Daito Trust Construction Co., Ltd.

Consolidated Financial Highlights for the Nine Months ended December 31, 2020

Tokyo, January 28, 2021 --- Daito Trust Construction Co., Ltd. (code No.1878), a leading supplier of apartments in Japan, reported today its consolidated financial results for the Nine Months ended December 31, 2020.

1. Operating Results (millions of yen)

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	<u>2020</u>	<u>2019</u>	Change (%)	<u>2021</u>	Change (%)	
Net Sales	1,109,234	1,145,939	-3.2	1,480,000	-6.7	
Construction	305,850	373,887	-18.2	407,000	-26.1	
Real Estate	756,325	728,468	+3.8	1,013,000	+4.0	
Other	47,058	43,584	+8.0	60,000	-2.4	
Gross Profit	181,071	198,534	-8.8	232,300	-17.8	
Construction	82,210	109,492	-24.9	102,800	-35.4	
Real Estate	80,609	71,317	+13.0	106,200	+7.6	
Other	18,251	17,723	+3.0	23,300	-5.4	
S&GA Expenses	103,247	109,977	-6.1	152,300	-1.4	
Operating Income	77,824	88,556	-12.1	80,000	-37.5	
Ordinary Income	81,052	92,366	-12.2	84,000	-36.9	
Net Income	55,927	63,028	-11.3	56,000	-38.0	

2. Financial Conditions (millions of yen)

As of Dec. 31	As of Mar. 31	
<u>2020</u>	<u>2019</u>	<u>Change</u>
856,551	880,289	-23,738
455,129	490,604	-35,475
401,421	389,684	+11,737
248,067	318,519	-70,452
308,466	275,609	+32,857
300,017	286,161	+13,856
35.4	32.5	+2.9points
4,441.22	4,186.91	+254.31
	2020 856,551 455,129 401,421 248,067 308,466 300,017	2020 2019 856,551 880,289 455,129 490,604 401,421 389,684 248,067 318,519 308,466 275,609 300,017 286,161 35.4 32.5

3. Cash Flows (millions of yen)

	For the Nine Months ended Dec. 31		
	<u>2020</u>	<u>2019</u>	
Operating Activities	21,366	25,530	
Investing Activities	-20,699	-11,512	
Financing Activities	-29,297	-111,379	
Cash and Cash Equivalents at End	130,955	89,954	

4. Remarks

There is no change in financial forecast of the full-year ending March, 2021.

The value of orders received showed \(\frac{224.7}{224.7}\) bn. (-38.9\% YoY).

The orders in hand showed \pm 723.1 bn. (-15.9% YoY).

We have been maintaining high occupancy rate both of residential use (96.8%, +0.3points YoY) and commercial use (98.6%, -0.2 points YoY) under our management, as of December end 2020.