Daito Trust Construction Co., Ltd.

<u>Consolidated Financial Highlights</u> for the Year ended March 31, 2023

Tokyo, April 28, 2023 --- Daito Trust Construction Co., Ltd. (code No.1878), a leading supplier of apartments in Japan, reported today its consolidated financial results for the year ended March 31, 2023.

1. Operating Results (millions of yen)

	For the Year ended Mar. 31			For the year ending Mar. 31	
	<u>2023</u>	2022	<u>Change (%)</u>	<u>2024</u>	<u>Change (%)</u>
Net Sales	1,657,626	1,583,003	+4.7	1,715,000	+3.5
Construction	459,572	432,831	+6.2	460,000	+0.1
Real Estate	1,103,002	1,064,230	+3.6	1,140,000	+3.4
Other	95,051	85,941	+10.6	115,000	+21.0
Gross Profit	258,448	260,142	-0.7	275,000	+6.4
Construction	98,040	106,982	-8.4	105,000	+7.1
Real Estate	128,546	124,084	+3.6	134,000	+4.2
Other	31,860	29,076	+9.6	36,000	+13.0
S&GA Expenses	158,447	160,548	-1.3	172,000	+8.6
Operating Income	100,000	99,594	+0.4	103,000	+3.0
Ordinary Income	103,898	103,671	+0.2	108,000	+3.9
Net Income	70,361	69,580	+1.1	73,000	+3.8

2. Financial Conditions (millions of yen)

	<u>As of Mar. 31</u>	<u>As of Mar. 31</u>	
	<u>2023</u>	2022	<u>Change</u>
Total Assets	1,061,909	1,005,879	+56,030
Current Assets	619,976	588,487	+31,489
Noncurrent Assets	441,932	417,392	+24,540
Current Liabilities	310,439	311,938	-1,499
Noncurrent Liabilities	346,537	328,152	+18,385
Net Assets	404,933	365,787	+39,146
Equity/Assets (%)	38.2	36.5	+1.7points
BPS (yen)	5,941.66	5,379.73	+561.93

3. Cash Flows (millions of yen)

	For the Year ended Mar. 31		
	<u>2023</u>	<u>2022</u>	
Operating Activities	82,102	112,483	
Investing Activities	-57,093	-19,511	
Financing Activities	-40,063	-34,089	
Cash and Cash Equivalents at End	246,312	258,825	

4. Remarks

We have achieved the increase in both sales and profit for two straight FY.

The volume of orders received increased 19.7% on the previous FY to reach 503.7 billion yen. We have maintained high occupancy rate both in residential use (98.0% -0.1 point Y on Y) and in commercial use (99.5% +0.2 point Y on Y) under our management as of the end of March 2023. We are planning to implement annual dividend amounting to 516 yen (+5yen on previous FY). Regarding shareholders return, we are forecasting total return ratio 50% and payout ratio 50%. Next FY, we are forecasting the increase in both sales and profit for three straight FY and planning to implement dividend amounting to 535 yen.

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