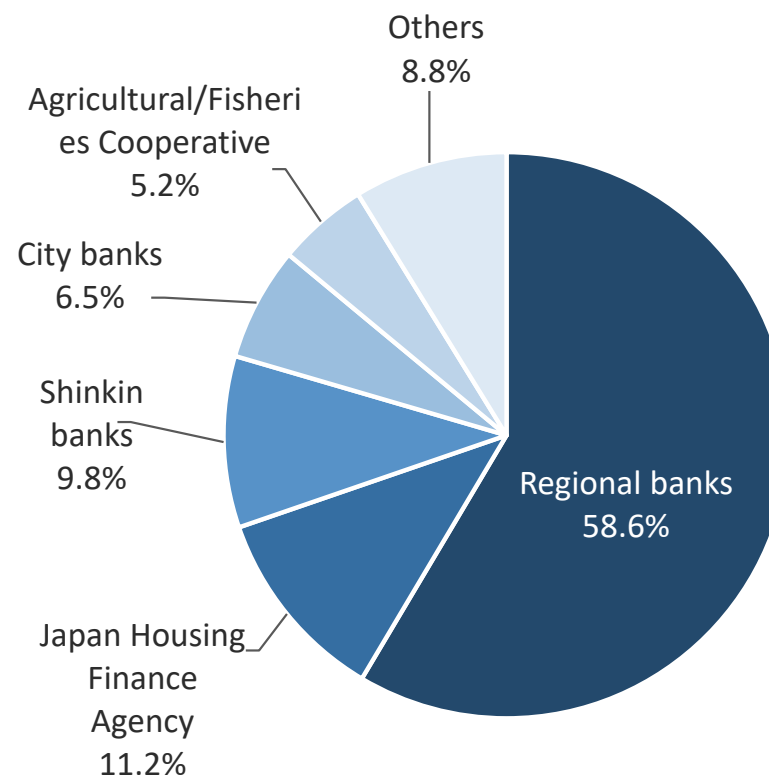
	24/12	25/12	YoY	26/3 <plan>
Total employees	13,918	<b>14,148</b>	+363	14,200
Construction sales staff	2,957	<b>2,943</b>	△14	3,000
Construction engineers	2,888	<b>3,051</b>	+163	3,000
Tenant recruitment staff	1,715	<b>1,720</b>	+5	1,600



## FY2025



## FY2026 3Q



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