# Report on Settlement in 2Q of FY ending March 2026



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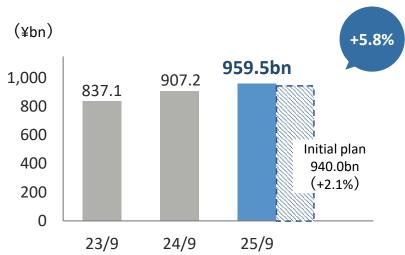
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I . Results in 2Q of FY ending March 2026

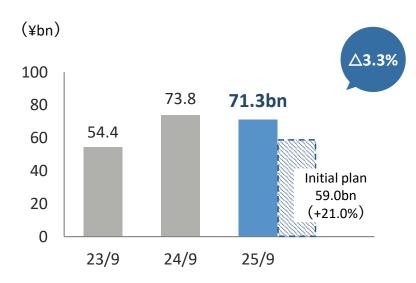
: YoY

# PL (Consolidated PL)

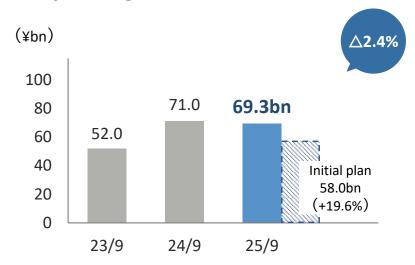




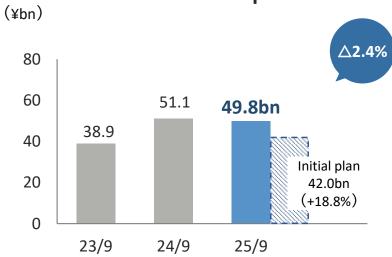
#### Ordinary income



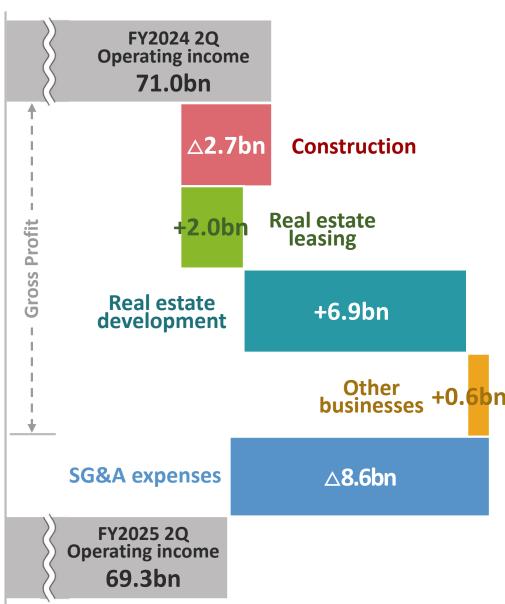
#### Operating income



# Net income attributable to owners of parent



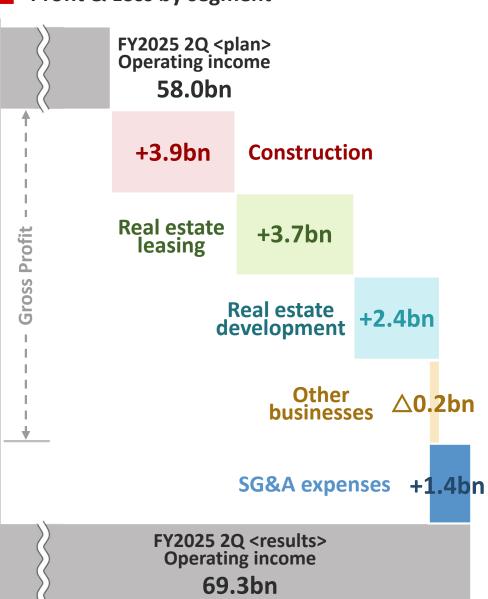
#### Profit & Loss by segment



#### Major factors of fluctuation <△¥1.6bn YoY>

	Construction  △¥2.7bn	<ul> <li>Completed construction     (¥267.3bn→¥264.0bn)</li> <li>Gross profit margin (25.5%→24.8%)</li> </ul>	△¥0.84bn △¥1.90bn
	Real estate leasing +¥2.0bn	<ul> <li>Real estate management business</li> <li>Rent guarantee business</li> <li>Property leasing business</li> <li>Others</li> </ul>	+¥0.02bn +¥0.33bn +¥0.25bn +¥1.48bn
	Real estate development +¥6.9bn	<ul> <li>Investment condominium business</li> <li>Renovation and resale, development business</li> <li>Merger of the Ascot corp.</li> </ul>	△¥0.34bn +¥4.81bn +¥2.48bn
1	Other businesses +¥0.6bn	<ul><li>Gas business</li><li>Nursing care / nursery school business</li></ul>	+¥0.47bn +¥0.19bn
	SG&A expenses △¥8.6bn	<ul> <li>Personnel expenses         (Raise in basic salary for employee, etc.)</li> <li>System maintenance expenses</li> <li>Costs from Ascot corp.</li> <li>Other expenses</li> </ul>	$\triangle$ ¥2.63bn $\triangle$ ¥0.62bn $\triangle$ ¥2.01bn $\triangle$ ¥3.19bn

#### Profit & Loss by segment



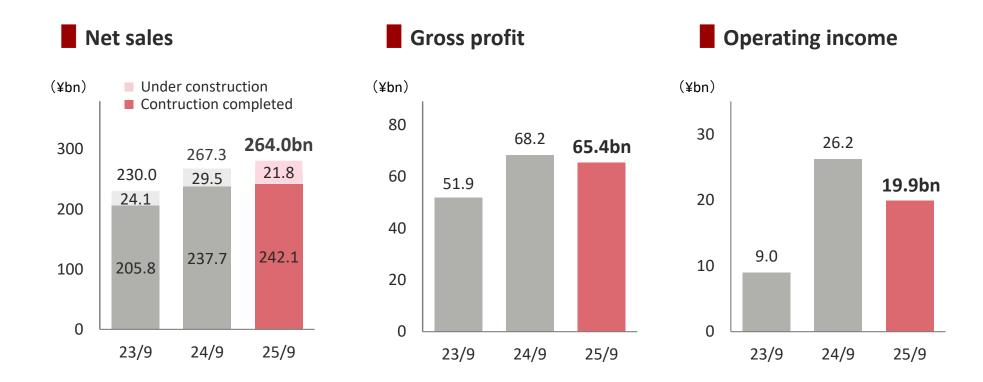
#### Major factors of fluctuation <+¥11.3bn>

Construction +3.9bn	■Completed construction (¥250.0bn→¥264.0bn)	+¥3.98bn
Real estate leasing +¥3.7bn	<ul> <li>Real estate management business</li> <li>Electricity business</li> <li>Restoration to original condition or repairing construction</li> <li>Others</li> </ul>	+¥2.37bn +¥0.37bn +¥0.45bn +¥0.43bn
Real estate development +¥2.4bn	<ul><li>Renovation and resale, development business</li><li>Merger of the Ascot corp.</li></ul>	+¥2.60bn △¥0.24bn
Other businesses △¥0.2bn	Overseas hotel business	∆¥0.22bn
SG&A expenses +¥1.4bn	<ul><li>Personnel expenses</li><li>Advertising &amp; general publicity expenses</li><li>Other expenses</li></ul>	+¥0.69bn +¥0.21bn +¥0.54bn

(¥bn)

# **Profit & Loss by segment** (Construction business - 1)

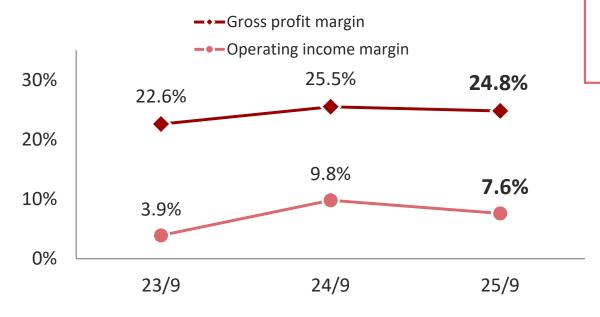
	2024/9	2025/9	(YoY)
Net sales	267.3	264.0	(△1.2%)
Gross profit	68.2	65.4	(△4.0%)
Operating income	26.2	19.9	(△24.0%)



# Profit & Loss by segment (Construction business - 2)

	2024/9	2025/9	(YoY)
Gross profit margin	25.5%	24.8%	(△0.7p)
Operating income margin	9.8%	7.6%	(∆2.2p)

#### Gross profit margin / Operating income margin



#### Major breakdown of the variance $(\triangle 0.7p \text{ YoY})$

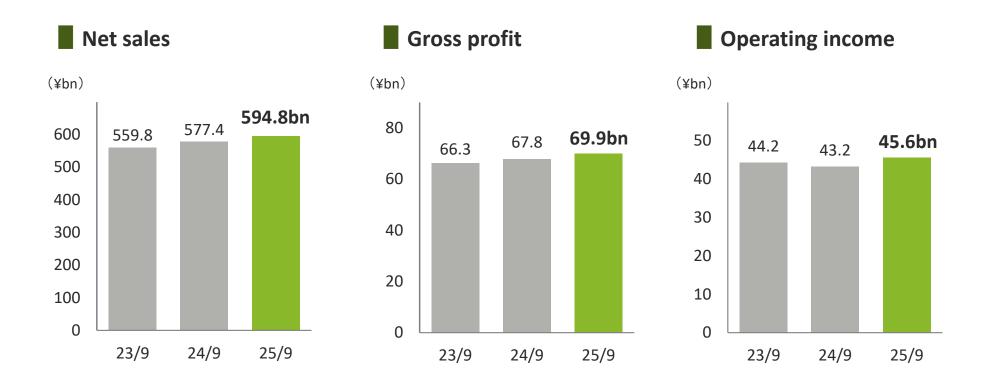
1. Price revision	+2.1p
2. Labor cost	<b>△1.0</b> p

- 3. Material cost △1.2p
- 4. Imported materials  $\triangle$ 0.6p

(¥bn)

# **Profit & Loss by segment** (Real estate leasing business - 1)

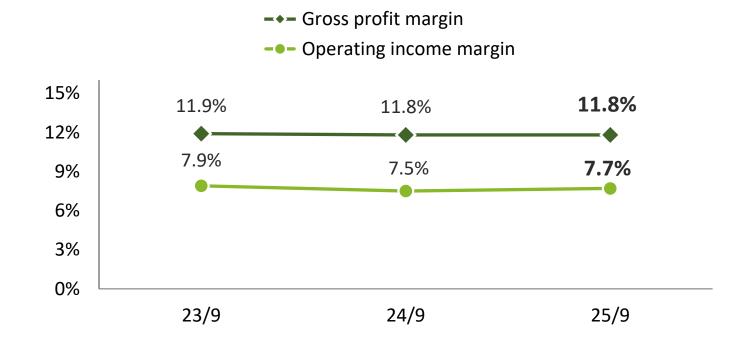
	2024/9	2025/9	(YoY)
Net sales	577.4	594.8	(+3.0%)
Gross profit	67.8	69.9	(+3.1%)
Operating income	43.2	45.6	(+5.5%)



# Profit & Loss by segment (Real estate leasing business - 2)

	2024/9	2025/9	(YoY)
Gross profit margin	11.8%	11.8%	(±0.0p)
Operating income margin	7.5%	7.7%	(+0.2p)

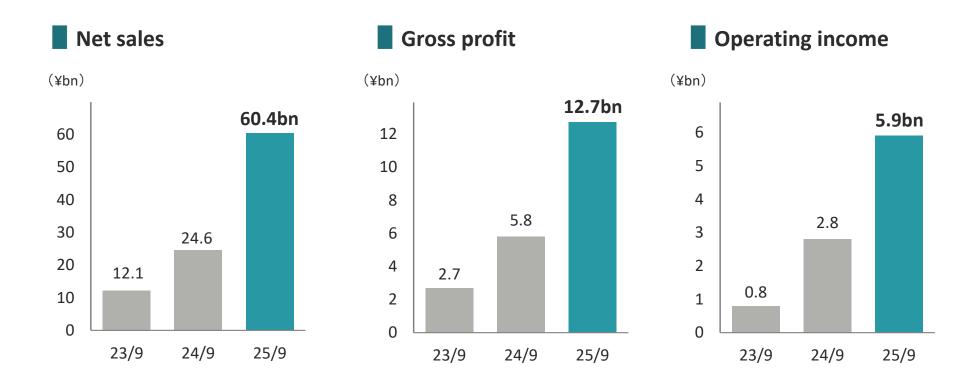
## **Gross profit margin / Operating income margin**



(¥bn)

# Profit & Loss by segment (Real estate development business - 1)

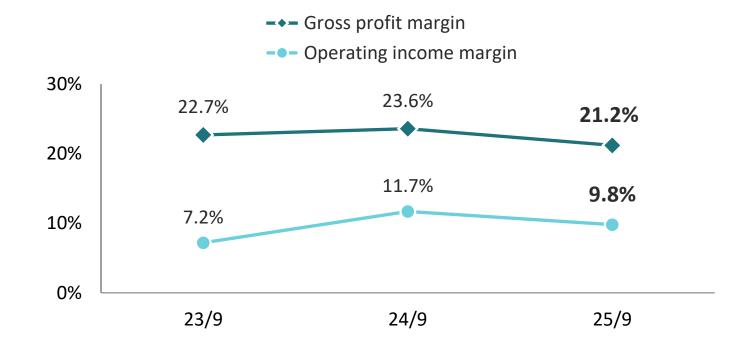
	2024/9	2025/9	(YoY)
Net sales	24.6	60.4	(+144.8%)
Gross profit	5.8	12.7	(+119.2%)
Operating income	2.8	5.9	(+105.1%)



# Profit & Loss by segment (Real estate development business - 2)

	2024/9	2025/9	(YoY)
Gross profit margin	23.6%	21.2%	(△2.4p)
Operating income margin	11.7%	9.8%	(△1.9p)

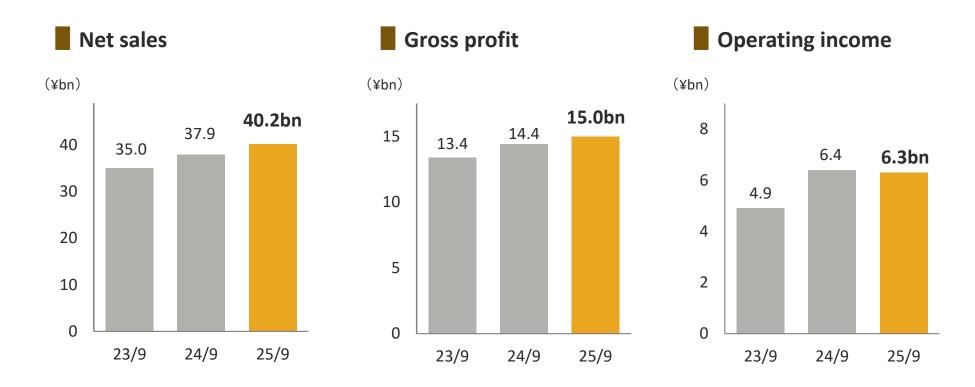
## Gross profit margin / Operating income margin



(¥bn)

# Profit & Loss by segment (Other businesses)

	2024/9	2025/9	(YoY)
Net sales	37.9	40.2	(+6.2%)
Gross profit	14.4	15.0	(+4.5%)
Operating income	6.4	6.3	(△2.2%)



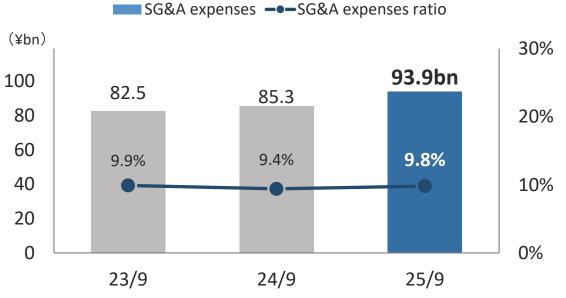
# **Profit & Loss** (Selling, general and administrative expenses)

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	2024/9	2025/9	(YoY)
SG&A expenses	85.3	93.9	(+10.1%)
SG&A expenses ratio	9.4%	9.8%	[+0.4p]

[ ]: Difference from same period in previous year

#### SG&A expenses / SG&A expenses ratio



Major breakdown of the variance (+8.6bn YoY)				
1. Personnel expenses	+¥2.63bn			
(Raise in basic salary for employee, etc.)				
2. System maintenance fee	+¥0.41bn			
3. Advertising expenses	+¥0.21bn			
4. Recruitment and training expense	+¥0.15bn			
5. Costs from Ascot corp.	+¥2.01bn			
6. Other expenses	+¥3.19bn			

# **Financial review** (Consolidated BS)

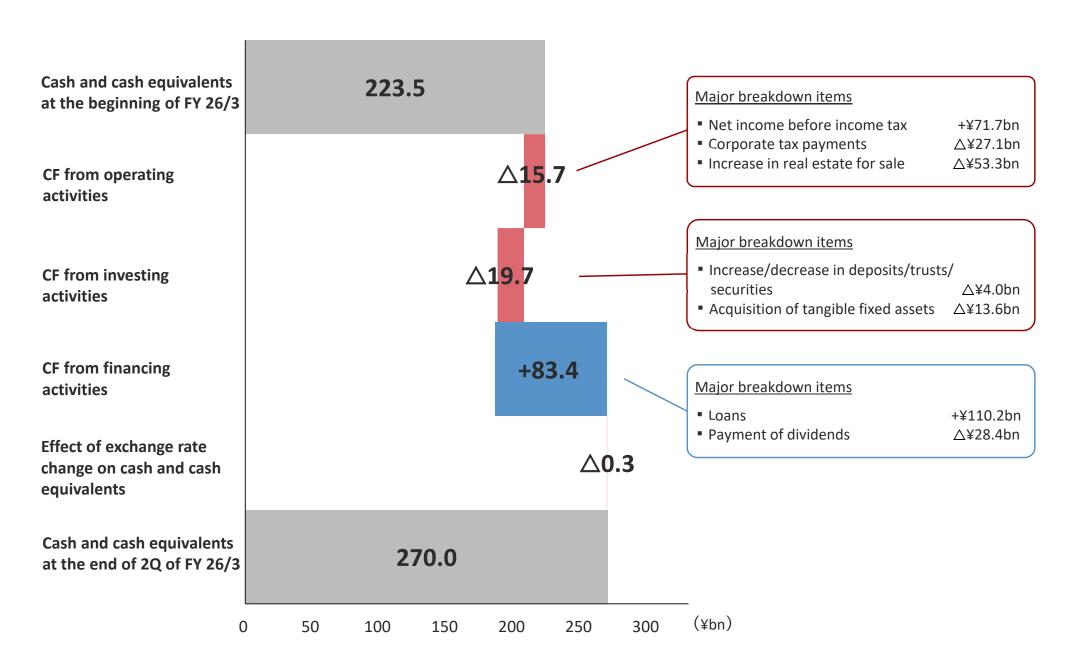
	s ¥1,112.2bn		End of March 2025 Total assets ¥1,221.9bn (+¥109.7bn)		Total assets ¥1,221.9bn Total assets ¥1,3		¥1,321.2bn	(¥br
Current assets	Current liabilities 360.1		Current assets	Current liabilities 410.8 (+50.7)	 Current assets	Current liabilities 354.9 (△55.9)		
646.6	Fixed liabilities 302.6		753.8 (+107.2)	Fixed liabilities 343.7 (+41.1)	855.8 (+102.0)	Fixed liabilities 481.3 (+137.6)		
Fixed assets 465.5	Net assets 449.4		Fixed assets 468.1 (+2.6)	Net assets 467.3 (+17.9)	Fixed assets 465.3 (△2.8)	Net assets 484.8 (+17.5)		
Equity ratio	40.4%		Equity ratio	38.4%	Equity ratio	37.0%	<u></u>	
BPS	¥1,365.63		BPS	¥1,414.63	BPS	¥1,469.17	7	
EPS	¥156.37		EPS	¥285.66	EPS	¥150.42	1	

<sup>\*</sup>The BPS and EPS are calculated assuming that the stock split occurred at the beginning of the previous consolidated FY.

<sup>\*</sup>BPS: Net assets per share

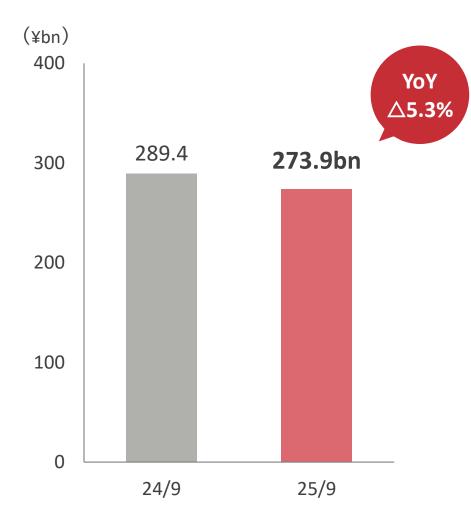
<sup>\*</sup>EPS: Quarterly (current year) net income per share

## **Financial review** (Consolidated CF)



# **II** . Key Figures

#### Orders received



#### Orders in hand



### <Appendix> About orders received

#### **Construction orders** of rental housing

The client provides the land and funding.
The Company receives the order to construct the rental housing before construction starts.



Land owned by the client

Build-to-order construction model

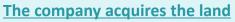
The profit is recorded in the **Construction segment**.

#### Real estate sales of rental housing

The company acquires the land and constructs the building using its own funds.

After construction, the property is sold to the customer.



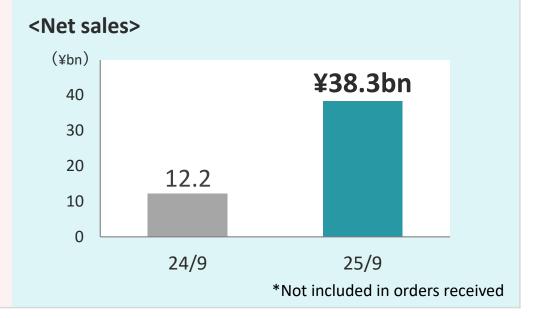




Build-and-sell development model

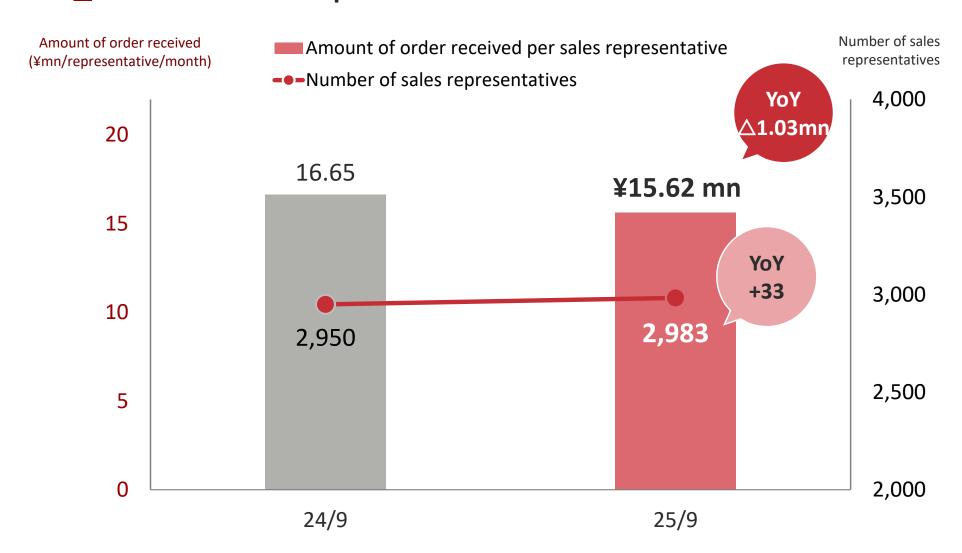
The profit is recorded in the **Real estate development segment**.

# <Amount of orders received> (¥bn) 289 ¥274bn 200 100 0 24/9 25/9

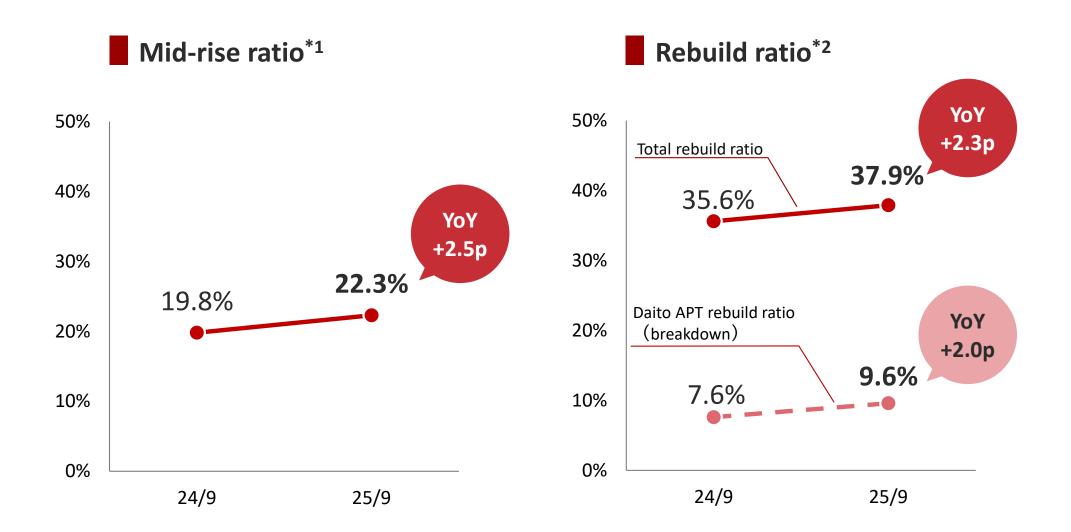


# Orders received (Efficiency in receiving orders)

Amount of order received per sales representative Number of sales representatives



# Orders received (Mid-rise ratio and rebuild ratio)



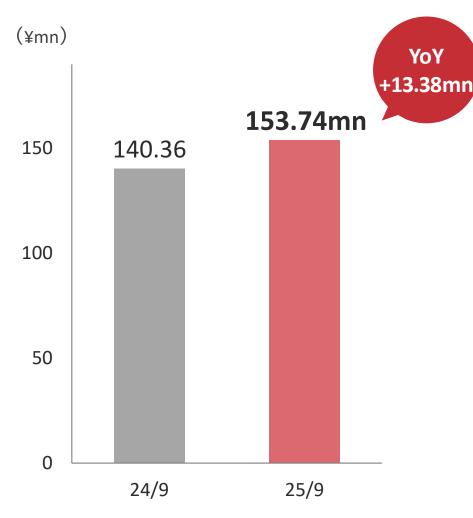
<sup>\*1</sup> Mid-rise ratio = Number of orders received for APT house with 3 or more stories / Total number of orders received

<sup>\*2</sup> Total rebuild ratio = Number of orders received for rebuilding APT / Total number of orders received Daito APT rebuild ratio = Number of orders received for rebuilding APT built by Daito / Total number of orders received

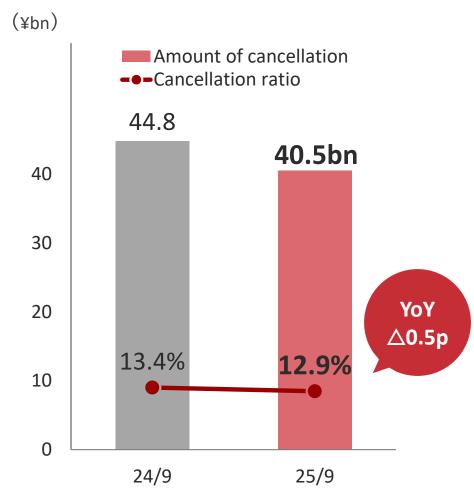
# Orders received (Average price of orders received and cancellation ratio)

#### Average price of orders received\*1 Amount of cancellation

# Amount of cancellation / Cancellation ratio\*2



\*1 Average price of order received = Amount of new orders received / Number of orders received

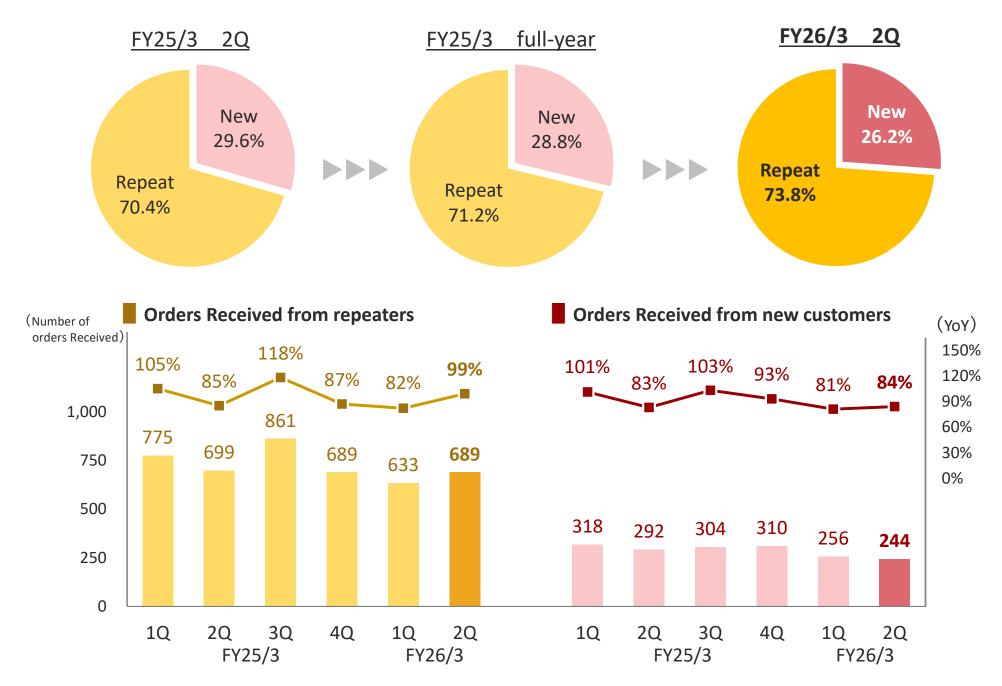


<sup>\*2</sup> Cancellation ratio

<sup>=</sup> Amount of cancellation / Amount of new orders received Orders received

<sup>=</sup> Amount of new orders received – Amount of cancellation

#### Orders received (Number of orders received & their channels)



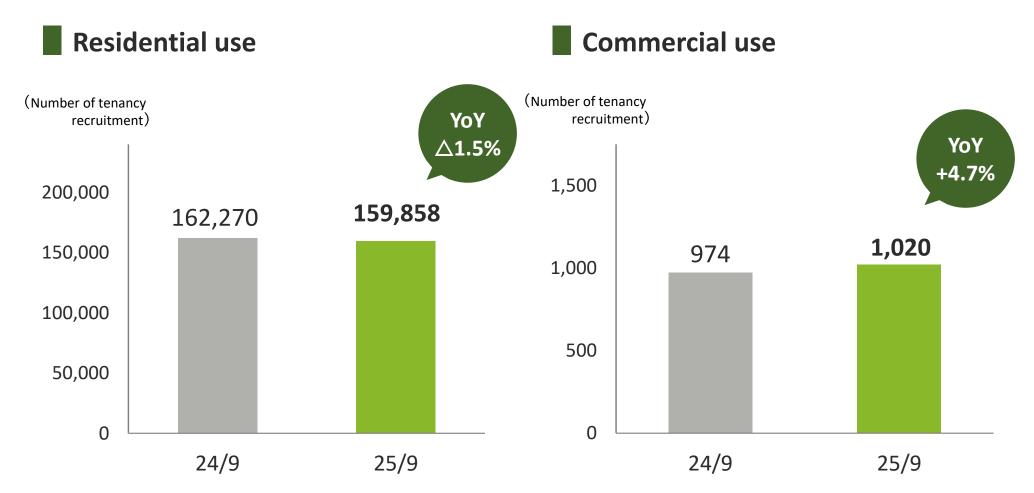
## **Tenant recruitment** (Number of tenant recruitment)



#### **Number of tenant recruitment**

160,878

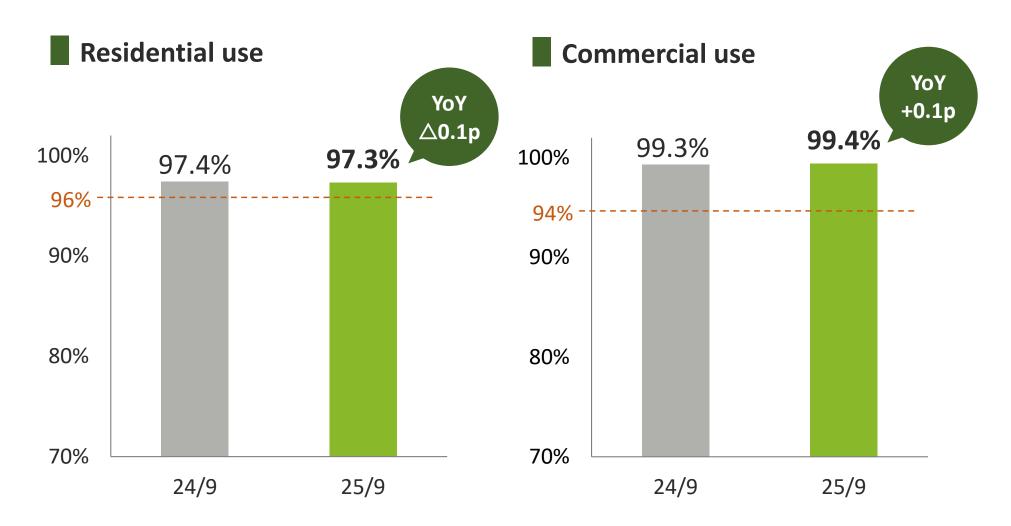
(Residential use + Commercial use)



<sup>\*</sup>Including the number of tenant recruitment for units managed by other companies

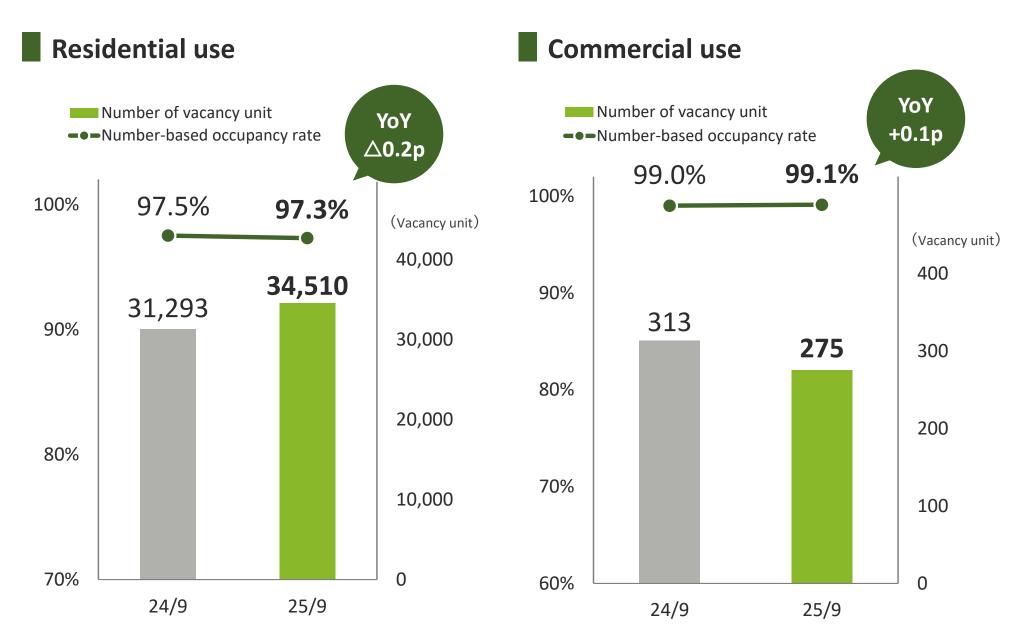
# Keep sound level of occupancy rate continuously

(Residential use: 96% / Commercial use: 94%)



<sup>\*</sup>Rent-based occupancy rate = 100% - (Lease fee payment for vacant units / Aggregate amount of rent [%])

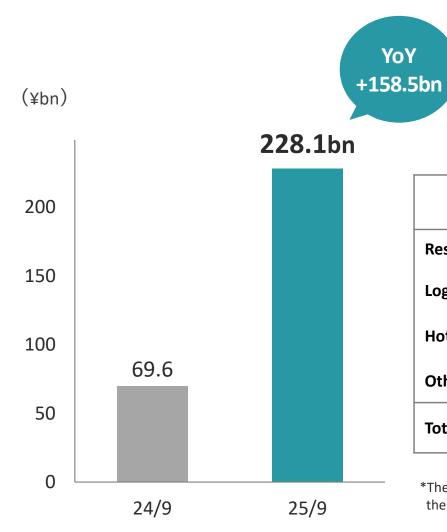
## **Tenant recruitment** (Number-based occupancy rate\*)



<sup>\*</sup>Number-based occupancy rate = (Number of occupancy units) / (Number of units under management)

#### **Balance of real estate investment**

#### Balance of real estate investment

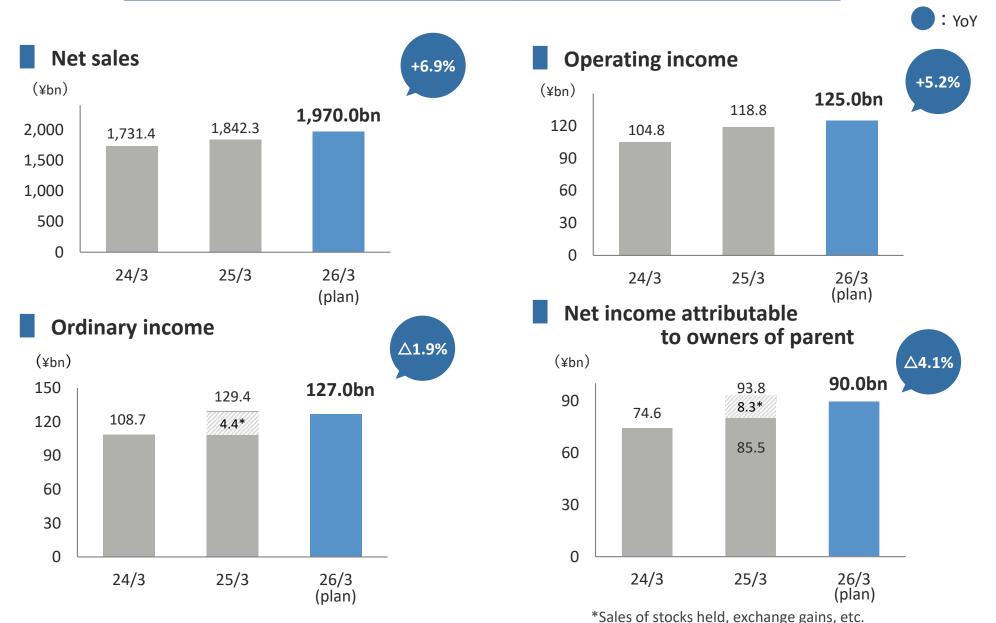


	24/9 Balance	25/9 Balance	YoY	
Residensial properties	¥57.9bn	¥165.0bn	+¥107.1bn	285%
Logistics facilities	¥8.2bn	¥20.7bn	+¥12.5bn	252%
Hotels	-	¥30.0bn	+¥30.0bn	-
Others	¥3.5bn	¥12.4bn	+¥8.9bn	354%
Total	¥69.6bn	¥228.1bn	+¥158.5bn	328%

<sup>\*</sup>The balance sheet total as of Sep. 2025 includes 87.9 billion yen from Ascot corp. that joined the Group in March 2025.

# **III.** Forecasts of FY ending March 2026

#### There is no revision of the full-year plan from the initial forecasts.



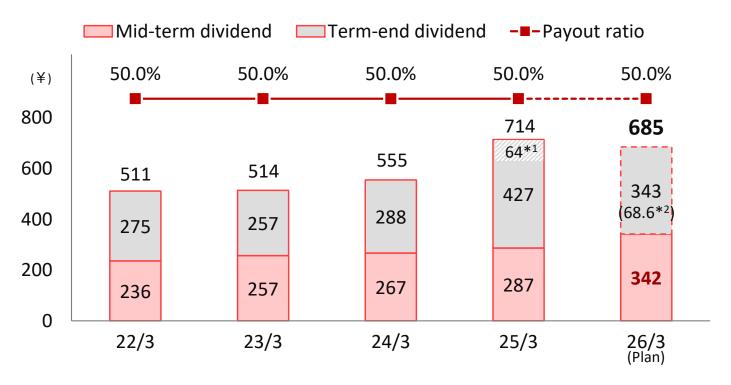
# IV. Shareholder Return

# Shareholder Return (Annual dividend per share)

Mid-term 342 (+\$55 YoY / ±\$0 for the plan)

**Term end** <plan> **¥343** (¥68.6 per share after the 1:5 stock split)

# >>> Payout ratio 50%



<sup>\*1</sup> Dividends from extraordinary factors such as sales of stocks held and exchange gains, etc.

<sup>\*2</sup> Dividend per share after the 1:5 stock split

V. Progress of the Medium-Term Management Plan

Three Pillars of the Medium-Term Management Plan (FY2024-FY2026)

1

#### Promotion of human capital management

【Ease of work】 × 【Job satisfaction】 → Maximizing the power of employees

- Granting stock to employees Solving social issues A work environment where everyone can thrive.
- 2 Establish a strong core business
- Responding to major social changes
   Maintain and expand construction volume
- Virtuous circle from Stock to Flow
- Tackling on Focus Areas of this Medium-Term Management Plan
- Expansion of real estate development businessStarting overseas business
- Regional development that is unique to Daito Group.
- Target in FY2026

**Net Sales** 

2tn ven

Operating income

140bn yen

ROE

20%

#### **Promotion of human capital management**

【Ease of work】 × 【Job satisfaction】 → Maximizing the power of employees

Creating an environment where people can continue working

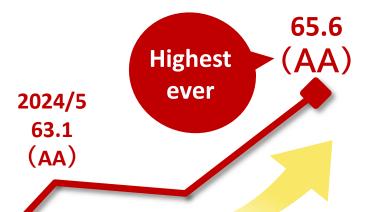
• Cancer diagnosis benefits



• Measures to prevent heatstroke at construction sites



#### **Employee Engagement Score**



#### **Promotion of Purpose Management**

Purpose Ambassador Award



Al utilization contest



**Supporting employee asset formation** 

Provide financial literacy education



2024/5

2024/11

2025/5

#### **Establish a strong core business**

# Construction costs



#### Rent



#### **Interest Rates**



#### Sales Price

To respond to rising costs, adjust to fair pricing

Sales price revision

+3%

from Jan. 2026

#### Sales Area

Focus on areas where rent increases are expected

Order ratio in three major metropolitan areas

+4.2pt

#### Sales Strategy

Strengthen proposals for rebuilding aged properties of own or other companies

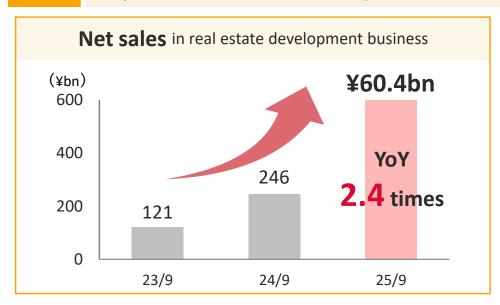
Rebuilding contract ratio

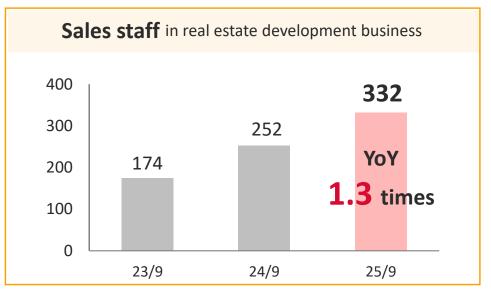
+2.3pt

## **Initiatives for Medium-Term Management Plan**

#### Tackling on Focus Areas of the Medium-Term Management Plan

Expansion of real estate development business





#### Breakdown of the ¥228.1bn balance

Investment condominiums	¥64.6bn
Building and land set sales	¥39.3bn
Renovation and resale	¥61.1bn
Hotels	¥20.7bn
Others	¥30.0bn
Total	¥12.4bn





Rental condominiums (Yokohama)

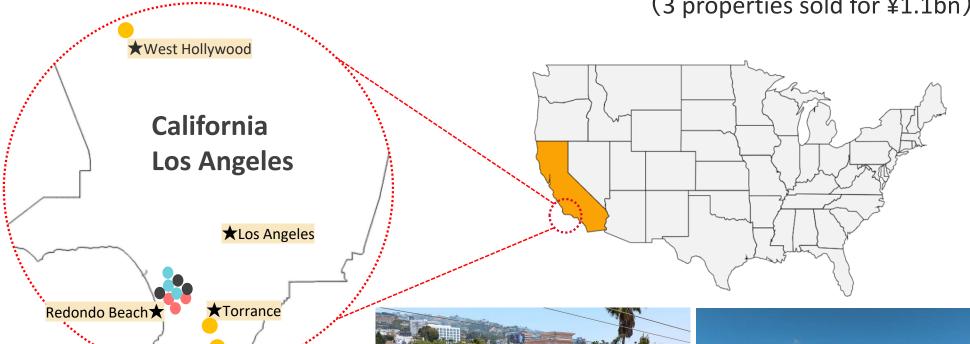
Apartment hotel (Fukuoka)

### Tackling on Focus Areas of the Medium-Term Management Plan

Starting overseas business

The renovation and resale business in the US is proceeding largely as planned

(3 properties sold for ¥1.1bn)





**Under renovation** 

On sale

Sold





Stocks before renovation

3

### Tackling on Focus Areas of the Medium-Term Management Plan

Regional development that is unique to Daito Group

The first residential-style nursing home facility opens

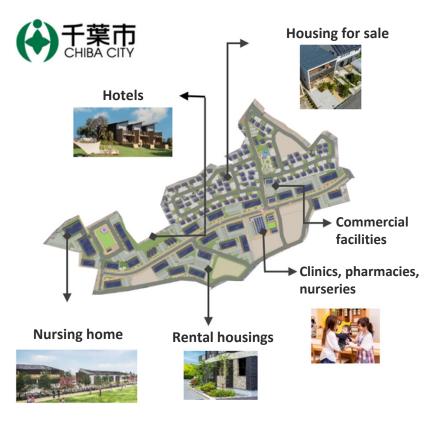






# Community development projects with local governments

**Environment, Disaster Preparedness, Collaboration with other industries, etc.** 



#### Scheduled to open in FY2028

\*Many other projects are also underway, including those in Takaoka City, Toyama Prefecture

**Topics** 

#### Three of our Group's properties received the GOOD DESIGN AWARD



# CLT rental housing in Chofu, Tokyo (ForterbIII)

- Houses with excellent environmental, fire-resistant, and earthquake-resistant performance.
- The "one-hour fire-resistant structure" ensures a high level of safety.
- The design incorporates the natural wood texture of CLT in both the common areas and individual rooms.





**Topics** 

Three of our Group's properties received the GOOD DESIGN AWARD



Iditidididid ASCOT CORP.

### **ASTILE Hiroo**





- Balancing the maximization of interior space with harmony with the surrounding environment.
- All units are corner units, designed to allow residents to enjoy views of the sky and greenery.
- The design incorporates the natural wood texture of CLT in both the common areas and individual rooms.





**Topics** 

Three of our Group's properties received the GOOD DESIGN AWARD



Iditabili ASCOT CORP.

# AUSPICE Tenjin, Fukuoka

- Medium-sized office building equipped with sun-shading louvers.
- Balancing environmental considerations and design expression.
- Received a 4-star rating in the "DBJ Green Building Certification"



**Topics** 

#### Business partnership project with Sumitomo Forestry Co., Ltd.

A project committee has been established to promote business partnerships aimed at ensuring a stable supply of domestically produced timber. (Two committee meetings per year, one subcommittee meeting per month)



← Takeuchi, CEO of the DAITO TRUST CONSTRUCTION

Mitsuyoshi, CEO of the Sumitomo Forestry→



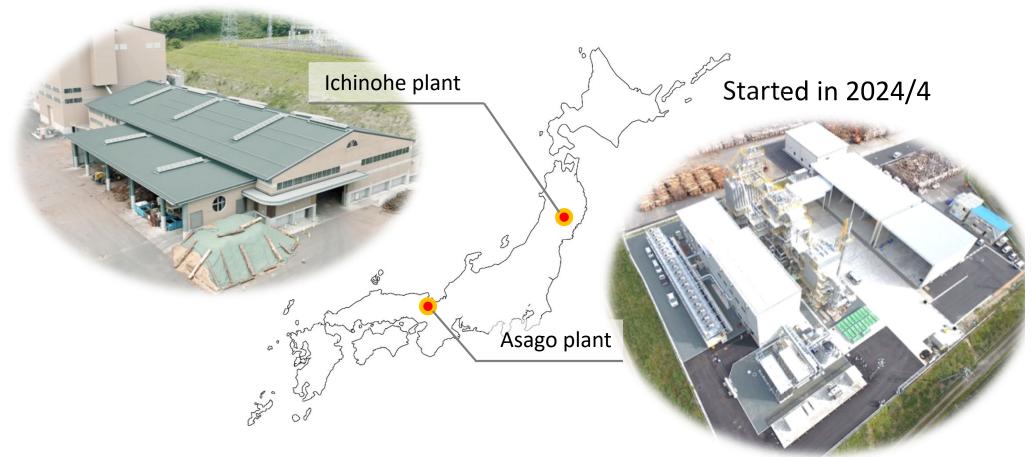
Representatives from both companies visited forestry-related organizations (in Fukushima)

**Topics** 

### The biomass energy power plant has started operations

The second biomass power plant in the country has begun operations. The renewable energy adoption rate is expected to reach 100%.

### Started in 2025/4



# **VI.** Appendix

## Profit & Loss of each segment < FY26/3 >

(	¥	m	ì	n

Construction business	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>
Net sales	267,303	264,012	1.2%	550,000
Gross profit	68,233	65,485	4.0%	137,500
(Gross profit margin)	25.5%	24.8%	0.7p	25.0%
Operating income	26,256	19,953	24.0%	48,000
(Operating income margin)	9.8%	7.6%	2.2p	8.7%
Real Estate Leasing Business	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>
Net sales	577,409	594,879	+3.0%	1,200,000
Gross profit	67,899	69,974	+3.1%	129,000
(Gross profit margin)	11.8%	11.8%	±0.0p	10.8%
Operating income	43,288	45,669	+5.5%	73,500
(Operating income margin)	7.5%	7.7%	0.2p	6.1%
Real Estate Development Business	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>
Net sales	24,679	60,415	+114.8%	130,000
Gross profit	5,831	12,784	+119.2%	25,500
(Gross profit margin)	23.6%	21.2%	2.4p	19.6%
Operating income	2,895	5,939	+105.1%	14,000
(Operating income margin)	11.7%	9.8%	1.9p	10.8%
Other businesses	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>
Net sales	37,907	40,245	+6.2%	90,000
Gross profit	14,433	15,083	+4.5%	36,000
(Gross profit margin)	38.1%	37.5%	△0.6p	40.0%
Operating income	6,449	6,308	△2.2%	19,000
(Operating income margin)	17.0%	15.7%	△1.3p	21.1%

	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>
Net sales	271,162	275,071	+1.4%	575,000
Construction	263,450	264,568	+0.4%	552,000
Real estate & others	7,712	10,503	+36.2%	23,000
Gross profit	70,326	69,901	△0.6%	140,000
Construction	67,487	66,294	△1.8%	133,000
Real estate & others	2,839	3,606	+27.0%	7,000
SG&A expenses	52,123	58,125	+11.5%	-
Operating income	18,203	11,776	△35.3%	-
Ordinary income	68,982	64,346	△6.7%	67,000
Net income	61,651	58,192	△5.6%	60,000

	24/3	3 2Q	25/3	3 2Q	2	26/3 2Q		
	Amount	(Ratio)	Amount	(Ratio)	Amount	(Ratio)	YoY	Amount
Lease up of rental housing units*1	503,540	(89.9%)	515,169	(89.2%)	528,752	(88.2%)	+2.6%	1,068,000
Building and repairs	15,964	(2.9%)	17,325	(3.0%)	17,753	(3.0%)	+2.5%	33,000
Brokerage of rental property	10,617	(1.9%)	10,820	(1.9%)	9,790	(1.6%)	△9.5%	19,500
Rental guarantee business	9,679	(1.7%)	10,226	(1.8%)	10,573	(1.8%)	+3.4%	21,700
Electricity business	5,555	(1.0%)	5,858	(1.0%)	6,684	(1.1%)	+14.1%	11,800
Leasing business*2	3,480	(0.6%)	2,727	(0.5%)	3,069	(0.5%)	+12.5%	6,000
Others	11,041	(2.0%)	15,280	(2.6%)	18,956	(3.0%)	+24.1%	40,000
Total	559,879	(100.0%)	577,409	(100.0%)	547,362	(100.0%)	+3.8%	1,200,000

<sup>💥 1</sup> Sub-lease contract in Lease Management Trust System by Daito Kentaku Partners.

<sup>※2</sup> Mainly Shinagawa East One Tower

			D	
Con	STru	iction	Business	

	D	aito Co	nstructio	on	Daito Steel				SHIMA			
	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>
Net sales	8,592	8,724	+1.5%	19,000	4,374	4,734	+8.2%	9,300	5,409	6,407	+18.5%	11,000
Gross profit	427	227	△46.7%	600	248	249	+0.3%	400	400	451	+12.9%	700
SG&A expenses	139	139	+0.5%	300	60	68	+12.8%	100	266	266	+0.1%	500
Operating income	288	87	△69.6%	300	188	181	△3.7%	300	134	185	+38.1%	100
Ordinary income	369	184	△50.0%	400	188	183	△2.6%	300	184	185	+0.5%	100
Net income	253	123	△51.3%	300	124	121	△2.7%	200	195	151	△22.6%	100

### **Real estate leasing business**

	0	aito Kental	ku Partnei	rs	Daito Kentaku Leasing				
	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>	
Net sales	551,632	570,329	+3.4%	1,144,300	16,078	16,178	+0.6%	33,900	
Gross profit	50,780	53,550	+5.5%	95,400	5,805	5,857	+0.9%	13,000	
SG&A expenses	15,499	17,855	+15.2%	39,800	5,279	4,347	△17.7%	9,200	
Operating income	35,280	35,694	+1.2%	55,600	525	1,510	+187.6%	3,800	
Ordinary income	35,963	36,635	+1.9%	56,900	569	1,563	+174.7%	5,000	
Net income	25,386	26,626	+4.9%	41,100	312	1,029	+229.8%	2,900	

Real estate	leasing	business
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					i				
		House I	Leave		Housecom Group				
	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>	
Net sales	10,226	10,573	+3.4%	21,700	6,581	6,495	△1.3%	14,500	
Gross profit	9,570	9,909	+3.5%	19,900	5,594	5,629	+0.6%	12,600	
SG&A expenses	2,323	2,272	△2.2%	4,900	5,697	5,752	+1.0%	12,000	
Operating income	7,246	7,636	+5.4%	14,900	Δ103	△122	-	600	
Ordinary income	7,258	7,673	+5.7%	15,000	∆86	△116	-	700	
Net income	5,035	5,326	+5.8%	10,400	∆93	△129	-	400	

### Profit & Loss of major subsidiaries (Real estate development businesses) <FY26/3>

(¥mn)

#### Real estate development business

		INVAL	ANCE		Daito Kentaku Asset Solution				Ascot			
	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>
Net sales	14,951	15,985	+6.9%	36,500	6,473	16,946	+161.8%	27,200	-	21,222	-	50,000
Gross profit	3,424	3,074	Δ10.2%	6,400	1,323	3,866	+192.1%	3,900	-	4,986	-	11,300
SG&A expenses	1,694	1,632	△4.7%	3,800	309	459	+48.5%	1,000	-	2,018	-	4,300
Operating income	1,729	1,442	△16.6%	2,500	1,014	3,406	+235.9%	2,800	-	2,968	-	7,000
Ordinary income	1,673	1,288	△23.0%	2,100	990	3,239	+226.9%	2,400	-	1,976	-	5,000
Net income	1,156	906	△21.7%	1,400	649	2,133	+228.4%	1,600	-	1,486	-	3,400

### **Profit & Loss of major subsidiaries** (Other businesses - 1) <FY26/3>

(¥mn)

#### Other businesses (Financial business)

					1				i			
		Daito Fi	inance		House Guard				D.T.C			
	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>
Net sales	1,210	1,538	+27.1%	2,900	3,211	3,437	+7.0%	7,300	9,499	9,745	+2.6%	19,200
Gross profit	895	606	∆32.3%	1,000	1,373	1,502	+9.4%	3,300	549	1,108	+101.7%	2,400
SG&A expenses	116	144	+23.9%	200	948	991	+4.5%	2,300	19	23	+16.8%	0
Operating income	778	462	△40.7%	700	424	510	+20.3%	1,000	529	1,085	+104.9%	2,400
Ordinary income	796	480	∆39.7%	800	425	515	+21.1%	1,000	532	1,089	+104.6%	2,400
Net income	553	336	△39.1%	500	311	377	+21.3%	700	532	925	+73.9%	2,400

### Other businesses (Energy, Care business)

		Gaspal	Group		Care Partner				
	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>	
Net sales	16,886	17,963	+6.4%	44,100	8,138	9,302	+14.3%	17,500	
Gross profit	7,820	8,436	+7.9%	20,900	602	1,097	+82.1%	1,000	
SG&A expenses	4,819	5,223	+8.4%	10,400	610	919	+50.7%	2,000	
Operating income	3,000	3,213	+7.1%	10,500	△7	177	-	△900	
Ordinary income	2,649	2,839	+7.2%	9,600	Δ7	163	-	△1,000	
Net income	1,821	1,937	+6.4%	6,600	△55	167	-	△1,100	

## **Profit & Loss of major subsidiaries** (Other businesses - 3) <FY26/3>

Other businesses (Overseas business)								
	DAITO ASIA DEVELOPMENT (MALAYSIA) SDN.BHD.				DAITO ASIA DEVELOPMENT (MALAYSIA) II SDN.BHD.			
	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>	YOY			26/3 <plan></plan>
Net sales	1,919	1,915	△0.2%	4,100	2,763	2,517	△8.9%	5,800
Gross profit	937	901	∆3.8%	2,000	1,314	1,104	△16.0%	2,900
SG&A expenses	724	677	∆6.5%	1,400	903	838	△7.1%	1,800
Operating income	213	224	+5.3%	600	410	265	∆35.4%	1,000
Ordinary income	△212	451	-	200	0	504	+52595.7%	600
Net income	66	346	+424.2%	100	△99	381	-	500

### Amount of orders received, and amount from construction completed

#### Amount of orders received

(¥mn)

55

	24/3 2Q	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>
Residential use	262,168	249,313	237,589	△4.7%	547,000
Rental housing	260,924	248,180	236,204	△4.8%	547,000
Detached housing	1,244	1,133	1,385	+22.2%	-
Commercial use	7,919	9,526	8,535	△10.4%	22,000
Building and repairs	20,412	30,584	27,825	△9.0%	51,000
Total	290,501	289,425	273,951	△5.3%	620,000

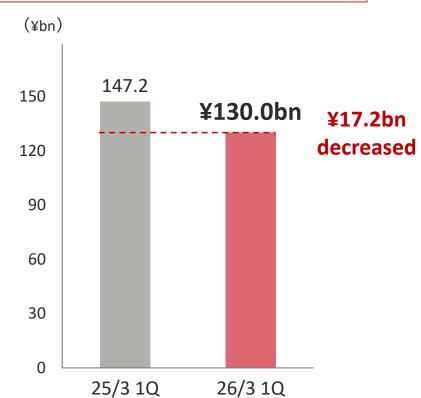
#### Net income from completed construction

	24/3 2Q	25/3 2Q	26/3 2Q	YoY	26/3 <plan></plan>
Residential use	221,065	252,700	247,557	△2.0%	511,200
Rental housing	219,715	251,648	246,572	△2.0%	511,200
Detached housing	1,349	1,052	985	△6.3%	-
Commercial use	3,871	10,170	10,265	+0.9%	20,800
Building and repairs	21,043	21,757	23,943	+10.0%	51,000
Total	245,979	284,629	281,765	△1.0%	583,000

## **Analysis of Orders Received**

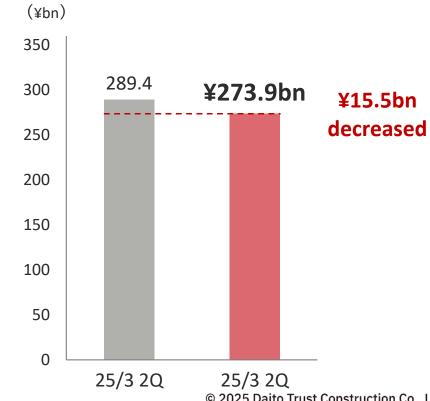
### ■ 1Q comparison

Breakdown of factors	
1. Number of orders (project) $(1,093 \rightarrow 889)$	<b>△¥28.0bn</b>
2. Per project price (¥138.4mn/project → ¥151.3mn/p	<b>+¥11.4bn</b> project)
<b>3. Cancellation</b> (13.8% → 14.2%)	+¥2.1bn
<b>4. Building &amp; repairs</b> (¥19.5bn → ¥16.9bn)	<b>△¥2.6bn</b>

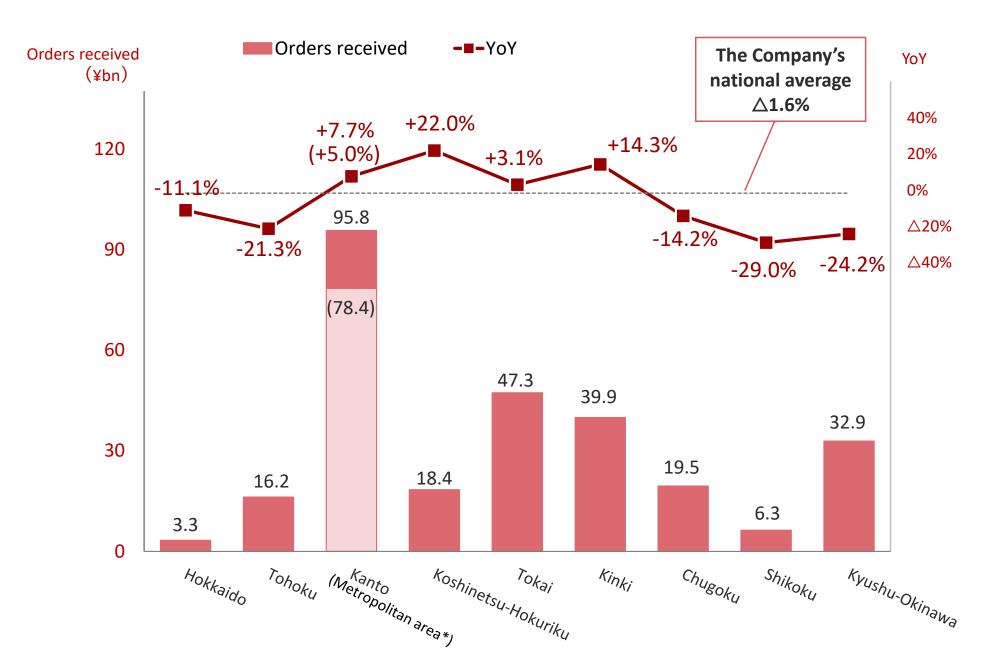


### 1Q-2Q comparison

Breakdown of factors	
1. Number of orders (project) $(2,084 \rightarrow 1,822)$	<b>△¥36.5bn</b>
2. Per project price (¥139.3mn/project → ¥152.5mn/p	<b>+¥24.1bn</b> project)
<b>3. Cancellation</b> (13.4% → 12.9%)	+¥4.3bn
<b>4. Building &amp; repairs</b> (¥43.9bn → ¥36.5bn)	<b>△¥7.4bn</b>

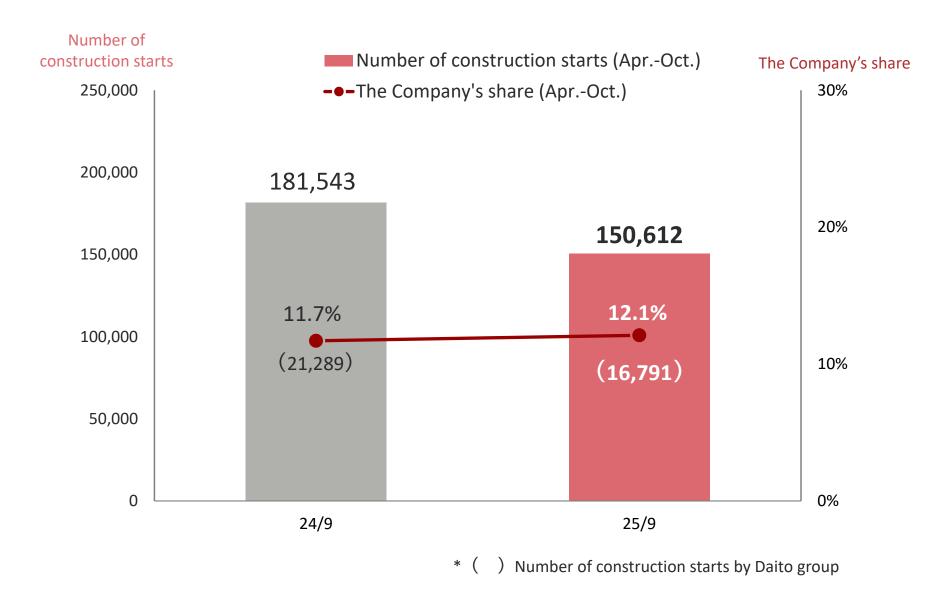


### Amount of orders received in each region



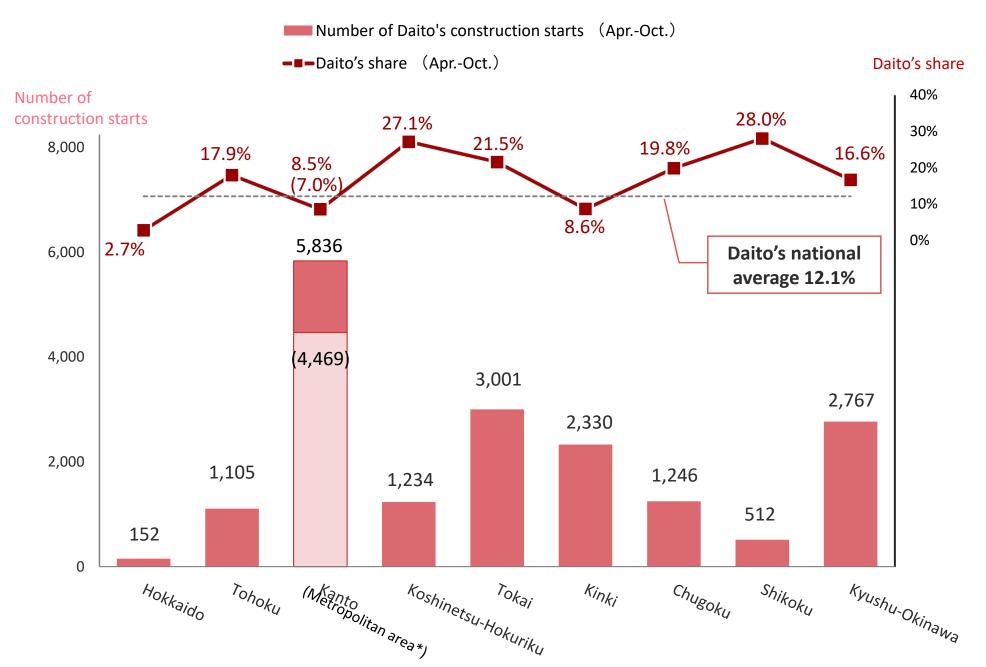
<sup>\*</sup>Metropolitan area ... Tokyo, Kanagawa, Chiba, Saitama Prefecture

### Number of construction starts & Daito's share <YoY>

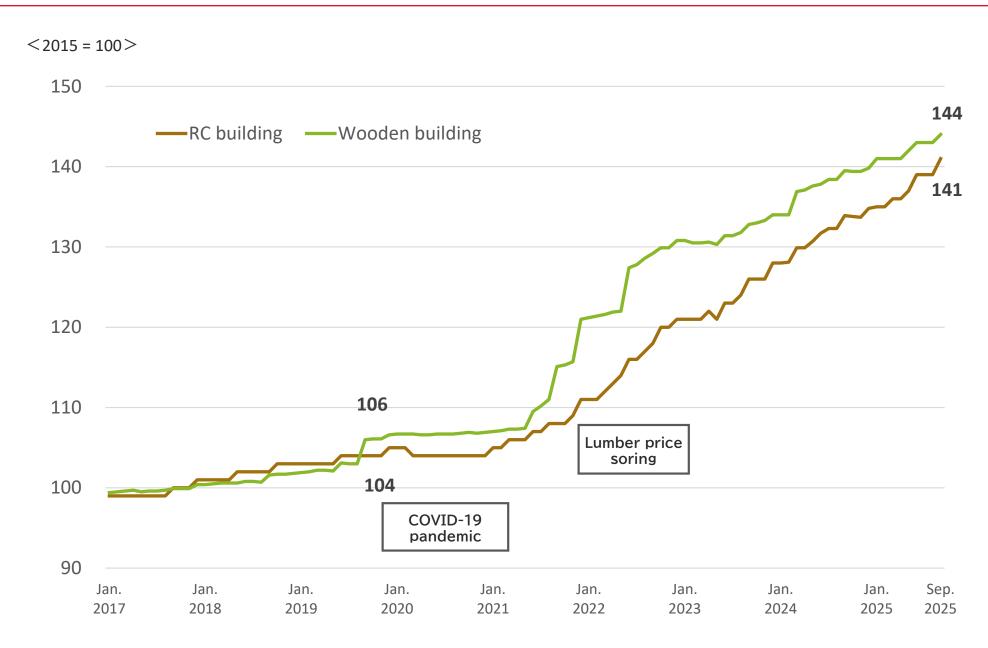


(Ministry of Land, Infrastructure, Transport and Tourism: "Housing Starts Statistics")

#### Number of Daito's construction starts in each region & Daito's share



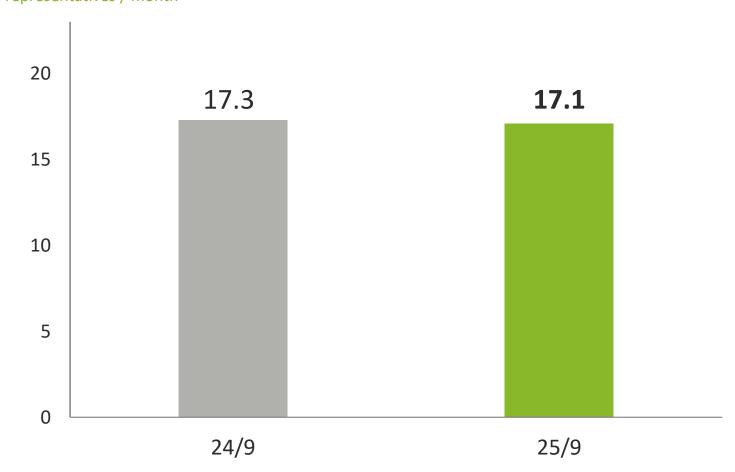
<sup>\*</sup>Metropolitan area ... Tokyo, Kanagawa, Chiba, Saitama Prefecture



Reference: Public Interest Incorporated Foundation Construction Research Institute "Construction Price Index and Construction Cost Index"

### Transition of the number of tenant recruitment per sales representatives

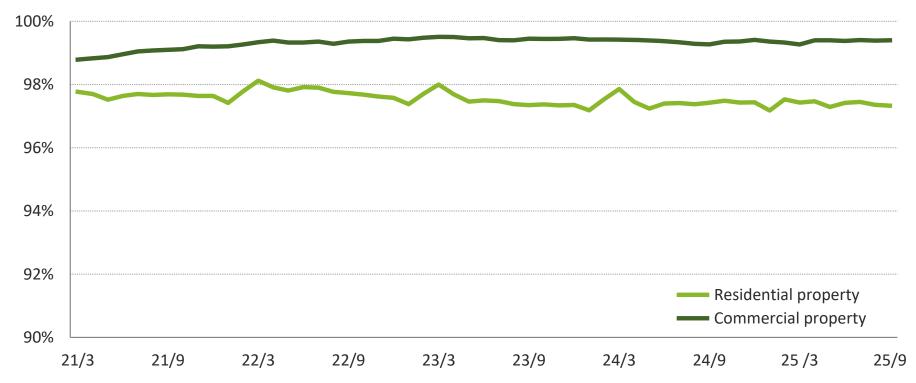
Number of tenant recruitment / representatives / month

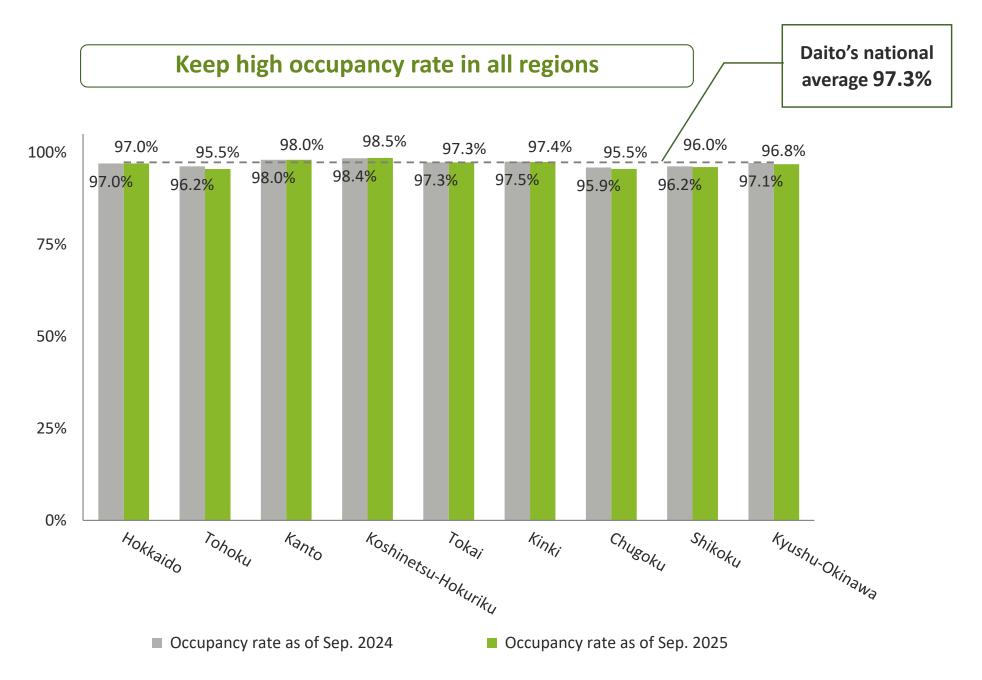


### Transition of rent-based occupancy rate

	21/9	22/9	23/9	24/9	25/9	YoY
Residential property	97.7%	97.7%	97.3%	97.4%	97.3%	△0.1p
Commercial property	99.1%	99.4%	99.4%	99.3%	99.4%	+0.1p

#### Rent-based occupancy rate



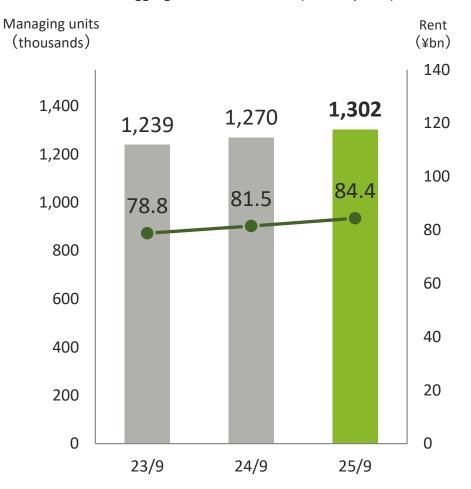


#### Number of units under management & aggregate amount of rent

#### Residential use

Number of units under management

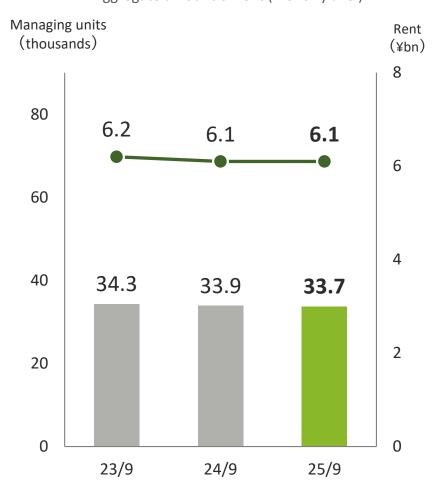
---Aggregate amount of rent (monthly ave.)



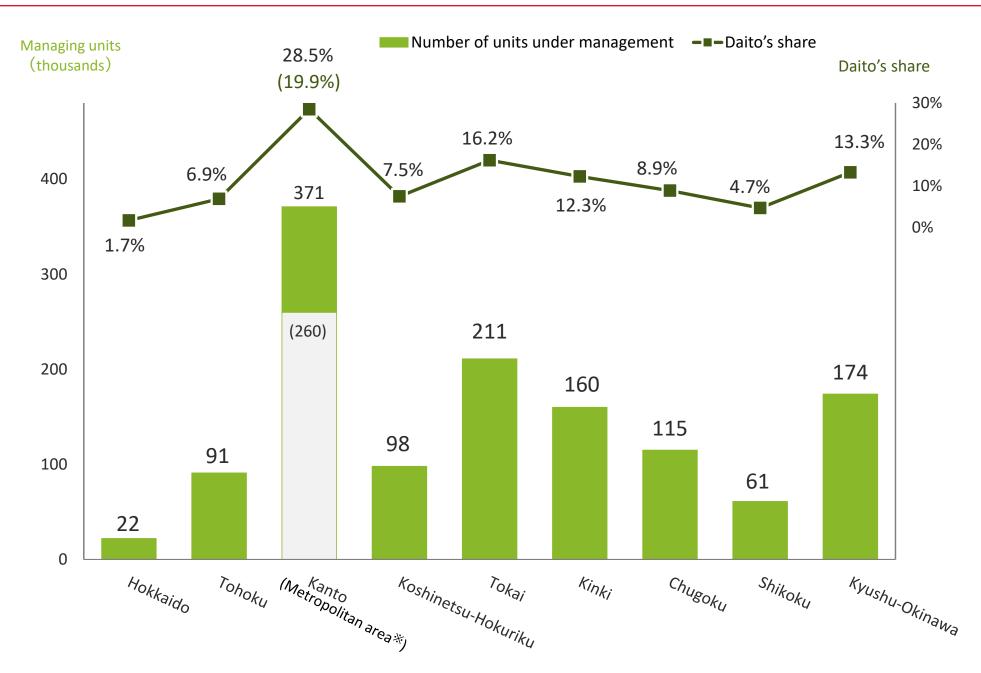
#### Commercial use

Number of units under management

---Aggregate amount of rent (monthly ave.)



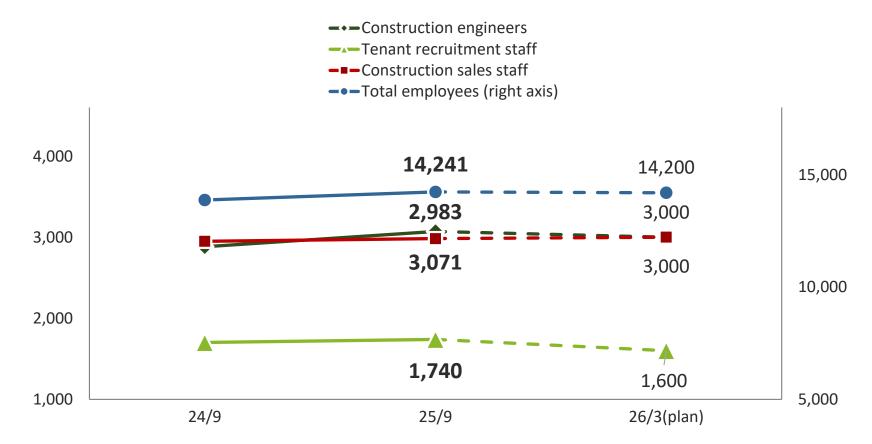
### Number of units under management in each region

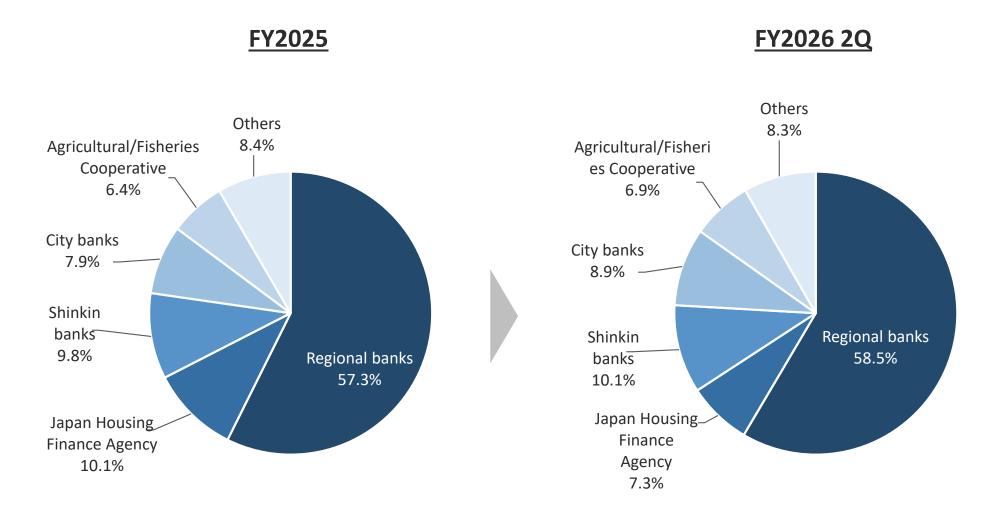


💥 Metropolitan area ... Tokyo, Kanagawa, Chiba, Saitama Prefecture

### Transition of number of employees in each business section (Main 3 companies)

	24/9	25/9	YoY	26/3 <plan></plan>
Total employees	13,881	14,241	+360	14,200
Construction sales staff	2,950	2,983	+33	3,000
Construction engineers	2,883	3,071	+188	3,000
Tenant recruitment staff	1,702	1,740	+38	1,600





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