# **Daito Trust Construction Co., Ltd.**

# **Consolidated Financial Highlights for the Six Months ended September 30, 2012**

Tokyo, October 26, 2012 --- Daito Trust Construction Co., Ltd. (code No.1878), a leading supplier of apartments in Japan, reported today its 2Q consolidated financial results for the year ending March 31, 2013.

#### 1. Operating Results (millions of yen)

|                  | For the Six Months ended Sep. 30 |             |            | For the year ending Mar. 31 |            |
|------------------|----------------------------------|-------------|------------|-----------------------------|------------|
|                  | <u>2012</u>                      | <u>2011</u> | Change (%) | <u>2013</u>                 | Change (%) |
| Total Sales      | 546,545                          | 515,977     | +5.9       | 1,166,900                   | +7.3       |
| Construction     | 221,856                          | 213,861     | +3.7       | 502,400                     | +7.2       |
| Real Estate      | 309,776                          | 288,733     | +7.3       | 632,900                     | +7.3       |
| Other            | 14,911                           | 13,383      | +11.4      | 31,600                      | +10.6      |
| Gross Profit     | 101,369                          | 99,597      | +1.8       | 225,800                     | +5.4       |
| Construction     | 78,857                           | 80,852      | -2.5       | 178,900                     | +2.2       |
| Real Estate      | 17,594                           | 14,277      | +23.2      | 36,100                      | +23.4      |
| Other            | 4,917                            | 4,467       | +10.1      | 10,800                      | +10.5      |
| SG&A Expenses    | 64,144                           | 60,053      | +6.8       | 141,800                     | +7.3       |
| Operating Income | 37,225                           | 39,544      | -5.9       | 84,000                      | +2.5       |
| Ordinary Income  | 38,749                           | 40,472      | -4.3       | 86,500                      | +2.7       |
| Net Income       | 23,644                           | 24,757      | -4.5       | 51,200                      | +8.7       |

## 2. Financial Conditions (millions of yen)

|                        | <b>As of Sep. 30</b> | <b>As of Mar. 31</b> |            |
|------------------------|----------------------|----------------------|------------|
|                        | <u>2012</u>          | <u>2012</u>          | Change     |
| Total Assets           | 554,523              | 569,079              | -14,556    |
| Current Assets         | 379,144              | 397,766              | -18,622    |
| Noncurrent Assets      | 175,379              | 171,313              | +4,066     |
| Current Liabilities    | 174,129              | 201,170              | -27,041    |
| Noncurrent Liabilities | 214,386              | 215,899              | -1,513     |
| Net Assets             | 166,008              | 152,009              | +13,999    |
| Equity/Assets (%)      | 30.9                 | 27.8                 | +3.1points |
| BPS (yen)              | 2,151.87             | 1,991.37             | +160.50    |

#### 3. Cash Flows (millions of yen)

|                                  | For the Six Months ended Sep. 30 |             |
|----------------------------------|----------------------------------|-------------|
|                                  | <u>2012</u>                      | <u>2012</u> |
| Operating Activities             | 8,761                            | 21,537      |
| Investing Activities             | -6,200                           | -2,467      |
| Financing Activities             | -17,565                          | -10,971     |
| Cash and Cash Equivalents at End | 206,438                          | 192,807     |

### 4. Remarks

Our 1st half of FY 3/13 was in line witth our guidance. So, we maintain current guidance for FY3/13. The construction orders received, showed  $\S 335.3$  bn. (+13.2% YoY).

We have been maintaining high occupancy rate both of residential use (96.1%, +0.1 points YoY) and commercial use (95.0%, +1.5 points YoY) under our management, as of September end 2012.