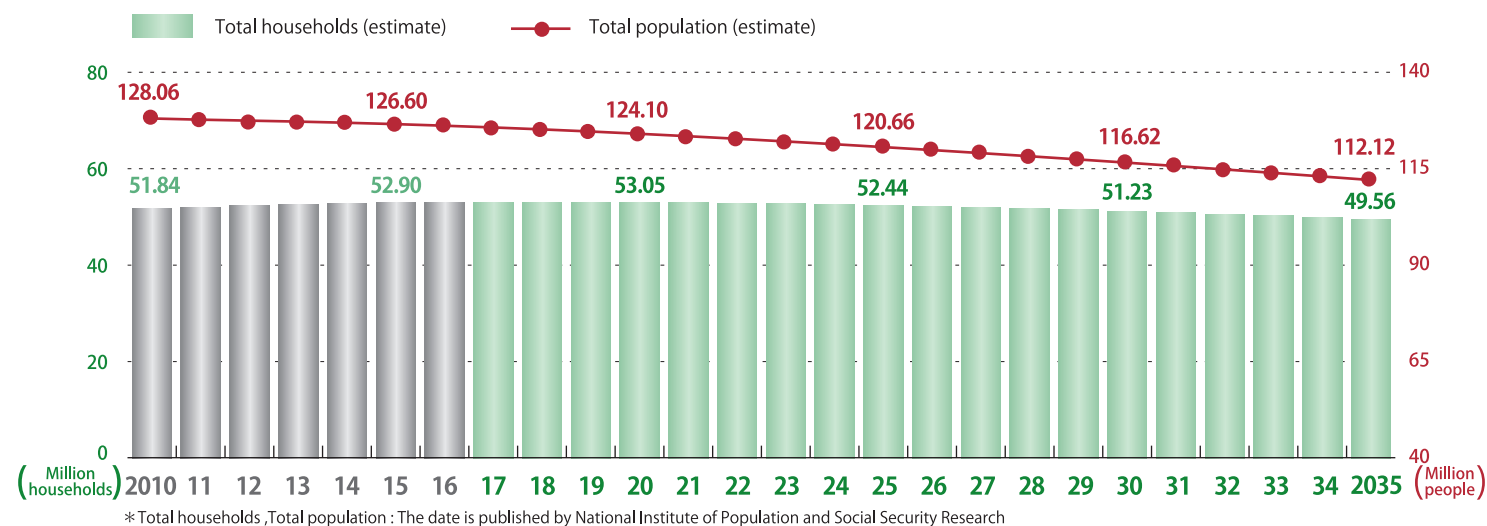
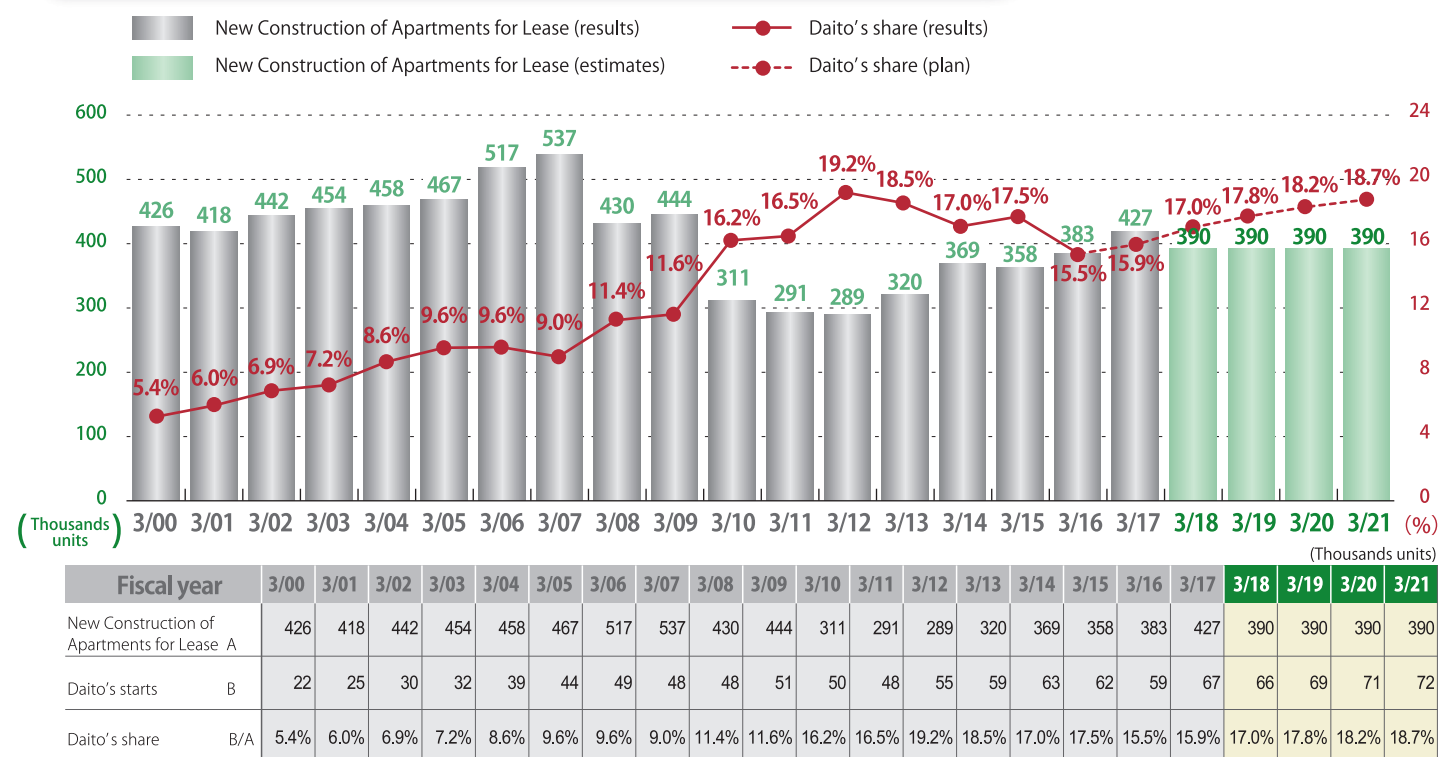


Total population / Future estimate of the total households



New Construction of Apartments for Lease / Daito's share



* New Construction of Apartments for Lease; The results are referred from Ministry of Land, Infrastructure, Transport and Tourism, and the estimates are our own and not referred from the government agencies.

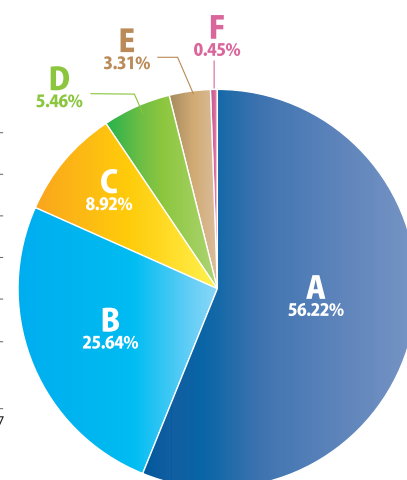
Number of shares and shareholders

Number of shares authorized	329,541,100
Number of shares issued	76,869,579
Number of shareholders [person]	17,354

Composition of shareholders

A Foreign investors	43,215,947 (56.22%)
B Financial institutions	19,709,649 (25.64%)
C Individuals and others	6,856,020 (8.92%)
D Domestic corporations	4,200,180 (5.46%)
E Securities firms	2,542,162 (3.31%)
F Daito Trust Construction Co., Ltd.	345,621 (0.45%)

* As of March 31st 2017



DAITO TRUST CONSTRUCTION CO., LTD.

2-16-1 Konan, Minato - ku, Tokyo 108-8211, Japan
TEL : +81-3-6718-9111 <http://www.kentaku.co.jp/e/>



Daito Kentaku Group is the SUPPORTING COMPANY of the Japan National Football Team.

MEDIUM-TERM BUSINESS PLAN 2017

生きることは、託すこと。

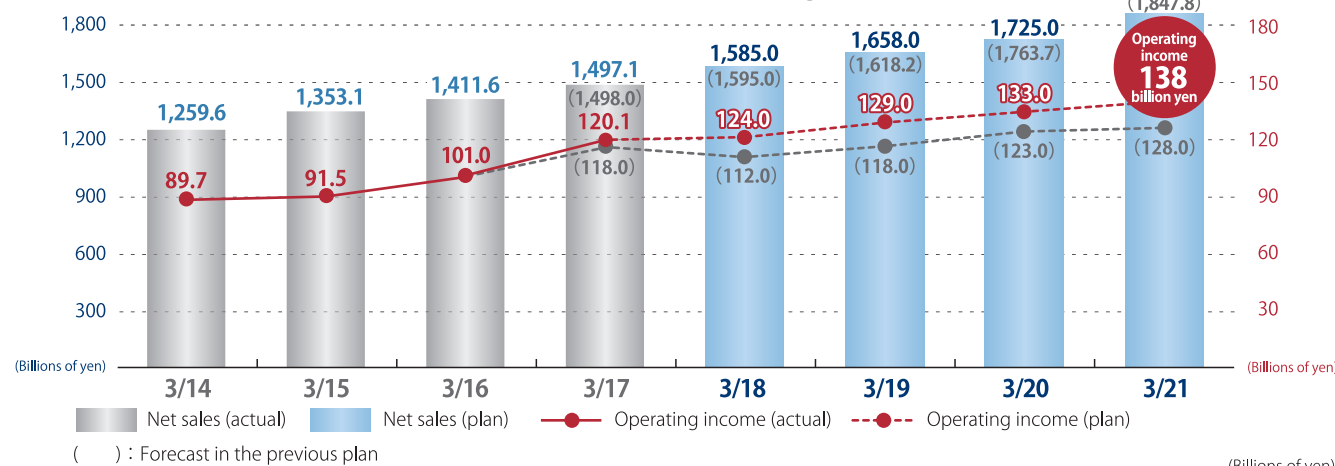


FY3/21 Plan

Net sales: **1,802 billion yen** [+5.0% annual growth FY3/16]
Operating income: **138 billion yen** [+6.6% annual growth FY3/16]

Income Statement

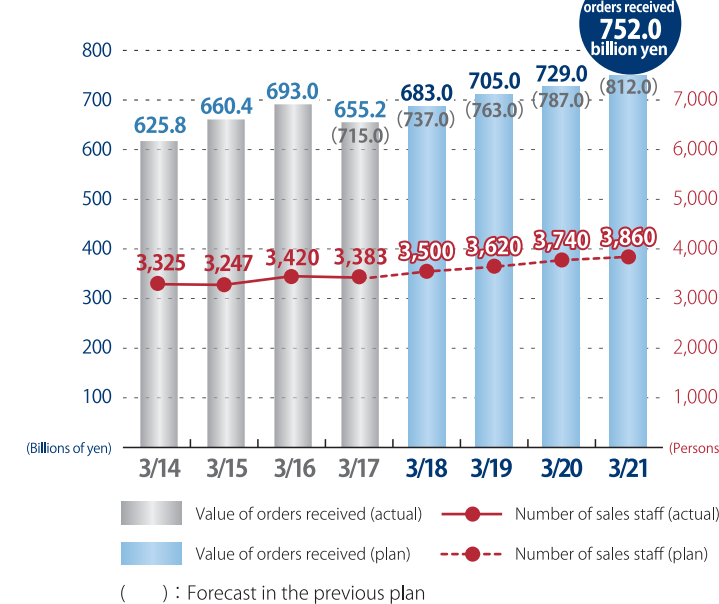
Net sales and operating income



Fiscal year	3/14	3/15	3/16	3/17	3/18	3/19	3/20	3/21
Net sales	1,259.6	1,353.1	1,411.6	1,497.1	1,585.0	1,658.0	1,725.0	1,802.0
Construction	545.3	589.1	595.3	623.9	652.0	672.0	684.0	704.0
Real estate	677.6	723.8	774.8	824.6	869.7	917.9	969.9	1,023.6
Other	36.6	40.1	41.4	48.5	63.3	68.1	71.1	74.4
Gross profit	233.0	238.9	254.4	285.5	296.3	304.8	313.8	325.5
Construction	175.2	172.5	176.2	197.6	199.3	201.3	204.9	210.9
Real estate	45.3	52.2	62.6	72.7	76.3	80.5	85.0	89.8
Other	12.4	14.1	15.5	15.2	20.7	23.0	23.9	24.8
SG&A expenses	143.3	147.4	153.4	165.4	172.3	175.8	180.8	187.5
Operating income	89.7	91.5	101.0	120.1	124.0	129.0	133.0	138.0
Ordinary income	93.3	95.8	105.5	124.5	128.0	133.0	137.0	142.0
Net income	55.2	56.1	67.2	82.1	86.0	89.0	92.0	95.0

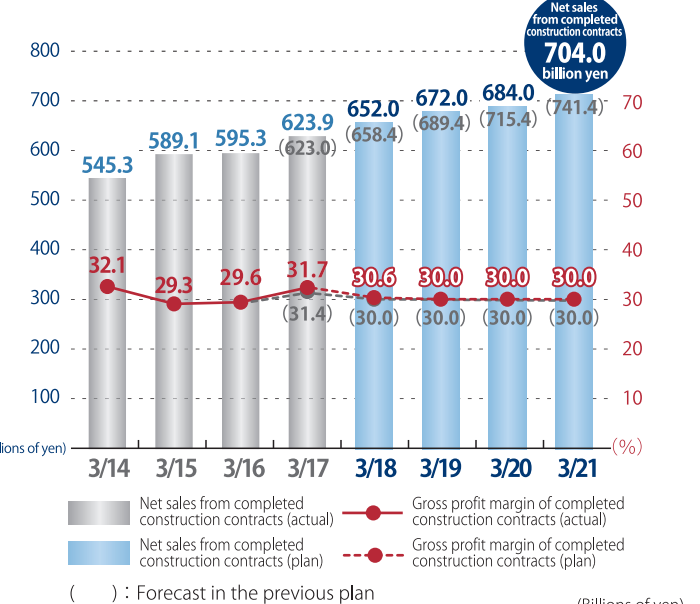
Construction Business

Value of orders received and number of sales staff



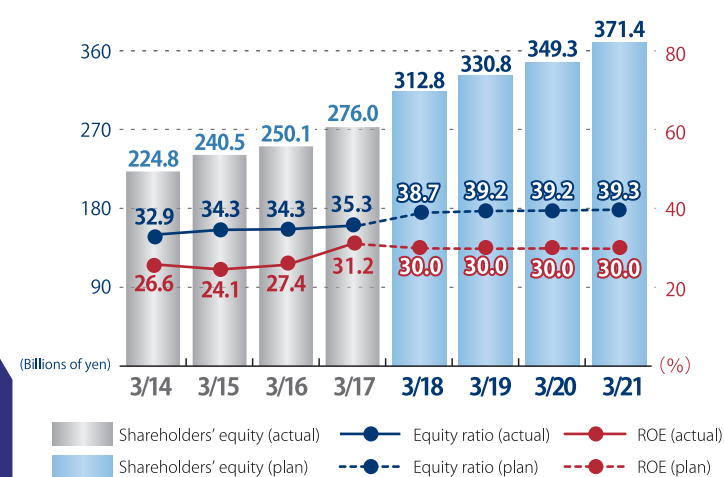
Fiscal year	3/14	3/15	3/16	3/17	3/18	3/19	3/20	3/21
Orders received	625.8	660.4	693.0	655.2	683.0	705.0	729.0	752.0
Sales staff (persons)	3,325	3,247	3,420	3,383	3,500	3,620	3,740	3,860
Net sales from completed construction contracts	545.3	589.1	595.3	623.9	652.0	672.0	684.0	704.0
Gross profit margin of completed construction contracts	32.1%	29.3%	29.6%	31.7%	30.6%	30.0%	30.0%	30.0%

Net sales from completed construction contracts

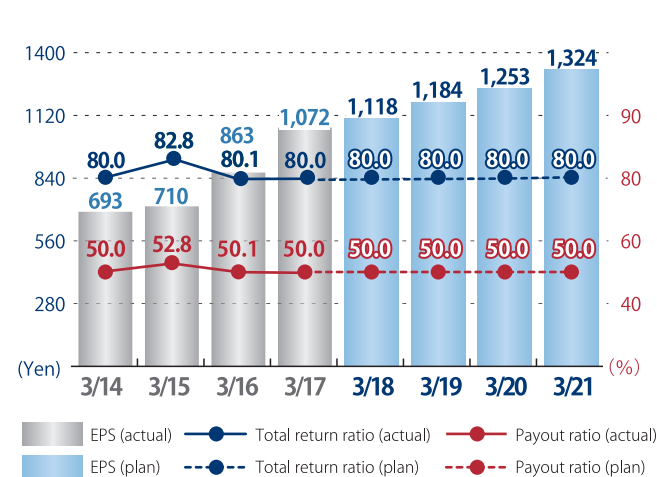


Financial Indicators/Return to Shareholders

Shareholders' equity, equity ratio, ROE



EPS, payout ratio, total return ratio

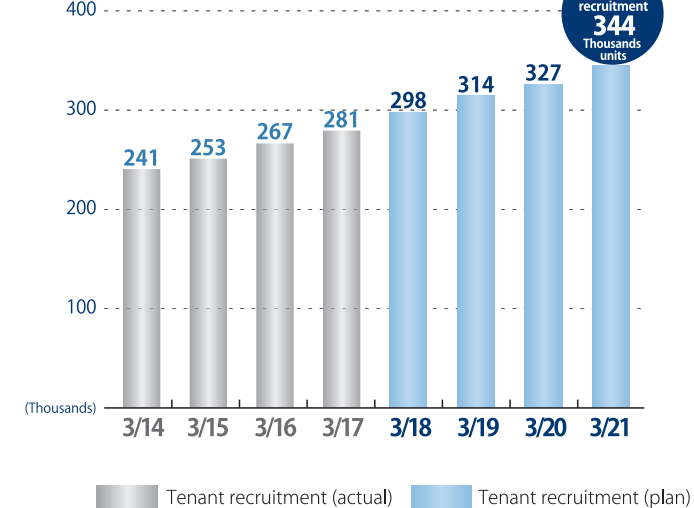


Fiscal year	3/14	3/15	3/16	3/17	3/18	3/19	3/20	3/21
Shareholders' equity	224.8	240.5	250.1	276.0	312.8	330.8	349.3	371.4
Equity ratio	32.9%	34.3%	34.3%	35.3%	38.7%	39.2%	39.2%	39.3%
ROE	26.6%	24.1%	27.4%	31.2%	30.0%	30.0%	30.0%	30.0%
EPS (yen)	693	710	863	1,072	1,118	1,184	1,253	1,324
Cash dividends per share (yen)	347	375	432	536	559	592	627	662
Payout ratio	50.0%	52.8%	50.1%	50.0%	50.0%	50.0%	50.0%	50.0%
Total return ratio (including acquisition of treasury stock*)	80.0%	82.8%	80.1%	80.0%	80.0%	80.0%	80.0%	80.0%

ROE: Return on equity
EPS: Earnings per share
*When consolidated net income exceeds 10 billion yen and when certain conditions are met—for example, there is no large-scale capital demand—the company acquires treasury stock and retires it on an ongoing basis. The amount acquired shall be no more than 30% of consolidated net income.

Real Estate Business

Tenant recruitment



Fiscal year	3/14	3/15	3/16	3/17	3/18	3/19	3/20	3/21
Number of tenant recruitment (thousands)	241	253	267	281	298	314	327	344
Number of residential units under management (thousands)	805	864	923	978	1,038	1,100	1,163	1,228
Occupancy rate of residential units (March)	96.9%	96.7%	96.8%	96.9%	96.9%	96.9%	96.9%	96.9%

Residential units under management and occupancy rate

