# **Daito Trust Construction Co., Ltd.**

# **Consolidated Financial Highlights** for the Three Months ended June 30, 2016

Tokyo, July 28, 2016 --- Daito Trust Construction Co., Ltd. (code No.1878), a leading supplier of apartments in Japan, reported today its consolidated financial results for the Three months ended June 30, 2016.

## 1. Operating Results (millions of yen)

|                  | For the Three | For the Three Months ended Jun. 30 |            |             | For the year ending Mar. 31 |  |
|------------------|---------------|------------------------------------|------------|-------------|-----------------------------|--|
|                  | <u>2016</u>   | <u>2015</u>                        | Change (%) | <u>2017</u> | Change (%)                  |  |
| Total Sales      | 345,977       | 335,590                            | +3.1       | 1,498,000   | +6.1                        |  |
| Construction     | 130,497       | 134,796                            | -3.2       | 623,000     | +4.6                        |  |
| Real Estate      | 203,628       | 190,686                            | +6.8       | 825,700     | +6.6                        |  |
| Other            | 11,851        | 10,107                             | +17.3      | 49,300      | +18.9                       |  |
| Gross Profit     | 65,073        | 59,336                             | +9.7       | 274,900     | +8.0                        |  |
| Construction     | 40,151        | 38,467                             | +4.4       | 186,900     | +6.0                        |  |
| Real Estate      | 20,221        | 16,864                             | +19.9      | 70,400      | +12.4                       |  |
| Other            | 4,700         | 4,004                              | +17.4      | 17,600      | +13.2                       |  |
| SG&A Expenses    | 34,661        | 32,352                             | +7.1       | 167,900     | +9.4                        |  |
| Operating Profit | 30,411        | 26,983                             | +12.7      | 107,000     | +5.9                        |  |
| Ordinary Profit  | 31,547        | 28,109                             | +12.2      | 111,000     | +5.2                        |  |
| Net Profit       | 21,257        | 18,687                             | +13.8      | 74,500      | +10.7                       |  |

## 2. Financial Conditions (millions of yen)

|                        | As of Jun. 30 | <u>As of Mar. 31</u> |            |
|------------------------|---------------|----------------------|------------|
|                        | <u>2016</u>   | <u>2016</u>          | Change     |
| Total Assets           | 687,680       | 728,548              | -40,868    |
| Current Assets         | 437,678       | 479,621              | -41,943    |
| Noncurrent Assets      | 250,002       | 248,927              | +1,075     |
| Current Liabilities    | 245,364       | 281,883              | -36,519    |
| Noncurrent Liabilities | 193,425       | 198,143              | -4,718     |
| Net Assets             | 248,890       | 248,522              | +368       |
| Equity/Assets (%)      | 36.3          | 34.3                 | +2.0points |
| BPS (yen)              | 3,239.09      | 3,243.97             | -4.88      |

#### 3. Cash Flows (millions of yen)

|                                  | For the Three Months ended Jun. 30 |             |  |
|----------------------------------|------------------------------------|-------------|--|
|                                  | <u>2016</u>                        | <u>2015</u> |  |
| Operating Activities             | -21,599                            | -31,846     |  |
| Investing Activities             | -4,651                             | -7,409      |  |
| Financing Activities             | -31,640                            | -27,093     |  |
| Cash and Cash Equivalents at End | 123,254                            | 189,048     |  |

#### 4. Remarks

In our 1Q of FY 3/17, we've achieved the increase in revenue for the nine consecutive years and the increase in profit for the five consecutive years. Therefore, there is no change in financial forecast of the first half and full-year ending March, 2017. The construction orders received, showed \145.3 bn. (+10.4points YoY). The orders in hand showed \899.0 bn. (+10.8% YoY). We have been maintaining high occupancy rate both of residential use (96.2%, +0.3points YoY) and commercial use (98.3%, +0.3 points YoY) under our management, as of June end 2016.