# **Daito Trust Construction Co., Ltd.**

## <u>Consolidated Financial Highlights</u> for the the Six Months ended September 30, 2017

Tokyo, October 26, 2017 --- Daito Trust Construction Co., Ltd. (code No.1878), a leading supplier of apartments in Japan, reported today its consolidated financial results for the Six months ended September 30, 2017.

### 1. Operating Results (millions of yen)

	For the Six Months ended Sep. 30			For the year en	For the year ending Mar. 31	
	<u>2017</u>	<u>2016</u>	Change (%)	2018	Change (%)	
Net Sales	782,069	738,871	+5.8	1,585,000	+5.9	
Construction	322,701	309,293	+4.3	652,000	+4.5	
Real Estate	432,465	408,083	+6.0	869,700	+5.5	
Other	26,902	21,495	+25.2	63,300	+30.4	
Gross Profit	154,315	143,698	+7.4	296,300	+3.8	
Construction	103,984	98,151	+5.9	199,300	+0.8	
Real Estate	40,802	37,366	+9.2	76,300	+4.9	
Other	9,528	8,180	+16.5	20,700	+35.8	
S&GA Expenses	75,041	71,747	+4.6	172,300	+4.2	
Operating Income	79,273	71,950	+10.2	124,000	+3.2	
Ordinary Income	81,905	74,120	+10.5	128,000	+2.8	
Net Income	56,006	50,180	+11.6	86,000	+4.7	

#### 2. Financial Conditions (millions of yen)

	As of Sep. 30	<u>As of Mar. 31</u>	
	<u>2017</u>	2017	Change
Total Assets	748,704	781,431	-32,727
Current Assets	467,693	509,778	-42,085
Noncurrent Assets	281,011	271,653	+9,358
Current Liabilities	283,701	337,990	-54,289
Noncurrent Liabilities	168,860	167,955	+905
Net Assets	296,142	275,485	+20,657
Equity/Assets (%)	40.0	35.3	+4.7points
BPS (yen)	3,969.75	3,630.59	+339.16

#### 3. Cash Flows (millions of yen)

	<u>For the Six Months ended Sep. 30</u>		
	<u>2017</u>	<u>2016</u>	
Operating Activities	6,301	48,053	
Investing Activities	-16,139	-16,746	
Financing Activities	-46,043	-36,037	
Cash and Cash Equivalents at End	143,334	174,558	

#### 4. Remarks

In our 1H of FY 3/18, we've exceeded our plan and achieved historical-high in sales and income. The said sales and income increased by reason of Gross profit from completed construction has increased due to faster progress of the constructions than prediction in construction business. Therefore, there is no change in financial forecast of the full-year ending March, 2018.

The construction orders received, showed \$307.7 bn. (-4.6% YoY). The orders in hand showed \$867.0 bn. (-2.6% YoY). We have been maintaining high occupancy rate both of residential use (96.3%,  $\pm 0.0$  point YoY) and commercial use (98.3%,  $\pm 0.0$  point YoY) under our management, as of September end 2017.