

Report on Settlement in 3Q of FY ending March 2026

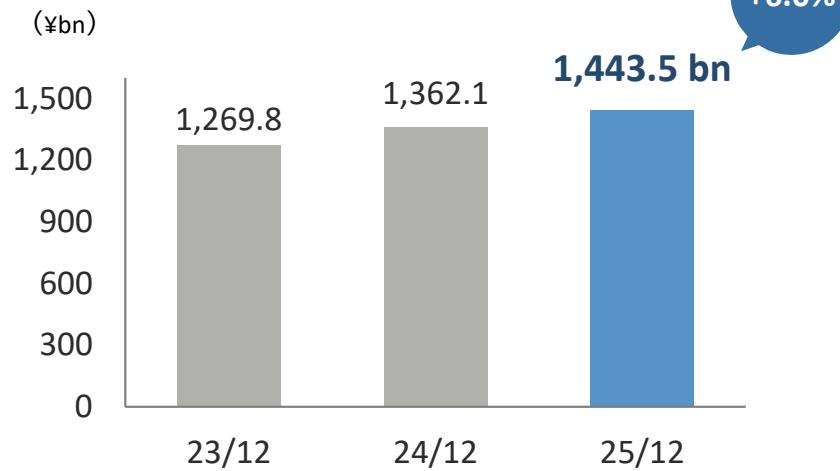


DAITO TRUST CONSTRUCTION CO., LTD.

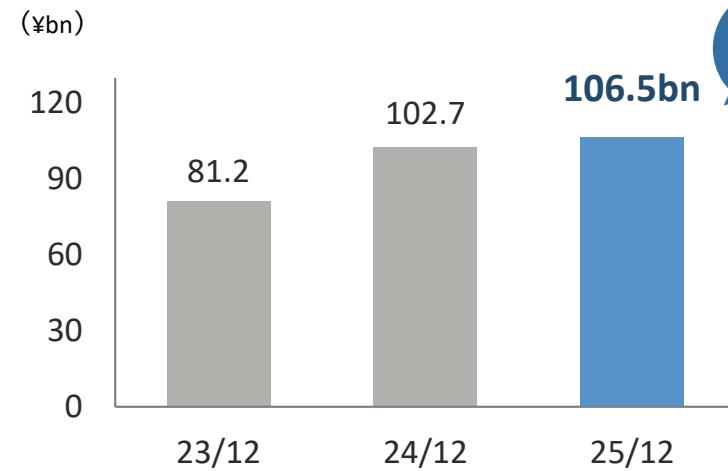
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I . Financial Results in 3Q of FY ending March 2026

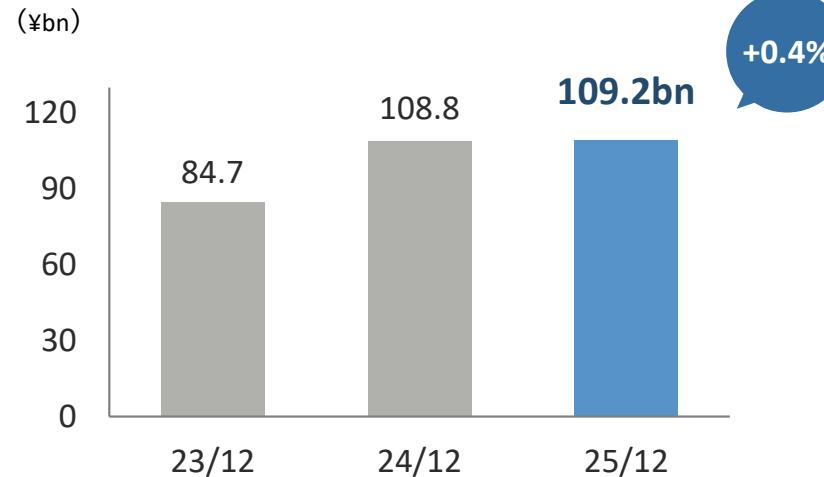
Net sales



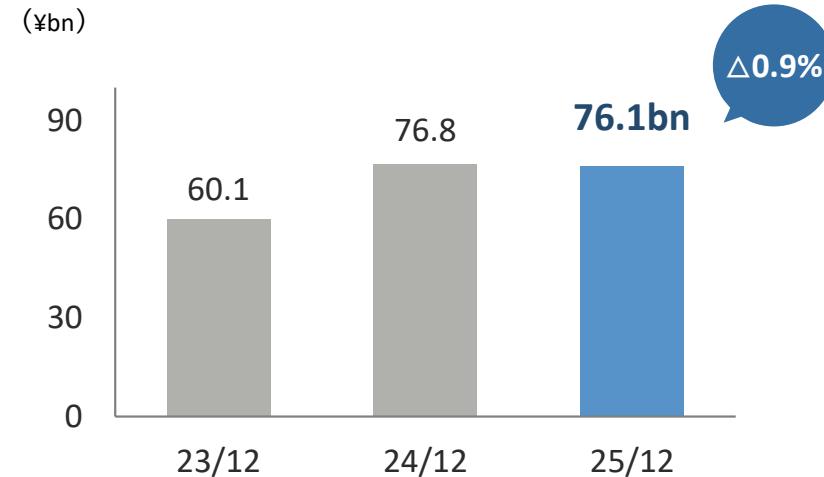
Operating income



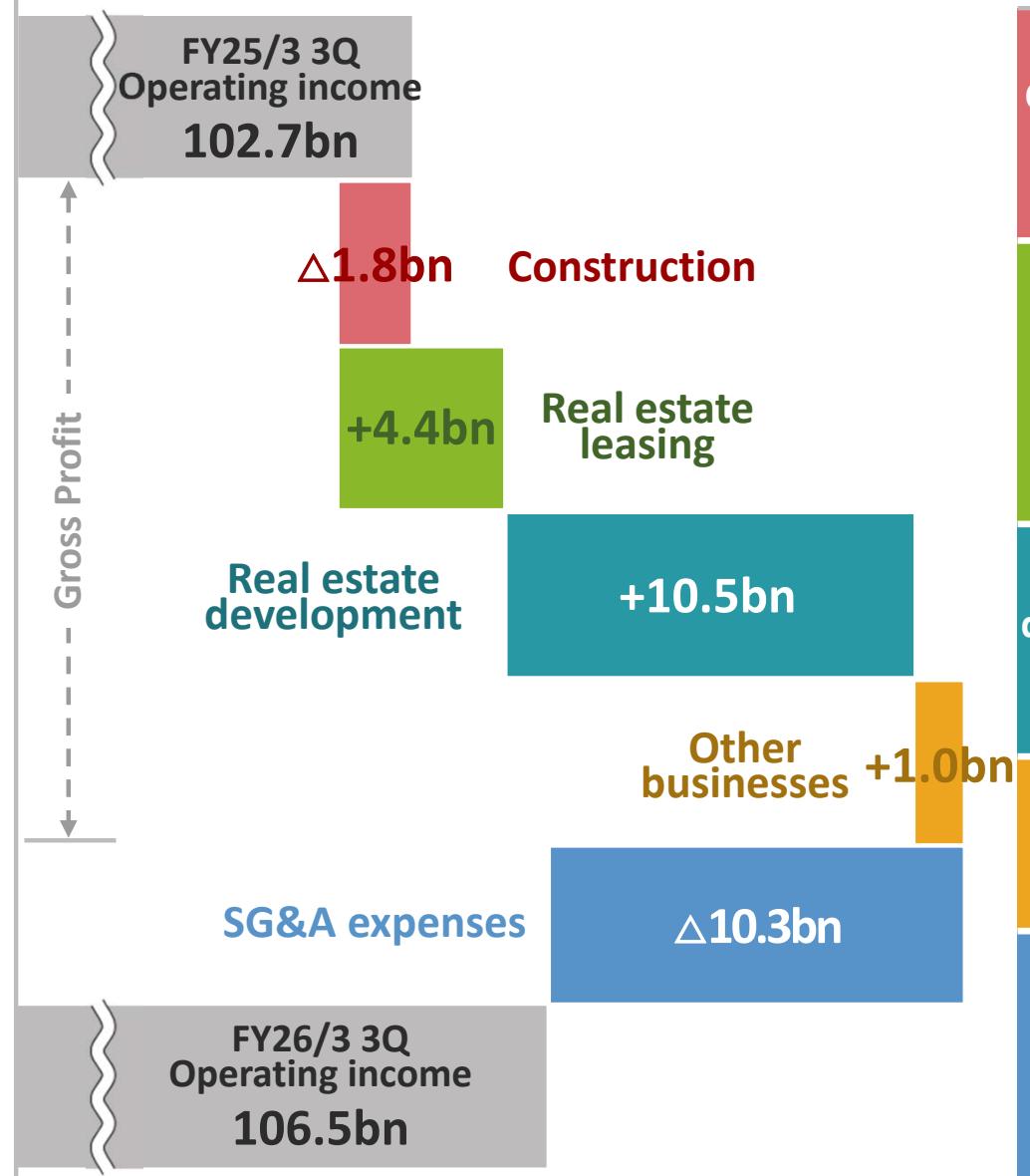
Ordinary income



Net income attributable to owners of parent



Profit & Loss by segment



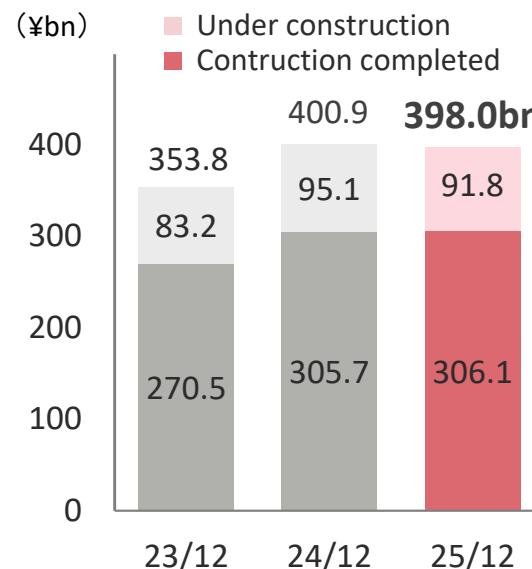
Major factors of fluctuation <+¥3.8bn YoY>

Construction $\Delta ¥1.8bn$	<ul style="list-style-type: none"> Completed construction ($¥400.9bn \rightarrow ¥398.0bn$) $\Delta ¥0.72bn$ Gross profit margin ($25.3\% \rightarrow 25.1\%$) $\Delta ¥1.11bn$
Real estate leasing $+¥4.4bn$	<ul style="list-style-type: none"> Real estate management business $+¥1.22bn$ Rent guarantee business $+¥0.62bn$ Property leasing business $+¥0.48bn$ Others $+¥2.11bn$
Real estate development $+¥10.5bn$	<ul style="list-style-type: none"> Investment condominium business $+¥0.34bn$ Renovation and resale, development business $+¥6.45bn$ Merger of the Ascot corp. $+¥3.72bn$
Other businesses $+¥1.0bn$	<ul style="list-style-type: none"> Gas business $+¥1.06bn$
SG&A expenses $\Delta ¥10.3bn$	<ul style="list-style-type: none"> Personnel expenses (Raise in basic salary for employee, etc.) $\Delta ¥3.86bn$ System maintenance expenses $\Delta ¥0.94bn$ Costs from Ascot corp. $\Delta ¥2.36bn$ Other expenses $\Delta ¥3.18bn$

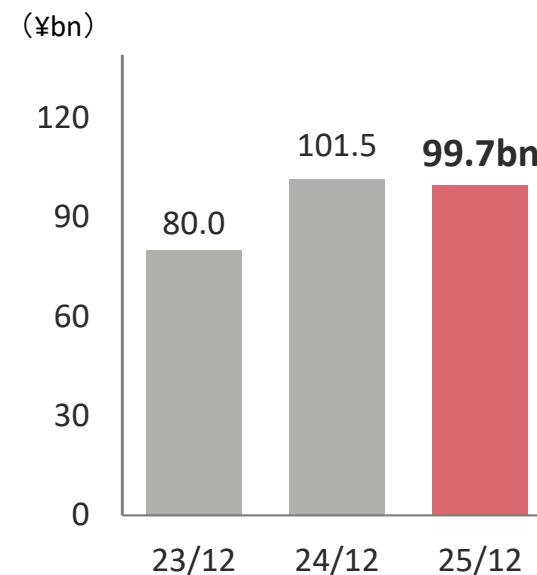
Profit & Loss by segment (Construction business - 1)

	2024/12	2025/12	(YoY)
Net sales	400.9	398.0	(△0.7%)
Gross profit	101.5	99.7	(△1.8%)
Operating income	36.5	31.0	(△15.1%)

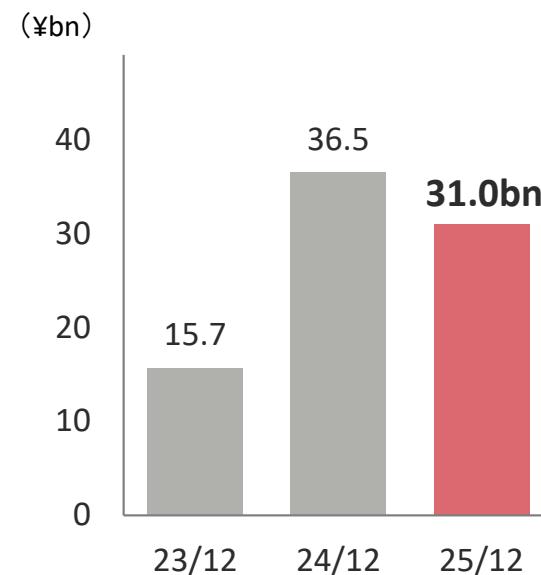
■ Net sales



■ Gross profit



■ Operating income

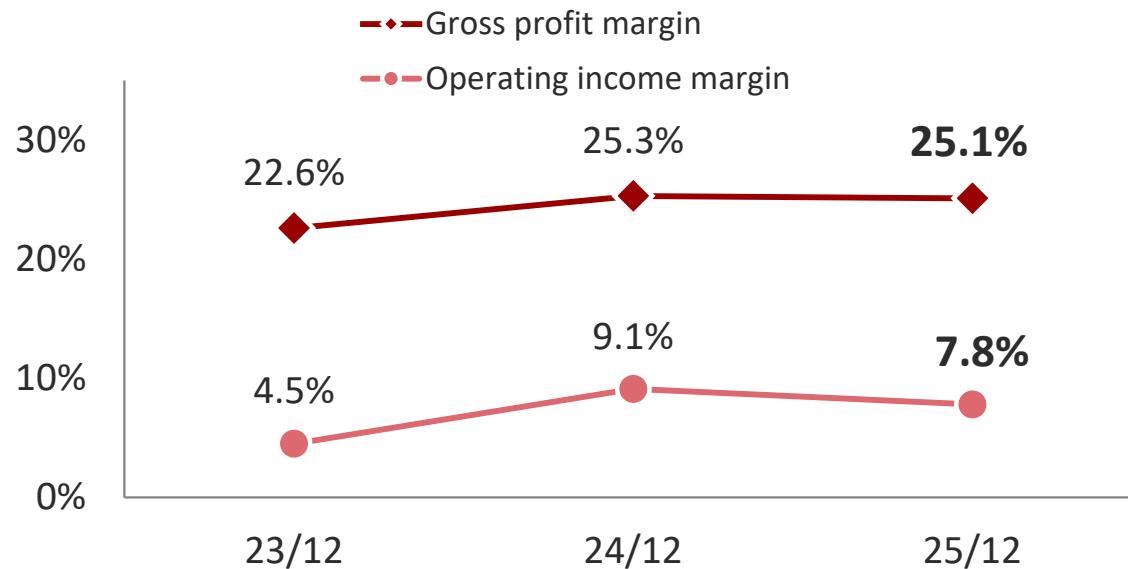


	2024/12	2025/12	(YoY)
Gross profit margin	25.3%	25.1%	(△0.2p)
Operating income margin	9.1%	7.8%	(△1.3p)

Major breakdown of the variance (△0.2p YoY)

1. Price revision	+2.5p
2. Labor cost	△0.9p
3. Material cost	△1.1p
4. Imported materials	△0.7p

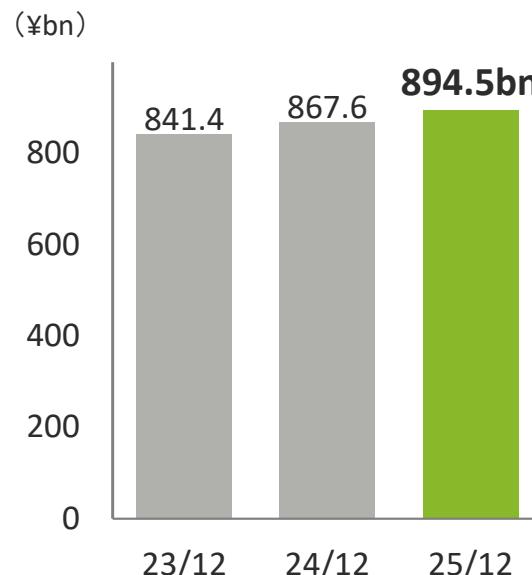
Gross profit margin / Operating income margin



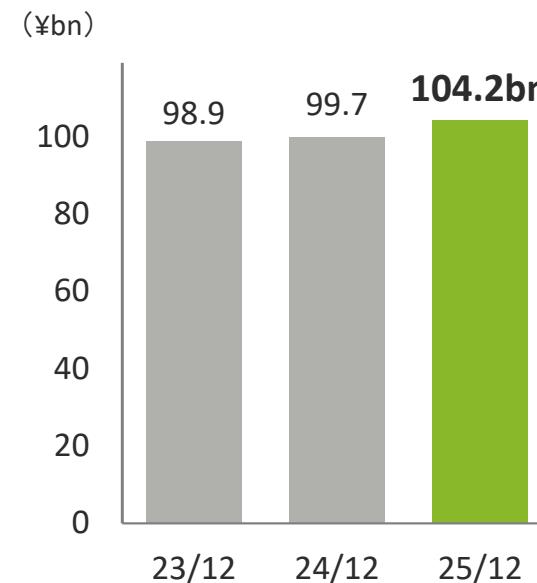
Profit & Loss by segment (Real estate leasing business - 1)

	2024/12	2025/12	(YoY)
Net sales	867.6	894.5	(+3.1%)
Gross profit	99.7	104.2	(+4.5%)
Operating income	62.4	67.3	(+7.9%)

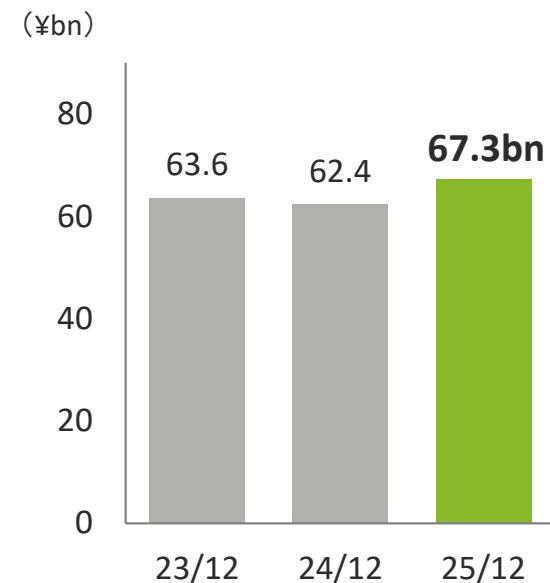
■ Net sales



■ Gross profit

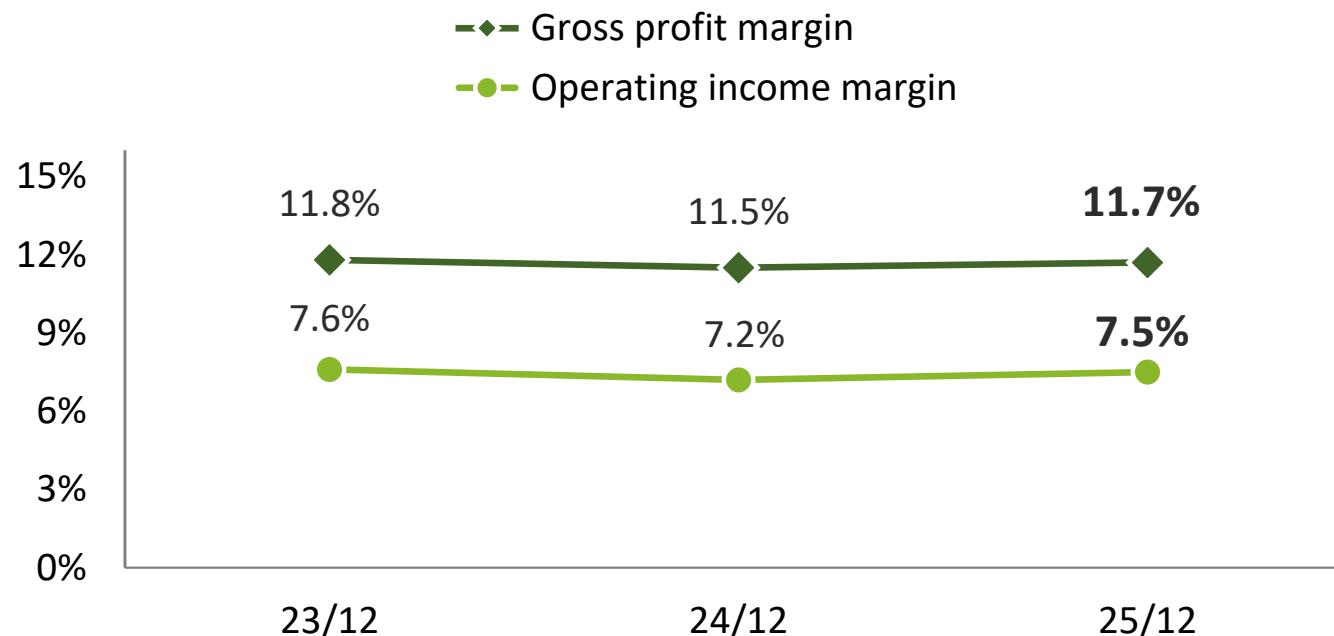


■ Operating income



	2024/12	2025/12	(YoY)
Gross profit margin	11.5%	11.7%	(+0.2p)
Operating income margin	7.2%	7.5%	(+0.3p)

■ Gross profit margin / Operating income margin

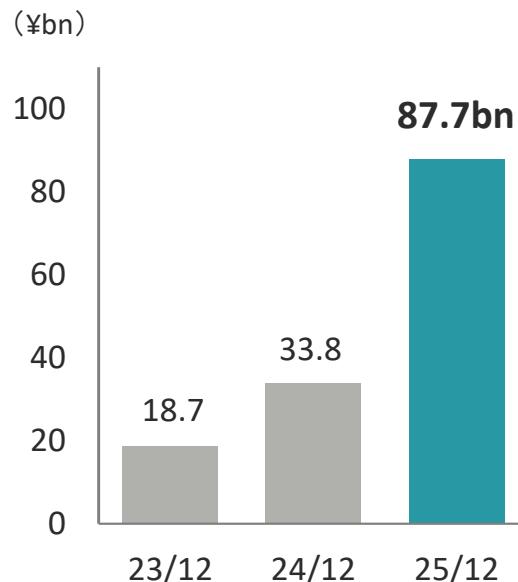


Profit & Loss by segment (Real estate development business - 1)

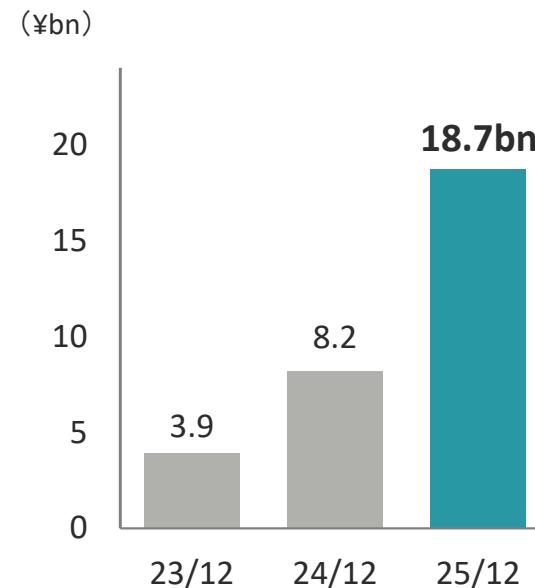
10

	2024/12	2025/12	(YoY)
Net sales	33.8	87.7	(+159.5%)
Gross profit	8.2	18.7	(+126.8%)
Operating income	3.6	9.5	(+160.6%)

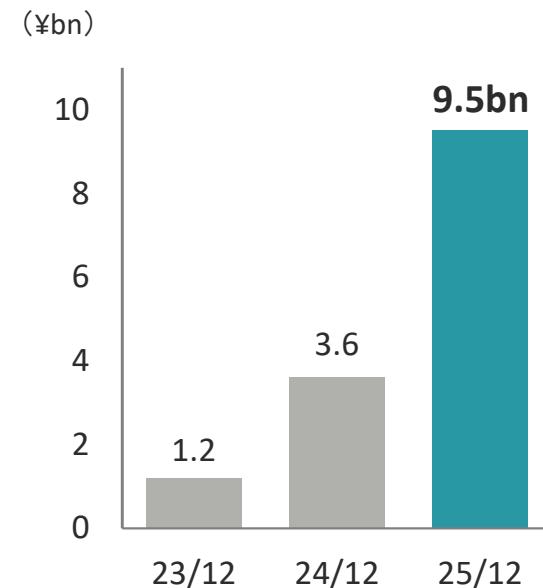
■ Net sales



■ Gross profit

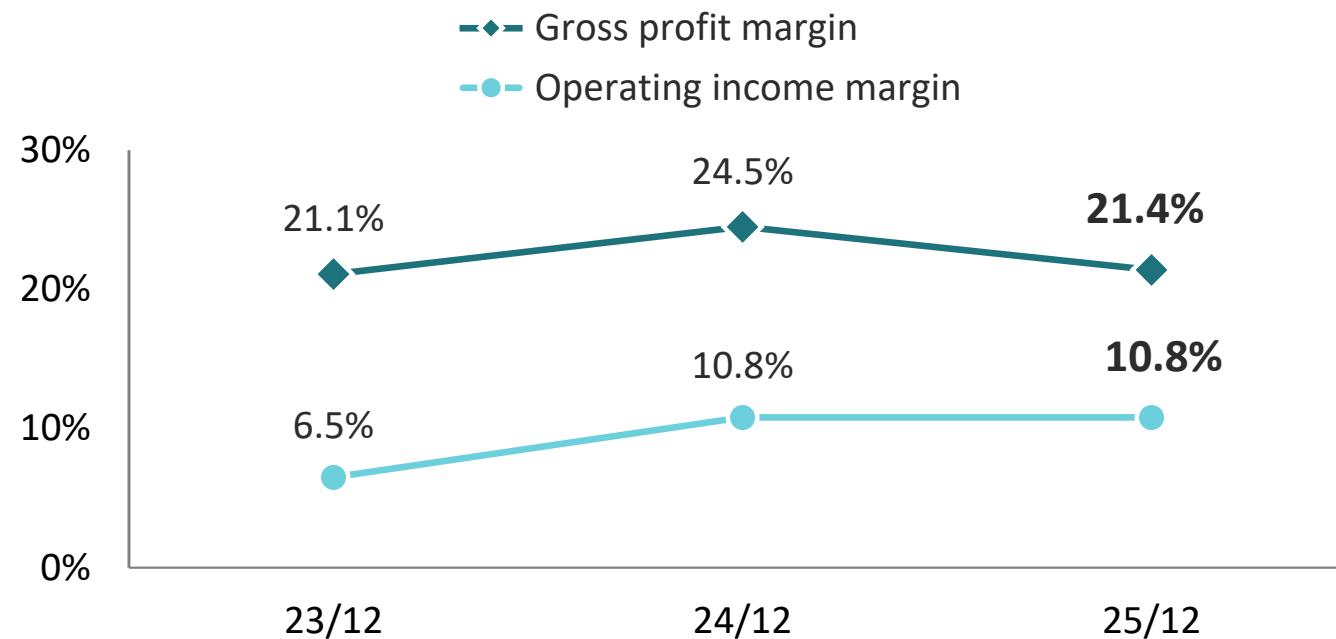


■ Operating income



	2024/12	2025/12	(YoY)
Gross profit margin	24.5%	21.4%	(△3.1p)
Operating income margin	10.8%	10.8%	(±0.0p)

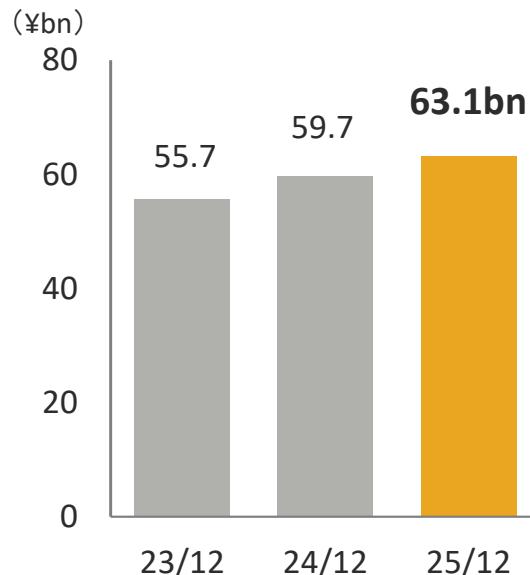
■ Gross profit margin / Operating income margin



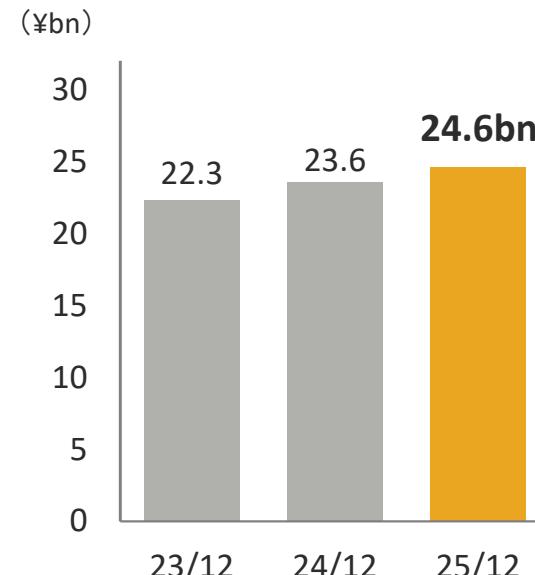
Profit & Loss by segment (Other businesses)

	2024/12	2025/12	(YoY)
Net sales	59.7	63.1	(+5.7%)
Gross profit	23.6	24.6	(+4.3%)
Operating income	12.8	12.8	(△0.2%)

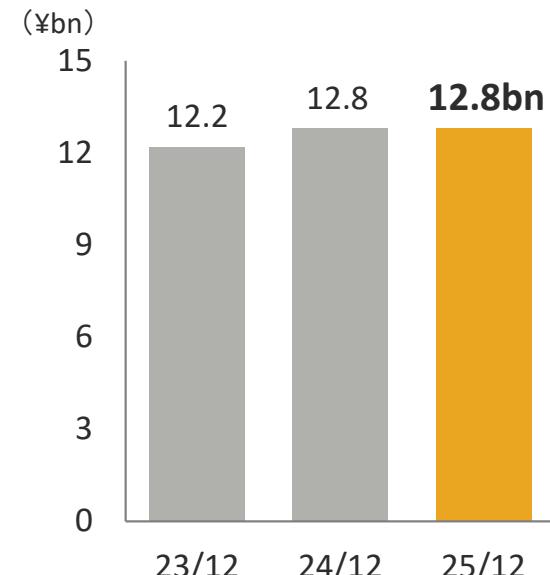
■ Net sales



■ Gross profit



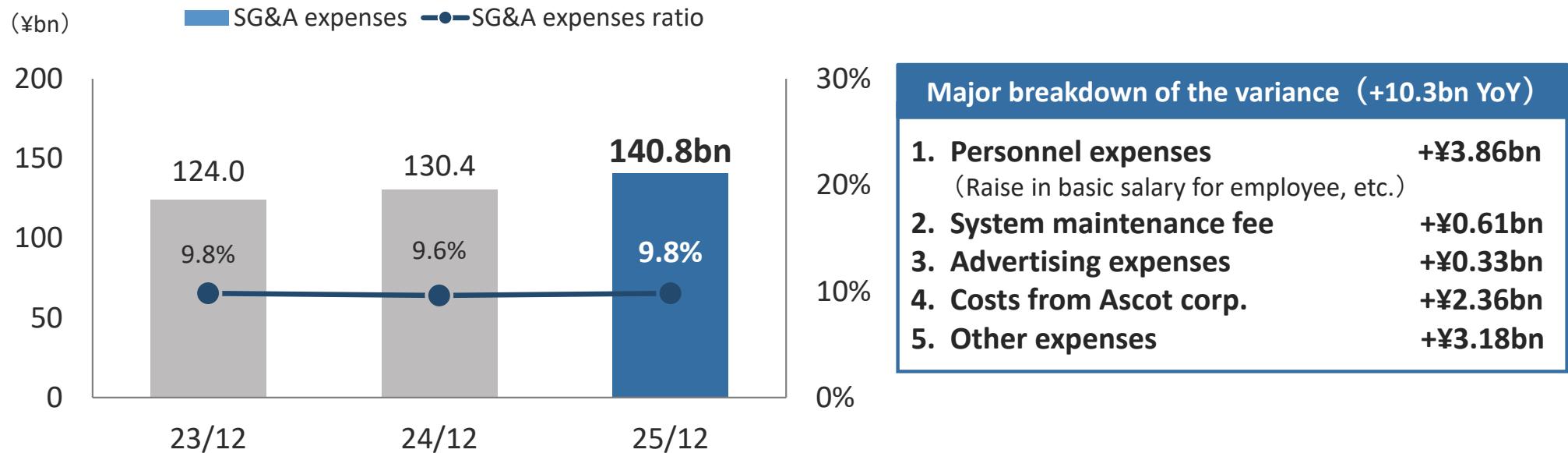
■ Operating income



	2024/12	2025/12	(YoY)
SG&A expenses	130.4	140.8	(+8.0%)
SG&A expenses ratio	9.6%	9.8%	[+0.2p]

[] : Difference from same period in previous year

SG&A expenses / SG&A expenses ratio

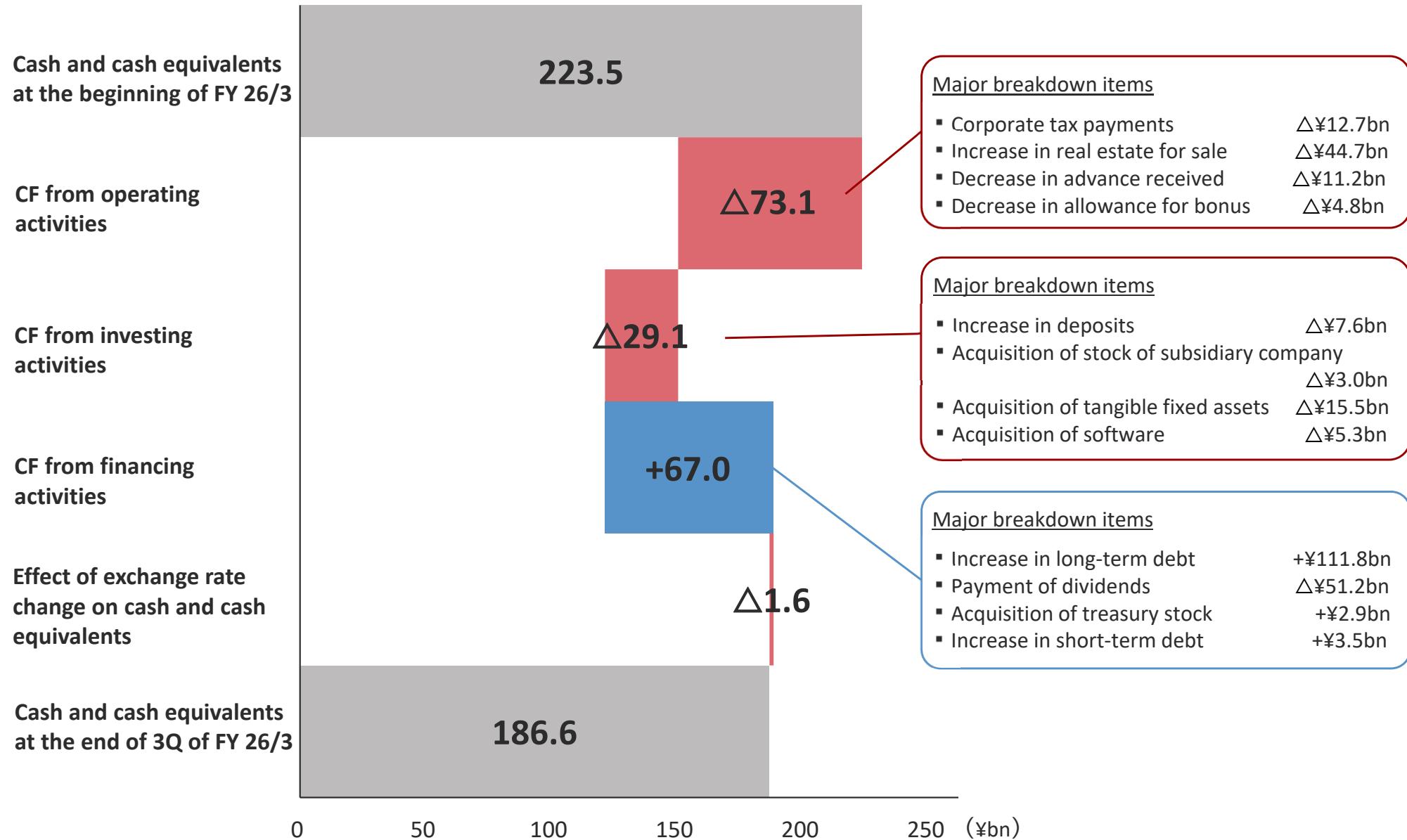


Financial review (Consolidated BS)

End of Dec. 2024	End of March 2025	End of Dec. 2025	(¥bn)
Total assets ￥1,075.0bn	Total assets ￥1,221.9bn (+￥146.9bn)	Total assets ￥1,298.3bn (+￥76.3bn)	
Current assets 610.0	Current assets 753.8 (+143.8)	Current assets 835.0 (+81.2)	Current liabilities 324.3 (△86.5)
Fixed assets 464.9	Fixed assets 468.1 (+3.2)	Fixed assets 463.3 (△4.8)	Fixed liabilities 482.1 (+138.4)
Net assets 451.9	Net assets 467.3 (+15.4)	Net assets 491.8 (+24.5)	
Equity ratio 42.0%	Equity ratio 38.4%	Equity ratio 38.1%	
BPS ¥1,368.33	BPS ¥1,414.63	BPS ¥1,486.66	
EPS ¥234.61	EPS ¥285.66	EPS ¥229.53	

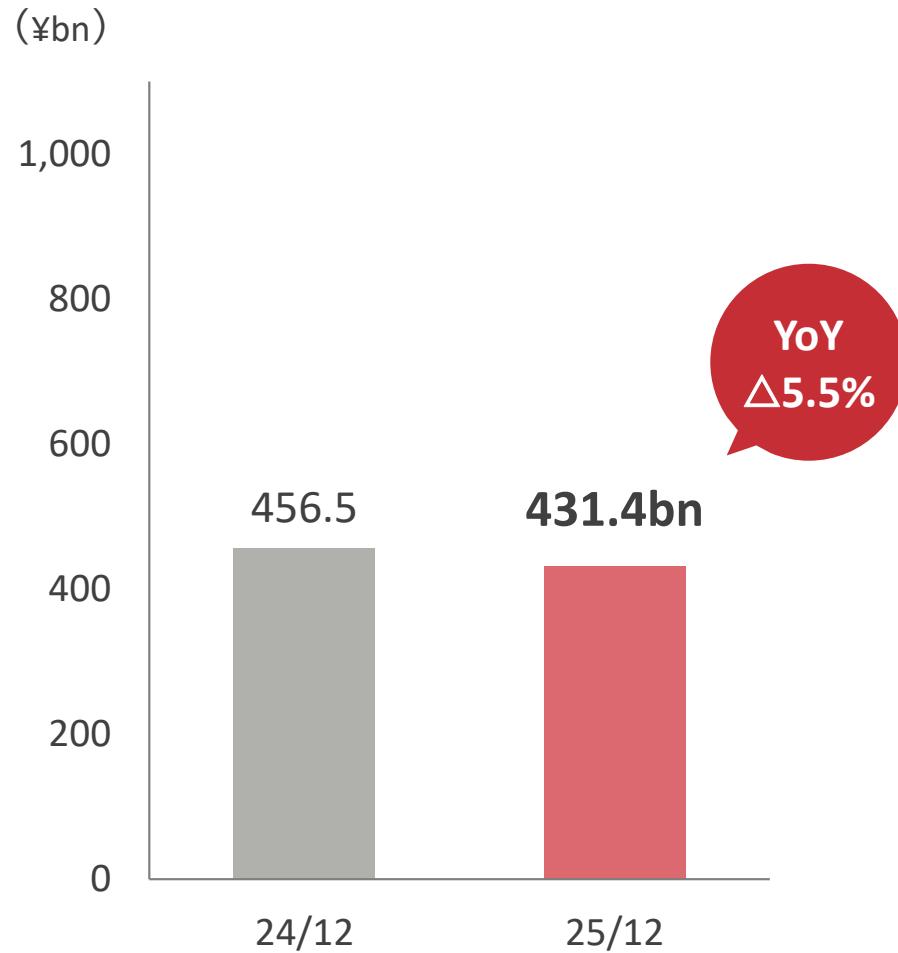
*The BPS and EPS are calculated assuming that the stock split occurred at the beginning of the previous consolidated FY.

*BPS : Net assets per share
*EPS : Quarterly (current year) net income per share

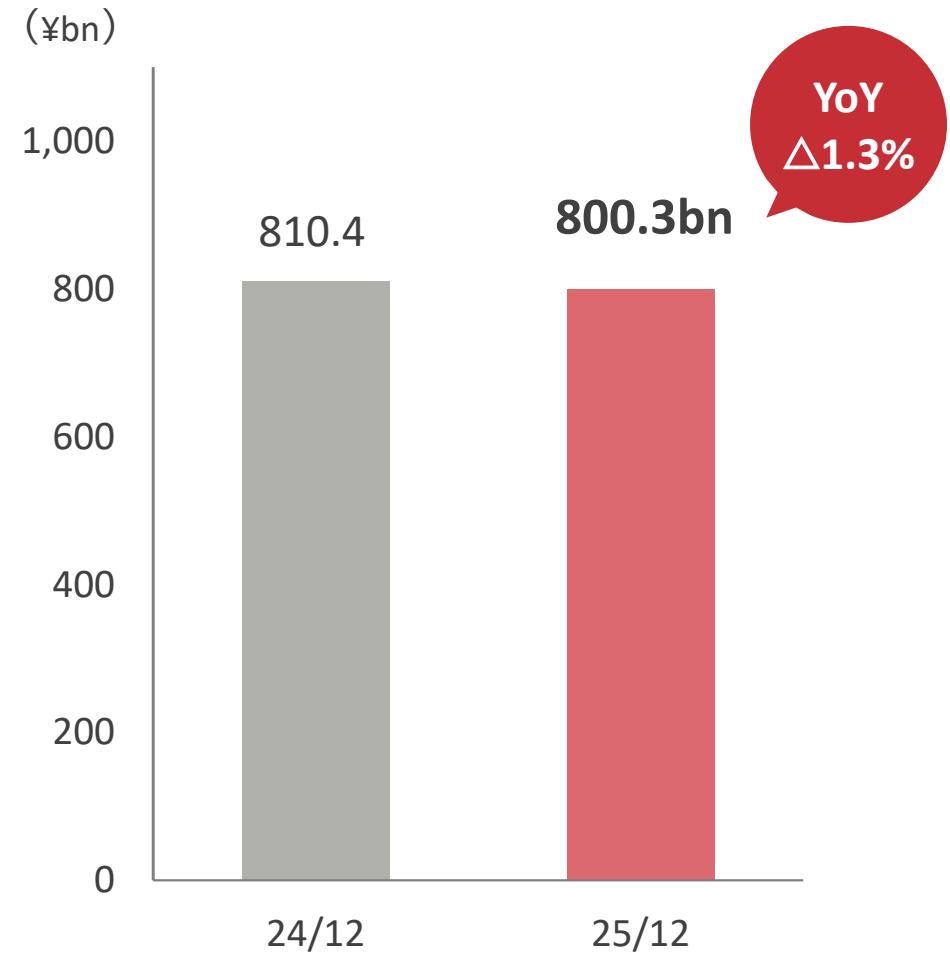


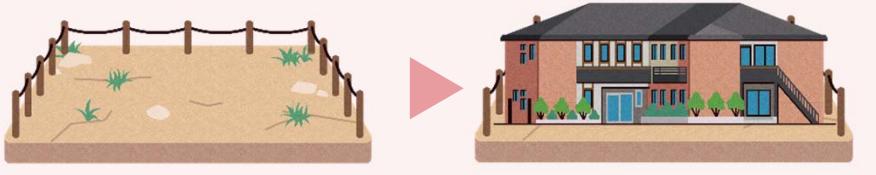
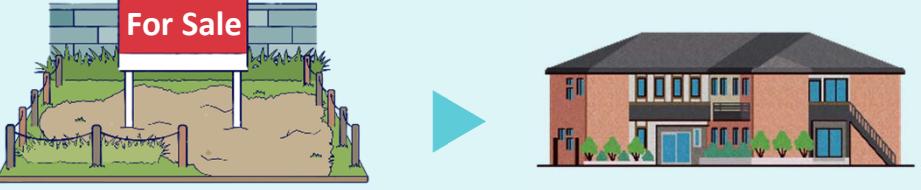
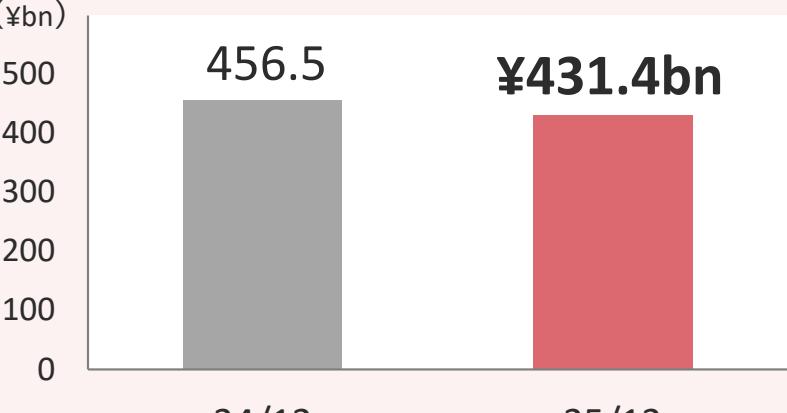
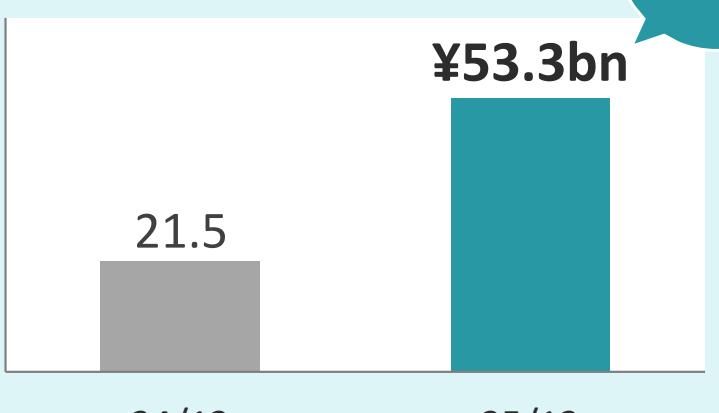
II . Key Figures

Orders received

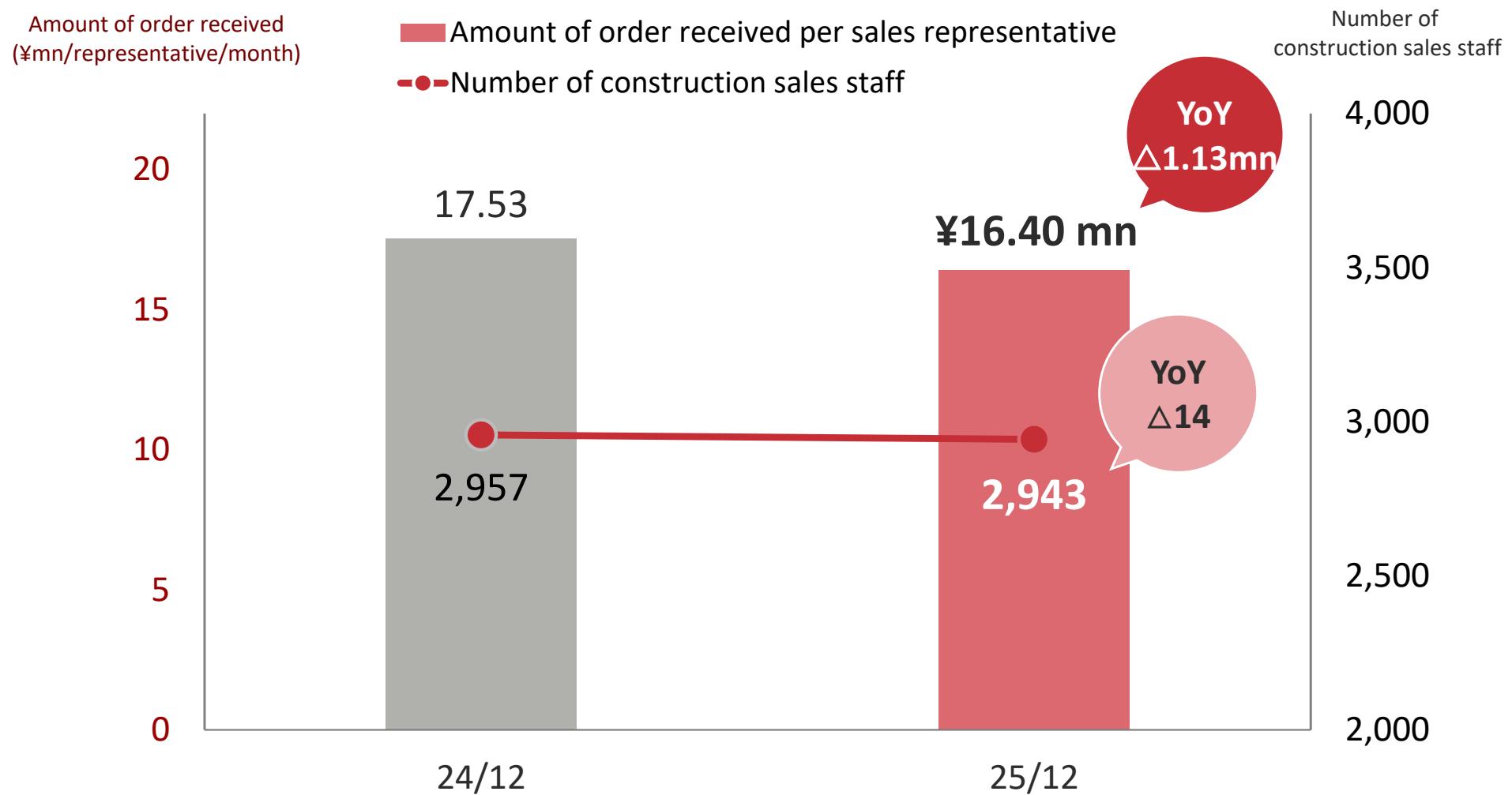


Orders in hand

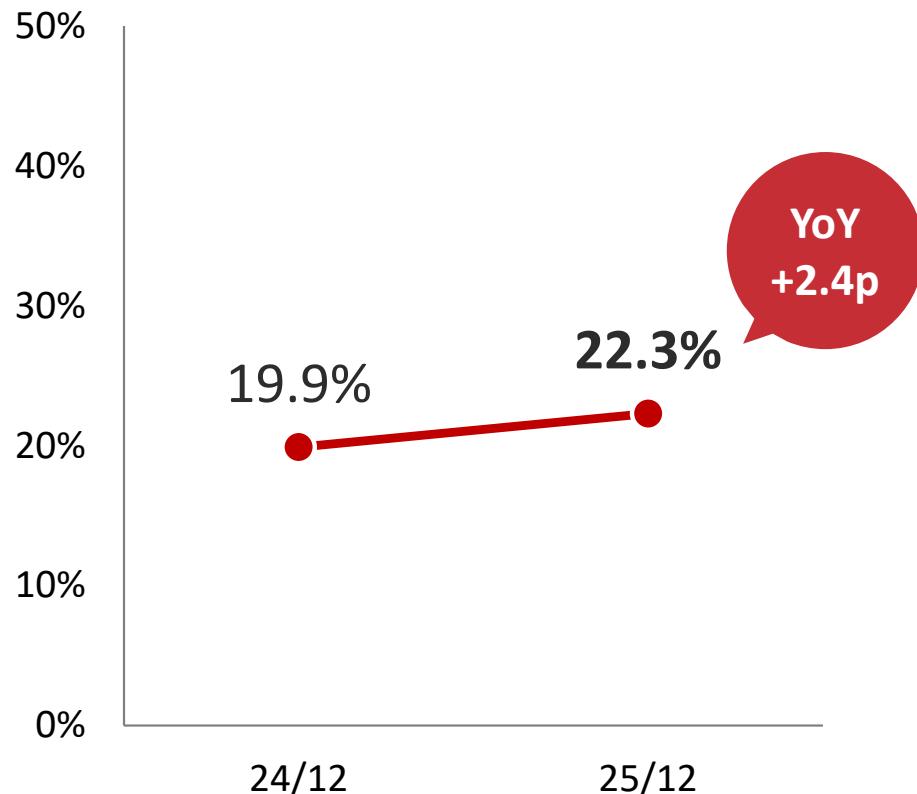


Construction orders of rental housing	Real estate sales of rental housing												
<p>The client provides the land and funding. The Company receives the order to construct the rental housing before construction starts.</p>  <p><u>Land owned by the client</u></p> <p>Build-to-order construction model</p> <p>The profit is recorded in the <u>Construction segment</u>.</p>	<p>The company acquires the land and constructs the building using its own funds. After construction, the property is sold to the customer.</p>  <p><u>The company acquires the land</u></p> <p>Build-and-sell development model</p> <p>The profit is recorded in the <u>Real estate development segment</u>.</p>												
<p><Amount of orders received></p> <p>(¥bn)</p>  <table border="1"> <thead> <tr> <th>Period</th> <th>Amount (¥bn)</th> </tr> </thead> <tbody> <tr> <td>24/12</td> <td>456.5</td> </tr> <tr> <td>25/12</td> <td>431.4</td> </tr> </tbody> </table>	Period	Amount (¥bn)	24/12	456.5	25/12	431.4	<p><Net sales></p> <p>(¥bn)</p>  <table border="1"> <thead> <tr> <th>Period</th> <th>Amount (¥bn)</th> </tr> </thead> <tbody> <tr> <td>24/12</td> <td>21.5</td> </tr> <tr> <td>25/12</td> <td>53.3</td> </tr> </tbody> </table> <p>YoY +147.9%</p> <p>*Not included in orders received</p>	Period	Amount (¥bn)	24/12	21.5	25/12	53.3
Period	Amount (¥bn)												
24/12	456.5												
25/12	431.4												
Period	Amount (¥bn)												
24/12	21.5												
25/12	53.3												

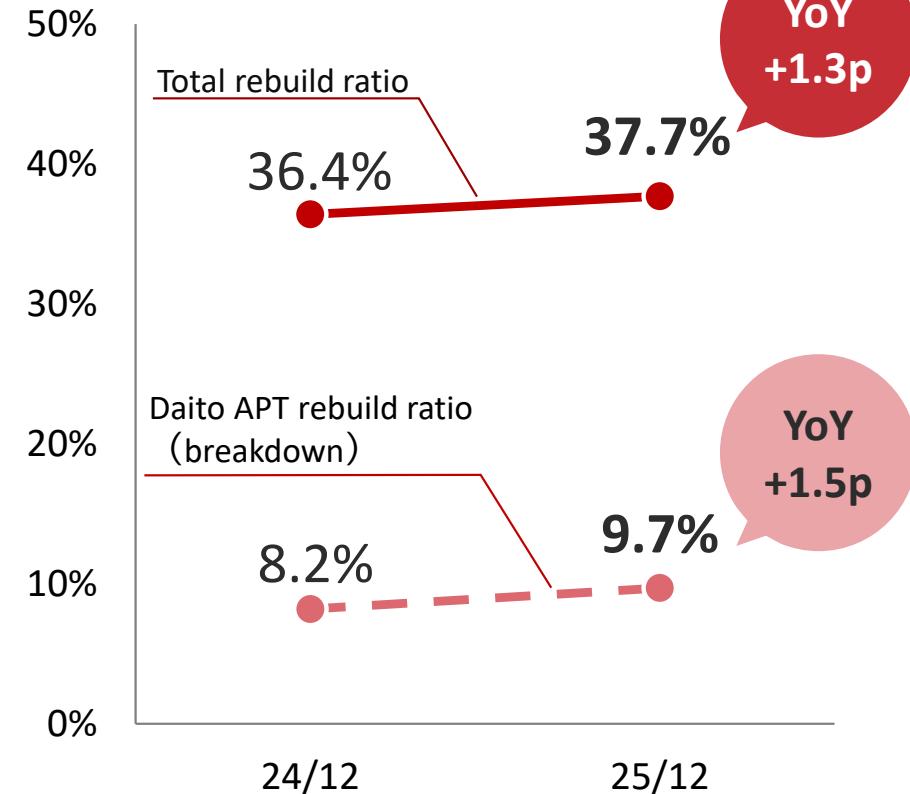
- Amount of order received per sales representative
- Number of construction sales staff



■ Mid-rise ratio*1



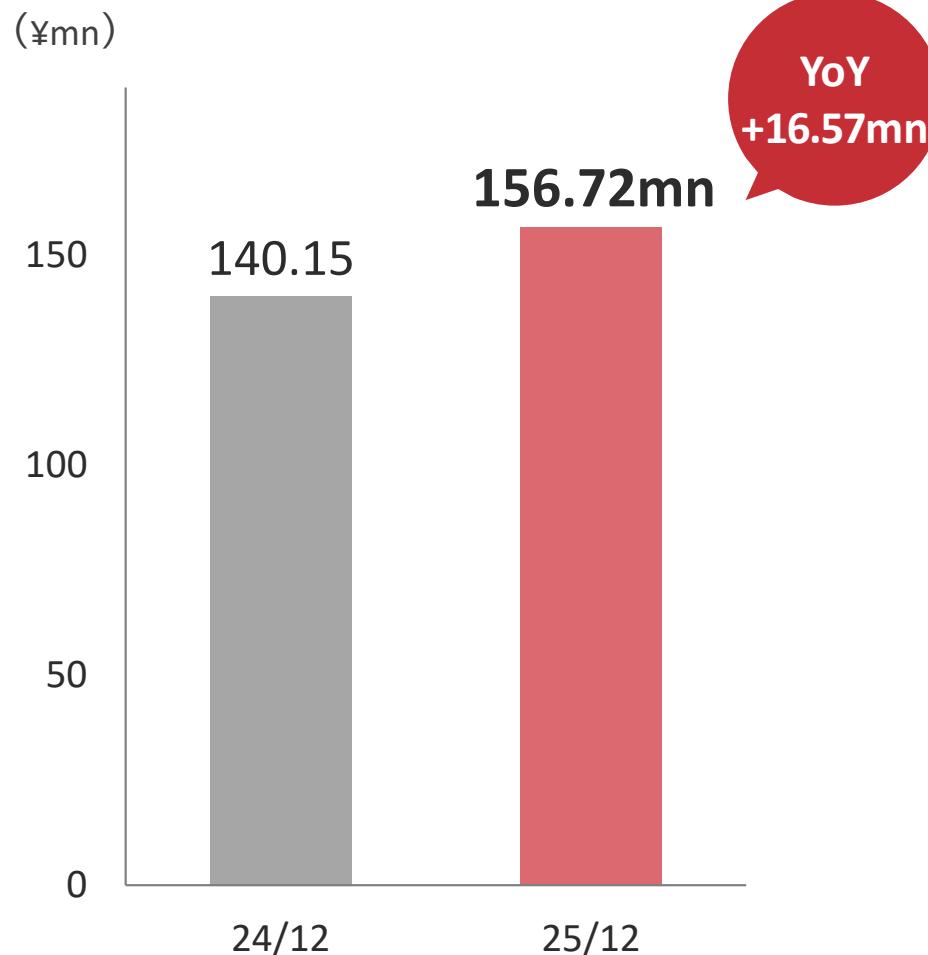
■ Rebuild ratio*2



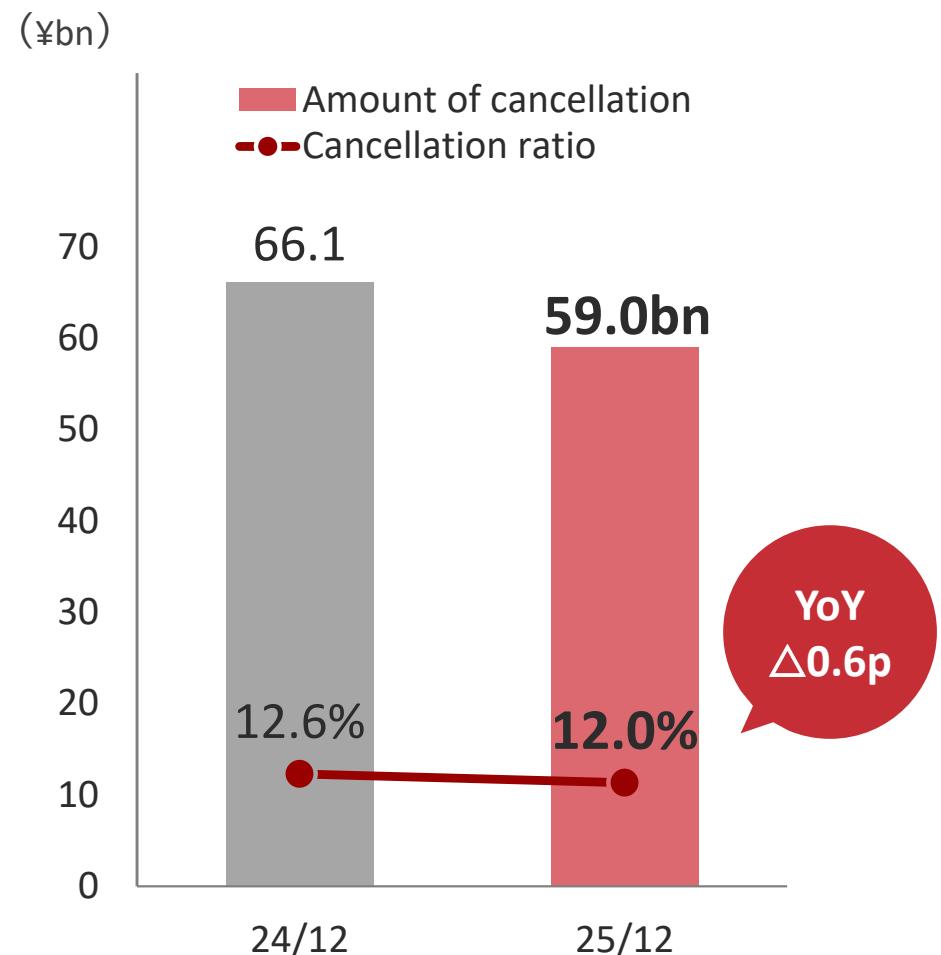
*1 Mid-rise ratio = Number of orders received for APT house with 3 or more stories / Total number of orders received

*2 Total rebuild ratio = Number of orders received for rebuilding APT / Total number of orders received
 Daito APT rebuild ratio = Number of orders received for rebuilding APT built by Daito / Total number of orders received

Average price of orders received*¹



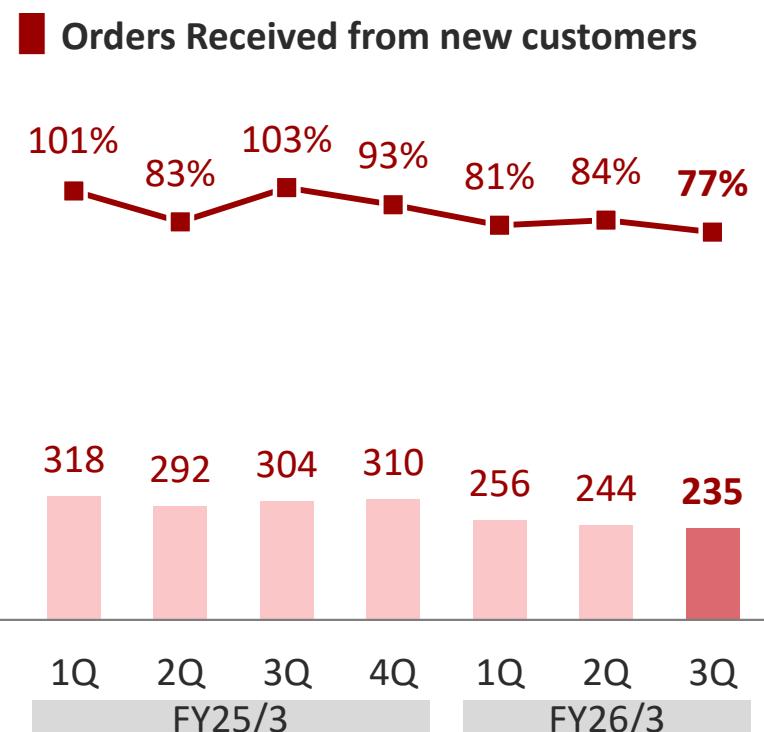
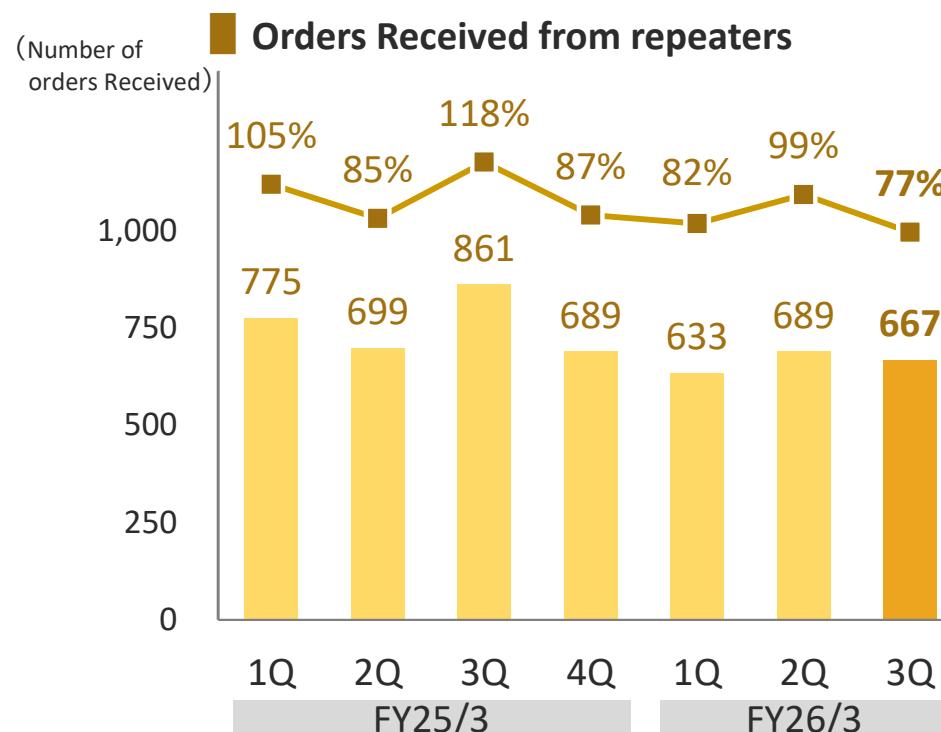
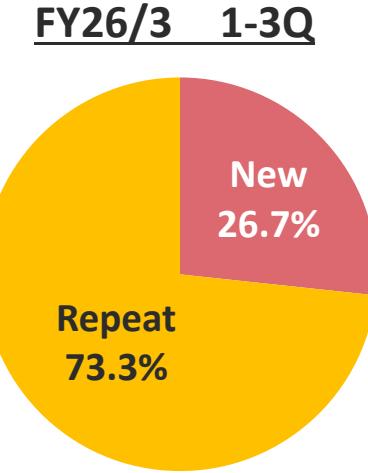
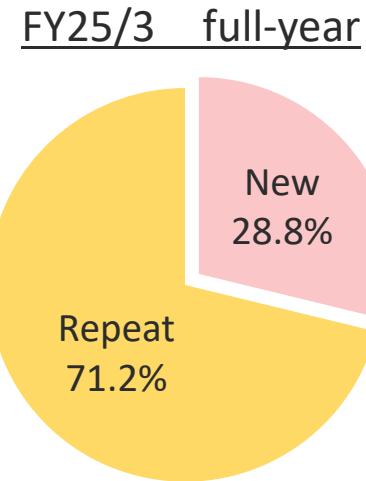
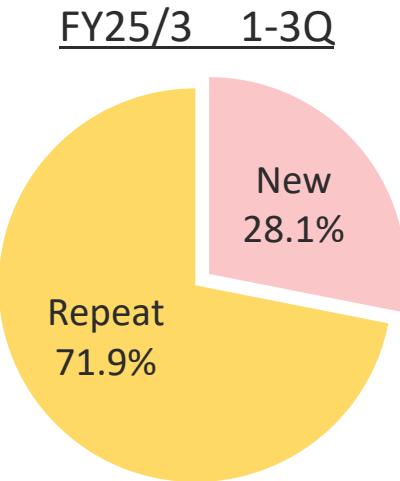
Amount of cancellation / Cancellation ratio*²



*1 Average price of order received = Amount of new orders received / Number of orders received

*2 Cancellation ratio
= Amount of cancellation / Amount of new orders received
= Amount of new orders received – Amount of cancellation

Orders received (Number of orders received & their channels)



Number of tenant recruitment

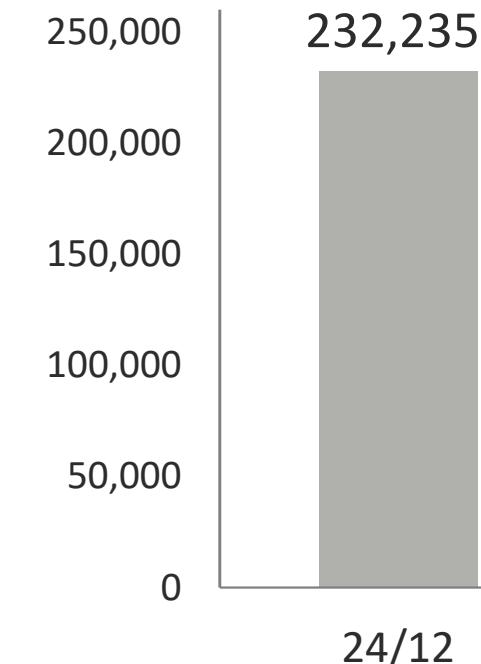
232,139

YoY
△0.6%

(Residential use + Commercial use)

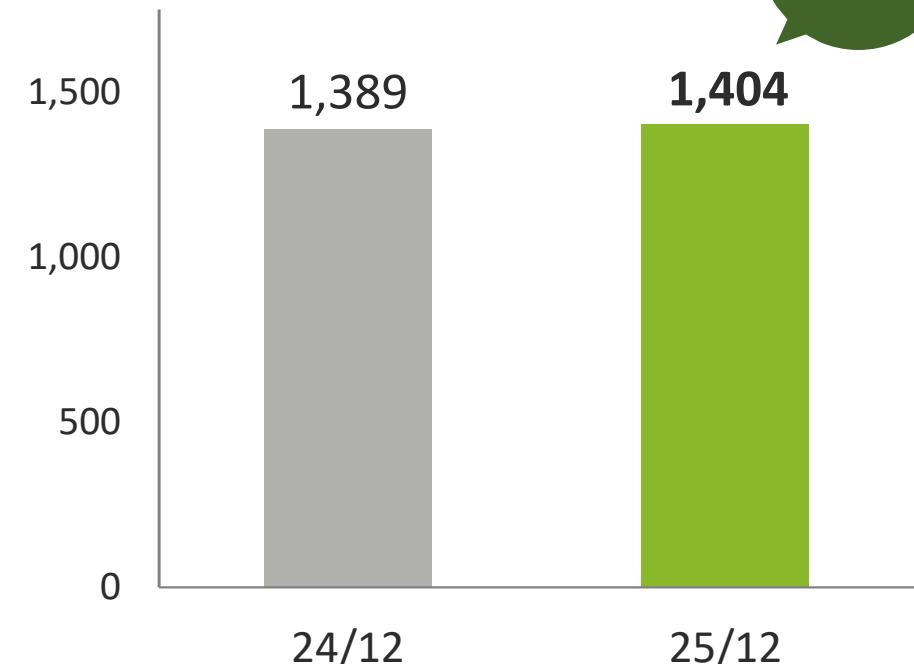
Residential use

(Number of tenancy recruitment)



Commercial use

(Number of tenancy recruitment)

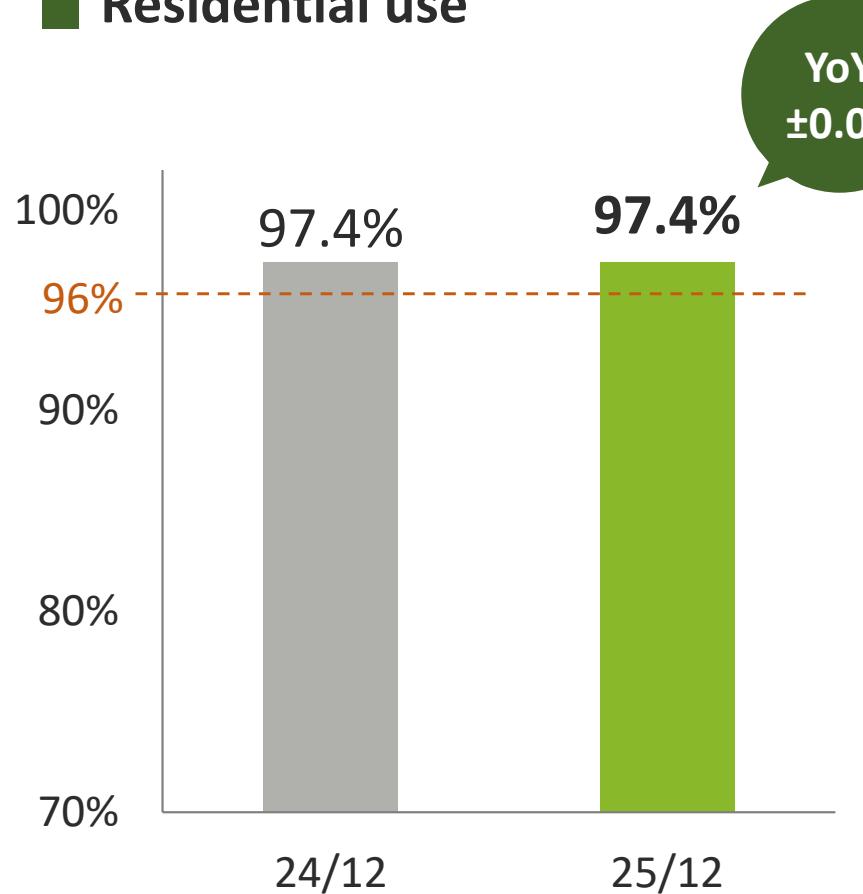


*Including the number of tenant recruitment for units managed by other companies

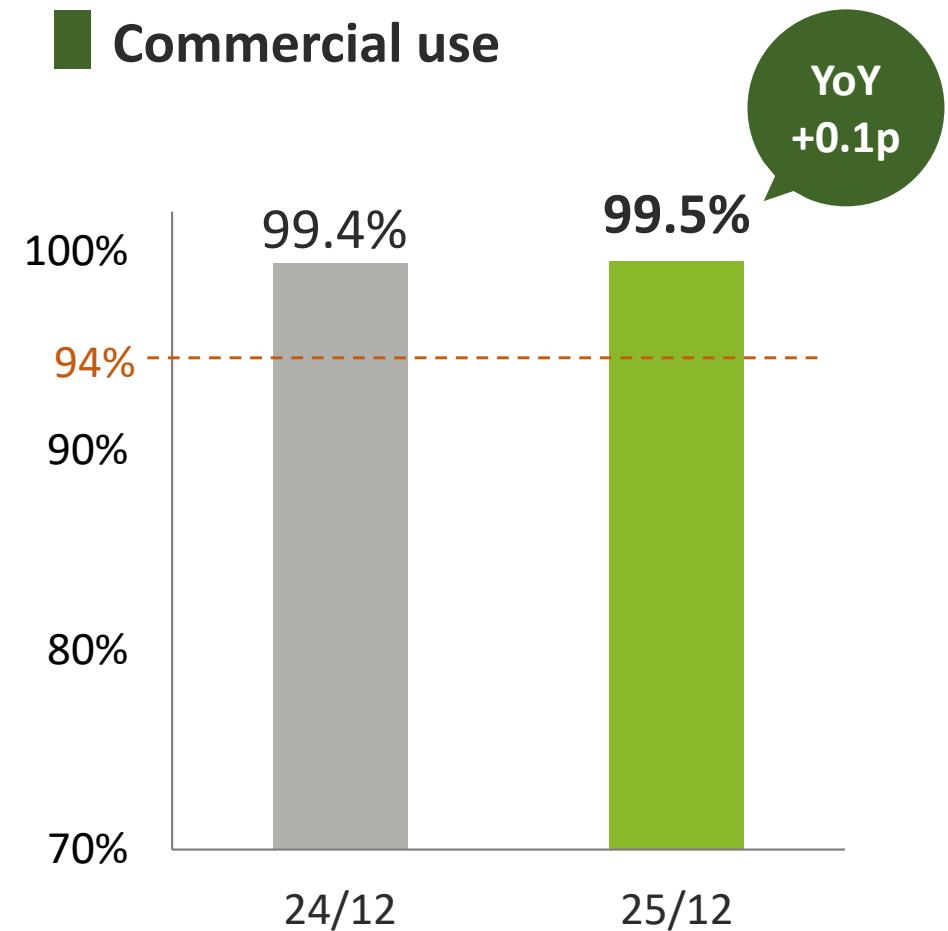
Keep sound level of occupancy rate continuously

(Residential use : 96% / Commercial use : 94%)

Residential use



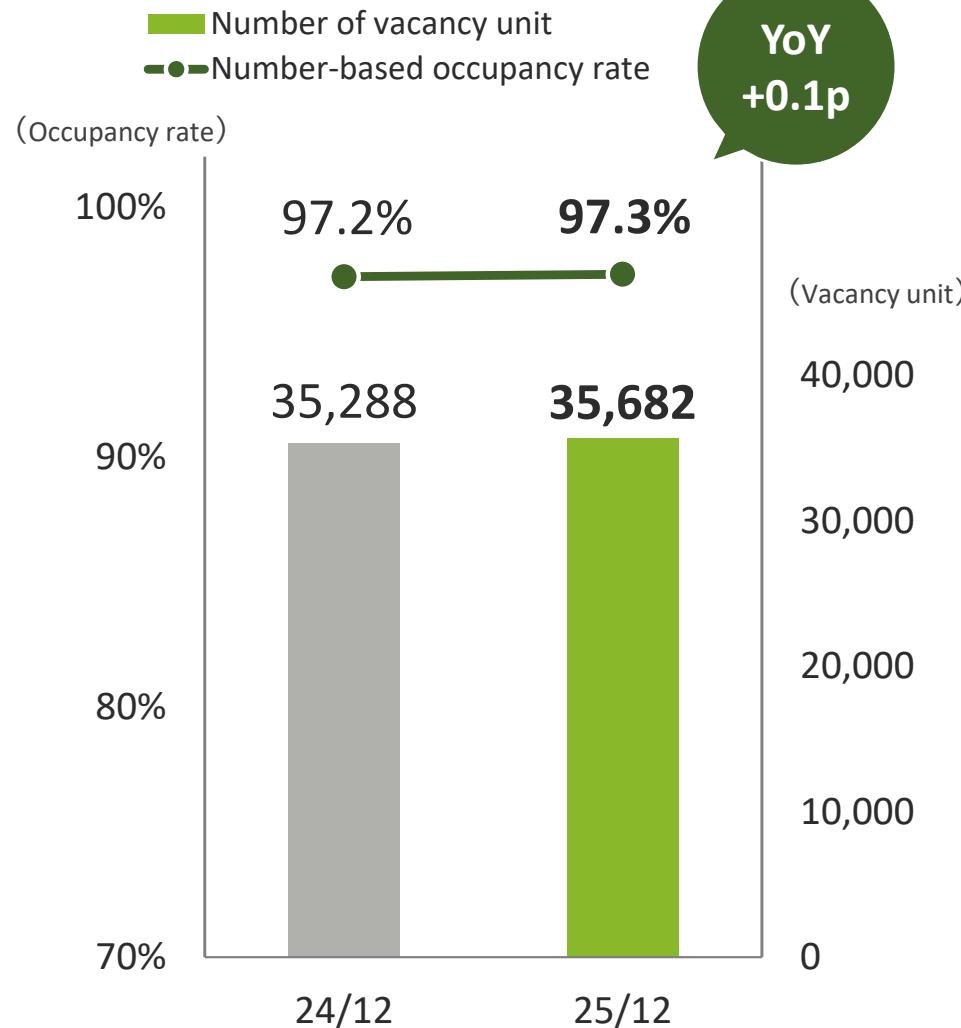
Commercial use



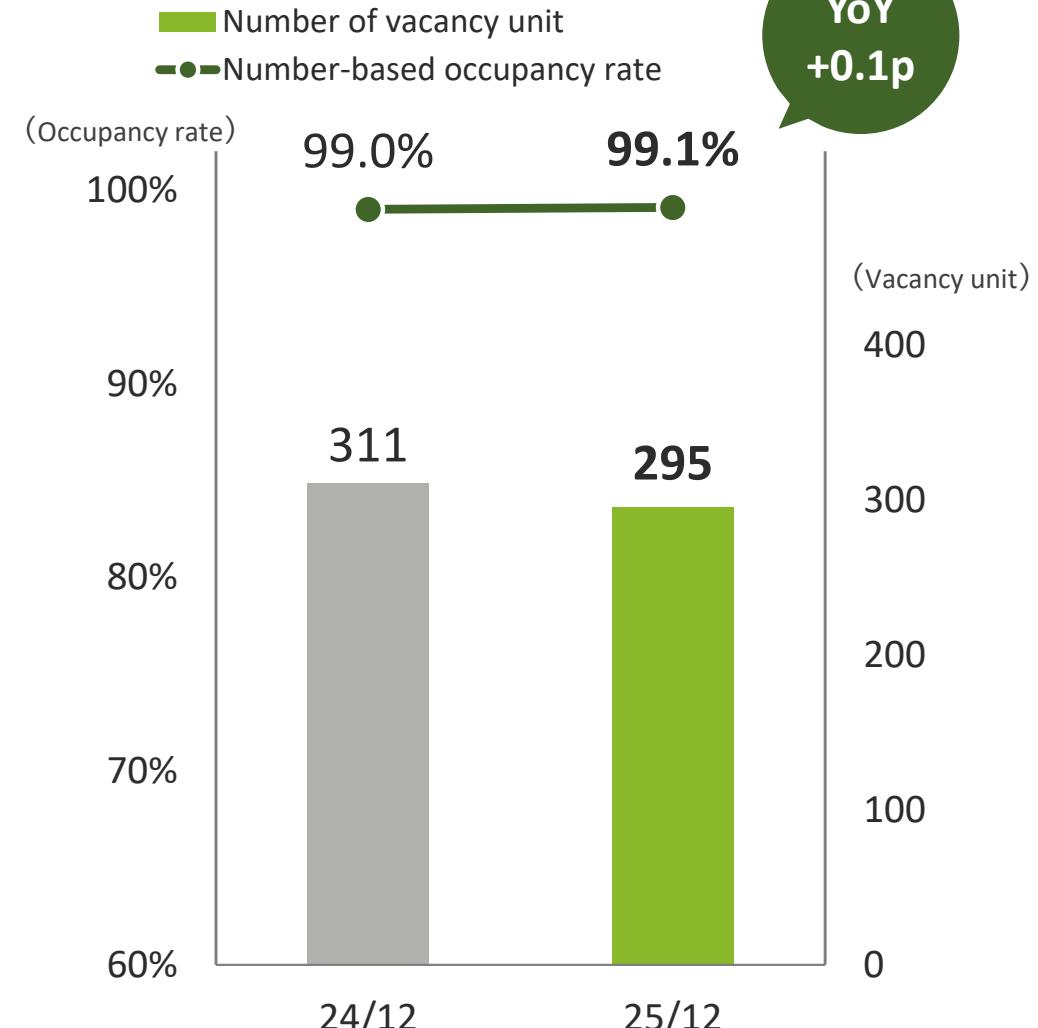
*Rent-based occupancy rate = 100% - (Lease fee payment for vacant units / Aggregate amount of rent [%])

Tenant recruitment (Number-based occupancy rate*)

Residential use

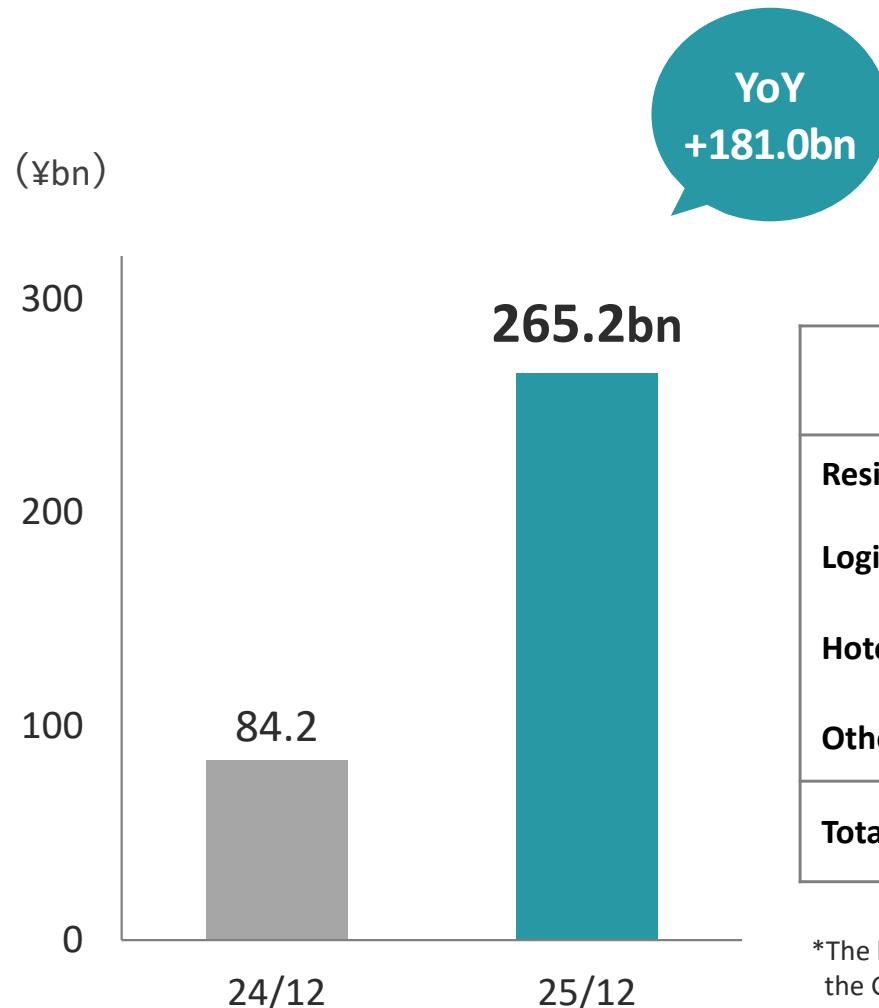


Commercial use



*Number-based occupancy rate = (Number of occupancy units) / (Number of units under management)

■ Balance of real estate investment



	24/12 Balance	25/12 Balance	YoY	
Residential properties	¥67.4n	¥171.7bn	+¥104.3bn	225%
Logistics facilities	¥8.6bn	¥22.8bn	+¥14.2bn	266%
Hotels	¥4.9bn	¥51.5bn	+¥38.1bn	1,508%
Others	¥3.3bn	¥19.2bn	+¥14.4bn	401%
Total	¥84.2bn	¥265.2bn	+¥181.0bn	315%

*The balance sheet total as of Dec. 2025 includes 97.6 billion yen from Ascot corp. that joined the Group in March 2025.

III. Forecasts of FY ending March 2026

The forecasts announced at the beginning of the FY was revised upward today (1/30).

【Consolidated Financial Forecasts for the FY ending March 31, 2026】

	Initial Plan(A)	Revised Plan(B)	Change(B-A)
Net Sales	1,970.0	1,980.0	+10.0
Construction Business	550.0	545.0	△5.0
Real Estate Leasing Business	1,200.0	1,200.0	-
Real Estate Development Business	130.0	145.0	+15.0
Other Business	90.0	90.0	-
Gross profit	328.0	340.0	+12.0
Construction Business	137.5	138.0	+0.5
Real Estate Leasing Business	129.0	137.0	+8.0
Real Estate Development Business	25.5	30.0	+4.5
Other Business	36.0	35.0	△1.0
SG&A expenses	203.0	205.0	+2.0
Operating income	125.0	135.0	+10.0
Ordinary income	127.0	138.0	+11.0
Net income *	90.0	95.0	+5.0
Net income per share	¥274.00	¥286.00	+¥12.00
Annual dividend	¥68.60	¥74.60	+¥6.00

VI. Appendix

Profit & Loss of each segment <FY26/3>

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					(¥mn)
Construction business	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	
Net sales	400,956	398,076	△0.7%	545,000	
Gross profit	101,594	99,750	△1.8%	138,000	
(Gross profit margin)	25.3%	25.1%	△0.2p	25.3%	
Operating income	36,553	31,030	△15.1%	46,500	
(Operating income margin)	9.1%	7.8%	△1.3p	8.5%	
Real Estate Leasing Business	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	
Net sales	867,656	894,543	+3.1%	1,200,000	
Gross profit	99,769	104,219	+4.5%	137,000	
(Gross profit margin)	11.5%	11.7%	+0.2p	11.4%	
Operating income	62,402	67,312	+7.9%	84,000	
(Operating income margin)	7.2%	7.5%	+0.3p	7.0%	
Real Estate Development Business	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	
Net sales	33,833	87,787	+159.5%	145,000	
Gross profit	8,286	18,791	+126.8%	30,000	
(Gross profit margin)	24.5%	21.4%	△3.1p	20.7%	
Operating income	3,650	9,514	+160.6%	16,000	
(Operating income margin)	10.8%	10.8%	-	11.0%	
Other businesses	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	
Net sales	59,730	63,163	+5.7%	90,000	
Gross profit	23,644	24,665	+4.3%	35,000	
(Gross profit margin)	39.6%	39.0%	△0.6p	38.9%	
Operating income	12,853	12,827	△0.2%	18,000	
(Operating income margin)	21.5%	20.3%	△1.2p	20.0%	

(¥mn)

	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	406,205	416,554	+2.5%	580,000
Construction	394,680	399,433	+1.2%	552,000
Real estate & others	11,525	17,121	+48.6%	28,000
Gross profit	104,536	106,635	+2.0%	145,000
Construction	100,186	100,881	+0.7%	138,000
Real estate & others	4,350	5,754	+32.3%	7,000
SG&A expenses	80,179	87,220	+8.8%	-
Operating income	24,357	19,415	△20.3%	-
Ordinary income	77,050	73,795	△4.2%	95,000
Net income	67,861	64,064	△5.6%	85,000

Sales structure of real estate leasing business <FY26/3>

(¥mn)

	24/3 3Q		25/3 3Q		26/3 3Q			26/3 <plan>
	Net sales	(Ratio)	Net sales	(Ratio)	Net sales	(Ratio)	YoY	Net sales
Lease up of rental housing units*¹	756,386	(89.9%)	774,368	(89.2%)	795,731	(89.0%)	+2.8%	1,068,000
Building and repairs	24,662	(2.9%)	26,786	(3.1%)	26,993	(3.0%)	+0.8%	33,000
Brokerage of rental property	15,401	(1.8%)	15,794	(1.8%)	14,208	(1.6%)	△10.0%	19,500
Rental guarantee business	14,526	(1.7%)	15,325	(1.8%)	15,875	(1.8%)	+3.6%	21,700
Electricity business	8,066	(1.0%)	8,285	(1.0%)	9,446	(1.0%)	+14.0%	11,800
Leasing business*²	4,802	(0.6%)	4,116	(0.5%)	4,656	(0.5%)	+13.1%	6,000
Others	17,647	(2.1%)	22,978	(2.6%)	27,631	(3.1%)	+20.2%	40,000
Total	841,493	(100.0%)	867,656	(100.0%)	894,543	(100.0%)	+3.1%	1,200,000

*¹ Sub-lease contract in Lease Management Trust System by Daito Kentaku Partners.

*² Mainly Shinagawa East One Tower

(¥mn)

Construction Business

	Daito Construction				Daito Steel				SHIMA			
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	13,707	12,788	△6.7%	19,000	6,847	7,154	+4.5%	9,300	8,461	9,824	+11.6%	11,000
Gross profit	653	388	△40.6%	600	370	412	+11.3%	400	877	670	△23.7%	700
SG&A expenses	209	200	△4.5%	300	92	105	+13.2%	100	390	407	+4.3%	500
Operating income	444	188	△57.6%	300	277	307	+10.6%	300	487	263	△46.1%	100
Ordinary income	572	322	△43.6%	400	278	311	+11.8%	300	534	262	△51.0%	100
Net income	391	217	△44.4%	300	183	205	+11.8%	200	452	200	△55.9%	100

(¥mn)

Real estate leasing business

	Daito Kentaku Partners				Daito Kentaku Leasing			
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	829,996	858,269	+3.4%	1,144,300	23,758	24,021	+1.1%	33,900
Gross profit	74,478	79,261	+6.4%	95,400	8,495	8,670	+2.1%	13,000
SG&A expenses	23,891	27,279	+14.2%	39,800	7,886	6,387	△19.0%	9,200
Operating income	50,586	51,981	+2.8%	55,600	608	2,282	+275.3%	3,800
Ordinary income	51,657	53,394	+3.4%	56,900	669	2,348	+251.0%	5,000
Net income	36,450	38,751	+6.3%	41,100	322	1,908	+490.7%	2,900

(¥mn)

Real estate leasing business								
	House Leave				Housecom Group			
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	16,792	16,725	+3.6%	21,700	9,630	9,555	△0.8%	14,500
Gross profit	14,981	15,641	+4.4%	19,900	8,140	8,216	+0.9%	12,600
SG&A expenses	3,472	3,431	△1.2%	4,900	8,430	8,533	+1.2%	12,000
Operating income	11,509	12,210	+6.1%	14,900	△290	△317	-	600
Ordinary income	11,530	12,273	+6.4%	15,000	△271	△305	-	700
Net income	7,995	8,496	+6.3%	10,400	△322	△320	-	400

(¥mn)

Real estate development business

	INVALANCE				Daito Kentaku Asset Solution				Ascot			
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	20,185	26,205	+29.8%	36,500	8,751	25,067	+186.5%	27,200	-	25,690	-	50,000
Gross profit	4,493	4,797	+6.8%	6,400	1,775	5,564	+213.4%	3,900	-	6,234	-	11,300
SG&A expenses	2,519	2,432	△3.4%	3,800	501	688	+37.4%	1,000	-	2,676	-	4,300
Operating income	1,974	2,364	+19.7%	2,500	1,274	4,875	+282.6%	2,800	-	3,558	-	7,000
Ordinary income	1,895	2,070	+9.2%	2,100	1,231	4,593	+273.1%	2,400	-	2,097	-	5,000
Net income	1,292	1,435	+11.1%	1,400	804	3,070	+281.7%	1,600	-	1,464	-	3,400

(¥mn)

Other businesses (Financial business)												
	Daito Finance				House Guard				D.T.C			
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	1,830	2,362	+29.1%	2,900	4,796	5,218	+8.8%	7,300	14,339	14,596	+1.8%	19,200
Gross profit	1,347	798	△40.7%	1,000	2,108	2,274	+7.9%	3,300	1,570	2,138	+36.1%	2,400
SG&A expenses	179	224	+24.8%	200	1,411	1,487	+5.4%	2,300	32	30	△6.3%	0
Operating income	1,167	574	△50.8%	700	697	786	+12.8%	1,000	1,538	2,107	+37.1%	2,400
Ordinary income	1,194	536	△55.1%	800	697	790	+13.3%	1,000	1,539	2,118	+37.6%	2,400
Net income	828	375	△54.7%	500	506	575	+13.6%	700	1,539	1,800	+17.0%	2,400

(¥mn)

Other businesses (Energy, Care business)								
	Gaspal Group				Care Partner			
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Net sales	27,704	29,508	+6.5%	44,100	12,381	14,001	+13.1%	17,500
Gross profit	13,206	14,478	+9.6%	20,900	1,000	1,413	+41.3%	1,000
SG&A expenses	7,273	7,759	+6.7%	10,400	926	1,440	+55.5%	2,000
Operating income	5,933	6,719	+13.2%	10,500	74	△27	-	△900
Ordinary income	5,449	6,193	+13.7%	9,600	46	△50	-	△1,000
Net income	3,752	4,256	+13.4%	6,600	△27	△46	-	△1,100

(¥mn)

Other businesses (Overseas business)									
	DAITO ASIA DEVELOPMENT (MALAYSIA) SDN.BHD.				DAITO ASIA DEVELOPMENT (MALAYSIA) II SDN.BHD.				
	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	25/3 3Q	26/3 3Q	YoY	26/3 <plan>	
Net sales	3,007	3,086	+2.6%	4,100	4,326	4,156	△3.9%	5,800	
Gross profit	1,495	1,501	+0.4%	2,000	2,099	1,950	△7.1%	2,900	
SG&A expenses	1,113	1,072	△3.7%	1,400	1,400	1,335	△4.6%	1,800	
Operating income	381	429	+12.6%	600	699	614	△12.1%	1,000	
Ordinary income	870	588	△32.4%	200	1,206	799	△33.8%	600	
Net income	997	463	△53.5%	100	1,023	625	△38.9%	500	

Amount of orders received, and amount from construction completed

Amount of orders received

(¥mn)

	24/3 3Q	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Residential use	392,881	394,557	363,728	△7.8%	547,000
Rental housing	391,432	392,898	361,819	△7.9%	547,000
Detached housing	1,449	1,658	1,909	+15.1%	-
Commercial use	9,574	13,044	13,067	+0.2%	22,000
Building and repairs	34,600	48,982	54,641	+11.6%	51,000
Total	437,055	456,585	431,436	△5.5%	620,000

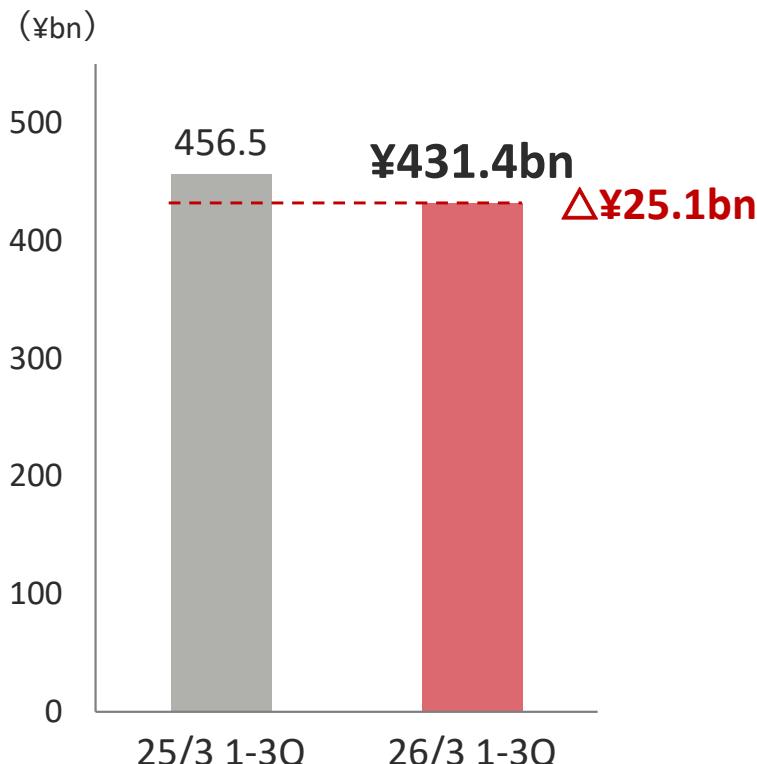
Net income from completed construction

	24/3 3Q	25/3 3Q	26/3 3Q	YoY	26/3 <plan>
Residential use	338,510	378,719	372,415	△1.7%	511,200
Rental housing	336,602	377,080	370,812	△1.7%	511,200
Detached housing	1,908	1,638	1,602	+0.4%	-
Commercial use	6,217	15,193	15,300	+3.8%	20,800
Building and repairs	33,771	33,830	37,354	+10.4%	51,000
Total	378,500	427,742	425,070	△0.6%	583,000

Analysis of Orders Received

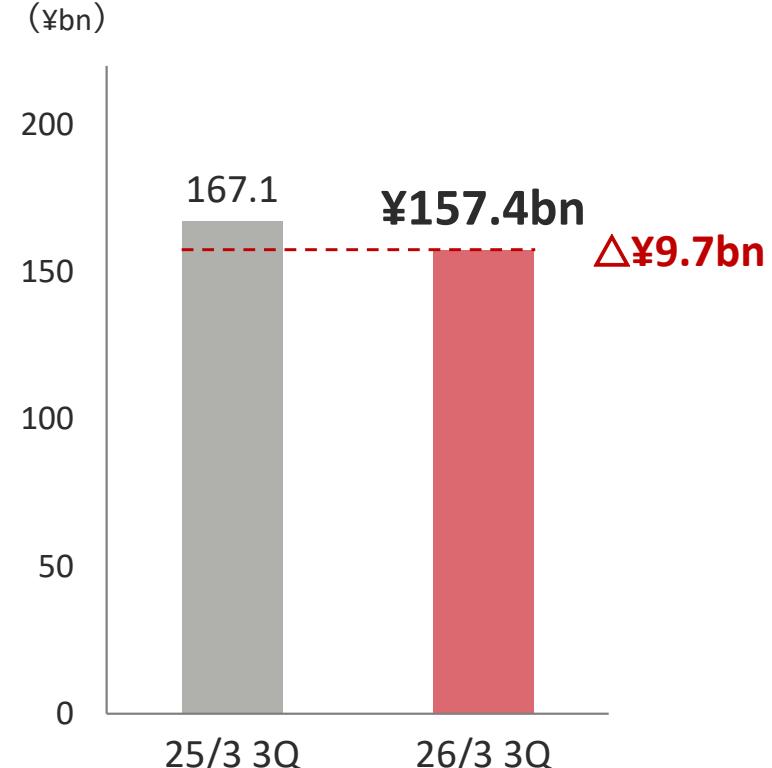
■ 1-3Q comparison

Breakdown of factors	
1. Number of orders (project)	△¥76.1bn (3,249 → 2,706)
2. Per project price	+¥44.8bn (¥140.1mn/project → ¥156.7mn/project)
3. Cancellation	+¥7.0bn (12.6% → 12.0%)
4. Building & repairs	△¥0.9bn (¥67.3bn → ¥66.3bn)

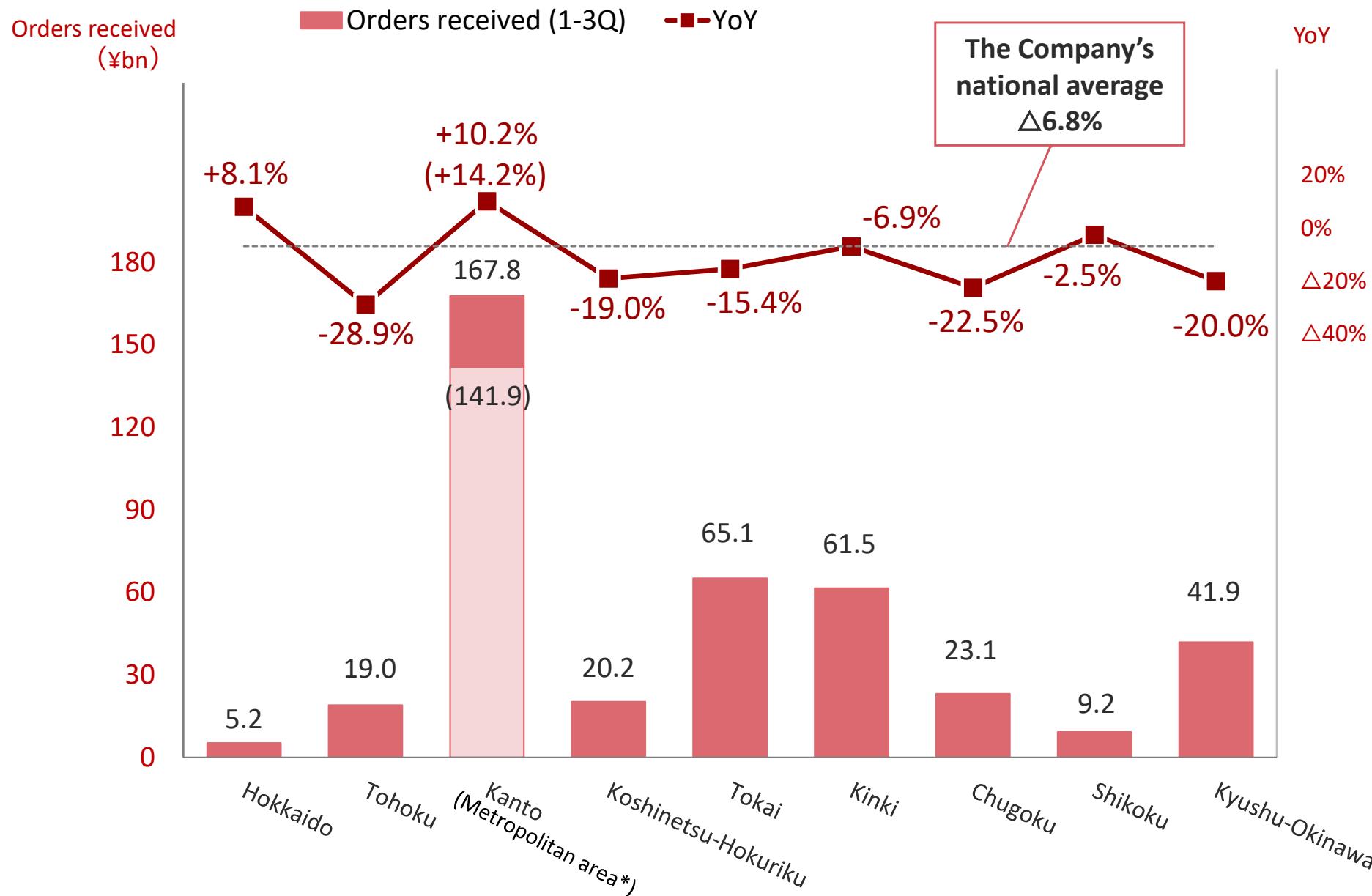


■ 3Q comparison

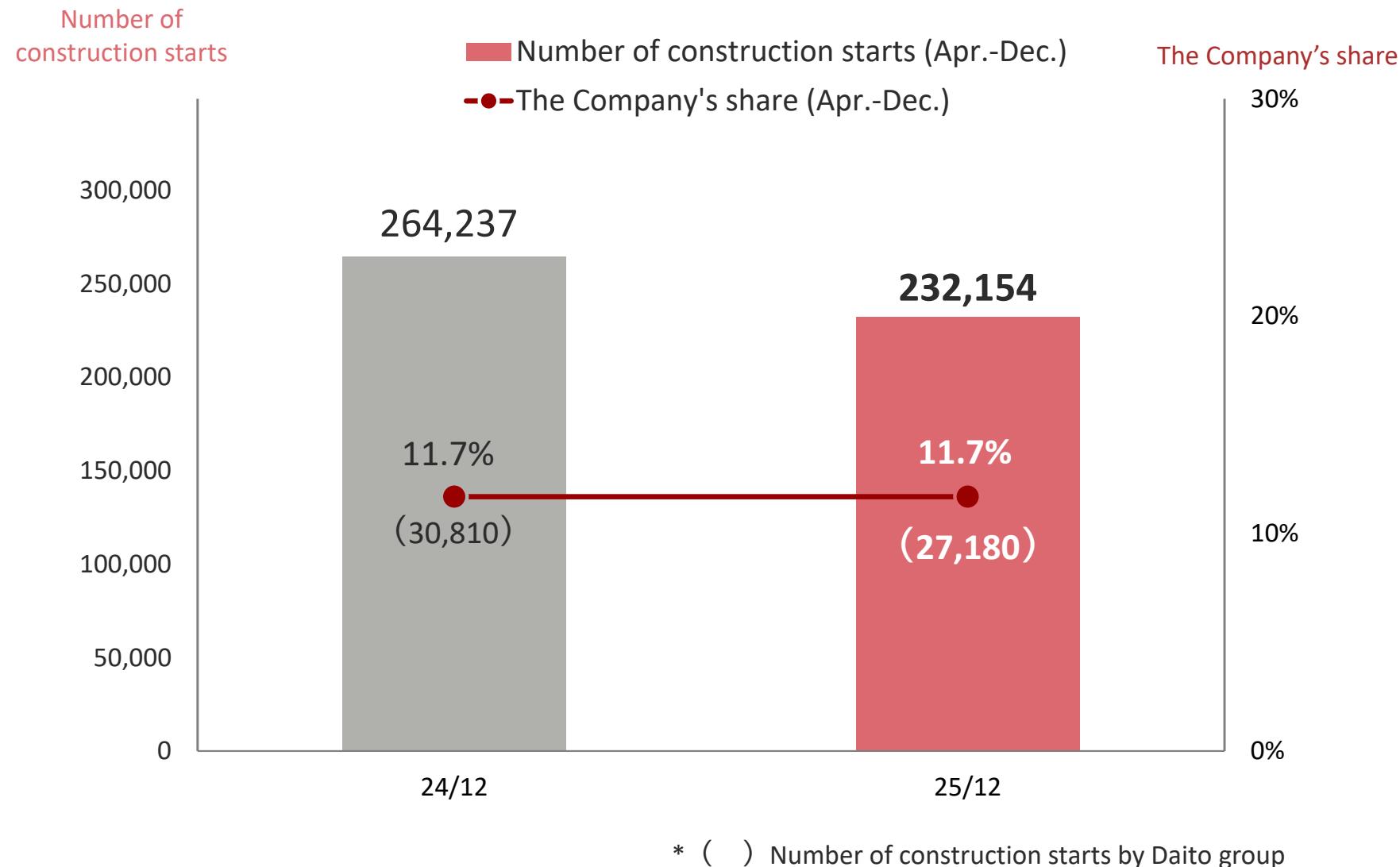
Breakdown of factors	
1. Number of orders (project)	△¥39.7bn (1,165 → 884)
2. Per project price	+¥20.9bn (¥141.6mn/project → ¥165.2mn/project)
3. Cancellation	+¥2.7bn (11.3% → 10.5%)
4. Building & repairs	+¥6.4bn (¥23.4bn → ¥29.8bn)



Amount of orders received in each region

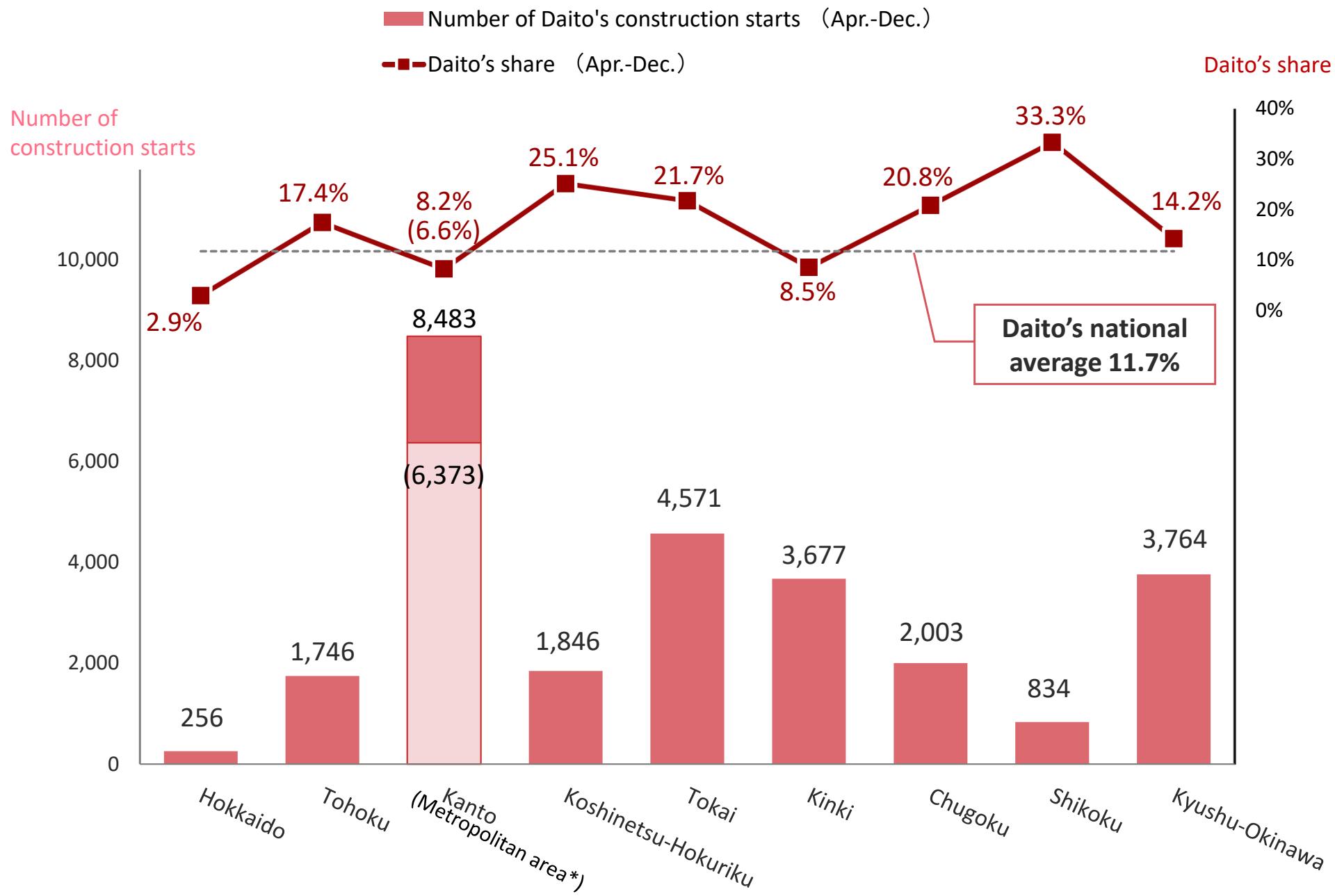


Number of construction starts & Daito's share <YoY>



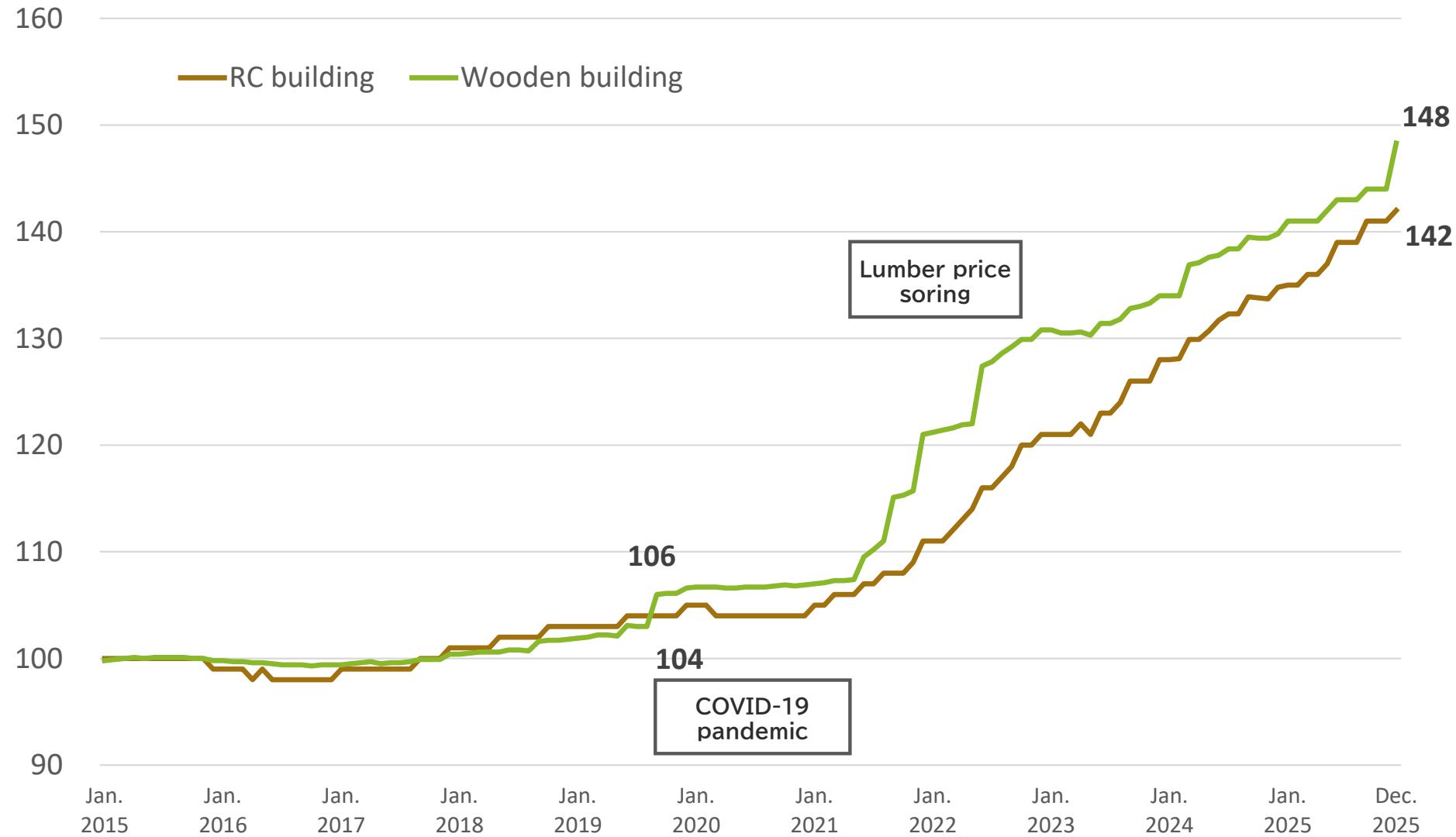
(Ministry of Land, Infrastructure, Transport and Tourism :“Housing Starts Statistics”)

Number of Daito's construction starts in each region & Daito's share



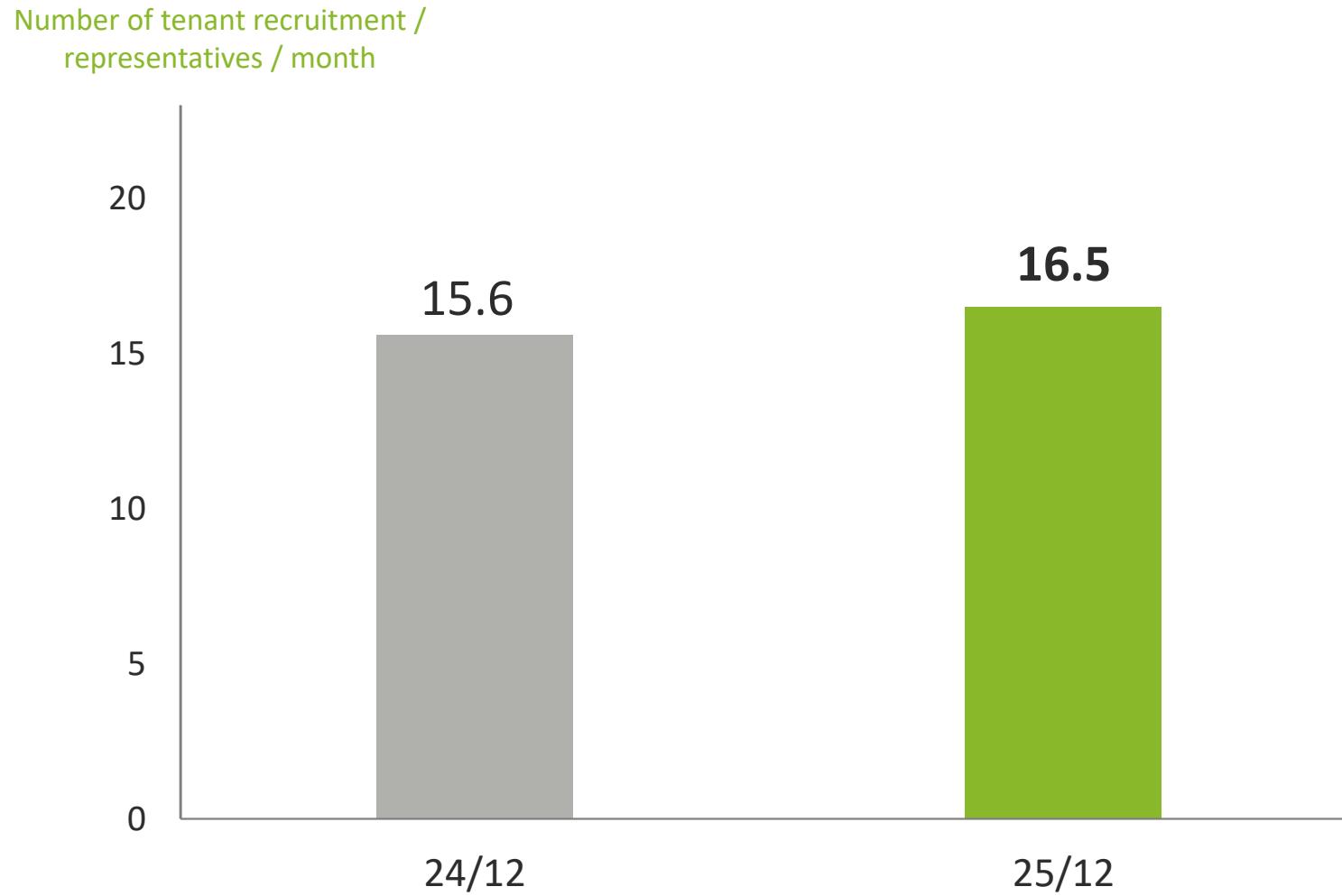
Trends in Standard Construction Cost Index in Tokyo

<2015 = 100>



Reference: Public Interest Incorporated Foundation Construction Research Institute "Construction Price Index and Construction Cost Index"

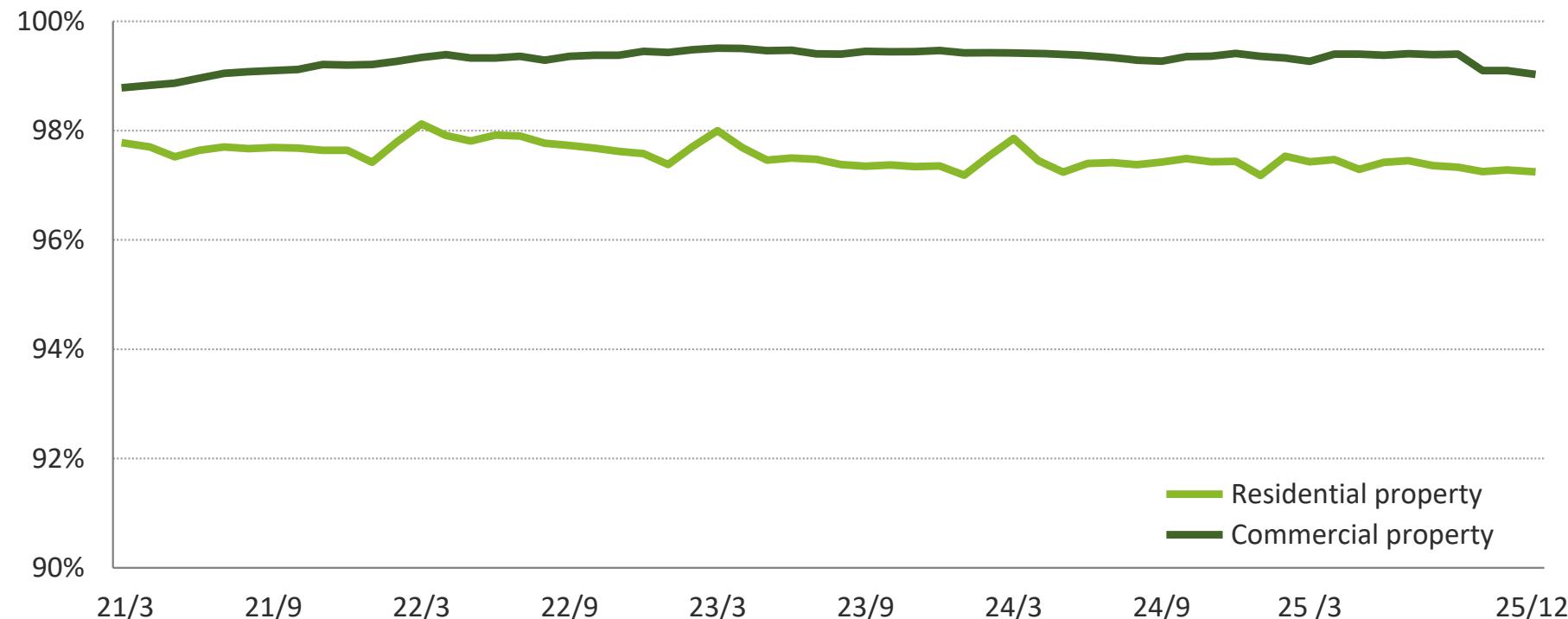
Transition of the number of tenant recruitment per sales representatives



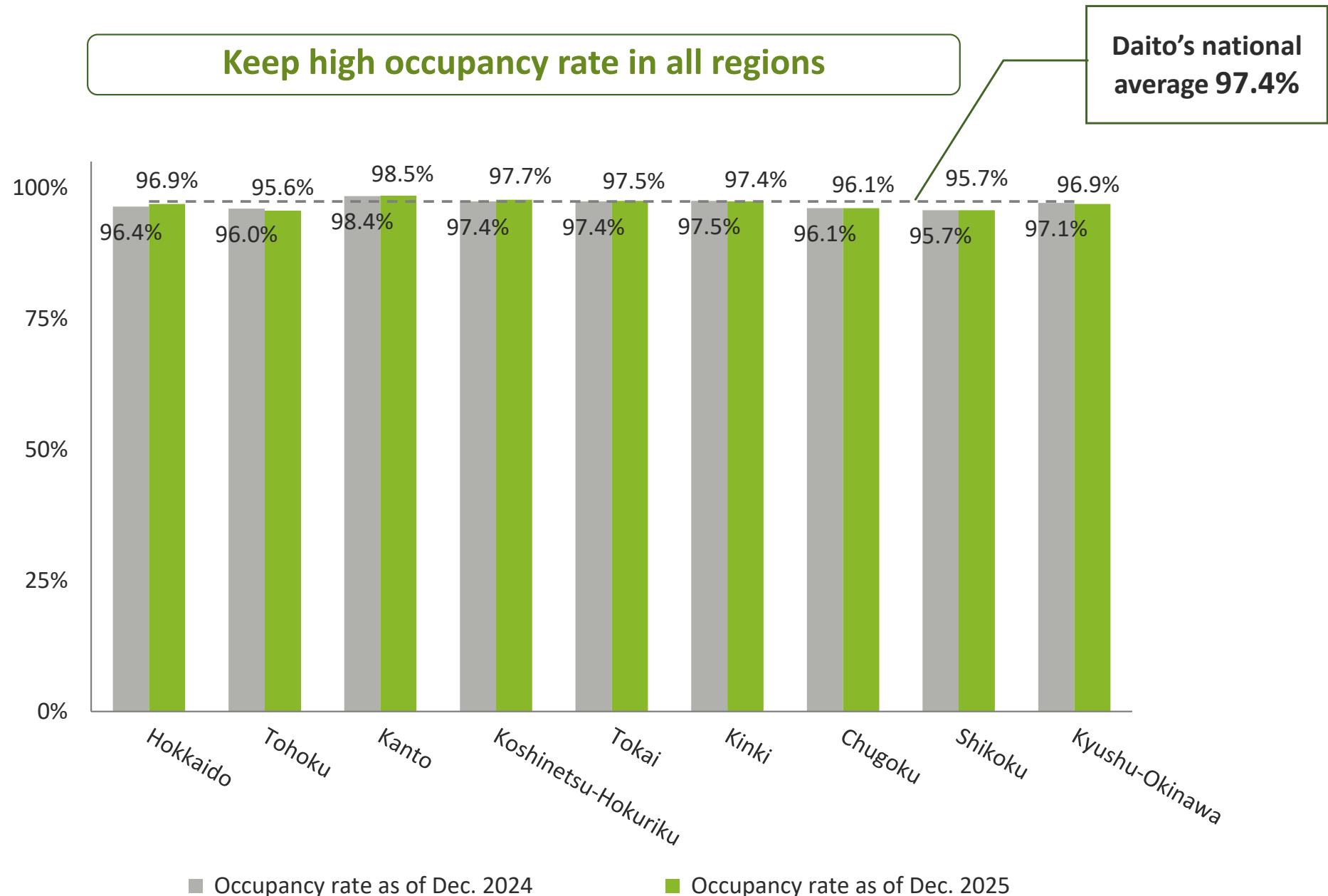
Transition of rent-based occupancy rate

	21/12	22/12	23/12	24/12	25/12	YoY
Residential property	97.6%	97.6%	97.4%	97.4%	97.4%	±0.0p
Commercial property	99.2%	99.5%	99.5%	99.4%	99.5%	+0.1p

Rent-based occupancy rate



Rent-based occupancy rate in each region (Residential property)

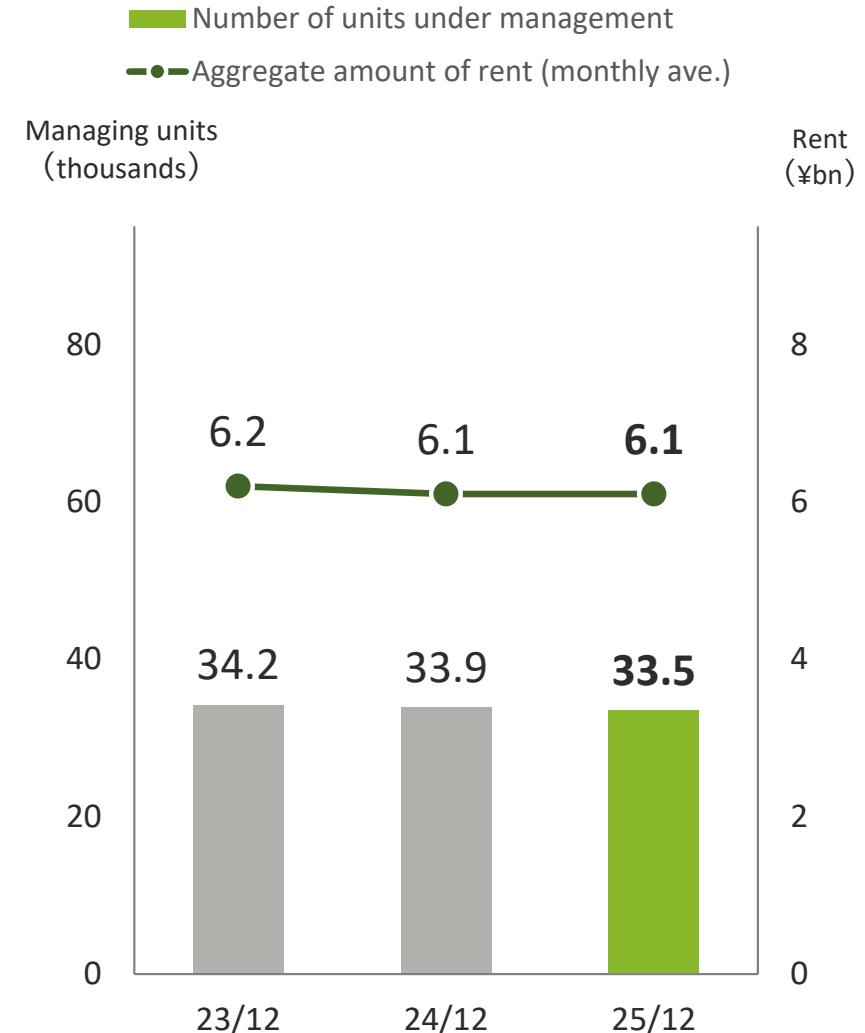


Number of units under management & aggregate amount of rent

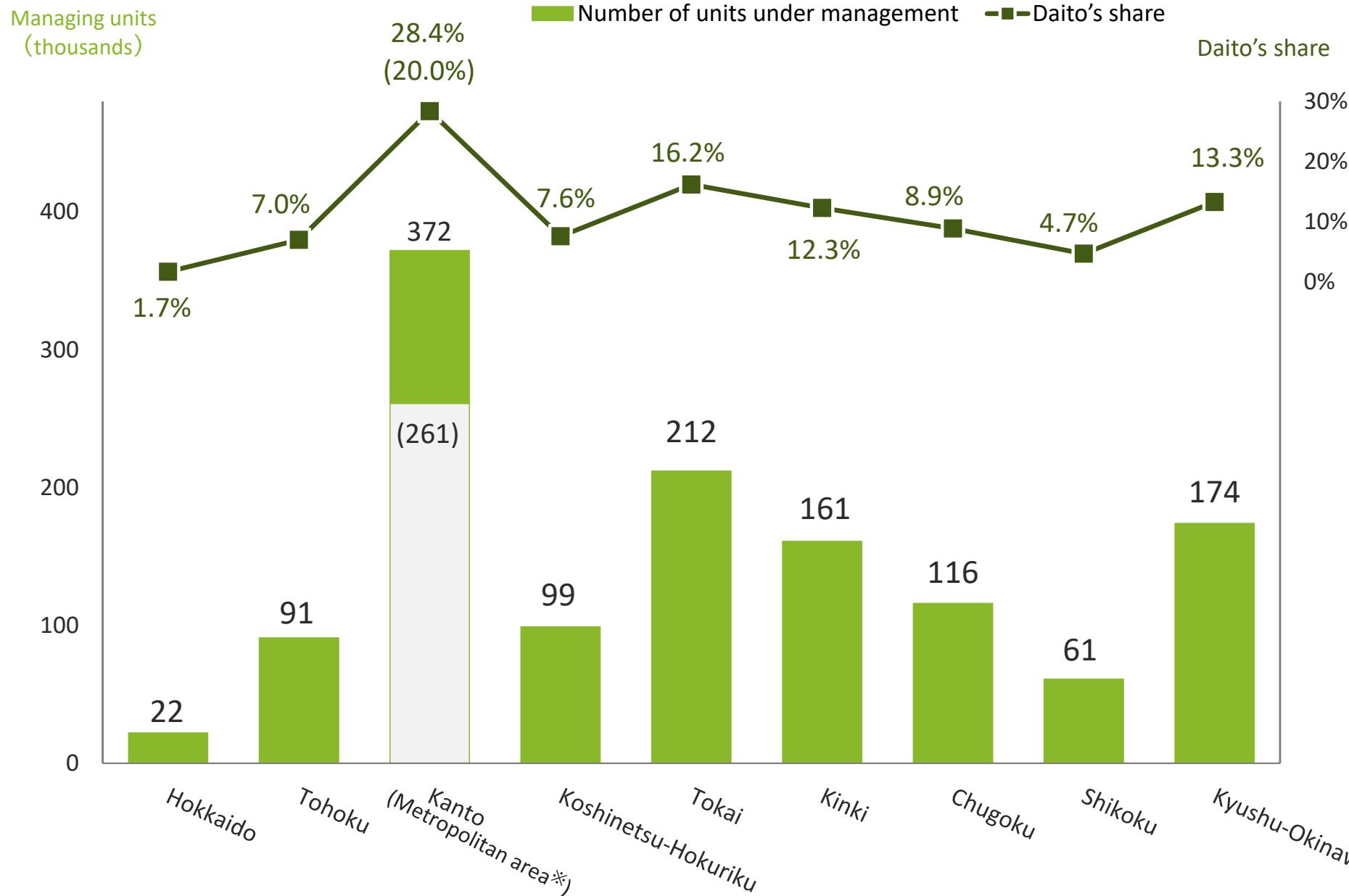
Residential use



Commercial use



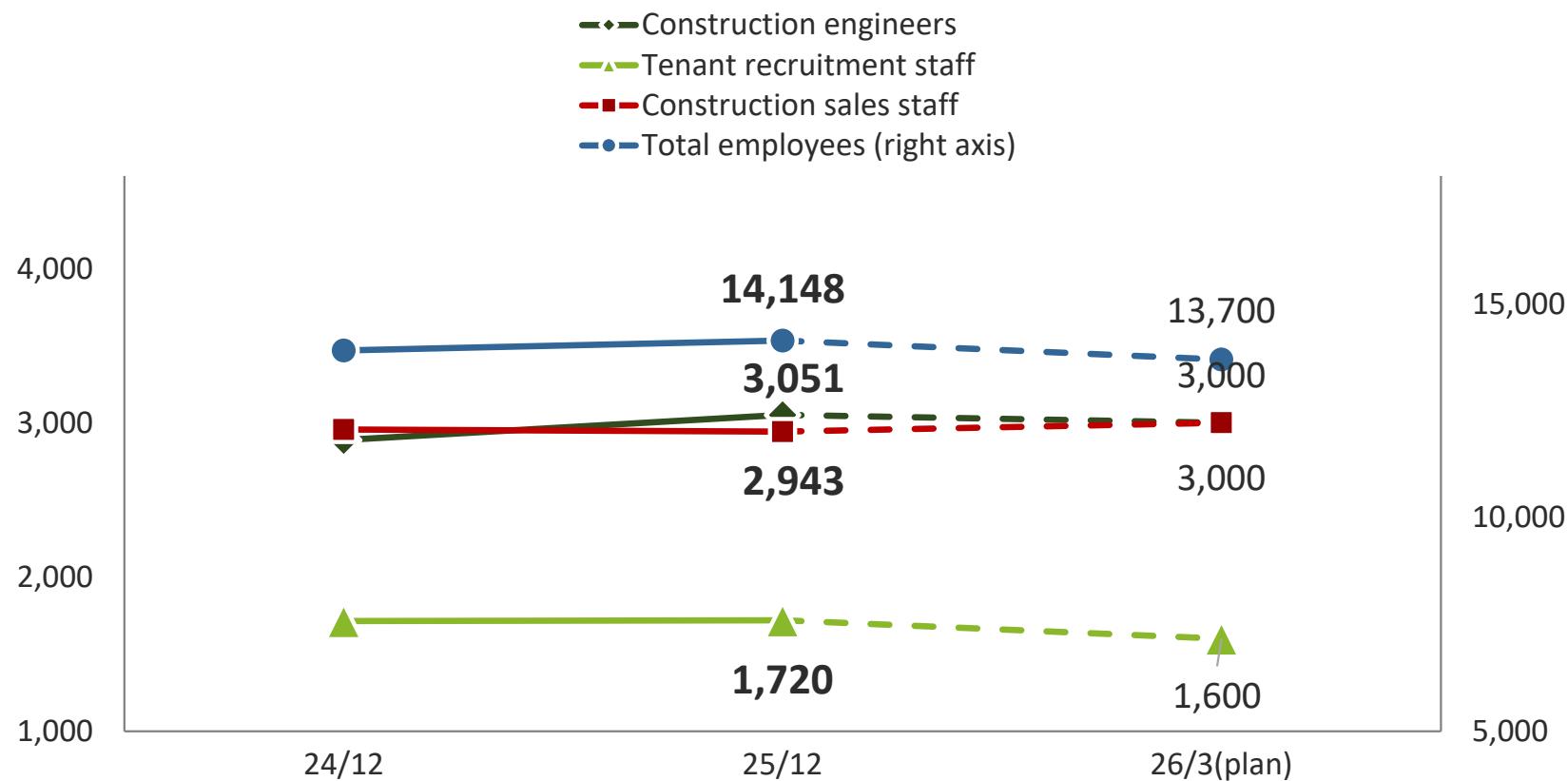
Number of units under management in each region

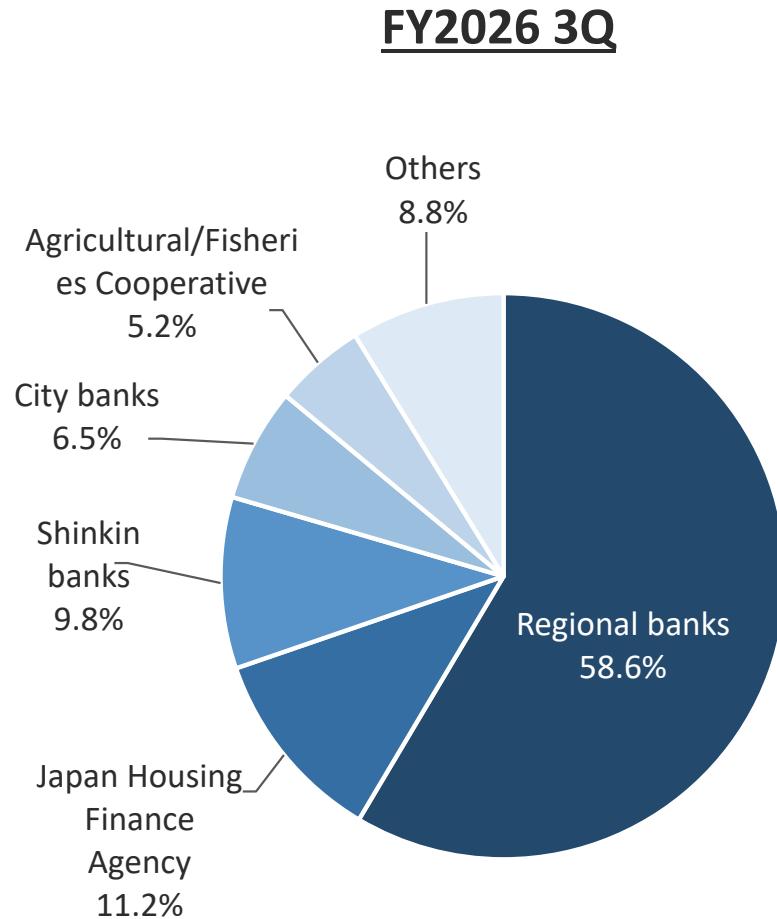
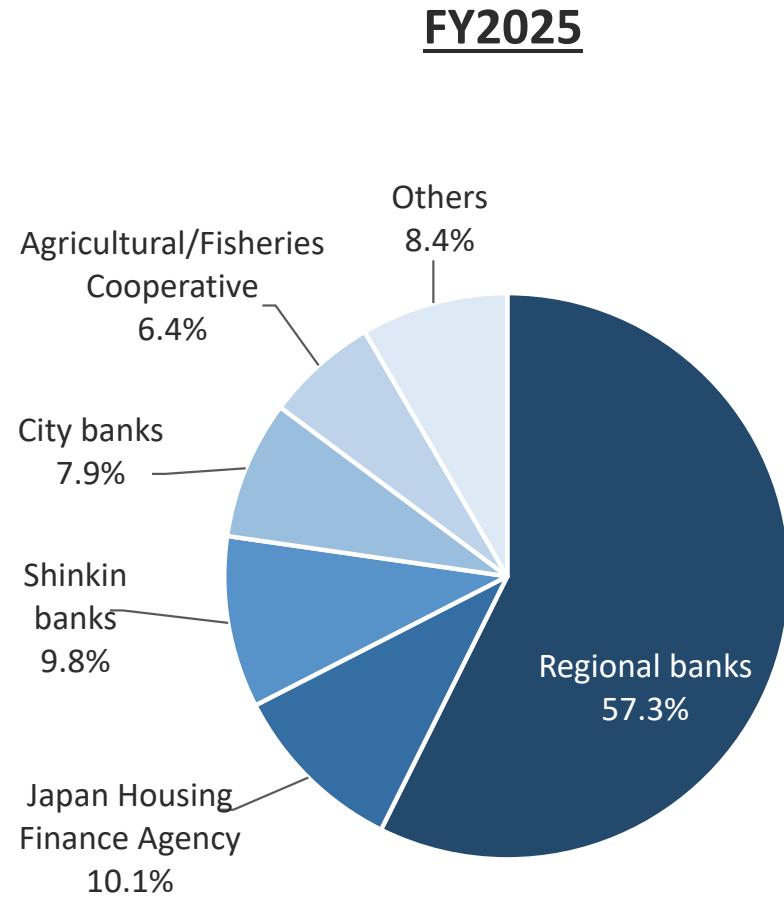


Transition of number of employees in each business section (Main 3 companies)

51

	24/12	25/12	YoY	26/3 <plan>
Total employees	13,918	14,148	+363	14,200
Construction sales staff	2,957	2,943	△14	3,000
Construction engineers	2,888	3,051	+163	3,000
Tenant recruitment staff	1,715	1,720	+5	1,600





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