# **Daito Trust Construction Co., Ltd.**

# **Consolidated Financial Highlights for the Six Months ended September 30, 2020**

Tokyo, October 29, 2020 --- Daito Trust Construction Co., Ltd. (code No.1878), a leading supplier of apartments in Japan, reported today its consolidated financial results for the Six Months ended September 30, 2020.

### 1. Operating Results (millions of yen)

|                  | For the Six | For the Six Months ended Sep. 30 |            |             | For the year ending Mar. 31 |  |
|------------------|-------------|----------------------------------|------------|-------------|-----------------------------|--|
|                  | <u>2020</u> | <u>2019</u>                      | Change (%) | <u>2021</u> | Change (%)                  |  |
| Net Sales        | 734,942     | 770,077                          | -4.6       | 1,480,000   | -6.7                        |  |
| Construction     | 204,062     | 254,490                          | -19.8      | 407,000     | -26.1                       |  |
| Real Estate      | 502,588     | 487,200                          | +3.2       | 1,013,000   | +4.0                        |  |
| Other            | 28,291      | 28,385                           | -0.3       | 60,000      | -2.4                        |  |
| Gross Profit     | 119,873     | 133,305                          | -10.1      | 232,300     | -17.8                       |  |
| Construction     | 54,832      | 74,237                           | -26.1      | 102,800     | -35.4                       |  |
| Real Estate      | 53,700      | 48,100                           | +11.6      | 106,200     | +7.6                        |  |
| Other            | 11,340      | 10,967                           | +3.4       | 23,300      | -5.4                        |  |
| S&GA Expenses    | 68,114      | 73,297                           | -7.1       | 152,300     | -1.4                        |  |
| Operating Income | 51,758      | 60,008                           | -13.7      | 80,000      | -37.5                       |  |
| Ordinary Income  | 54,053      | 62,545                           | -13.6      | 84,000      | -36.9                       |  |
| Net Income       | 36,933      | 42,884                           | -13.9      | 56,000      | -38.0                       |  |

#### 2. Financial Conditions (millions of yen)

|                        | As of Sep. 30 | As of Mar. 31 |               |
|------------------------|---------------|---------------|---------------|
|                        | <u>2020</u>   | <u>2019</u>   | <u>Change</u> |
| Total Assets           | 848,835       | 880,289       | -31,454       |
| Current Assets         | 458,849       | 490,604       | -31,755       |
| Noncurrent Assets      | 389,986       | 389,684       | +302          |
| Current Liabilities    | 277,984       | 318,519       | -40,535       |
| Noncurrent Liabilities | 271,494       | 275,609       | -4,115        |
| Net Assets             | 299,357       | 286,161       | +13,196       |
| Equity/Assets (%)      | 35.7          | 32.5          | +3.2points    |
| BPS (yen)              | 4,400.94      | 4,186.91      | +214.03       |

## 3. Cash Flows (millions of yen)

|                                  | For the Six Months ended Sep. 30 |             |  |
|----------------------------------|----------------------------------|-------------|--|
|                                  | <u>2020</u>                      | <u>2019</u> |  |
| Operating Activities             | 27,793                           | 55,223      |  |
| Investing Activities             | -5,280                           | -5,310      |  |
| Financing Activities             | -34,770                          | -91,500     |  |
| Cash and Cash Equivalents at End | 147,407                          | 145,726     |  |

#### 4. Remarks

There is no change in financial forecast of the full-year ending March, 2021.

The construction orders received showed  $\frac{126.7}{50.1}$  bn. (-50.1% YoY).

The orders in hand showed  $\text{\pmm}735.0$  bn. (-15.8% YoY).

We have been maintaining high occupancy rate both of residential use (96.7%, -0.1points YoY) and commercial use (98.5%, -0.3 points YoY) under our management, as of September end 2020.